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Tender

## Pathology Courier Service

Imperial College Healthcare NHS Trust

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-009496

Procurement identifier (OCID): ocds-h6vhtk-04ed6f

Published 14 March 2025, 3:37pm

## Scope

### Description

North West London Pathology (NWLP) is an NHS organisation jointly owned by and serving the following NHS trusts: • Imperial College Healthcare NHS Trust • Chelsea and Westminster Hospital NHS Foundation Trust • The Hillingdon Hospitals NHS Foundation trust. NWLP provides pathology services at seven hospital sites, supports 280 GP practices and undertakes in excess of 35 million pathology tests each year. This NHS partnership has created a reliable and sustainable service that delivers outstanding quality to users and patients alike. Our innovative approach allows us to better manage demand, standardise operations, improve value for money and make use of new technology. Through partnership, NWLP seeks a forward-thinking logistics provider committed to supporting our mission of delivering sustainable pathology services, with a shared focus on excellence, sustainability, transparency, continuous improvement and resilience. Our organisation requires a comprehensive logistics solution that ensures the efficient, reliable, and seamless movement of goods and services across various locations. We can break this requirement into five key pillars: 1. Transportation Fleet: A dedicated fleet of vehicles that are well-maintained and capable of handling our specific goods, ensuring timely and safe deliveries. The fleet must be a mix of types to support our different requirements and meet key sustainability goals. 2. Tracking and Monitoring: Advanced tracking systems that provide real-time updates on the location and status of goods, ensuring transparency and accountability throughout the supply chain. 3. Warehousing and Inventory Management: Strategic warehousing solutions to optimise storage,

streamline inventory management, and facilitate quick dispatches. 4. Integration with Operations: Seamless integration with our existing operational processes to ensure smooth workflows, minimising disruptions, enhancing overall efficiency and supporting business continuity events. 5. Scalability and Flexibility: A scalable solution that can adapt to varying volumes and demands, with the flexibility to expand or adjust as needed to support business growth and dynamic market conditions.

### **Total value (estimated)**

- £20,000,000 excluding VAT
- £24,000,000 including VAT

Above the relevant threshold

### **Contract dates (estimated)**

- 22 August 2025 to 21 August 2030
- Possible extension to 21 August 2035
- 10 years

Description of possible extension:

annual extensions up to a total of 5 years

### **Options**

The right to additional purchases while the contract is valid.

up to a 5 year extension 1+1+1+1+1

## **Main procurement category**

Services

## **CPV classifications**

- 64120000 - Courier services

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## **Participation**

### **Particular suitability**

- Small and medium-sized enterprises (SME)
- Voluntary, community and social enterprises (VCSE)

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## **Submission**

### **Enquiry deadline**

2 April 2025, 12:00pm

### **Tender submission deadline**

14 April 2025, 12:00pm

## **Submission address and any special instructions**

<https://health-family.force.com/s/Welcome>

## Tenders may be submitted electronically

Yes

## Languages that may be used for submission

English

## Award decision date (estimated)

17 July 2025

## Recurring procurement

Publication date of next tender notice (estimated): 17 July 2025

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## Award criteria

Name	Description	Type	Weighting
Quality	Please see procurement documentation	Quality	55.00%
cost	this is included in the procurement documentation	Cost	45.00%

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## Other information

## **Payment terms**

30 Days

## **Conflicts assessment prepared/revised**

Yes

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## **Procedure**

### **Procedure type**

Open procedure

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## **Contracting authority**

### **Imperial College Healthcare NHS Trust**

- Public Procurement Organisation Number: PYMN-2374-JNRY

St Mary's Hospital, Praed Street

London

W21NY

United Kingdom

Contact name: nigel weatherhead

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Website: <https://www.imperial.nhs.uk>

Region: UKI32 - Westminster

Organisation type: Public authority - central government