

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/010090-2024>

Tender

## **Expo 2025 Osaka - Full Operational Services (FOS)**

Department for International Trade

F02: Contract notice

Notice identifier: 2024/S 000-010090

Procurement identifier (OCID): ocds-h6vhtk-044db8

Published 27 March 2024, 3:04pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Department for International Trade

London

SW1A 2BL

#### **Email**

[MajorWorldEventsCommercial@businessandtrade.gov.uk](mailto:MajorWorldEventsCommercial@businessandtrade.gov.uk)

#### **Country**

United Kingdom

#### **Region code**

UK - United Kingdom

#### **Internet address(es)**

Main address

<https://www.gov.uk/government/organisations/department-for-business-and-trade>

### **I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://uktrade.app.jaggaer.com/web/login.html>.

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://uktrade.app.jaggaer.com/web/login.html>.

Tenders or requests to participate must be submitted to the above-mentioned address

### **I.4) Type of the contracting authority**

Ministry or any other national or federal authority

### **I.5) Main activity**

General public services

---

## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Expo 2025 Osaka - Full Operational Services (FOS)

#### **II.1.2) Main CPV code**

- 79900000 - Miscellaneous business and business-related services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

The United Kingdom (UK) is participating in World Expo 2025, which runs from 13 April 2025 - 13 October 2025 and will take place in Osaka, Kansai, Japan. His Majestys

Government (HMG) will deliver a self-built UK Pavilion (UKP) at Expo 2025 Osaka.

This requirement for the provision of Full Operational Services (FOS) to support the delivery of the UK Pavilion (UKP) at Expo 2025 Osaka.

HMG wishes to appoint a supplier to bring together a range of different services necessary for successful operation of UKP, including event management, retail, restaurant and bar provision and all the associated specialist and general supporting staffing and services. FOS will be fundamental in achieving a world class visitor experience.

The following services make up the overall 'Full Operational Services' required for the UK Pavilion:

1. Events Management. - A full end to end events management service (including catering) for the variety of events which will take place at UKP.
2. Retail Services. A retail offering located in the gift shop which enhances the visitor experience and complements the theme of the UKP.
3. Restaurant and Bar Services. The UKP will have a food and beverage offering, through the provision of a welcoming restaurant and bar that will enhance the visitor experience and be complementary to the overall theme of the Pavilion.
4. General staffing and Supporting Services. A variety of front of house and back of house staffing roles are required to ensure the smooth running and operation of the UKP, including bilingual English and Japanese staff.

#### **II.1.5) Estimated total value**

Value excluding VAT: £9,000,000

#### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 55300000 - Restaurant and food-serving services
- 55400000 - Beverage-serving services
- 55900000 - Retail trade services

- 79620000 - Supply services of personnel including temporary staff
- 79952000 - Event services

### **II.2.3) Place of performance**

NUTS codes

- JP - Japan
- UK - United Kingdom

Main site or place of performance

Japan

### **II.2.4) Description of the procurement**

The United Kingdom (UK) is participating in World Expo 2025, which runs from 13 April 2025 - 13 October 2025 and will take place in Osaka, Kansai, Japan. His Majesty's Government (HMG) will deliver a self-built UK Pavilion (UKP) at Expo 2025 Osaka.

This requirement for the provision of Full Operational Services (FOS) to support the delivery of the UK Pavilion (UKP) at Expo 2025 Osaka.

HMG wishes to appoint a supplier to bring together a range of different services necessary for successful operation of UKP, including event management, retail, restaurant and bar provision and all the associated specialist and general supporting staffing and services. FOS will be fundamental in achieving a world class visitor experience.

The following services make up the overall 'Full Operational Services' required for the UK Pavilion:

1. Events Management. - A full end to end events management service (including catering) for the variety of events which will take place at UKP.
2. Retail Services. A retail offering located in the gift shop which enhances the visitor experience and complements the theme of the UKP.
3. Restaurant and Bar Services. The UKP will have a food and beverage offering, through the provision of a welcoming restaurant and bar that will enhance the visitor experience and be complementary to the overall theme of the Pavilion.
4. General staffing and Supporting Services. A variety of front of house and back of house staffing roles are required to ensure the smooth running and operation of the UKP,

including bilingual English and Japanese staff.

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.6) Estimated value**

Value excluding VAT: £9,000,000

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Start date

24 June 2024

End date

31 March 2026

This contract is subject to renewal

No

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

#### **II.2.14) Additional information**

The budget for the Contract is a range between £7,000,000 and £9,000,000 (Seven Million Pounds to Nine Million Pounds) excluding VAT.

---

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

30 April 2024

Local time

12:00pm

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

#### **IV.2.7) Conditions for opening of tenders**

Date

30 April 2024

Local time

12:00pm

---

## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.3) Additional information**

Once you have access Jaggaer you can locate this ITT under reference number: itt\_601

For full details of the Procurement, interested parties must access the full suite of procurement documentation via the e-tendering portal Jaggaer (using the link stated in this notice).

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Department for Business and Trade

Old Admiralty Building

London

SW1A 2BL

Email

[MajorWorldEventsCommercial@businessandtrade.gov.uk](mailto:MajorWorldEventsCommercial@businessandtrade.gov.uk)

Country

United Kingdom