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Planning

US Benefits - Medical, Dental, Vision & Life (4 separate opportunities)

Foreign Commonwealth and Development Office

F01: Prior information notice

Prior information only

Notice identifier: 2021/S 000-009898

Procurement identifier (OCID): ocds-h6vhtk-02ae1b

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Section I: Contracting authority

I.1) Name and addresses

Foreign Commonwealth and Development Office

King Charles Street

London

SW1A 2AH

Email

ame.procurement2@fcdo.gov.uk

Telephone

+44 02070080932

Country

United Kingdom

NUTS code

UK - United Kingdom

Internet address(es)

Main address

<https://www.gov.uk/government/organisations/foreign-commonwealth-office>

I.3) Communication

Additional information can be obtained from the above-mentioned address

I.4) Type of the contracting authority

Ministry or any other national or federal authority

I.5) Main activity

General public services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

US Benefits - Medical, Dental, Vision & Life (4 separate opportunities)

II.1.2) Main CPV code

- 66512220 - Medical insurance services

II.1.3) Type of contract

Services

II.1.4) Short description

Four separate insurance requirements for Country Based Staff across the United States Network.

We will be looking to contract services for three (3) years plus an optional two, 12 months (1+1).

i) Medical Insurance - Stop Loss, Pharmacy and Admin (Circa \$956K USD per year)

ii) Dental Insurance (Circa \$386K USD per year)

iii) Life & Disability Insurance (Circa \$320K per year)

iv) Vision (\$26K per year)

II.1.5) Estimated total value

Value excluding VAT: 8,440,000 USN

II.1.6) Information about lots

This contract is divided into lots: No

II.2) Description

II.2.2) Additional CPV code(s)

- 66510000 - Insurance services

- 66511000 - Life insurance services

II.2.3) Place of performance

NUTS codes

- US - United States

Main site or place of performance

The contract and services required will be in the United States of America

II.2.4) Description of the procurement

i) Stop Loss Insurance for Foreign, Commonwealth & Development Office Country Based Staff and their dependents, based across the United States of America.

ii) Dental insurance for Foreign, Commonwealth & Development Office Country Based Staff and their dependents, based across the United States of America.

iii) Vision for Foreign, Commonwealth & Development Office Country Based Staff, based across the United States of America

iv) Life & Disability for Foreign, Commonwealth & Development Office Country Based Staff, based across the United States of America

A full set of requirements will follow at the tender stage. However, headline requirements for any companies thinking of competing are as follows.

All bidders must:

* Be licensed to do business in the United States (U.S.). For Medical, bidders must have a health insurance license in the United States.

* Follow U.S. regulations.

* Have a U.S. presence.

* Own their own U.S. networks (Only major carriers only will be considered; Third Party Administrators (TPA's) will not be considered).

* Companies will be asked to provide:

- Copy of the certificate of incorporation

- Audited opening balance sheet i.e. at the time of incorporation / commencement of operations, or
- evidence of current shareholders' funds / equity
- Business plans and projection for the next 2 – 3 years
- Details of ownership (including percentage interest)
- Details of reinsurance arrangements
- Any plans for ratings by any of the rating agencies, if not already published
- Types of business authorised and types written
- Details of the board of directors, including a brief resume of the key directors
- Brief resume of the key underwriters
- Any other relevant material developments not covered above (e.g. additional capital injections, explicit parental support / guarantees etc)

II.2.14) Additional information

The contract Authority intends to advertise the go live date of the 4 procurements from around 7 June 2021.

The Procurement process will be managed by Willis Towers Watson our US Benefits broker with supervision of the process by FCDO Procurement, following all UK procurement regulations and standards.

II.3) Estimated date of publication of contract notice

7 June 2021

Section IV. Procedure

IV.1) Description

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

