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Contract

Continence Goods and Services 2024

HealthTrust Europe LLP (HTE) acting on behalf of Mid and South Essex NHS Foundation Trust ("MSE")

F03: Contract award notice

Notice identifier: 2025/S 000-010389

Procurement identifier (OCID): ocds-h6vhtk-0496a6

Published 20 March 2025, 12:59pm

Section I: Contracting authority

I.1) Name and addresses

HealthTrust Europe LLP (HTE) acting on behalf of Mid and South Essex NHS Foundation Trust ("MSE")

19 George Road

Edgbaston, Birmingham

B15 1NU

Contact

Sabrina Jagpal

Email

sabrina.jagpal@htepg.com

Telephone

+44 8458875000

Country

United Kingdom

Region code

UK - United Kingdom

National registration number

OC358224

Internet address(es)

Main address

<https://healthtrusteurope.bravosolution.co.uk>

I.2) Information about joint procurement

The contract is awarded by a central purchasing body

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Health

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Continence Goods and Services 2024

Reference number

SF053437

II.1.2) Main CPV code

- 33141621 - Incontinence kit

II.1.3) Type of contract

Supplies

II.1.4) Short description

A Framework Agreement for the supply of Continence Goods & Services. The duration of the framework is 4 years (3 year initial term with the option to extend for 12 months). The framework is split into the following lots:

- Lot 1: Bulk Provision of Continence Goods and Services

The scope of this lot includes:

- * Wearable continence products
- * Washable and disposable underpads
- * Clinical support
- * Bulk delivery service.

- Lot 2: Home Delivery Provision of Continence Goods & Services

The scope of this lot includes:

- * Wearable continence products
- * Washable and disposable underpads
- * Clinical support
- * IT management system
- * Home delivery service

- Lot 3A: Continence & Pelvic Health Accessories

The following products are included within the scope of this lot, however, this list is not exhaustive:

- Faecal management products

- Skincare
- Pelvic health products

Products supplied in this lot will be delivered to a central location designated by the Participating Authority.

- Lot 3B: Home Delivery Provision of Continence & Pelvic Health Accessories

The scope of this lot includes all the products listed under lot 3A, however, products supplied in this lot will be delivered directly to patients in the community, including individuals' homes, residential and nursing homes.

- Lot 4: Aggregated Lot

This lot facilitates the provision to permit Participating Authorities to tailor bespoke products and service specifications to accommodate their requirements and contractually commit in advance to purchasing a specified value and/or volume of their requirements. Requirements can be in any combination of more than one lot of the Framework. All successful suppliers are automatically awarded.

TERMS AND CONDITIONS / ACTIVITY BASED INCOME (ABI) The terms and conditions of this Agreement and any resulting call-off contract is appended to the ITT. These terms include provisions requiring the payment by the supplier of an ABI management charge in consideration of the award of this Agreement, the management and administration by HTE of the overall contract structure and associated documentation, as well as the requirement to submit regular management information to HTE.

II.1.6) Information about lots

This contract is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £100,000,000

II.2) Description

II.2.1) Title

Bulk Provision of Continence Goods and Services

Lot No

1

II.2.2) Additional CPV code(s)

- 33141621 - Incontinence kit

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

The scope of this lot includes:

- * Wearable continence products
- * Washable and disposable underpads
- * Clinical support
- * Bulk delivery service.

II.2.5) Award criteria

Price

II.2.11) Information about options

Options: Yes

Description of options

One 12 month option to extend the Framework Agreement

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Home Delivery Provision of Continence Goods and Services

Lot No

2

II.2.2) Additional CPV code(s)

- 33141621 - Incontinence kit
- 85142400 - Home delivery of incontinence products

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

The scope of this lot includes:

- * Wearable continence products
- * Washable and disposable underpads
- * Clinical support
- * IT management system
- * Home delivery service

II.2.5) Award criteria

Price

II.2.11) Information about options

Options: Yes

Description of options

One 12 month option to extend the Framework Agreement

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Continence and Pelvic Health Accessories

Lot No

3A

II.2.2) Additional CPV code(s)

- 33125000 - Urology, exploration devices
- 33141200 - Catheters
- 33141210 - Balloon catheters
- 33141240 - Catheter accessories
- 33141600 - Collector and collection bags, drainage and kits
- 33141610 - Collection bag
- 33141615 - Bags for urine
- 33190000 - Miscellaneous medical devices and products
- 33199000 - Medical clothing
- 33700000 - Personal care products
- 33711430 - Disposable personal wipes
- 33711540 - Para-pharmaceutical creams or lotions

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

The following products are included within the scope of this lot, however, this list is not exhaustive:

* Penile sheaths

- * Meatal dilators
- * Catheters (including indwelling and intermittent catheters, catheter bags and night bags, catheter valves, external catheters)
- * Bed pans and urinals (including unisex urinals, male urinals, female urinals)
- * Male urethral control devices
- * Sportswear
- * Trans-anal irrigation systems
- * Digital continence care (including smart protection devices)
- * Faecal products (including faecal management systems, faecal collectors, faecal plugs/inserts)
- * Skincare (including barrier creams, sprays, films, soaps, wipes)
- * Bladder washout products
- * Disposal solutions
- * Lubricants
- * Urine meters
- * Pelvic health products

Products supplied in this lot will be delivered to a central location designated by the Participating Authority

II.2.5) Award criteria

Price

II.2.11) Information about options

Options: Yes

Description of options

One 12 month option to extend the Framework Agreement

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Home Delivery Provision of Continence and Pelvic Health Accessories

Lot No

3B

II.2.2) Additional CPV code(s)

- 33125000 - Urology, exploration devices
- 33141200 - Catheters
- 33141210 - Balloon catheters
- 33141240 - Catheter accessories
- 33141600 - Collector and collection bags, drainage and kits
- 33141610 - Collection bag
- 33141615 - Bags for urine
- 33190000 - Miscellaneous medical devices and products
- 33199000 - Medical clothing
- 33700000 - Personal care products
- 33711430 - Disposable personal wipes
- 33711540 - Para-pharmaceutical creams or lotions

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

The following products are included within the scope of this lot, however, this list is not exhaustive:

- * Penile sheaths
- * Meatal dilators
- * Catheters (including indwelling and intermittent catheters, catheter bags and night bags, catheter valves, external catheters)
- * Bed pans and urinals (including unisex urinals, male urinals, female urinals)
- * Male urethral control devices
- * Sportswear
- * Trans-anal irrigation systems
- * Digital continence care (including smart protection devices)
- * Faecal products (including faecal management systems, faecal collectors, faecal plugs/inserts)
- * Skincare (including barrier creams, sprays, films, soaps, wipes)
- * Bladder washout products
- * Disposal solutions
- * Lubricants
- * Urine meters
- * Pelvic health products

Products supplied in this lot will be delivered directly to patients in the community, including individuals' homes, residential and nursing homes.

II.2.5) Award criteria

Price

II.2.11) Information about options

Options: Yes

Description of options

One 12 month option to extend the Framework Agreement

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Aggregated Lot

Lot No

4

II.2.2) Additional CPV code(s)

- 33125000 - Urology, exploration devices
- 33141200 - Catheters
- 33141210 - Balloon catheters
- 33141240 - Catheter accessories
- 33141600 - Collector and collection bags, drainage and kits
- 33141610 - Collection bag
- 33141615 - Bags for urine
- 33141621 - Incontinence kit
- 33190000 - Miscellaneous medical devices and products
- 33199000 - Medical clothing
- 33700000 - Personal care products
- 33711430 - Disposable personal wipes
- 33711540 - Para-pharmaceutical creams or lotions

- 85142400 - Home delivery of incontinence products

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

This lot facilitates the provision to permit Participating Authorities to tailor bespoke products and service specification to accommodate their requirements and contractually commit in advance to purchasing a specified value and/or volume of their requirements.

Under this Lot the Participating Authority(ies) will define their requirement for goods and/or services which can be in any combination of more than one Lot of the Framework Agreement.

All successful suppliers will be automatically awarded to this Lot. The procurement exercise will be open to all awarded suppliers.

II.2.5) Award criteria

Price

II.2.11) Information about options

Options: Yes

Description of options

One 12 month option to extend the Framework Agreement

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2024/S 000-027708](#)

Section V. Award of contract

Lot No

1

Title

Bulk Provision of Continence Goods and Services

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

1 March 2025

V.2.2) Information about tenders

Number of tenders received: 7

Number of tenders received from SMEs: 4

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Abena UK Limited

Sprint Point, Dolomite Avenue, Coventry Business Park, Coventry, West Midlands, CV5 6US

Coventry

CV5 6US

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

03750590

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Critical Healthcare Ltd

Kilcrutin Business Park, Cormac Street, Tullamore, County Offaly, R35 X2Y4, Ireland

Tullamore

R35 X2Y4

Country

Ireland

NUTS code

- IE - Ireland

National registration number

310082

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

iMEDicare Ltd

27 ROSEMARY DRIVE, NAPSURY PARK, LONDON COLNEY, AL2 1UD

London Colney

AL2 1UD

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

05221407

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Medline Industries Limited

3rd Floor Quayside, Wilderspool Business Park, Greenalls Avenue, Warrington, Cheshire, WA4 6HL

Warrington

WA4 6HL

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

03238147

The contractor is an SME

No

V.2.3) Name and address of the contractor

Essity UK Limited

Southfields Road, Dunstable, Bedfordshire, LU6 3EJ

Dunstable

LU6 3EJ

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

03226403

The contractor is an SME

No

V.2.3) Name and address of the contractor

Vernacare International Limited

1 Western Avenue, Matrix Park, Buckshaw Village, Chorley, PR7 7NB

Chorley

PR7 7NB

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

06449040

The contractor is an SME

No

V.2.3) Name and address of the contractor

Ontex Healthcare UK Limited

2nd Floor, Weldon House, Corby Gate Business Park, Priors Haw Road, Corby, NN17 5JG

Corby

NN17 5JG

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

02274216

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £20,000,000

Section V. Award of contract

Lot No

2

Title

Home Delivery Provision of Continence Goods and Services

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

1 March 2025

V.2.2) Information about tenders

Number of tenders received: 4

Number of tenders received from SMEs: 2

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

iMEDicare Ltd

27 ROSEMARY DRIVE, NAPSURY PARK, LONDON COLNEY, AL2 1UD

London Colney

AL2 1UD

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

05221407

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Abena UK Limited

Sprint Point, Dolomite Avenue, Coventry Business Park, Coventry, West Midlands, CV5 6US

Coventry

CV5 6US

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

03750590

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Essity UK Limited

Southfields Road, Dunstable, Bedfordshire, LU6 3EJ

Dunstable

LU6 3EJ

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

03226403

The contractor is an SME

No

V.2.3) Name and address of the contractor

Ontex Healthcare UK Limited

2nd Floor, Weldon House, Corby Gate Business Park, Priors Haw Road, Corby, NN17 5JG

Corby

NN17 5JG

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

02274216

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £20,000,000

Section V. Award of contract

Lot No

3A

Title

Continence and Pelvic Health Accessories

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

1 March 2025

V.2.2) Information about tenders

Number of tenders received: 5

Number of tenders received from SMEs: 4

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Abena UK Limited

Sprint Point, Dolomite Avenue, Coventry Business Park, Coventry, West Midlands, CV5 6US

Coventry

CV5 6US

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

03750590

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Elidah Inc.

31 Pecks Ln, Newtown, CT 06470, United States

Newtown

CT 06470

Country

United States

NUTS code

- US - United States

National registration number

20151283267

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

iMEDicare Ltd

27 ROSEMARY DRIVE, NAPSURY PARK, LONDON COLNEY, AL2 1UD

London Colney

AL2 1UD

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

05221407

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

PROSYS INTERNATIONAL LTD

Suite 503, Highland House, 165 The Broadway, SW19 1NE, United Kingdom

Wimbledon

SW19 1NE

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

04201958

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Vernacare International Limited

1 Western Avenue, Matrix Park, Buckshaw Village, Chorley, PR7 7NB

Chorley

PR7 7NB

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

06449040

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £20,000,000

Section V. Award of contract

Lot No

3B

Title

Home Delivery Provision of Continence and Pelvic Health Accessories

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

1 March 2025

V.2.2) Information about tenders

Number of tenders received: 3

Number of tenders received from SMEs: 3

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Abena UK Limited

Sprint Point, Dolomite Avenue, Coventry Business Park, Coventry, West Midlands, CV5 6US

Coventry

CV5 6US

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

03750590

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

iMEDicare Ltd

27 ROSEMARY DRIVE, NAPSURY PARK, LONDON COLNEY, AL2 1UD

London Colney

AL2 1UD

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

05221407

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Elidah Inc.

31 Pecks Ln, Newtown, CT 06470, United States

Newtown

CT 06470

Country

United States

NUTS code

- US - United States

National registration number

20151283267

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £20,000,000

Section V. Award of contract

Lot No

4

Title

Aggregated Lot

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

1 March 2025

V.2.2) Information about tenders

Number of tenders received: 9

Number of tenders received from SMEs: 6

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Abena UK Limited

Sprint Point, Dolomite Avenue, Coventry Business Park, Coventry, West Midlands, CV5 6US

Coventry

CV5 6US

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

03750590

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Critical Healthcare Ltd

Kilcruttin Business Park, Cormac Street, Tullamore, County Offaly, R35 X2Y4, Ireland

Tullamore

R35 X2Y4

Country

Ireland

NUTS code

- IE - Ireland

National registration number

310082

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Elidah Inc.

31 Pecks Ln, Newtown, CT 06470, United States

Newtown

CT 06470

Country

United States

NUTS code

- US - United States

National registration number

20151283267

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

iMEDicare Ltd

27 ROSEMARY DRIVE, NAPSURY PARK, LONDON COLNEY, AL2 1UD

London Colney

AL2 1UD

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

05221407

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Medline Industries Limited

3rd Floor Quayside, Wilderspool Business Park, Greenalls Avenue, Warrington, Cheshire, WA4 6HL

Warrington

WA4 6HL

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

03238147

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

PROSYS INTERNATIONAL LTD

Suite 503, Highland House, 165 The Broadway, SW19 1NE, United Kingdom

Wimbledon

SW19 1NE

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

04201958

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Essity UK Limited

Southfields Road, Dunstable, Bedfordshire, LU6 3EJ

Dunstable

LU6 3EJ

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

03226403

The contractor is an SME

No

V.2.3) Name and address of the contractor

Vernacare International Limited

1 Western Avenue, Matrix Park, Buckshaw Village, Chorley, PR7 7NB

Chorley

PR7 7NB

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

06449040

The contractor is an SME

No

V.2.3) Name and address of the contractor

Ontex Healthcare UK Limited

2nd Floor, Weldon House, Corby Gate Business Park, Priors Haw Road, Corby, NN17 5JG

Corby

NN17 5JG

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

02274216

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £20,000,000

Section VI. Complementary information

VI.4) Procedures for review

VI.4.1) Review body

Legal Department - HealthTrust Europe LLP

19 George Road

Edgbaston, Birmingham

B15 1NU

Telephone

+44 8458875000

Country

United Kingdom

VI.4.2) Body responsible for mediation procedures

Legal Department - HealthTrust Europe LLP

19 George Road

Edgbaston, Birmingham

B15 1NU

Telephone

+44 8458875000

Country

United Kingdom

VI.4.3) Review procedure

Precise information on deadline(s) for review procedures

HTE incorporated a standstill period at the point information on the award of the contract is communicated to tenderers. That notification provided full information on the award decision. The standstill period, which was for a minimum of 10 calendar days, provided time for unsuccessful tenderers to challenge the award decision before the contract is entered into. There were no unsuccessful tenderers.