

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/010438-2025>

Contract

## **PROC.90.005 Recovery House Including Staffing**

Birmingham & Solihull Mental Health Foundation Trust

F03: Contract award notice

Notice identifier: 2025/S 000-010438

Procurement identifier (OCID): ocds-h6vhtk-04b084

Published 20 March 2025, 3:02pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Birmingham & Solihull Mental Health Foundation Trust

Unit 1, B1 50 Summer Hill Road

Birmingham

B1 3RB

#### **Contact**

Armelle Wollo

#### **Email**

[armelle.wollo@uhb.nhs.uk](mailto:armelle.wollo@uhb.nhs.uk)

#### **Telephone**

+44 1213716817

#### **Country**

United Kingdom

**Region code**

UKG31 - Birmingham

**Internet address(es)**

Main address

<https://www.bsmhft.nhs.uk>

Buyer's address

<https://www.bsmhft.nhs.uk>

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Health

---

**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

PROC.90.005 Recovery House Including Staffing

Reference number

C307660

**II.1.2) Main CPV code**

- 85121271 - Home for the psychologically disturbed services

**II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

This is a 24 hours, 7 day a week Recovery House Facility including staffing.

This service relates to the provision of short stay environments for individuals experiencing acute mental health crisis, aged 18+.

Birmingham and Solihull Mental Health NHS Foundation Trust (BSMHFT) and Birmingham Women's and Children's NHS Foundation Trust Forward Thinking Birmingham are agreeing a multi-agency collaborative to provide short stay environments for individuals experiencing an acute mental health crisis, aged 18+.

Such a facility would provide a viable recovery-based resource for those who may be escalating toward a psychiatric inpatient admission and for those who may be considered for a step-down provision from an acute inpatient bed. It is intended to support those who would benefit from brief biopsychosocial interventions during short term crisis. The crisis would be viewed as "the moment when the typical activities of the service user's day break down".

Commissioners are seeking an organisation that can provide accommodation and a shared staffing model.

The Recovery House will be a 24 hours service and needs to be accessible 7 days a week.

The facility must provide a safe environment and support in which service users will receive immediate assistance in identifying the nature of the crisis and how this may be addressed.

This will be achieved by using a model of co-production, solution focused and other brief interventions. The expected duration of a service users stay will be a maximum of 7 nights.

There is substantial evidence that demonstrates Recovery houses support inpatient bed capacity, reduce bed days and improve flow. The Recovery house will be able to feed into this pathway for both service providers, for short term crisis admissions.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £5,000,000

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 85312500 - Rehabilitation services

### **II.2.3) Place of performance**

NUTS codes

- UKG3 - West Midlands

### **II.2.4) Description of the procurement**

Birmingham and Solihull Mental Health NHS Foundation Trust and Birmingham Women and Children's NHS Foundation Trust Forward Thinking are agreeing a multi-agency collaborative to provide a 24 hours, 7 day a week short stay Recovery House Facility including staffing for individuals experiencing an acute mental health crisis, aged 18+.

To ensure compliance with the Trust Standing Financial Instructions and Public Procurement Regulations, the service has been competitively tendered using the Open Procedure via the Trust's e-tendering portal.

This notice is an intention to award a contract under the competitive process under the Provider selection regime to Birmingham Mind which is a new provider for this service.

The contract is planned to commence from July 2025 for Three (3) years (plus extension options for up to Two (2) more years).

The anticipated lifetime value of the contract is £5,000,000 over 3 years with the option to extend for up to 2 more years

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 100

Cost criterion - Name: Price / Weighting: 0

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

---

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2024/S 000-034310](#)

---

## **Section V. Award of contract**

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

19 March 2025

#### **V.2.2) Information about tenders**

Number of tenders received: 1

Number of tenders received by electronic means: 1

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Birmingham Mind

17 Graham Street

Birmingham

B1 3JR

Telephone

+44 7801130524

Country

United Kingdom

NUTS code

- UKG3 - West Midlands

National registration number

02024372

Internet address

<http://birminghammind.org>

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £5,000,000

Lowest offer: £5,000,000 / Highest offer: £5,000,000 taken into consideration

---

## Section VI. Complementary information

### VI.3) Additional information

This is a Provider Selection Regime (PSR) intention to award notice. The awarding of this contract is subject to the Health Care Services (Provider Selection Regime) Regulations 2023. For the avoidance of doubt, the provisions of the Public Contracts Regulations 2015 do not apply to this award. The standstill period begins on the date after the publication of this notice. Representations by providers must be made to the relevant authority by 1st April 2025 midnight. This contract has not yet formally been awarded; this notice serves as an intention to award a contract under the competitive process of the PSR.

Any representation should be sent via email to [Amelia.Keavney@uhb.nhs.uk](mailto:Amelia.Keavney@uhb.nhs.uk)

The award decision-makers:

Matthew Williams - Head of Nursing Urgent Care

Jessica Asson – Service Manager

Kevin Heffernan - Interim Director of Urgent Care Transformation BSOL

Andrew Carter- Contract Manager

Mark Godwin – Finance Manager

Annie Cheatham – General Manager FTB

Louise Lorne – Patients Flow Lead

No conflicts of interests have been identified in respect of this award.

The relative importance of the key criteria used for this award are reflected in the evaluation weighting below.

Key criteria weightings:

Criterion 1: Quality and innovation 25%

Criterion 2: Value 25%

Criterion 3: Integration, collaboration, and service sustainability 25%

Criterion 4: Improving access, reducing health inequalities, and facilitating choice 15%

Criterion 5: Social value and sustainability 10%

TOTAL 100%

The relative importance of the key criteria used for this award are reflected in the evaluation weightings of above.

The proposed provider achieved the highest score in the evaluation against the key criteria.

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

Independent Choice and Procurement Panel.

Wellington House

London

SE1 8UG

Country

United Kingdom

Internet address

<https://www.england.nhs.uk>