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Planning

## **US Benefits - Medical, Dental, Vision & Life (4 separate opportunities)**

Foreign Commonwealth and Development Office

F01: Prior information notice

Prior information only

Notice identifier: 2021/S 000-009898

Procurement identifier (OCID): ocds-h6vhtk-02ae1b

Published 6 May 2021, 10:55pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Foreign Commonwealth and Development Office

King Charles Street

London

SW1A 2AH

#### **Email**

[ame.procurement2@fcdo.gov.uk](mailto:ame.procurement2@fcdo.gov.uk)

#### **Telephone**

+44 02070080932

#### **Country**

United Kingdom

**NUTS code**

UK - United Kingdom

**Internet address(es)**

Main address

<https://www.gov.uk/government/organisations/foreign-commonwealth-office>

**I.3) Communication**

Additional information can be obtained from the above-mentioned address

**I.4) Type of the contracting authority**

Ministry or any other national or federal authority

**I.5) Main activity**

General public services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

US Benefits - Medical, Dental, Vision & Life (4 separate opportunities)

#### **II.1.2) Main CPV code**

- 66512220 - Medical insurance services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

Four separate insurance requirements for Country Based Staff across the United States Network.

We will be looking to contract services for three (3) years plus an optional two, 12 months (1+1).

i) Medical Insurance - Stop Loss, Pharmacy and Admin (Circa \$956K USD per year)

ii) Dental Insurance (Circa \$386K USD per year)

iii) Life & Disability Insurance (Circa \$320K per year)

iv) Vision (\$26K per year)

#### **II.1.5) Estimated total value**

Value excluding VAT: 8,440,000 USN

#### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.2) Description**

## **II.2.2) Additional CPV code(s)**

- 66510000 - Insurance services
- 66511000 - Life insurance services

## **II.2.3) Place of performance**

NUTS codes

- US - United States

Main site or place of performance

The contract and services required will be in the United States of America

## **II.2.4) Description of the procurement**

i) Stop Loss Insurance for Foreign, Commonwealth & Development Office Country Based Staff and their dependents, based across the United States of America.

ii) Dental insurance for Foreign, Commonwealth & Development Office Country Based Staff and their dependents, based across the United States of America.

iii) Vision for Foreign, Commonwealth & Development Office Country Based Staff, based across the United States of America

iv) Life & Disability for Foreign, Commonwealth & Development Office Country Based Staff, based across the United States of America

A full set of requirements will follow at the tender stage. However, headline requirements for any companies thinking of competing are as follows.

All bidders must:

\* Be licensed to do business in the United States (U.S.). For Medical, bidders must have a health insurance license in the United States.

\* Follow U.S. regulations.

\* Have a U.S. presence.

\* Own their own U.S. networks (Only major carriers only will be considered; Third Party Administrators (TPA's) will not be considered).

\* Companies will be asked to provide:

- Copy of the certificate of incorporation
- Audited opening balance sheet i.e. at the time of incorporation / commencement of operations, or
- evidence of current shareholders' funds / equity
- Business plans and projection for the next 2 – 3 years
- Details of ownership (including percentage interest)
- Details of reinsurance arrangements
- Any plans for ratings by any of the rating agencies, if not already published
- Types of business authorised and types written
- Details of the board of directors, including a brief resume of the key directors
- Brief resume of the key underwriters
- Any other relevant material developments not covered above (e.g. additional capital injections, explicit parental support / guarantees etc)

### **II.2.14) Additional information**

The contract Authority intends to advertise the go live date of the 4 procurements from around 7 June 2021.

The Procurement process will be managed by Willis Towers Watson our US Benefits broker with supervision of the process by FCDO Procurement, following all UK procurement regulations and standards.

### **II.3) Estimated date of publication of contract notice**

7 June 2021

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes