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Contract

## **Y20031 - Supply of Multi-Functional Devices and Digital Solutions**

Kent County Council (t/a KCS Procurement Services)

F03: Contract award notice

Notice identifier: 2022/S 000-009923

Procurement identifier (OCID): ocids-h6vhtk-03049f

Published 13 April 2022, 2:46pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Kent County Council (t/a KCS Procurement Services)

Head Office, 1 Abbey Wood Group, Kings Hill

West Malling

ME19 4YT

#### **Contact**

Mr Ian Day

#### **Email**

[ian.day@cs ltd.org.uk](mailto:ian.day@cs ltd.org.uk)

#### **Telephone**

+44 1622236697

#### **Country**

United Kingdom

**NUTS code**

UK - United Kingdom

**Internet address(es)**

Main address

<http://www.commercialservices.org.uk>

Buyer's address

<http://www.commercialservices.org.uk>

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

General public services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Y20031 - Supply of Multi-Functional Devices and Digital Solutions

Reference number

DN589137

#### **II.1.2) Main CPV code**

- 30000000 - Office and computing machinery, equipment and supplies except furniture and software packages

#### **II.1.3) Type of contract**

Supplies

#### **II.1.4) Short description**

KCS Procurement Services, acting for and on behalf of Kent County Council (KCC) Central

Buying Consortium (CBC) and the Commercial Service Group (CSG), a Procurement Buying

Organisation (PBO), wish to create a national, user friendly, time and cost effective

Framework Agreement for the supply of Multi-Functional Devices and Digital Solutions.

The Framework Agreement covers the provision and installation of a full range of MultiFunctional Devices, Digital Solutions and Digital Transformation.

The Framework Agreement will be split into two (2) individual LOTs. These are:

LOT 1 – Leased and Purchased Multi-Functional Devices and Digital Solutions

LOT 2 – Digital Transformation and Associated Services

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

### **II.1.7) Total value of the procurement (excluding VAT)**

Lowest offer: £0.1 / Highest offer: £500,000,000 taken into consideration

## **II.2) Description**

### **II.2.1) Title**

Leased and Purchased Multi-Functional Devices and Digital Solutions

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 30000000 - Office and computing machinery, equipment and supplies except furniture and software packages

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

LOT 1 covers the provision of multi-functional Devices and digital solutions, to include both

A4 and A4/A3 networked and standalone multi-functional Devices, printers, high volume print room Devices and wide format printers, all with the option of CPC maintenance.

Equipment in this LOT may be procured as a direct purchase or via a Lease agreement. In

addition to the standard Manufacturer's warranty, maintenance options must be available for all products.

Digital Solutions requirements can include, but will not be limited to, a range of Equipment,

Software and Services (including on-going maintenance, support and managed print) to help

control, manage and measure the effectiveness of the print environment. This can include output surveys to establish existing output trends and costs, print job accounting, Device management, departmental chargeback, confidential printing, job routing based on most efficient use of Devices, scanning with optical character recognition, greater efficiencies through the reduction of waste and uncollected jobs, rules-based printing.

### Product Range

Product ranges must include provision for the following minimum requirements:

- Desktop and floor standing printers
- Wide format printers
- Multi-functional Devices
- High volume Equipment
- Mono, colour, A4 and A3 technology with a range of speeds
- Various finishing options
- Standard network interfaces for print/copy/scan/fax versions (to include java cards as standard)
- Management information Software/user control enabling software

### **II.2.5) Award criteria**

Quality criterion - Name: Quality of Service/Added Value / Weighting: 50

Quality criterion - Name: Social Vlaue / Weighting: 10

Price - Weighting: 40

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Digital Transformation and Associated Services

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 72228000 - Hardware integration consultancy services
- 72512000 - Document management services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Digital transformation is the process of using digital technologies to create new, or modify existing, business processes, culture, and Customer experiences to meet changing Customer needs and requirements.

We are seeking Suppliers who, in complement to their offering of multi-functional Devices, can provide digital transformation services to enable Customers to transform and improve operating processes by way of multiple solutions with the Supplier of their choice.  
Individual

opportunities will need to be tailored to meet the Customer's requirement to improve efficiency, provide an agile and reliable solution that will transform and meet their business

objectives.

This LOT supports both the Supplier and Customer/Member Authority in identifying and developing strategic relationships, that will provide benefits through the ability to have a single lead Supplier relationship.

#### List of Potential Requirements

Indicative requirements include, but are not limited to, the following:

- Audio visual solutions
- Communication systems
- Cloud storage
- Document storage, distribution and management
- Facilities solutions
- High volume print Devices
- Hosted services
- Hybrid mail
- ICT hardware
- ICT systems management, support and solutions
- Mail management solutions
- Multi-functional Devices
- Network services
- Outsourced print solutions
- Print management, consultancy and audit
- Scanning and archiving solutions

- Software solutions
- Wide format Devices

Associated services may extend beyond the scope of the Goods/Services purchased and may include, but not be limited to;

- End user support
- Service desk
- Installation
- Project management
- Training
- Asset management
- Consultancy

#### **II.2.5) Award criteria**

Quality criterion - Name: Quality of service/added value / Weighting: 90

Quality criterion - Name: Social Value / Weighting: 10

Price - Weighting: 0

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No



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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2021/S 000-032040](#)

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## **Section V. Award of contract**

### **Contract No**

Y20031

### **Lot No**

1

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

13 April 2022

#### **V.2.2) Information about tenders**

Number of tenders received: 10

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 10

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

Sharp Business Systems UK Plc

Northern House, Moor Knoll Lane,

East Ardsley,

WF3 2EE

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Lowest offer: £0.1 / Highest offer: £300,000,000 taken into consideration

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The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Ricoh UK Ltd

800 Pavilion Drive Northampton Business Park

Northampton

NN4 7YL

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

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**V.2.3) Name and address of the contractor**

Kyocera Document Systems (UK) Ltd

Eldon Court 75-77 London Road

Reading

RG1 5BS

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

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Specialist Computer Centres (SCC) Plc

James House Warwick Road

Tyseley

B11 2LE

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

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Apogee Corporation Ltd

Nimbus House, Liphook Way 20/20 Business Park

Maidstone

ME16 0FZ

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Lowest offer: £0.1 / Highest offer: £300,000,000 taken into consideration

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## **Section V. Award of contract**

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WF3 2EE

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NUTS code

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The contractor is an SME

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**V.2.4) Information on value of contract/lot (excluding VAT)**

Lowest offer: £0.1 / Highest offer: £200,000,000 taken into consideration

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**V.2.3) Name and address of the contractor**

The DMS Digital Group

Belmont House Deakins Business Park

Bolton

BL7 9RP

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

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## **Section VI. Complementary information**

### **VI.3) Additional information**

Member Authorities that have expressed interest in accessing the Framework Agreement from the outset are:

Hampshire County Council

Hertfordshire County Council

Kent County Council (via KCS Procurement Services)

Other public bodies will have access to this Framework Agreement but may only do so with

the agreement of the Contracting Authority. Those organisations who may wish to access this Framework Agreement will be members, Affiliates and associates of the CBC Group, local government authorities, the police service, the fire service, the NHS and NHS trusts, housing associations, third sector organisations, academic centres (including Academies), free Schools, publicly funded organisations and publicly owned private companies, operating

within the geographic boundaries of the United Kingdom, Channel Islands, Northern



Ireland

and Isle of Man.

The Framework Agreement will also be open for use by all other local authorities and public

sector bodies. Full details of potential Customer's geographical areas and organisations can be found in the original contract notice and by emailing the [csgprocurement@cs ltd.org.uk](mailto:csgprocurement@cs ltd.org.uk) quoting contract reference Y20031

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

Commercial Services Kent Ltd

1 Abbey Wood Road, Kings Hill

West Malling

ME19 4YT

Email

[csgprocurement@cs ltd.org.uk](mailto:csgprocurement@cs ltd.org.uk)

Country

United Kingdom