This is a published notice on the Find a Tender service: <a href="https://www.find-tender.service.gov.uk/Notice/010024-2024">https://www.find-tender.service.gov.uk/Notice/010024-2024</a>

#### **Planning**

## SES Water Smart meter and associated services

SES Water plc

F04: Periodic indicative notice – utilities

Periodic indicative notice only

Notice identifier: 2024/S 000-010024

Procurement identifier (OCID): ocds-h6vhtk-044d8c

Published 27 March 2024, 12:05pm

## **Section I: Contracting entity**

## I.1) Name and addresses

SES Water plc

66-74 London Road

Redhill

RH1 1LG

#### Contact

Priyeni Mann

#### **Email**

tenders@seswater.co.uk

### **Telephone**

+44 7900719180

#### Country

**United Kingdom** 

### Region code

UKJ2 - Surrey, East and West Sussex

National registration number

66-74

## Internet address(es)

Main address

https://www.seswater.co.uk/

### I.3) Communication

Additional information can be obtained from the above-mentioned address

## I.6) Main activity

Water

# **Section II: Object**

## II.1) Scope of the procurement

II.1.1) Title

SES Water Smart meter and associated services

Reference number

24-SM-01

### II.1.2) Main CPV code

• 38421100 - Water meters

### II.1.3) Type of contract

Supplies

#### II.1.4) Short description

Dear Bidder, SES Water is looking to procure AMI meters and associated services and systems to deliver a smart metered network in its area from 2024 and into AMP8 completing its delivery by the start of AMP9. This PIN is for the provision of Smart water meters (household and non-household) and associated services for customers throughout SES Water's geographical area (map in SQ attachments). In this regard it is aiming to set up framework agreement(s) with reputable partner(s) with proven track record of providing Smart Network Services to support with our move to Smart Metering. This will support the delivery of our AMP8 2025-2030 plan and into the delivery of our AMP9 2030-2035 plan. This requirement will be for the following services: -Lot 1 Supply of smart meters with Head End system - The AMI meters required are concentric type in various sizes, inline internal meters and for non-household applications upto 50mm. The total number of meters to be provisioned are 265,000 estimated with a split of 80% for external meters. -Lot 2 Network Services Provision -Lot 3 Exchange and installation of meters -Lot 4-Smart Meter maintenance services - Lot 5- Meter data management system for collating and analysing meter data in support of the AMI contract - Consortium offering to cover one or more of the lots above. - Financing of the metering programme (Optional) All services are as required to meet our service level agreements for customer meter data. SES Water is open to the option of a relationship with a single Supplier. Where a partnership, alliance or similar is required to deliver the end-to-end service requirements, SES Water requires a lead bidder to be identified, whom the contractual relationship will be established with. Suppliers are able to bid in multiple partnerships or as an independent bidder for one or more lots. No vendor/lead bidder should prohibit another supplier from submitting their independent bids, should they wish to do so. Detail of Selection questionnaire and company level PQQ as well as other documents including company policies, Confidentiality agreement - ESG questionnaire are available on the associated SQ.

### II.1.5) Estimated total value

Value excluding VAT: £30,000,000

#### II.1.6) Information about lots

This contract is divided into lots: Yes

Maximum number of lots that may be awarded to one tenderer: 5

The contracting authority reserves the right to award contracts combining the following lots or groups of lots:

Lot 1: Smart meters including head-end systems

Lot 2- Communication provision

- Lot 3: Installation of meters including exchange
- Lot 4 :Repair and maintenance of installed meters
- Lot 5; Meter data management software system to receive meter data and insights

### II.2) Description

#### II.2.1) Title

AMI Water meters with head-end system

Lot No

1

#### II.2.2) Additional CPV code(s)

• 38421100 - Water meters

#### II.2.3) Place of performance

**NUTS** codes

- UKI6 Outer London South
- UKJ46 West Kent
- UKJ2 Surrey, East and West Sussex

Main site or place of performance

Outer London – South, West Kent, Surrey, East and West Sussex

#### II.2.4) Description of the procurement

This notice is for the provision of water meters (household and non household), customers throughout SES Water's region. The AMI meters required are concentric type in various sizes, inline internal meters and for non-household applications.

## II.2) Description

#### II.2.1) Title

Communication network providers

Lot No

2

#### II.2.2) Additional CPV code(s)

• 32412100 - Telecommunications network

#### II.2.3) Place of performance

**NUTS** codes

- UKI6 Outer London South
- UKJ46 West Kent
- UKJ2 Surrey, East and West Sussex

Main site or place of performance

Outer London – South, West Kent, Surrey, East and West Sussex

### II.2.4) Description of the procurement

This lot is for the provision of IOT network, fixed network or WAN providing data as a service to an agreed SLA regime across the whole SES Water customer base.

### II.2) Description

#### II.2.1) Title

AMI Meter Installation and exchange services

Lot No

3

#### II.2.2) Additional CPV code(s)

• 51300000 - Installation services of communications equipment

#### II.2.3) Place of performance

**NUTS** codes

- UKI6 Outer London South
- UKJ46 West Kent
- UKJ2 Surrey, East and West Sussex

Main site or place of performance

Outer London – South, West Kent, Surrey, East and West Sussex

#### II.2.4) Description of the procurement

This lot is for the provision of AMI Smart meter installation (approx10%) and meter exchange (90%) programme with total volume estimated to 265,000 meters across SES Water's geographical area. Upgrade of visual read meter and AMR meters. The provision will include participating/leading in Customer journey with existing SES Water process. SES requires the options of suppliers with the offering of both installations or exchange.

### II.2) Description

#### II.2.1) Title

Repair and maintenance of installed meters

Lot No

4

#### II.2.2) Additional CPV code(s)

• 50411100 - Repair and maintenance services of water meters

#### II.2.3) Place of performance

**NUTS** codes

- UKI6 Outer London South
- UKJ46 West Kent
- UKJ2 Surrey, East and West Sussex

Main site or place of performance

Outer London – South, West Kent, Surrey, East and West Sussex

#### II.2.4) Description of the procurement

The service could include a managed service option starting with analysing the incoming data for connectivity and completeness. This would need to be triaged followed by a site visit where needed. The provision will include replacing faulty meters or resolving communication issues and may include some engagement within existing SES Water process. SES Water will consider options including and excluding plumbing requirements.

### II.2) Description

#### II.2.1) Title

Meter Data Management System

Lot No

5

#### II.2.2) Additional CPV code(s)

• 72322000 - Data management services

#### II.2.3) Place of performance

**NUTS** codes

- UKI6 Outer London South
- UKJ46 West Kent
- UKJ2 Surrey, East and West Sussex

Main site or place of performance

Outer London - South, West Kent, Surrey, East and West Sussex

#### II.2.4) Description of the procurement

Provision of MDMS system which is agnostic to different meter brands and has ability to do basic data validation and present data insights with respect to continuous flow, usage, trends, network and device health parameters and other added value information in dashboard/ graphical or other user-friendly interface. The system must be able to integrate with SES Water data systems seamlessly. SES Water is also interested in customer facing application to support the positive change in water usage and communication with end users.

## II.3) Estimated date of publication of contract notice

5 July 2024

## Section IV. Procedure

## **IV.1) Description**

### IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

## **Section VI. Complementary information**

## VI.3) Additional information

For more information about this opportunity, please visit the Delta eSourcing portal at:

https://www.delta-esourcing.com/tenders/UK-UK-Redhill:-Water-meters./8GVC836JA6

To respond to this opportunity, please click here:

https://www.delta-esourcing.com/respond/8GVC836JA6

GO Reference: GO-2024327-PRO-25603763