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Tender

Provision of SEND Outreach Services - Hull City Council

Hull City Council

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-009422

Procurement identifier (OCID): ocds-h6vhtk-04ed41

Published 14 March 2025, 12:40pm

Scope

Reference

LP/25

Description

Hull City Council (The Authority) is seeking tenders from interested organisations to provide SEND Outreach Services split into 4 lots. The tender is an open consisting of a one stage process. The contract is anticipated to commence 1st September 2025 ending by 31st August 2027 with an option to extend for a period of 3 x 12 month periods. The Authority has estimated the value of the Services to be £811,500 per annum. The estimated value is given in good faith to assist tenderers in making their submissions, it should not be interpreted as an undertaking to purchase any goods, services or works to any particular value by the Authority and does not form part of the Contract. Further information is contained within the tender documentation. Please ensure all tender submission documents are completed as detailed. Incomplete bids will be eliminated from further process.

Total value (estimated)

- £1,623,000 excluding VAT
- £1,947,600 including VAT

Above the relevant threshold

Contract dates (estimated)

- 1 September 2025 to 1 September 2027
- Possible extension to 1 September 2030
- 5 years, 1 day

Description of possible extension:

The Authority may extend the contract by up to 3 x 12 month periods subject to the Authority's discretion and satisfactory performance.

Main procurement category

Services

CPV classifications

- 80000000 - Education and training services
- 80100000 - Primary education services
- 80200000 - Secondary education services

- 80310000 - Youth education services
- 80340000 - Special education services

Contract locations

- UKE11 - Kingston upon Hull, City of
-

Lot LOT-0001. Lot 1 - Intensive Communication and Interaction

Description

The Intensive Communication and Interaction Service will provide support for children within school years FS2 and above, until the end of Key Stage 1, with identified high-level speech, language and communication needs.

Lot value (estimated)

- £416,000 excluding VAT
- £499,200 including VAT

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot LOT-0002. Lot 2 - Communication and Interaction

Description

The Communication and Interaction Service will provide support for children within school years FS2 and above, until the end of Key Stage 4, with identified high-level speech, language and communication needs. The children must reside within Hull boundary

Lot value (estimated)

- £526,000 excluding VAT
- £631,200 including VAT

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot LOT-0003. Lot 3 - Social, Emotional and Mental Health Primary

Description

The Primary School SEMH Service will provide support for children within school years FS2

until the end of Key Stage 2, with identified SEMH needs, with some transition support into Secondary Schools where required.

Lot value (estimated)

- £438,000 excluding VAT
- £525,600 including VAT

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot LOT-0004. Lot 4 - Social, Emotional and Mental Health Secondary

Description

The Secondary School SEMH Service will provide support for children within school years 7 until the end of Key Stage 4, with identified SEMH needs.

Lot value (estimated)

- £243,000 excluding VAT
- £291,600 including VAT

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Participation

Legal and financial capacity conditions of participation

Lot LOT-0001. Lot 1 - Intensive Communication and Interaction

Lot LOT-0002. Lot 2 - Communication and Interaction

Lot LOT-0003. Lot 3 - Social, Emotional and Mental Health Primary

Lot LOT-0004. Lot 4 - Social, Emotional and Mental Health Secondary

ITT Response - Procurement Specific Questionnaire made available via YORtender
<https://yortender.eu-supply.com/>

Technical ability conditions of participation

Lot LOT-0001. Lot 1 - Intensive Communication and Interaction

Lot LOT-0002. Lot 2 - Communication and Interaction

Lot LOT-0003. Lot 3 - Social, Emotional and Mental Health Primary

Lot LOT-0004. Lot 4 - Social, Emotional and Mental Health Secondary

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Particular suitability

Lot LOT-0001. Lot 1 - Intensive Communication and Interaction

Lot LOT-0002. Lot 2 - Communication and Interaction

Lot LOT-0003. Lot 3 - Social, Emotional and Mental Health Primary

Lot LOT-0004. Lot 4 - Social, Emotional and Mental Health Secondary

- Small and medium-sized enterprises (SME)
- Voluntary, community and social enterprises (VCSE)

Submission

Enquiry deadline

7 April 2025, 12:00pm

Tender submission deadline

14 April 2025, 12:00pm

Submission address and any special instructions

https://uk.eu-supply.com/app/rfq/rwlenrance_s.asp?PID=91165&B=

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

31 May 2025

Award criteria

Lot LOT-0001. Lot 1 - Intensive Communication and Interaction

| Name | Type | Weighting |
|-------------------------|---------|-----------|
| Price Schedule | Price | 30% |
| Delivery Methodology | Quality | 20% |
| Engagement | Quality | 15% |
| Staff Experience | Quality | 10% |
| Monitoring and Feedback | Quality | 10% |
| Safeguarding | Quality | 10% |
| Social Value | Quality | 5% |

Lot LOT-0002. Lot 2 - Communication and Interaction

Lot LOT-0004. Lot 4 - Social, Emotional and Mental Health Secondary

| Name | Type | Weighting |
|----------------------|---------|-----------|
| Price | Price | 30% |
| Delivery Methodology | Quality | 20% |
| Engagement | Quality | 15% |
| Staff Experience | Quality | 10% |

| Name | Type | Weighting |
|-------------------------|-------------|------------------|
| Monitoring and Feedback | Quality | 10% |
| Safeguarding | Quality | 10% |
| Social Value | Quality | 5% |

Lot LOT-0003. Lot 3 - Social, Emotional and Mental Health Primary

| Name | Type | Weighting |
|-------------------------|-------------|------------------|
| Price | Quality | 30% |
| Delivery Methodology | Quality | 20% |
| Engagement | Quality | 15% |
| Staff Experience | Quality | 10% |
| Monitoring and Feedback | Quality | 10% |
| Safeguarding | Quality | 10% |
| Social Value | Quality | 5% |

Other information

Payment terms

30 days.

Description of risks to contract performance

Further details of risks to contract performance can be found in the Invitation to Tender Documents, please see below list: Staff shortages Recruitment issues - due to teaching specific qualifications. System Failures - Third Party Software system failures. Subcontractors - use of subcontractors to deliver all or part of the service can no longer deliver due to insolvency or other circumstances. Changes in law - If an area is likely to have a known change in law but unsure on dates of implementation or modifications TUPE - Staff not transferring

Applicable trade agreements

- Government Procurement Agreement (GPA)

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Open procedure

Special regime

Light touch

Justification for not publishing a preliminary market engagement notice

A preliminary market engagement event notice wasn't advertised via FTS due to the market engagement taking place prior to the new Procurement Act. A Market Engagement event took place for the SEND Outreach Services on 29th January 2025. The Market Engagement event was advertised via the regions e-procurement portal YORtender and via Contracts Finder. All suppliers who registered their interest was sent a MS Teams Invite.

Contracting authority

Hull City Council

- Public Procurement Organisation Number: PRNP-1874-YZZR

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Region: UKE11 - Kingston upon Hull, City of

Organisation type: Public authority - sub-central government