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Tender

## **Government Office for Technology Transfer: Technology Transfer and Commercialisation DPS**

Department for Business, Energy & Industrial Strategy

F02: Contract notice

Notice identifier: 2023/S 000-009661

Procurement identifier (OCID): ocids-h6vhtk-03bc01

Published 3 April 2023, 2:28pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Department for Business, Energy & Industrial Strategy

Salford

M3 5BS

#### **Email**

[Jack.Millward@beis.gov.uk](mailto:Jack.Millward@beis.gov.uk)

#### **Country**

United Kingdom

#### **Region code**

UK - United Kingdom

#### **Internet address(es)**

Main address

<https://www.gov.uk/government/organisations/government-office-for-technology-transfer>

## **I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

## **I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://beisgroup.ukp.app.jaggaer.com>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://beisgroup.ukp.app.jaggaer.com>

Tenders or requests to participate must be submitted to the above-mentioned address

## **I.4) Type of the contracting authority**

Ministry or any other national or federal authority

## **I.5) Main activity**

General public services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Government Office for Technology Transfer: Technology Transfer and Commercialisation DPS

#### **II.1.2) Main CPV code**

- 73000000 - Research and development services and related consultancy services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

The UK's public sector is a thriving source of innovation. DSIT has established a new unit, the Government Office for Technology Transfer (GOTT), to support public sector organisations to unlock the potential of that innovation through the development and exploitation of knowledge assets (KAs).

Within the public sector, KA's include intangible assets such as intellectual property, datasets, new ideas, processes, or methods, together with organisational knowhow and expertise. Exploitation routes include commercialisation or wider adoption within UK government or the wider public sector. The outcomes are similar - delivering benefit for the UK economy and society.

GOTT is launching a new Dynamic Purchasing System (DPS) containing multiple professional services categories from which we intend to draw down relevant sector-specific expertise in support of individual projects and developing wider capability focused on KAs.

We are seeking experts with experience in Technology Transfer and Commercialisation to provide hands-on support and guidance to public sector organisations, GOTT's 'clients'. Many projects will involve the translation and commercialisation of KAs into opportunities which maximise economic, financial and/or societal benefits. Some projects may also focus on supporting GOTT's clients to develop their own internal capabilities to better manage and exploit their KAs in the future.

GOTT's clients will hold KAs which have been identified to have potential for wider market adoption and commercialisation and wish to understand routes to exploit these assets.

Dependent upon the needs of each client project, providers might be commissioned to help assess the market potential for client-owned assets or help to evaluate the route to market where potential has already been identified, in order to advance the commercial case for development and exploitation. There may also be targeted support focused on intellectual property identification, due diligence, and protection.

#### **II.1.5) Estimated total value**

Value excluding VAT: £1,000,000

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

Tenders may be submitted for all lots

Maximum number of lots that may be awarded to one tenderer: 2

### **II.2) Description**

#### **II.2.1) Title**

Lot No

Category 1: Market research and market need

#### **II.2.2) Additional CPV code(s)**

- 73000000 - Research and development services and related consultancy services
- 79310000 - Market research services
- 79410000 - Business and management consultancy services
- 80510000 - Specialist training services

#### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

#### **II.2.4) Description of the procurement**

The DPS will be broken down into 2 categories. The examples included against these categories are not exhaustive. All services that are encompassed under these categorisations are to be incorporated under the category.

Category 1: Market research and market need

- Market opportunity identification;
- Identification of potential customers, collaborators and/or partners;
- Competitor analysis;
- Market segmentation; and/or other market research services

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Start date

3 April 2023

End date

3 April 2025

This contract is subject to renewal

Yes

Description of renewals

GOTT reserves the right to further extend (or to end early) this period under regulation 34(28) of the Public Contracts Regulations 2015; in either event this will be publicised via Contracts Finder and Find a Tender Service.

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot No

Category 2: IP and commercialisation strategy

### **II.2.2) Additional CPV code(s)**

- 73000000 - Research and development services and related consultancy services
- 79310000 - Market research services
- 79410000 - Business and management consultancy services
- 80510000 - Specialist training services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

The DPS will be broken down into 2 categories. The examples included against these categories are not exhaustive. All services that are encompassed under these categorisations are to be incorporated under the category.

Category 2: IP and commercialisation strategy

- IP valuation;
- freedom to operate and IP competitive landscape analysis;
- IP ownership due diligence;
- IP protection;
- Commercialisation strategy;
- Analysis and advice on potential commercialisation routes;

- Establishing a value proposition for a new technology;

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Start date

3 April 2023

End date

3 April 2025

This contract is subject to renewal

Yes

Description of renewals

GOTT reserves the right to further extend (or to end early) this period under regulation 34(28) of the Public Contracts Regulations 2015; in either event this will be publicised via Contracts Finder and Find a Tender Service.

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section III. Legal, economic, financial and technical information**

### **III.1) Conditions for participation**

#### **III.1.3) Technical and professional ability**

Selection criteria as stated in the procurement documents

### **III.2) Conditions related to the contract**

#### **III.2.2) Contract performance conditions**

Contract performance conditions as stated in the procurement documents.

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Restricted procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

Framework agreement with a single operator

The procurement involves the setting up of a dynamic purchasing system

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

3 May 2023

Local time

5:00pm

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.3) Additional information**

The DPS will be hosted on the Jaggaer eSourcing platform :

<https://beisgroup.ukp.app.jaggaer.com>

Should you wish to apply to join the DPS, you will need to register on the Jaggaer eSourcing platform and the details of how to do this are set out here :

[https://beisgroup.ukp.app.jaggaer.com/esop/ogc-host/public/beisgroup/web/user\\_guide.jst](https://beisgroup.ukp.app.jaggaer.com/esop/ogc-host/public/beisgroup/web/user_guide.jst)

The DPS Documentation will remain electronically accessible and available for the duration of the DPS and can be accessed via the Jaggaer eSourcing platform.

Bidders should be aware that, in relation to any services instructed under the DPS, the supplier will need to work with GOTT and with the relevant public sector organisation(s) that GOTT is supporting in its development of KA management and exploitation (further information about GOTT's potential client organisations are set out in the procurement documents). The Contract Terms include provisions that ensure that GOTT's client public sector organisations receive the full benefit (including, where applicable, ownership) of any services and deliverables that are provided by the supplier.

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

DSIT

London

Country

United Kingdom