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Contract

## **E-Cigarette Provision and Voucher Redemption Service**

Kent Community Health NHS Foundation Trust

F03: Contract award notice

Notice identifier: 2024/S 000-010348

Procurement identifier (OCID): ocds-h6vhtk-041e41

Published 28 March 2024, 3:10pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Kent Community Health NHS Foundation Trust

110/120 Upper Pemberton, Eureka Park, Kennington

Ashford

TN25 4AZ

#### **Contact**

Mr Connor Hubbard

#### **Email**

[connor.hubbard@nhs.net](mailto:connor.hubbard@nhs.net)

#### **Telephone**

+44 7774331482

#### **Country**

United Kingdom

**Region code**

UKJ - South East (England)

**Internet address(es)**

Main address

<http://www.kentcht.nhs.uk>

Buyer's address

<http://www.kentcht.nhs.uk>

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Health

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**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

E-Cigarette Provision and Voucher Redemption Service

Reference number

DN705822

**II.1.2) Main CPV code**

- 15990000 - Tobacco, tobacco goods and supplies

**II.1.3) Type of contract**

Supplies

#### **II.1.4) Short description**

This tender is for the provision of an E-cigarette voucher redemption scheme, to support Kent Community Health Foundation Trust's smoking cessation programmes.

Kent Community Health NHS Foundation Trust (KCHFT) SmokeFree service is the only provider of smoking cessation services in Kent. In order to continue to offer E-Cigarettes to all clients accessing the service it is our intention to issue an invitation to tender for providers of E-cigarettes in Kent, to provide a mechanism for KCHFT Smoke free clients to redeem vouchers they have been issued through the KCHFT episode of care, and receive e-cigarette products.

#### **Background to the requirement**

The One YOU smoke free service provides an abrupt stop smoking programme via weekly group, one to one, telephone and virtual support sessions, as well as 1:1 drop in sessions, to anyone who would like to give up smoking, over a seven-week period (which can be extended where flexibility is required). The aim of the programme is for clients to set a quit date by week 3 of the programme, which then leaves 4 weeks to achieve that date and to quit smoking, which is then recorded at the final session in week 7, and verified by a CO reading (or self-verified by the client where sessions are virtual and or they are unable to complete a CO reading). This provides the service with a 4-week quit outcome. The delivery of the service is via a core team that work for KCHFT, and sub contracts are held with pharmacy and primary care. Venues are sought across the County so that there is a targeted approach.

Since April 2022 the service has been piloting an e-cigarette offer through the Smoke free programme utilising additional funding from the Local Authority Tobacco Control budget, in agreement with Commissioners. This pilot has been really successful and a business decision was made to ensure that we had sustained funding within our service budget to continue to provide this as part of our substantive offer moving forwards.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £279,166.66

### **II.2) Description**

#### **II.2.3) Place of performance**

NUTS codes

- UKJ - South East (England)

Main site or place of performance

Across the County of Kent

#### **II.2.4) Description of the procurement**

The requirement is to provide refillable e-cigarette starter kits which would include 4 weeks of e-liquid in varying nicotine strengths and a varied but restricted/limited choice of flavors, delivered via a voucher scheme, which would allow clients to access 2 weeks e-liquid with starter kit and a further 2 weeks of e-liquid from week 3 of the programme. The supplier will give KCHFT a 'bundle' of vouchers, which KCHFT can then give to clients to redeem on the supplier website via the KCHFT landing page, or via the phone line. The supplier will then submit a monthly report along with their invoice detailing which vouchers have been redeemed, which shall provide supporting evidence for invoicing and show what payment is due to the supplier.

In summary, clients will be provided with vouchers at two points throughout their episode of care, the first of which at week 1, which will be valid for a refillable e-cigarette kit (inclusive of charger), and 5 x 10ml bottles of e-liquid, or equivalent pre filled cartridges (2 weeks supply). The second voucher will be provided from week 3, for a further 5 x 10ml bottles of e-liquid or equivalent pre filled cartridges (2 weeks supply). The successful bidder will develop, manage and maintain a specific KCHFT landing page on their website for KCHFT Smoke free clients to redeem voucher codes to order their starter pack and follow on liquids/ cartridges. Accessible customer services for clients who do not have access to the internet will also be required, via a phone line. The supplier will be required to ship starter packs and additional e-liquids directly to clients who order through the Supplier's website and or phone line.

The total contract term shall not exceed 5 years / 60 months from award.

#### **II.2.5) Award criteria**

Cost criterion - Name: Cost Per Quality Point / Weighting: 100

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2024/S 000-000411](#)

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## **Section V. Award of contract**

### **Contract No**

DN708522

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

4 March 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 7

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Pillbox 38

Totally Wicked, Stancliffe Street

Blackburn

BB2 2QR

Country

United Kingdom

NUTS code

- UKJ - South East (England)

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £279,166.66

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## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Kent Community Health NHS Foundation Trust

110/120 Upper Pemberton, Eureka Park, Kennington

Ashford

TN25 4AZ

Country

United Kingdom