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Tender

Community and Acute Equipment and Services, Including Continence Products and Delivery

NHS Shared Business Services Limited

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2026/S 000-010151

Procurement identifier (OCID): ocds-h6vhtk-064757

Published 4 February 2026, 4:10pm

Scope

Reference

SBS10525

Description

NHS Shared Business Services act in an Agency capacity for and on behalf of its customers (Approved Organisations) - existing and new. These comprise of NHS and Social Care organisations (whether acting individually, or on behalf of, or together as members of any consortia) along with any other public or private sector bodies which NHS SBS authorises to use the resulting Framework.

Our Approved Organisation list can be found on:

<https://www.sbs.nhs.uk/services/framework-agreements-categories/>

NHS SBS intends to put in place a Framework Agreement for Community and Acute Equipment and Services, including Continence Products and Delivery.

This includes the following Lots:

Lot 1 - Community and Acute Equipment, including, but not limited to:

Aids to Daily Living

Moving and Handling

Clinical Furniture

Patient Treatment Couches

Includes services such as repairs, maintenance and decontamination

Lot 1 is broken down in to sub lots for the purposes of the commercial envelope as follows:

Lot 1 a Standard and Bariatric Bathroom and Toileting Aids

Lot 1 b - Paediatric - Bathroom and Toileting Aids

Lot 1 c - Standard and Bariatric - Walking Aids, Sticks and Accessories

Lot 1 d - Paediatric - Walking Aids, Sticks and Accessories

Lot 1 e- Standard and Bariatric - General Aids including Food Preparation

Lot 1 f - Paediatric - General Aids including Food Preparation

Lot 1 g - Standard and Bariatric - Moving and Handling Equipment - Community equipment

Lot 1 h - Paediatric - Moving and Handling Equipment - Community Equipment

Lot 1 i - Standard and Bariatric - Moving and Handling Equipment - Acute setting

Lot 1 j - Paediatrics - Moving and Handling Equipment - Acute setting

Lot 1 k - Standard and Bariatric - Patient Treatment Couches

Lot 2 - Beds and Mattresses, including, but not limited to:

Manual and Electric Acute and Community Beds

Dynamic, Static and hybrid Mattresses

Seating and Dynamic Cushions

Includes services such as repairs, maintenance and decontamination. Lot 2 is broken down in to sub lots for the purposes of the commercial envelope as follows:

Lot 2 a - Acute and Community Bedframes Standard and Bariatric

Lot 2 b - Acute and Community Mattresses Standard and Bariatric

Lot 2 c - Community Cushions Standard and Bariatric

Lot 3 - Wheelchairs, including, but not limited to:

Wheelchairs

Portering Chairs

Specialist Seating

Cushions - dynamic, hybrid and static

Including services such as repairs, maintenance and decontamination. Lot 3 is broken down in to sub lots for the purposes of the commercial envelope as follows:

Lot 3 a - Wheelchairs Standard and Bariatric

Lot 3 b - Wheelchairs Paediatric

Lot 3 c - Portering Chairs

Lot 4 - Combined Lot

One stop shop to support a joined-up service, the outsourcing of community loan stores or for total managed services. Appointment to Lot 4 is linked to Lots 1,2 and 3. If a Bidder is appointed to 2 or more lots between Lots 1,2, and 3, the Bidder will be awarded to Lot 4.

Lot 5 - Continence Products Home Delivery Service, including but not limited to:

Continence products

Other self-care products associated with care requirements in the home as required by Approved Organisations. Lot 5 is broken down in to sub lots for the purposes of the commercial envelope as follows:

Lot 5 a - Standard and Bariatric - Continence products

Lot 5 b - Paediatric - Continence products

We are committed to working with suppliers who are dedicated to Sustainability and Social Value and there will be a significant weighting on these elements in the tender.

Commercial tool

Establishes a framework

Total value (estimated)

- £500,000,000 excluding VAT
- £600,000,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 4 January 2027 to 3 January 2031
- 4 years

Main procurement category

Goods

Contract locations

- UK - United Kingdom

- GG - Guernsey
- IM - Isle of Man
- JE - Jersey

Not the same for all lots

CPV classifications are shown in Lot sections, because they are not the same for all lots.

Lot 1. Community and Acute Equipment

Description

This lot includes, but is not limited to:

Aids to Daily Living

Moving and Handling

Clinical Furniture

Patient Treatment Couches

Includes services such as repairs, maintenance and decontamination

Lot 1 is broken down in to sub lots for the purposes of commercial envelope as follows:

Lot 1 a Standard and Bariatric Bathroom and Toileting Aids

Lot 1 b - Paediatric - Bathroom and Toileting Aids

Lot 1 c - Standard and Bariatric - Walking Aids, Sticks and Accessories

Lot 1 d - Paediatric - Walking Aids, Sticks and Accessories

Lot 1 e - Standard and Bariatric - General Aids including Food Preparation

Lot 1 f - Paediatric - General Aids including Food Preparation

Lot 1 g - Standard and Bariatric - Moving and Handling Equipment - Community equipment

Lot 1 h - Paediatric - Moving and Handling Equipment - Community Equipment

Lot 1 i - Standard and Bariatric - Moving and Handling Equipment - Acute setting

Lot 1 j - Paediatrics - Moving and Handling Equipment - Acute setting

Lot 1 k - Standard and Bariatric - Patient Treatment Couches

Lot value (estimated)

- £500,000,000 excluding VAT
- £600,000,000 including VAT

Framework lot values may be shared with other lots

CPV classifications

- 33192140 - Psychiatric couches
- 33192150 - Therapy beds
- 33192600 - Lifting equipment for health care sector
- 33196000 - Medical aids
- 42400000 - Lifting and handling equipment and parts

Same for all lots

Contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 2. Beds and Mattresses

Description

This lot includes, but is not limited to:

Manual and Electric Acute and Community Beds

Dynamic, Static and Hybrid Mattresses

Seating and Dynamic Cushions

Includes services such as repairs, maintenance and decontamination. Lot 2 is broken down in to sub lots for the purposes of commercial envelope as follows:

Lot 2 a - Acute and Community Bedframes Standard and Bariatric

Lot 2 b - Acute and Community Mattresses Standard and Bariatric

Lot 2 c - Community Cushions Standard and Bariatric

Lot value (estimated)

- £500,000,000 excluding VAT
- £600,000,000 including VAT

Framework lot values may be shared with other lots

CPV classifications

- 33192100 - Beds for medical use

- 33192110 - Orthopaedic beds
- 33192120 - Hospital beds
- 33192130 - Motorised beds
- 39143111 - Mattress supports
- 39143112 - Mattresses

Same for all lots

Contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 3. Wheelchairs

Description

This lot includes, but is not limited to:

Wheelchairs

Portering Chairs

Specialist Seating

Cushions - dynamic, hybrid and static

Including services such as repairs, maintenance and decontamination.

Lot 3 is broken down in to sub lots for the purposes of the commercial envelope as follows:

Lot 3 a - Wheelchairs Standard and Bariatric

Lot 3 b - Wheelchairs Paediatric

Lot 3 c - Portering Chairs

Lot value (estimated)

- £500,000,000 excluding VAT
- £600,000,000 including VAT

Framework lot values may be shared with other lots

CPV classifications

- 33193000 - Invalid carriages, wheelchairs and associated devices
- 50421100 - Repair and maintenance services of wheelchairs

Same for all lots

Contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 4. Combined Lot

Description

This lot is intended as a "one stop shop" to support joined-up services, the outsourcing of community loan stores or for total managed services. Suppliers will be appointed to this lot if awarded to 2 or more lots across lots 1,2 or 3.

Lot value (estimated)

- £500,000,000 excluding VAT
- £600,000,000 including VAT

Framework lot values may be shared with other lots

CPV classifications

- 33192100 - Beds for medical use
- 33192110 - Orthopaedic beds
- 33192120 - Hospital beds
- 33192130 - Motorised beds
- 33192140 - Psychiatric couches
- 33192150 - Therapy beds
- 33192600 - Lifting equipment for health care sector
- 33193000 - Invalid carriages, wheelchairs and associated devices
- 33196000 - Medical aids
- 39143111 - Mattress supports
- 39143112 - Mattresses
- 42400000 - Lifting and handling equipment and parts

Same for all lots

Contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 5. Continence Products Home Delivery Service

Description

This lot includes, but is not limited to:

Continence products

Other self care products associated with care requirements in the home as required by Approved Organisations Lot 5 is broken down in to sub lots for the purposes of the commercial envelope as follows:

Lot 5 a - Standard and Bariatric - Continence products

Lot 5 b - Paediatric - Continence products

Lot value (estimated)

- £500,000,000 excluding VAT
- £600,000,000 including VAT

Framework lot values may be shared with other lots

CPV classifications

- 33141621 - Incontinence kit
- 85110000 - Hospital and related services
- 85140000 - Miscellaneous health services

Same for all lots

Contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Framework

Maximum number of suppliers

Unlimited

Maximum percentage fee charged to suppliers

2%

Further information about fees

We apply an NCIS (NHS Contracted Income Stream) levy to all sales under our Frameworks, which underpins the funding and investment for our contracting routes and category support to the NHS. This levy is applied as a percentage fee within the Frameworks between the Authority and the Supplier.

Please see the Corporate Requirements document within the Key Attachments section of the SAP Ariba Souring Event for further details

Framework operation description

There are two procurement routes for an Approved Organisation that wishes to use this Framework. A competitive process between the Suppliers in the relevant Lot, which may be preceded by a capability assessment, or an award without a competitive process to particular Supplier(s)

Schedule 7 of the Framework explains the rules for both a competitive selection process and an award without a competitive process.

A competitive selection process is the default ordering procedure under this Framework

Award method when using the framework

Either with or without competition

Contracting authorities that may use the framework

NHS Shared Business Services act in an Agency capacity for and on behalf of its customers (Approved Organisations) - existing and new. These comprise of NHS and Social Care organisations (whether acting individually, or on behalf of, or together as members of any consortia) along with any other public or private sector bodies which NHS SBS authorises to use the resulting Framework.

NHS Shared Business Services Limited (NHS SBS) intends to put in place a Framework Agreement to be used by NHS SBS Approved Organisations.

Our Approved Organisation list can be found on:

<https://www.sbs.nhs.uk/services/framework-agreements-categories/>

Contracting authority location restrictions

- UK - United Kingdom
- GG - Guernsey
- IM - Isle of Man
- JE - Jersey

Participation

Legal and financial capacity conditions of participation

Lot 1. Community and Acute Equipment

Lot 2. Beds and Mattresses

Lot 3. Wheelchairs

Lot 4. Combined Lot

Lot 5. Continence Products Home Delivery Service

Please see the procurement documentation

Technical ability conditions of participation

Lot 1. Community and Acute Equipment

Lot 2. Beds and Mattresses

Lot 3. Wheelchairs

Lot 4. Combined Lot

Lot 5. Continence Products Home Delivery Service

Please see the procurement documentation

Particular suitability

Lot 1. Community and Acute Equipment

Lot 2. Beds and Mattresses

Lot 3. Wheelchairs

Lot 4. Combined Lot

Lot 5. Continence Products Home Delivery Service

- Small and medium-sized enterprises (SME)
- Voluntary, community and social enterprises (VCSE)

Submission

Enquiry deadline

23 February 2026, 12:00pm

Tender submission deadline

13 March 2026, 12:00pm

Submission address and any special instructions

Tenders must be submitted via SAP Ariba via the following link:

<https://portal.us.bn.cloud.ariba.com/dashboard/public/appext/comsapsbncdiscoveryui#/RfxEvent/preview/1110004368?anId=ANONYMOUS>

To access all information in relation to this opportunity, please click the 'Respond to Posting' button on this Discovery Posting.

Potential bidders will then be asked to either login or register for an Ariba Network account.

If you are creating a new account, due to a recently identified SAP Ariba technical issue, please follow the guidance attached to the notice, "NHS SBS Bidder Guide_creating an new account and selecting USA data centre."

Please note that selecting the "USA:Quincy. WA" Data Centre Option is a required workaround.

If you have an existing SAP Ariba supplier account that was created on after 16th January 2026, please follow the guidance attached to the notice, "NHS SBS Bidder Guidance_Access an event_Account already created post 16_01_26."

If you have an existing SAP Ariba supplier account that was created before 16th January 2026, there are no reported technical issues and you will be taken directly to the event after entering your credentials.

Potential bidders will then be given access to the opportunity and can begin the bidding process and raise clarification questions.

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

11 November 2026

Recurring procurement

Publication date of next tender notice (estimated): 1 January 2031

Award criteria

Name	Type	Weighting
Quality	Quality	70%
Price	Price	20%
Social Value	Quality	10%

Other information

Applicable trade agreements

- Government Procurement Agreement (GPA)
- Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP)

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Open procedure

Justification for not publishing a preliminary market engagement notice

The Authority has carried out preliminary market engagement. A Prior Information Notice (P.I.N.) under the Public Contracts Regulations 2015 was published on 06/11/2024 on Find a Tender Service <https://www.find-tender.service.gov.uk/Notice/035884-2024> and a formal Request for Information (RFI) issued. Meetings with potential suppliers were subsequently held. In carrying out preliminary market engagement the Authority is satisfied that:

- (a) suppliers who participated in the preliminary market engagement have not been put at an unfair advantage, and
- (b) competition in relation to the award of the public contract is not otherwise distorted.

Documents

Associated tender documents

[NHS SBS Bidder Guide_creating an new account and selecting USA data](#)

[centre.pdf](#)

[NHS SBS Bidder Guidance_Access an event_Account already created post 16_01_26.pdf](#)

Contracting authority

NHS Shared Business Services Limited

- Companies House: 05280446
- Public Procurement Organisation Number: PDVT-6171-VHCX

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HP2 7AH

United Kingdom

Email: nsbs.categorymanagementsourcing@nhs.net

Website: <https://www.sbs.nhs.uk/>

Region: UKH23 - Hertfordshire

Organisation type: Public undertaking (commercial organisation subject to public authority oversight)