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Planning

Private Sector Investment Solutions for Growth in Long-Term Settled Housing Stock.

Cornwall Council

UK2: Preliminary market engagement notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2026/S 000-010056

Procurement identifier (OCID): ocds-h6vhtk-05df36 ([view related notices](#))

Published 4 February 2026, 2:35pm

Scope

Reference

DN797049

Description

Cornwall Council seeks private sector partners to deliver up to 350 residential units over three years through long-term private rental and Private Sector Leasing (PSL) models. The initiative aims to mobilise private investment to expand settled and temporary housing stock across Cornwall, supporting homelessness prevention and strategic housing objectives.

Total value (estimated)

- £750,000 excluding VAT

- £900,000 including VAT

Below the relevant threshold

Contract dates (estimated)

- 1 June 2026 to 30 June 2029
- 3 years, 1 month

Main procurement category

Services

CPV classifications

- 70000000 - Real estate services

Contract locations

- UKK3 - Cornwall and Isles of Scilly

Engagement

Engagement deadline

27 February 2026

Engagement process description

Cornwall Council is conducting a second soft market test to further explore private sector investment solutions for increasing long-term settled housing and temporary accommodation stock.

This second Soft Market Test is to gather clearer financial, operational, and risk-sharing information after the first engagement highlighted gaps, especially around delivery models and commercial assumptions, pricing, clearer responsibilities, and evidence on feasibility of the property mix and refurbishment requirements.

Participation is voluntary but will directly inform the Council's 2026 business case and procurement approach. Responses are due via ProContract/email by 17:00 on 27 February 2026

If you are interested in this area of service provision and also helping with our assessment of the market, please find the documentation required using the following link:

<https://www.supplyingthesouthwest.org.uk/>

ref: DN797049 Private Sector Investment Solutions for Growth in Long-Term Settled Housing Stock

Participation

Particular suitability

- Small and medium-sized enterprises (SME)
- Voluntary, community and social enterprises (VCSE)

Submission

Publication date of tender notice (estimated)

1 April 2026

Procedure

Special regime

Concession

Contracting authority

Cornwall Council

- Public Procurement Organisation Number: PYRH-9827-DWLP

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Region: UKK30 - Cornwall and Isles of Scilly

Organisation type: Public authority - sub-central government