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Planning

## **Cable Car - Operate and Maintain**

More titles:

Cable Car - Operate and Maintain

Transport for London

F04: Periodic indicative notice – utilities

Periodic indicative notice only

Notice identifier: 2022/S 000-010383

Procurement identifiers (OCIDs): ocds-h6vhtk-032f2c, ocds-h6vhtk-032f2d

Published 21 April 2022, 2:38pm

## **Section I: Contracting entity**

### **I.1) Name and addresses**

Transport for London

Palestra, 197 Blackfriars Road

London

SE1 8NJ

#### **Contact**

Miss Jessica Denton

#### **Email**

[JESSDENTON@TFL.GOV.UK](mailto:JESSDENTON@TFL.GOV.UK)

#### **Telephone**

+44 2070000000

**Country**

United Kingdom

**NUTS code**

UK - United Kingdom

**Internet address(es)**

Main address

<https://tfl.gov.uk>

Buyer's address

<https://tfl.gov.uk>

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.3) Communication**

Additional information can be obtained from the above-mentioned address

**I.6) Main activity**

Other activity

Cable Car Operation and Maintenance

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Cable Car - Operate and Maintain

Reference number

DN608376

#### **II.1.2) Main CPV code**

- 34000000 - Transport equipment and auxiliary products to transportation

#### **II.1.3) Type of contract**

Supplies

#### **II.1.4) Short description**

The London Cable Car (Emirates Air-Line) is a cableway system that opened in 2012 to support people travelling across the River Thames. There are two terminals: North Terminal which is situated at the Royal Docks in Newham and the South Terminal which is situated at Greenwich Peninsular in Greenwich.

The Cable Car has 34 cabins (gondolas) that rotate around a continuous cable system. The journey is 1.1km long and reaches a height of 90m. There are six towers that elevate the Cable Car above the ground and across the river and TfL fully owns the business.

The Cable Car is a very popular tourist attraction with over 1.3m customers each year and has helped develop the areas both sides of the river. The Cable Car has developed its business from being an alternative transport mode into a leisure-based attraction which has included delivering new experiences and events.

The potential contract resulting from this opportunity will seek to replace the current arrangement for Operating and Maintaining the Cable Car. Further information can be found in the Market Sounding Questionnaire (MSQ) which seeks to understand the supply market view on the following service elements related to the Cable Car:

##### **A. Operating the Cable Car**

Manage the day-to-day operation of the Cable Car. This would include managing the customer experience through on-site staff and information in and around the terminals,

the selling of tickets through the ticket office and online and providing on site security.

#### B. Maintaining the Cable Car

Manage the maintenance of the cableway only. This includes the mechanical and electrical elements of the Cable Car in accordance with cableway standards. As an example this would include the haul rope, gondolas and towers.

#### C. Facilities Management of the Stations/Terminals:

Manage the maintenance of the facilities in the terminals that is not deemed part of the cableway system. As an example this would include CCTV, lighting, air conditioning, lifts and the PA system.

#### D. Management of Retail

Manage the sale of Cable Car retail through a retail shop. This would include souvenirs, gifts, promotional items and food and drink.

#### E. Business Development of Revenue Growth

Lead on initiatives that build the business and increase revenue. This could include delivering wider cable car experiences, support in marketing and building new partnerships.

### **II.1.6) Information about lots**

This contract is divided into lots: No

## **II.2) Description**

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

TfL is seeking information from the potential suppliers in the various markets delivering services similar to those required to operate and maintain the Cable Car.

Interested suppliers will be able to view and response to the Market Sounding Questionnaire (MSQ). TfL is issuing this PIN to invite responses from the market, with a view to understanding how the procurement may be structured to suit market capability.

This PIN and MSQ form a standalone exercise intended to inform TfL as described above. As such, it does not form part of any procurement process. This MSQ should not be read as committing TfL to carrying out a procurement process. TfL reserves the right but is not obliged to carry out a procurement process in the future. If TfL were to decide to hold a procurement process.

For the avoidance of doubt, if TfL carry out a procurement process, any responses to this MSQ will not be considered as part of any pre-qualification or tender stage.

#### **II.2.14) Additional information**

This MSQ is on the pro-contract portal which can be found at <https://procontract.duenorth.com/Opportunities/Index> look for transport for London. Your organisation will need to register if your company has not yet done so. It is important that potential suppliers read the

instructions carefully on the home page before proceeding with registration. If you require any further assistance please consult the online help, contact the e-tendering help desk, or send a message to TfL via the clarifications area on the e-tendering portal;

Once registered, Suppliers will have access to a further information and response document. TfL requests responses to be submitted via the portal by 12:00 noon on 13th May 2022. Further information on TfL may be found at [www.tfl.gov.uk](http://www.tfl.gov.uk) and

<https://www.tfl.gov.uk/corporate/publications-and-reports/procurement-information>; The information contained in this notice, including the list of CPV codes, is neither exhaustive or binding and may be amended at the time of issue of any further notice or notices or at any other time at the discretion of TfL. Any resulting contracts will be considered contracts made in England according to English Law.

#### **II.3) Estimated date of publication of contract notice**

1 February 2023

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#### **II.1.5) Estimated total value**

Value excluding VAT: £30,000,000

#### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.2) Description**

#### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

## **II.2.4) Description of the procurement**

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### **C. Facilities Management of the Stations/Terminals:**

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### **D. Management of Retail**

Manage the sale of Cable Car retail through a retail shop. This would include souvenirs, gifts, promotional items and food and drink.

#### **E. Business Development of Revenue Growth**

Lead on initiatives that build the business and increase revenue. This could include delivering wider cable car experiences, support in marketing and building new partnerships.

### **II.3) Estimated date of publication of contract notice**

1 February 2023

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for receipt of expressions of interest**

Date

9 May 2022

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English