

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/009875-2026>

Contract

ARE - Scottish Land Matching Service

Scottish Government

F03: Contract award notice

Notice identifier: 2026/S 000-009875

Procurement identifier (OCID): ocds-h6vhtk-058f87

Published 4 February 2026, 11:25am

Section I: Contracting authority

I.1) Name and addresses

Scottish Government

5 Atlantic Quay, 150 Broomielaw

Glasgow

G2 8LU

Contact

Sarah Galloway

Email

sarah.galloway2@gov.scot

Country

United Kingdom

NUTS code

UKM - Scotland

Internet address(es)

Main address

<http://www.scotland.gov.uk>

Buyer's address

https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA10482

I.4) Type of the contracting authority

Ministry or any other national or federal authority

I.5) Main activity

General public services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

ARE - Scottish Land Matching Service

Reference number

CASE/794500

II.1.2) Main CPV code

- 77100000 - Agricultural services

II.1.3) Type of contract

Services

II.1.4) Short description

Seeking a supplier to deliver the Scottish Land Matching Service (SLMS). The SLMS will provide confidential, independent, impartial facilitation of bespoke joint-ventures, leasing or tenancy arrangements, succession planning, keeping farmers/crofters involved but to reduce practical activities and providing new opportunities for young or new entrants through Scottish agricultural businesses.

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £460,000

II.2) Description

II.2.2) Additional CPV code(s)

- 77000000 - Agricultural, forestry, horticultural, aquacultural and apicultural services

II.2.3) Place of performance

NUTS codes

- UKM - Scotland

II.2.4) Description of the procurement

The service should provide comprehensive support to the development of business relationships between land providers and land seekers.

The underlying purpose of the service is to improve succession arrangements, increase opportunities and facilitate increased access to land to support the incoming of the next generation of farmers and to ensure land remains productive.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 70

Price - Weighting: 30

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2025/S 000-069714](#)

Section V. Award of contract

Contract No

CASE/794500

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

1 February 2026

V.2.2) Information about tenders

Number of tenders received: 3

Number of tenders received from SMEs: 3

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 3

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Ricardo-AEA Ltd

Gemini Building, Fermi Avenue, Harwell, Fermi Avenue

Didcot

OX11 0QR

Telephone

+44 1235753407

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £460,000

Section VI. Complementary information

VI.3) Additional information

SPD (Scotland) will be scored on a pass/ fail basis.

Bidders must download and complete a separate SPD (Scotland) form for any subcontractors involved in the delivery of this service.

List and brief description of selection criteria:

Part 2A-D - Information about the bidder, Form of participation, Reliance on other entities, Subcontractors

Part 3A-D - Grounds relating to criminal convictions, Payment of taxes, Blacklisting, Social/ Labour Law, Bankruptcy and Insolvency, Creditors, Liquidation, Professional misconduct, Conflicts of interest.

Part 4A-C - Professional Registers, Services contracts, Economic and financial standing, Subcontracting, Professional Accreditation, Supply Chain Management/ Tracking Systems used, Environmental management measures.

Please access invitation to tender documents via Public Contracts Scotland (Tender) via the following code - Project Code 30481/ ITT Code 61427.

The buyer is using PCS-Tender to conduct this ITT exercise. The Project Code is 30481 and ITT Code 61427. For more information see:

<http://www.publiccontractsscotland.gov.uk/info/InfoCentre.aspx?ID=2343>

Community benefits are included in this requirement. For more information see: <https://www.gov.scot/policies/public-sector-procurement/community-benefits-in-procurement/>.

(SC Ref:822689)

VI.4) Procedures for review

VI.4.1) Review body

Edinburgh Sheriff Court

27 Chambers Street

Edinburgh

EH1 1LB

Country

United Kingdom