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Contract

Housing Related Support services (23 070)

Cheshire East Borough Council

F03: Contract award notice

Notice identifier: 2024/S 000-009523

Procurement identifier (OCID): ocds-h6vhtk-03fcdf

Published 25 March 2024, 9:11 am

Section I: Contracting authority

I.1) Name and addresses

Cheshire East Borough Council

Westfields, Middlewich Road

Sandbach

CW11 1HZ

Contact

Mrs Louise Fenn

Email

louise.fenn@cheshireeast.gov.uk

Telephone

+44 1270686454

Country

United Kingdom

Region code

UKD62 - Cheshire East

Internet address(es)

Main address

<http://www.cheshireeast.gov.uk/>

Buyer's address

<http://www.cheshireeast.gov.uk/>

I.4) Type of the contracting authority

Regional or local authority

I.5) Main activity

General public services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Housing Related Support services (23 070)

Reference number

DN688828

II.1.2) Main CPV code

- 85300000 - Social work and related services

II.1.3) Type of contract

Services

II.1.4) Short description

Cheshire East Council is seeking provider(s) to deliver a range of Housing Related Support services for local people who are homeless and in need of strength-based support to regain their independence.

Cheshire East Council is flexible in its approach to service delivery, always seeking solutions that will offer quality and value for money and working with delivery partners who share our values and commitment to the success of the area.

The Council is seeking partners to provide housing related support services split into 9 lots as detailed within the specification, including:

- Dispersed, Housing-Led offer for single homelessness.
- Intensive supported accommodation for singles and couples.
- General needs supported accommodation, including families and young people.
- Rapid Access emergency accommodation offer for rough sleepers.
- Floating tenancy support to resettle and sustain at-risk accommodation.

Interested providers should express an interest in the opportunity and download all of the documentation provided on the Chest system, any queries should be asked here via the messaging area of the project.

New Contracts are required to start from 1st April 2024 lasting for a maximum of 7 years and it should be noted that TUPE may apply.

II.1.6) Information about lots

This contract is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Lowest offer: £2,000,000 / Highest offer: £3,000,000 taken into consideration

II.2) Description

II.2.1) Title

Housing-Led Program

Lot No

1

II.2.2) Additional CPV code(s)

- 70330000 - Property management services of real estate on a fee or contract basis
- 98340000 - Accommodation and office services

II.2.3) Place of performance

NUTS codes

- UKD62 - Cheshire East

II.2.4) Description of the procurement

The Housing-Led support services in Lot 1 will consist of self-contained housing with wraparound support included. The housing-led ideology relates to rapid provision of housing to clients who are experiencing multiple-exclusion homelessness (MEH). Including 9 units of housing, will not be split across the North and South of the borough and will be contacted as one single lot. Expected lot value is £1,000,000 - £1,250,000 over the full 7 year term.

II.2.5) Award criteria

Quality criterion - Name: Social Value / Weighting: 20

Quality criterion - Name: Interviews / Weighting: 10

Quality criterion - Name: Lot specific questions / Weighting: 60

Price - Weighting: 10

II.2.11) Information about options

Options: Yes

Description of options

This is a contract has an initial term of 5 years from 01/04/2024 – 31/03/2029 with 2 x 12 months optional extensions to be extended at the sole discretion of the Council

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

The contracting authority considers that this contract may be suitable for economic operators that are small or medium enterprises (SME's)

For the avoidance of doubt, the contracting authority points out that no weight will be attached to whether or not an economic operator is an SME in selecting economic operators to submit tenders or in assessing the most economically advantageous tender.

Note – the participation and process for this tender will be via the electronic tendering portal located at www.the-chest.org.uk.

II.2) Description

II.2.1) Title

General Need Supported Accommodation (North)

Lot No

4

II.2.2) Additional CPV code(s)

- 70330000 - Property management services of real estate on a fee or contract basis

II.2.3) Place of performance

NUTS codes

- UKD62 - Cheshire East

II.2.4) Description of the procurement

Service users who have needs which can be met with visiting support to regain their independence to benefit from supported accommodation within the General Need Supported Accommodation pathway.

32 units of supported accommodation will be split across these North and South contracts, providing a range of provision for singles (including younger people), couples and families experiencing homelessness. Residents will average 22 weeks in service before moving on into more independent housing options following a period of high-

quality, strength-based support work from the Provider(s). Lot specifications will outline the number and type of units required and the cohort of service users that will be accommodated.

This Lot - 16 units. Expected lot value is £250,000 - £450,000 over the full 7 year term.

II.2.5) Award criteria

Quality criterion - Name: Lot specific questions / Weighting: 60

Quality criterion - Name: Social value / Weighting: 20

Quality criterion - Name: Interview / Weighting: 10

Price - Weighting: 10

II.2.11) Information about options

Options: Yes

Description of options

This is a contract has an initial term of 5 years from 01/04/24 – 31/03/29 with 2 x 12 months optional extensions to be extended at the sole discretion of the Council

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

The contracting authority considers that this contract may be suitable for economic operators that are small or medium enterprises (SME's).

For the avoidance of doubt, the contracting authority points out that no weight will be attached to whether or not an economic operator is an SME in selecting economic operators to submit tenders or in assessing the most economically advantageous tender.

Note – the participation and process for this tender will be via the electronic tendering portal located at www.the-chest.org.uk.

II.2) Description

II.2.1) Title

General Need Supported Accommodation (South)

Lot No

5

II.2.2) Additional CPV code(s)

- 70330000 - Property management services of real estate on a fee or contract basis

II.2.3) Place of performance

NUTS codes

- UKD62 - Cheshire East

II.2.4) Description of the procurement

Service users who have needs which can be met with visiting support to regain their independence to benefit from supported accommodation within the General Need Supported Accommodation pathway.

32 units of supported accommodation will be split across these North and South contracts, providing a range of provision for singles (including younger people), couples and families experiencing homelessness. Residents will average 22 weeks in service before moving on into more independent housing options following a period of high-quality, strength-based support work from the Provider(s). Lot specifications will outline the number and type of units required and the cohort of service users that will be accommodated.

This Lot - 16 units. Expected lot value is £250,000 - £450,000 over the full 7 year term.

II.2.5) Award criteria

Quality criterion - Name: Social Value / Weighting: 20

Quality criterion - Name: Lot specific questions / Weighting: 60

Quality criterion - Name: Interview / Weighting: 10

Price - Weighting: 10

II.2.11) Information about options

Options: Yes

Description of options

This is a contract has an initial term of 5 years from 01/04/24 – 31/03/29 with 2 x 12 months optional extensions to be extended at the sole discretion of the Council

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

The contracting authority considers that this contract may be suitable for economic operators that are small or medium enterprises (SME's).

For the avoidance of doubt, the contracting authority points out that no weight will be attached to whether or not an economic operator is an SME in selecting economic operators to submit tenders or in assessing the most economically advantageous tender.

Note – the participation and process for this tender will be via the electronic tendering portal located at www.the-chest.org.uk.

II.2) Description

II.2.1) Title

Floating Support (South)

Lot No

9

II.2.2) Additional CPV code(s)

- 85310000 - Social work services

II.2.3) Place of performance

NUTS codes

- UKD62 - Cheshire East

II.2.4) Description of the procurement

The aim of floating support services is to enable vulnerable people to sustain their accommodation and prevent homelessness. CEC Housing Related Support services will be delivered in two types of floating support for the North and South respectively: resettlement and sustainment services.

Resettlement support will enable people moving into a new tenancy in the private or social rented sector to receive a period of assistance to help set up their new home, for instance after spending a period of time in Intensive Needs or General Needs Supported Accommodation, allowing the household to have confidence in maintaining their tenancy.

Provider(s) will encourage and facilitate early-stage referrals to engage with service users before their tenancy is due to begin, building relationships, working collaboratively, and ensuring a smooth transition into their new home.

Sustainment support provides support for an average of 24 weeks to people who are at risk

of losing their tenancy and need support to prevent a breakdown in their housing. Eviction

from private and social tenancies is a significant reason for homelessness presentations in

Cheshire East. A key priority of the council is to deliver services which help people to avoid

eviction and the significant impacts to wellbeing, future housing opportunities, and the potential impact and cost to public services.

To support 52 units. Expected lot value is £750,000 - £950,000 over the full 7 year term

II.2.5) Award criteria

Quality criterion - Name: Social Value / Weighting: 20

Quality criterion - Name: Lot specific questions / Weighting: 60

Quality criterion - Name: interview / Weighting: 10

Price - Weighting: 10

II.2.11) Information about options

Options: Yes

Description of options

This is a contract has an initial term of 5 years from 01/04/2024 – 31/03/2029 with 2 x 12 months optional extensions to be extended at the sole discretion of the Council

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

The contracting authority considers that this contract may be suitable for economic operators that are small or medium enterprises (SME's).

For the avoidance of doubt, the contracting authority points out that no weight will be attached to whether or not an economic operator is an SME in selecting economic operators

to submit tenders or in assessing the most economically advantageous tender.

Note – the participation and process for this tender will be via the electronic tendering portal

located at www.the-chest.org.uk. Please ensure you also refer to section VI.3 of this notice

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2023/S 000-027278](#)

Section V. Award of contract

Contract No

C1910

Lot No

1

Title

Housing-Led Program

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

18 December 2023

V.2.2) Information about tenders

Number of tenders received: 6

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 6

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Crewe YMCA

Crewe

Country

United Kingdom

NUTS code

- UKD6 - Cheshire

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Lowest offer: £800,000 / Highest offer: £1,250,000 taken into consideration

Section V. Award of contract

Contract No

C2627 including lot 9

Lot No

5

Title

Housing Related Support - General Need Supported Accommodation + Floating Support - South

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

18 December 2023

V.2.2) Information about tenders

Number of tenders received: 6

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 6

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Honeycomb Charitable Services Limited t/a Concrete

Stoke On Trent

Country

United Kingdom

NUTS code

- UKG2 - Shropshire and Staffordshire

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Lowest offer: £850,000 / Highest offer: £1,300,000 taken into consideration

Section V. Award of contract

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

18 December 2023

V.2.2) Information about tenders

Number of tenders received: 6

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 6

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Plus Dane Housing Limited

Liverpool

Country

United Kingdom

NUTS code

- UKD7 - Merseyside

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Lowest offer: £250,000 / Highest offer: £400,000 taken into consideration

Section VI. Complementary information

VI.4) Procedures for review

VI.4.1) Review body

ROYAL COURTS OF JUSTICE

London

WC2A 2LL

Country

United Kingdom

VI.4.3) Review procedure

Precise information on deadline(s) for review procedures

Precise information on deadline(s) for review procedures

This procurement is being advertised under the Light Touch Regime (LTR).

Contract awards will be made in line with the Light Touch Regime:

<https://www.legislation.gov.uk/ukxi/2015/102/regulation/74/made>

per The Public Contracts Regulations 2015

The subject matter of this procurement process relates to the delivery of services which are listed to in Schedule 3 to the regulations. As such the full regime set out in the regulations will not apply to the award of these contracts. Consequently, the procurement process adopted has been developed in accordance with Regulation 76 of the regulations and in particular in accordance with the fundamental public procurement principles of transparency and equal treatment.

Cheshire East Council will incorporate a voluntary standstill period from the point that information on the award of the contract is communicated to tenderers. That notification will provide full information on the award decision and as such will be used as review procedures.

The voluntary standstill period, which will be for a minimum of 10 calendar days provides time for

unsuccessful tenderers to review and scrutinize the award decision before contracts are entered into.

VI.4.4) Service from which information about the review procedure may be obtained

Cheshire East Council

Sandbach

CW11 1HZ

Country

United Kingdom