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Contract

## **NI Direct Strategic Partner**

Department of Finance

F20: Modification notice

Notice identifier: 2022/S 000-009592

Procurement identifier (OCID): ocds-h6vhtk-032c13

Published 11 April 2022, 11:31am

## **Section I: Contracting authority/entity**

### **I.1) Name and addresses**

Department of Finance

303 Airport Road West

BELFAST

BT3 9ED

#### **Email**

[strategicdelivery.cpd@finance-ni.gov.uk](mailto:strategicdelivery.cpd@finance-ni.gov.uk)

#### **Country**

United Kingdom

#### **NUTS code**

UK - United Kingdom

## **Internet address(es)**

Main address

<https://etendersni.gov.uk/epps>

Buyer's address

<https://etendersni.gov.uk/epps>

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

NI Direct Strategic Partner

#### **II.1.2) Main CPV code**

- 64222000 - Teleworking services

#### **II.1.3) Type of contract**

Services

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 72250000 - System and support services
- 72227000 - Software integration consultancy services
- 64216000 - Electronic message and information services
- 79512000 - Call centre
- 32412110 - Internet network
- 66170000 - Financial consultancy, financial transaction processing and clearing-house services

- 72212224 - Web page editing software development services
- 72421000 - Internet or intranet client application development services
- 72422000 - Internet or intranet server application development services
- 72251000 - Disaster recovery services
- 64216100 - Electronic message services
- 72212221 - Internet browsing software development services
- 72212220 - Internet and intranet software development services
- 72420000 - Internet development services
- 72212222 - Web server software development services
- 72611000 - Technical computer support services
- 72600000 - Computer support and consultancy services
- 72224000 - Project management consultancy services
- 72224100 - System implementation planning services
- 79571000 - Mailing services
- 72512000 - Document management services
- 64216120 - Electronic mail services
- 72246000 - Systems consultancy services
- 72413000 - World wide web (www) site design services
- 79400000 - Business and management consultancy and related services
- 64200000 - Telecommunications services
- 72610000 - Computer support services
- 79996000 - Business organisation services

- 79342300 - Customer services
- 64210000 - Telephone and data transmission services
- 72222300 - Information technology services
- 72222100 - Information systems or technology strategic review services
- 72212314 - Voice recognition software development services
- 66172000 - Financial transaction processing and clearing-house services
- 72252000 - Computer archiving services
- 72000000 - IT services: consulting, software development, Internet and support
- 72222000 - Information systems or technology strategic review and planning services
- 80420000 - E-learning services
- 72590000 - Computer-related professional services
- 79510000 - Telephone-answering services
- 72510000 - Computer-related management services
- 64216110 - Electronic data exchange services
- 48445000 - Customer Relation Management software package
- 72300000 - Data services
- 79511000 - Telephone operator services
- 72500000 - Computer-related services
- 72253000 - Helpdesk and support services
- 79990000 - Miscellaneous business-related services
- 72591000 - Development of service level agreements
- 72511000 - Network management software services

### **II.2.3) Place of performance**

NUTS codes

- UKN - Northern Ireland

### **II.2.4) Description of the procurement at the time of conclusion of the contract:**

Appointment of a Strategic partner for NI Direct to assist in the design, delivery and implementation of telephony based contact centre services, associated managed ICT support services, online transaction toolkit along with a range of specialist business consultancy, ICT consultancy and emergency resource planning services.

### **II.2.7) Duration of the contract, framework agreement, dynamic purchasing system or concession**

Duration in months

120

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.2) Administrative information**

#### **IV.2.1) Contract award notice concerning this contract**

Notice number: [2011/S 129-214685](#)

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## **Section V. Award of contract/concession**

### **Contract No**

1

### **V.2) Award of contract/concession**

**V.2.1) Date of conclusion of the contract/concession award decision:**

21 October 2012

**V.2.2) Information about tenders**

The contract/concession has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor/concessionaire**

BT

Belfast

Email

[rachel.johnston@bt.com](mailto:rachel.johnston@bt.com)

Country

United Kingdom

NUTS code

- UKN - Northern Ireland

Internet address

[www.bt.com](http://www.bt.com)

The contractor/concessionaire is an SME

No

**V.2.4) Information on value of the contract/lot/concession (at the time of conclusion of the contract;excluding VAT)**

Total value of the procurement: £50,000,000

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## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

The UK does not have any such bodies with responsibility for appeal/mediation procedures.

Belfast

Country

United Kingdom

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## **Section VII: Modifications to the contract/concession**

### **VII.1) Description of the procurement after the modifications**

#### **VII.1.1) Main CPV code**

- 64222000 - Teleworking services

#### **VII.1.2) Additional CPV code(s)**

- 72250000 - System and support services
- 72227000 - Software integration consultancy services
- 64216000 - Electronic message and information services
- 79512000 - Call centre
- 32412110 - Internet network
- 66170000 - Financial consultancy, financial transaction processing and clearing-house services
- 72212224 - Web page editing software development services
- 72421000 - Internet or intranet client application development services

- 72422000 - Internet or intranet server application development services
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- 64216100 - Electronic message services
- 72212221 - Internet browsing software development services
- 72212220 - Internet and intranet software development services
- 72420000 - Internet development services
- 72212222 - Web server software development services
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- 79996000 - Business organisation services
- 79342300 - Customer services
- 64210000 - Telephone and data transmission services



- 72222300 - Information technology services
- 72222100 - Information systems or technology strategic review services
- 72212314 - Voice recognition software development services
- 66172000 - Financial transaction processing and clearing-house services
- 72252000 - Computer archiving services
- 72000000 - IT services: consulting, software development, Internet and support
- 72222000 - Information systems or technology strategic review and planning services
- 80420000 - E-learning services
- 72590000 - Computer-related professional services
- 79510000 - Telephone-answering services
- 72510000 - Computer-related management services
- 64216110 - Electronic data exchange services
- 48445000 - Customer Relation Management software package
- 72300000 - Data services
- 79511000 - Telephone operator services
- 72500000 - Computer-related services
- 72253000 - Helpdesk and support services
- 79990000 - Miscellaneous business-related services
- 72591000 - Development of service level agreements
- 72511000 - Network management software services

### **VII.1.3) Place of performance**

NUTS code

- UKN - Northern Ireland

#### **VII.1.4) Description of the procurement:**

Strategic partner for NI Direct to assist in the design, delivery and implementation of telephony based contact centre services, associated managed ICT support services, online transaction toolkit along with a range of specialist business consultancy, ICT consultancy and emergency resource planning services.

#### **VII.1.5) Duration of the contract, framework agreement, dynamic purchasing system or concession**

Duration in months

120

#### **VII.1.6) Information on value of the contract/lot/concession (excluding VAT)**

Total value of the contract/lot/concession:

£120,000,000

#### **VII.1.7) Name and address of the contractor/concessionaire**

BT

Belfast

Email

[rachel.johston@bt.com](mailto:rachel.johston@bt.com)

Country

United Kingdom

NUTS code

- UKN - Northern Ireland

Internet address

[www.bt.com](http://www.bt.com)

The contractor/concessionaire is an SME

No

## **VII.2) Information about modifications**

### **VII.2.1) Description of the modifications**

Nature and extent of the modifications (with indication of possible earlier changes to the contract):

The Authority has substantive reasons for this modification, having had to react to significant challenging political and societal change and demands. In particular the unforeseen impact of the pandemic and the critical and essential services to support the response to the pandemic that were facilitated through this contract, where there were no other options and no option to do nothing.

This has included unprecedented and unpredictable demands for vital citizen facing support services and unforeseen work including the out workings of the exit from the EU, the DVA MOT equipment failings, LPS Business Rate relief schemes, and most significantly, supporting departments, particularly the Department of Health, in responding to the pandemic (proximity app, vaccine booking, vaccine passports, domestic certificates, travel certificates, etc.) All of which have substantively and significantly impacted on the volumes of calls and expenditure through the contract, none of which would have been anticipated or foreseen at award of contract.

Due to the unpredictability of demand on Contact Centre services and the impact of world events the contract modification required will raise the overall contract value from £110m to £120m. (Note The value of the NI Direct Strategic Partnership Agreement was published at the time of tendering as £50M. The scope of the Agreement increased significantly over time and the value was increased in 2017 to £70M and in 2018 to £110M). This will provide assurance that any further unforeseen business critical or legislative events that would impact the contract could if required be accommodated before contract end.

### **VII.2.2) Reasons for modification**

Need for additional works, services or supplies by the original contractor/concessionaire.

Description of the economic or technical reasons and the inconvenience or duplication of cost preventing a change of contractor:

This modification would meet the conditions outlined in regulation 72 (1)(b) and 72 (1)(c) of the Public Contracts Regulations 2015..

DoF will seek to rely on the modification provisions of 72(1)(b) due to the near technical impossibility for another economic operator to achieve the required performance within the time permitted; and the necessity to use its specific know-how, tools and

means which only the current Contractor has at its disposal.

They will also seek to rely on 72 (1)(c) as the Authority has had to react to unforeseen circumstances in response to the pandemic and essential services to support this were facilitated through the contract. This has included unprecedented and unpredictable demands for vital citizen facing support services and unforeseen work all of which have substantively and significantly impacted on the volumes of calls and expenditure through the contract, none of which would have been anticipated or foreseen at award of contract.

The modification also does not exceed 50% of the value of the original contract.

### **VII.2.3) Increase in price**

Updated total contract value before the modifications (taking into account possible earlier contract modifications, price adaptations and average inflation)

Value excluding VAT: £110,000,000

Total contract value after the modifications

Value excluding VAT: £120,000,000