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Contract

Y20031 - Supply of Multi-Functional Devices and Digital Solutions

Kent County Council (t/a KCS Procurement Services)

F03: Contract award notice

Notice identifier: 2022/S 000-009923

Procurement identifier (OCID): ocds-h6vhtk-03049f

Published 13 April 2022, 2:46pm

Section I: Contracting authority

I.1) Name and addresses

Kent County Council (t/a KCS Procurement Services)

Head Office, 1 Abbey Wood Group, Kings Hill

West Malling

ME19 4YT

Contact

Mr Ian Day

Email

ian.day@csltd.org.uk

Telephone

+44 1622236697

Country

United Kingdom

NUTS code

UK - United Kingdom

Internet address(es)

Main address

<http://www.commercialservices.org.uk>

Buyer's address

<http://www.commercialservices.org.uk>

I.2) Information about joint procurement

The contract is awarded by a central purchasing body

I.4) Type of the contracting authority

Regional or local authority

I.5) Main activity

General public services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Y20031 - Supply of Multi-Functional Devices and Digital Solutions

Reference number

DN589137

II.1.2) Main CPV code

- 30000000 - Office and computing machinery, equipment and supplies except furniture and software packages

II.1.3) Type of contract

Supplies

II.1.4) Short description

KCS Procurement Services, acting for and on behalf of Kent County Council (KCC) Central Buying Consortium (CBC) and the Commercial Service Group (CSG), a Procurement Buying Organisation (PBO), wish to create a national, user friendly, time and cost effective Framework Agreement for the supply of Multi-Functional Devices and Digital Solutions.

The Framework Agreement covers the provision and installation of a full range of MultiFunctional Devices, Digital Solutions and Digital Transformation.

The Framework Agreement will be split into two (2) individual LOTs. These are:

LOT 1 – Leased and Purchased Multi-Functional Devices and Digital Solutions

LOT 2 – Digital Transformation and Associated Services

II.1.6) Information about lots

This contract is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Lowest offer: £0.1 / Highest offer: £500,000,000 taken into consideration

II.2) Description

II.2.1) Title

Leased and Purchased Multi-Functional Devices and Digital Solutions

Lot No

1

II.2.2) Additional CPV code(s)

- 30000000 - Office and computing machinery, equipment and supplies except furniture and software packages

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

LOT 1 covers the provision of multi-functional Devices and digital solutions, to include both A4 and A4/A3 networked and standalone multi-functional Devices, printers, high volume print room Devices and wide format printers, all with the option of CPC maintenance.

Equipment in this LOT may be procured as a direct purchase or via a Lease agreement. In addition to the standard Manufacturer's warranty, maintenance options must be available for all products.

Digital Solutions requirements can include, but will not be limited to, a range of Equipment, Software and Services (including on-going maintenance, support and managed print) to help

control, manage and measure the effectiveness of the print environment. This can include output surveys to establish existing output trends and costs, print job accounting, Device management, departmental chargeback, confidential printing, job routing based on most efficient use of Devices, scanning with optical character recognition, greater efficiencies through the reduction of waste and uncollected jobs, rules-based printing.

Product Range

Product ranges must include provision for the following minimum requirements:

- Desktop and floor standing printers
- Wide format printers
- Multi-functional Devices
- High volume Equipment
- Mono, colour, A4 and A3 technology with a range of speeds
- Various finishing options
- Standard network interfaces for print/copy/scan/fax versions (to include java cards as standard)
- Management information Software/user control enabling software

II.2.5) Award criteria

Quality criterion - Name: Quality of Service/Added Value / Weighting: 50

Quality criterion - Name: Social Vlaue / Weighting: 10

Price - Weighting: 40

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Digital Transformation and Associated Services

Lot No

2

II.2.2) Additional CPV code(s)

- 72228000 - Hardware integration consultancy services
- 72512000 - Document management services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

Digital transformation is the process of using digital technologies to create new, or modify existing, business processes, culture, and Customer experiences to meet changing Customer needs and requirements.

We are seeking Suppliers who, in complement to their offering of multi-functional Devices, can provide digital transformation services to enable Customers to transform and improve operating processes by way of multiple solutions with the Supplier of their choice. Individual opportunities will need to be tailored to meet the Customer's requirement to improve

efficiency, provide an agile and reliable solution that will transform and meet their business objectives.

This LOT supports both the Supplier and Customer/Member Authority in identifying and developing strategic relationships, that will provide benefits through the ability to have a single lead Supplier relationship.

List of Potential Requirements

Indicative requirements include, but are not limited to, the following:

- Audio visual solutions
- Communication systems
- Cloud storage
- Document storage, distribution and management
- Facilities solutions
- High volume print Devices
- Hosted services
- Hybrid mail
- ICT hardware
- ICT systems management, support and solutions
- Mail management solutions
- Multi-functional Devices
- Network services
- Outsourced print solutions
- Print management, consultancy and audit

- Scanning and archiving solutions
- Software solutions
- Wide format Devices

Associated services may extend beyond the scope of the Goods/Services purchased and may include, but not be limited to;

- End user support
- Service desk
- Installation
- Project management
- Training
- Asset management
- Consultancy

II.2.5) Award criteria

Quality criterion - Name: Quality of service/added value / Weighting: 90

Quality criterion - Name: Social Value / Weighting: 10

Price - Weighting: 0

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2021/S 000-032040](#)

Section V. Award of contract

Contract No

Y20031

Lot No

1

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

13 April 2022

V.2.2) Information about tenders

Number of tenders received: 10

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 10

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Sharp Business Systems UK Plc

Northern House, Moor Knoll Lane,

East Ardsley,

WF3 2EE

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Lowest offer: £0.1 / Highest offer: £300,000,000 taken into consideration

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The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Ricoh UK Ltd

800 Pavilion Drive Northampton Business Park

Northampton

NN4 7YL

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

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The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Kyocera Document Systems (UK) Ltd

Eldon Court 75-77 London Road

Reading

RG1 5BS

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Lowest offer: £0.1 / Highest offer: £300,000,000 taken into consideration

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V.2.3) Name and address of the contractor

Specialist Computer Centres (SCC) Plc

James House Warwick Road

Tyseley

B11 2LE

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

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V.2.3) Name and address of the contractor

Apogee Corporation Ltd

Nimbus House, Liphook Way 20/20 Business Park

Maidstone

ME16 0FZ

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Lowest offer: £0.1 / Highest offer: £300,000,000 taken into consideration

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A contract/lot is awarded: Yes

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Sharp Business Systems UK Plc

Northern House, Moor Knoll Lane,

East Ardsley,

WF3 2EE

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Lowest offer: £0.1 / Highest offer: £200,000,000 taken into consideration

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V.2.3) Name and address of the contractor

The DMS Digital Group

Belmont House Deakins Business Park

Bolton

BL7 9RP

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

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Section VI. Complementary information

VI.3) Additional information

Member Authorities that have expressed interest in accessing the Framework Agreement from the outset are:

Hampshire County Council

Hertfordshire County Council

Kent County Council (via KCS Procurement Services)

Other public bodies will have access to this Framework Agreement but may only do so with the agreement of the Contracting Authority. Those organisations who may wish to access this Framework Agreement will be members, Affiliates and associates of the CBC Group, local government authorities, the police service, the fire service, the NHS and NHS trusts, housing associations, third sector organisations, academic centres (including Academies), free Schools, publicly funded organisations and publicly owned private companies, operating within the geographic boundaries of the United Kingdom, Channel Islands, Northern Ireland and Isle of Man.

The Framework Agreement will also be open for use by all other local authorities and public sector bodies. Full details of potential Customer's geographical areas and organisations can be found in the original contract notice and by emailing the csqprocurement@csltd.org.uk quoting contract reference Y20031

VI.4) Procedures for review

VI.4.1) Review body

Commercial Services Kent Ltd

1 Abbey Wood Road, Kings Hill

West Malling

ME19 4YT

Email

csgprocurement@csltd.org.uk

Country

United Kingdom