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Contract

## **Concessions at Various Visitor Sites**

Forestry and Land Scotland

F03: Contract award notice

Notice identifier: 2023/S 000-009726

Procurement identifier (OCID): ocds-h6vhtk-0383dc

Published 4 April 2023, 8:59am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Forestry and Land Scotland

Great Glen House, Leachkin Road

Inverness

IV3 8NW

#### **Email**

[procurement@forestryandland.gov.scot](mailto:procurement@forestryandland.gov.scot)

#### **Telephone**

+44 3000676000

#### **Country**

United Kingdom

#### **NUTS code**

UKM - Scotland

**Internet address(es)**

Main address

<https://forestryandland.gov.scot>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA30371](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA30371)

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Environment

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Concessions at Various Visitor Sites

Reference number

C0235

#### **II.1.2) Main CPV code**

- 55520000 - Catering services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

Forestry and Land Scotland has appointed a service provider to deliver catering concessions at its visitor hub sites at Glentrool, Kirroughtree and The Lodge.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £13,443,450

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 55500000 - Canteen and catering services
- 55330000 - Cafeteria services
- 77300000 - Horticultural services

#### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

#### **II.2.4) Description of the procurement**

FLS welcomes over 10 million visitors each year, with a portfolio that includes visitor centres, forest parks, urban forests, campsites, beaches, mountains, lochs, and iconic viewpoints. A range of commercial agreements provide opportunities for businesses to deliver catering, retail, accommodation, and outdoor recreation at these sites.

FLS has awarded a contract to an external service provider for the provision of catering concessions at Glentrool, Kirroughtree and The Lodge. The contract will include concessionaire obligations in relation to repair and maintenance of the occupied buildings.

#### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 70

Price - Weighting: 30

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

#### **II.2.14) Additional information**

Please note that the estimated value of this contract includes for the potential addition of catering concessions at two further properties - Glenmore and Glentress - during the contract period.

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2022/S 000-032091](#)

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## **Section V. Award of contract**

### **Contract No**

C0235

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

3 April 2023

#### **V.2.2) Information about tenders**

Number of tenders received: 3

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 3

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

Vertas Group Limited

Beacon House, Whitehouse Road

Ipswich

IP1 5PB

Telephone

+44 1473263600

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £13,443,450

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## **Section VI. Complementary information**

### **VI.3) Additional information**

FLS may modify the contract, irrespective of the monetary value of those modifications, within the scope permitted under Regulation 46(1) of the Concession Contracts (Scotland) Regulations 2016, should operational reasons require it.

Specifically, FLS may consider the addition of catering concessions at two further properties - Glenmore and Glentress - during the contract period.

Other reasons for modification may include, but are not limited to:

- a successful Community Asset Transfer (CAT) application;
- a significant change in national or global socio-economic conditions, requiring a change to a Concession Fee;
- a change in public procurement policy;
- a change in government policy;
- a change to the Key Performance Indicators (KPIs); and
- a change to the reporting requirements.

(SC Ref:728112)

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

The Inverness Justice Centre

Longman Road

Inverness

IV1 1AH

Email

[inverness@scotcourts.gov.uk](mailto:inverness@scotcourts.gov.uk)

Telephone

+44 1463230782

Country

United Kingdom

### **VI.4.3) Review procedure**

Precise information on deadline(s) for review procedures

An economic operator that suffers, or is at risk of suffering, loss or damage attributable to a breach of duty under The Concession Contracts (Scotland) Regulations 2016 or the Procurement Reform (Scotland) Act 2014, may bring proceedings in the Sheriff Court or the Court of Session.

### **VI.4.4) Service from which information about the review procedure may be obtained**

Court of Session

Parliament House, Parliament Square

Edinburgh

EH1 1RQ

Email

[supreme.courts@scotcourts.gov.uk](mailto:supreme.courts@scotcourts.gov.uk)

Telephone

+44 1312252595

Country

United Kingdom