This is a published notice on the Find a Tender service: <a href="https://www.find-tender.service.gov.uk/Notice/010053-2024">https://www.find-tender.service.gov.uk/Notice/010053-2024</a>

Tender

# **Media Planning and Buying**

Heriot-Watt University

F02: Contract notice

Notice identifier: 2024/S 000-010053

Procurement identifier (OCID): ocds-h6vhtk-044da2

Published 27 March 2024, 1:30pm

The closing date and time has been changed to:

1 May 2024, 12:00pm

See the change notice.

# **Section I: Contracting authority**

## I.1) Name and addresses

**Heriot-Watt University** 

Moyen House, Research Park North, Heriot-Watt University

Riccarton, Edinburgh

**EH14 4AP** 

#### Contact

Richard Kinghorn

#### **Email**

R.G.Kinghorn@hw.ac.uk

#### **Telephone**

+44 1314513704

#### Country

**United Kingdom** 

#### **NUTS** code

UKM75 - Edinburgh, City of

#### Internet address(es)

Main address

http://hw.ac.uk

Buyer's address

https://www.publiccontractsscotland.gov.uk/search/Search\_AuthProfile.aspx?ID=AA0030

# I.2) Information about joint procurement

The contract is awarded by a central purchasing body

# I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

https://www.publictendersscotland.publiccontractsscotland.gov.uk/esop/pts-host/public/pts/web/login.html

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

https://www.publictendersscotland.publiccontractsscotland.gov.uk/esop/pts-host/public/pts/web/login.html

# I.4) Type of the contracting authority

Body governed by public law

## I.5) Main activity

Education

# **Section II: Object**

#### II.1) Scope of the procurement

#### II.1.1) Title

Media Planning and Buying

Reference number

HWU-UK-2324-209-00

#### II.1.2) Main CPV code

 79000000 - Business services: law, marketing, consulting, recruitment, printing and security

## II.1.3) Type of contract

Services

## II.1.4) Short description

The University seeking an agency for Media Planning and Buying that will cover all media buying requirements for student recruitment (both on-campus, HW Online, Edinburgh, Dubai and Malaysia), Graduate Apprenticeships, Enterprise, Staff Recruitment and general promotion over a range of media types, and across a range of UK and international markets

#### II.1.5) Estimated total value

Value excluding VAT: £5,250,000

#### II.1.6) Information about lots

This contract is divided into lots: No

## II.2) Description

#### II.2.3) Place of performance

**NUTS** codes

• UKM75 - Edinburgh, City of

Main site or place of performance

Heriot-Watt University

**Riccarton Campus** 

Edinburgh

**EH14 4AS** 

#### II.2.4) Description of the procurement

The University seeking an agency for Media Planning and Buying that will cover all media buying requirements for student recruitment (both on-campus, HW Online, Edinburgh, Dubai and Malaysia), Graduate Apprenticeships, Enterprise, Staff Recruitment and general promotion over a range of media types, and across a range of UK and international markets.

## II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 75

Cost criterion - Name: Commercial / Weighting: 25

# II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

**Duration in months** 

36

This contract is subject to renewal

Yes

Description of renewals

The University reserves the right to extend the Agreement for two further 24 months periods, subject to satisfactory performance and continuation of the University's requirements

#### II.2.10) Information about variants

Variants will be accepted: No

#### II.2.11) Information about options

Options: No

#### II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

# Section III. Legal, economic, financial and technical information

#### III.1) Conditions for participation

#### III.1.2) Economic and financial standing

List and brief description of selection criteria

Bidders will be required to have a minimum "general" yearly turnover of the amount listed below, for the last 2 years. Where turnover information is not available for the time period requested, the bidder will be required to state the date which they were set up/started trading.

The Successful Contractor will be required to provide two years audited accounts, or equivalent prior to awarded to the Contract, or confirm in their tender submission the publicly accessible, free, online location of accounts if available in such a format.

There must be no qualification or contra-indication from any evidence provided in support of the Contractor's economic and financial standing.

It is a requirement of this contract that bidders hold, or can commit to obtain prior to the commencement of any contract, the types and levels of insurance listed below.

Bidders also must confirm they can provide the following supporting evidence at point of award

Minimum level(s) of standards possibly required

**Turnover Requirements** 

Bidders will be required to have a minimum "general" yearly turnover of 3,500,000 GBP for the last 2 years.

**Insurance Requirements** 

It is a requirement of this contract that bidders hold, or can commit to obtain prior to the commencement of any contract, the following types and levels of insurance:

Employer's (Compulsory) Liability Insurance = 5,000,000 GBP

Professional Indemnity Insurance = 1,000,000 GBP

Public Liability Insurance = 1,000,000 GBP

# **Section IV. Procedure**

# **IV.1) Description**

## IV.1.1) Type of procedure

Open procedure

#### IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

## IV.2) Administrative information

## IV.2.2) Time limit for receipt of tenders or requests to participate

Originally published as:

Date

26 April 2024

Local time
12:00pm
Changed to:
Date
1 May 2024
Local time
12:00pm
See the <u>change notice</u> .
IV.2.4) Languages in which tenders or requests to participate may be submitted
English
English
IV.2.7) Conditions for opening of tenders
IV.2.7) Conditions for opening of tenders
IV.2.7) Conditions for opening of tenders  Date
IV.2.7) Conditions for opening of tenders  Date  26 April 2024
IV.2.7) Conditions for opening of tenders  Date  26 April 2024  Local time
IV.2.7) Conditions for opening of tenders  Date  26 April 2024  Local time  12:00pm
IV.2.7) Conditions for opening of tenders  Date  26 April 2024  Local time  12:00pm  Place

# **Section VI. Complementary information**

#### VI.1) Information about recurrence

This is a recurrent procurement: Yes

Estimated timing for further notices to be published: 01 APRIL 2029

# VI.2) Information about electronic workflows

Electronic ordering will be used

Electronic invoicing will be accepted

Electronic payment will be used

# VI.3) Additional information

Economic operators may be excluded from this competition if they are in any of the situations referred to in regulation 58 of the Public Contracts(Scotland)Regulations 2015.

Tenderers will be asked to submit the following forms. These forms are for information only and will not be scored: Form of Tender, Bona Fide Tender, Freedom of Information, Supply Chain Code of Conduct.

The Successful Tenderer must confirm that they comply with the requirements of the Modern Slavery Act2015.

The Successful Tenderer will be required to provide two years audited accounts, or equivalent prior to awarded to the Contract, or confirm in their tender submission the publicly accessible, free, online location of accounts if available in such a format.

There must be no qualification or contra-indication from any evidence provided in support of the Contractor's economic and financial standing.

Where the capability & capacity of a subcontractor, members of a consortia or any other body will be relied on, separate SPD(s) are required from each of those other parties relied on.

Where subcontractors are to be used but their capability & capacity are not relied on, the University may choose to request separate SPD(s).

The buyer is using PCS-Tender to conduct this ITT exercise.

The Project code is 26421. The ITT code is 54316

The buyer is using PCS-Tender to conduct this ITT exercise. The Project code is 26421. For more information see:

http://www.publiccontractsscotland.gov.uk/info/InfoCentre.aspx?ID=2343

The Contracting Authority does not intend to include a sub-contract clause as part of community benefits (as per Section 25 of the Procurement Reform (Scotland) Act 2014) in this contract for the following reason:

Not applicable

The Contracting Authority does not intend to include any community benefit requirements in this contract for the following reason:

Not applicable for this type of procurement

(SC Ref:762286)

## VI.4) Procedures for review

#### VI.4.1) Review body

Edinburgh Sheriff Court and Justice of the Peace Court

Edinburgh

Country

**United Kingdom**