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Contract

## **Whitehawk Alternative Provider Medical Services (APMS) Primary Care Services**

NHS Sussex Integrated Care Board (ICB)

F03: Contract award notice

Notice identifier: 2025/S 000-009339

Procurement identifier (OCID): ocids-h6vhtk-045a84

Published 14 March 2025, 8:58am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

NHS Sussex Integrated Care Board (ICB)

Brooks Close

Lewes

BN7 2FZ

#### **Contact**

Stuart Meredith

#### **Email**

[stuart.meredith1@nhs.net](mailto:stuart.meredith1@nhs.net)

#### **Country**

United Kingdom

#### **Region code**

UKJ21 - Brighton and Hove

## **NHS Organisation Data Service**

QNX

### **Internet address(es)**

Main address

<https://www.sussex.ics.nhs.uk/>

## **I.4) Type of the contracting authority**

Body governed by public law

## **I.5) Main activity**

Health

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Whitehawk Alternative Provider Medical Services (APMS) Primary Care Services

Reference number

C285165

#### **II.1.2) Main CPV code**

- 85100000 - Health services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

NOTIFICATION OF INTENTION TO AWARD: NHS Sussex ICB is intending to award a contract following the competitive process of the UK Health Care Services (PSR)

Regulations 2023 for Whitehawk Alternative Provider Medical Services (APMS) Primary Care Services. For the avoidance of doubt, the provisions of the Public Contracts Regulations 2015 and Procurement Act 2023 do not apply to this award. The publication of this notice marks the start of the standstill period. Representations by providers must be submitted to the relevant authority via the project (Atamis reference no. C285165) at:

<https://healthfamily.force.com/s/Welcome>

by midnight (23:59) on 26/03/25. This contract has not yet formally been awarded; this notice serves as an intention to award under the PSR.

This direct award is for a maximum period of 108 months (84 months + 24 months option to extend)

The service value is £1,157,738 per annum.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £10,419,642

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 85100000 - Health services

#### **II.2.3) Place of performance**

NUTS codes

- UKJ21 - Brighton and Hove

#### **II.2.4) Description of the procurement**

NOTIFICATION OF INTENTION TO AWARD: NHS Sussex ICB is intending to award a contract following the competitive process of the UK Health Care Services (PSR) Regulations 2023 for Whitehawk Alternative Provider Medical Services (APMS) Primary Care Services. For the avoidance of doubt, the provisions of the Public Contracts Regulations 2015 and Procurement Act 2023 do not apply to this award. The publication of this notice marks the start of the standstill period. Representations by providers must be submitted to the relevant authority via the project (Atamis reference no. C285165) at:

<https://healthfamily.force.com/s/Welcome>

by midnight (23:59) on 26/03/25. This contract has not yet formally been awarded; this notice serves as an intention to award under the PSR.

This direct award is for a maximum period of 108 months (84 months + 24 months option to extend)

Contract set to commence 1st September 2025 and end 31st August 2032, with an option to extend by 24 months to end 31st August 2034.

The service value is £1,157,738 per annum. The total maximum contract value for the 7-year Contract is £8,104,166. At the end of the initial contract term the Commissioner will have an extension option for a further 2-year (1 x 24 month) period available which will be awarded at their discretion, giving a maximum possible contract value of £10,419,642 over 9 years (7 plus 2) if the full contract term is fulfilled.

This is an existing service that will be provided by a new provider.

Description of the services:

The service will offer primary medical care services to patients who wish to register at the practice, and who live within the practice boundary for Whitehawk and wider area. Primary Care services will be delivered in accordance with the national APMS contract, amended annually through a national contract variation.

In addition, patients will be offered Locally Commissioned Services as agreed with NHS Sussex. Weight Management Services and Learning Disabilities Health Check Enhanced Service will also be offered to appropriate registered patients.

The service will include care navigation and social prescribing services, navigating patients to the most appropriate health, social care, or housing services for their needs. This must include a Making Every Contact Count (MECC) approach to:

- Local Stop Smoking Service (LSSS) to support the national 'Smokefree Generation' objective.
- Promote, offer and refer on for health checks/reviews
- Healthy Lifestyle Services, Weight Loss Services and Drug and Alcohol services
- Offer screening, vaccinations, and NHS health checks, including learning disability health checks.

- Health in Mind
- Community Pharmacy and Dentistry
- Minor Eye Conditions' services
- Care support services for Carers (e.g., Carers Hub Brighton, The Carers Centre for Brighton and Hove)
- Falls Prevention Services
- Brighton and Hove City Council and University Hospitals Sussex's children, young people, and family services
- Sexual Health services
- Local Authority Housing services

The Key Performance Indicators (KPIs) linked to the contract are focused on delivering services to the local population, which is identified as one of the most deprived areas in Sussex and will address the specific needs of these groups to improve the health of the population. This will include increased community involvement using innovative ways to support this population, through initiatives such as mental health prescribing (green prescribing), using the garden space and interventions with local community groups to meet with residents who are resistant to attending health facilities and have lower literacy levels.

The contract award criteria are specified in the procurement documents.

#### **II.2.5) Award criteria**

Quality criterion - Name: The contract award criteria are specified in the procurement documents. / Weighting: 90

Price - Weighting: 10

#### **II.2.11) Information about options**

Options: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2024/S 000-015747](#)

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## **Section V. Award of contract**

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

11 March 2025

#### **V.2.2) Information about tenders**

Number of tenders received: 5

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

One Medicare t/a One Primary Care LLP

The Business Centre, Bank Top Farm, Black Hill Road

Leeds

LS21 1PY

Country

United Kingdom

NUTS code

- UKE42 - Leeds

Companies House

04404672

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £10,419,642

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## **Section VI. Complementary information**

### **VI.3) Additional information**

This is a Provider Selection Regime (PSR) intention to award notice. The awarding of this contract is subject to the Health Care Services (Provider Selection Regime) Regulations 2023. For the avoidance of doubt, the provisions of the Public Contracts Regulations 2015 and Procurement Act 2023 do not apply to this award. The standstill period begins on the day after the publication of this notice. Representations by providers must be made to the relevant authority by midnight on Wednesday 26th March 2025 via the project (Atamis reference number: C285165) at: <https://healthfamily.force.com/s/Welcome>

This contract has not yet formally been awarded; this notice serves as an intention to award a contract under the competitive process of the PSR.

No conflicts of interest were declared.

The award decision maker is the NHS Sussex Integrated Care Board (ICB).

The service evaluation was reviewed against the 5 key criteria:

The key criteria were weighted as follows: Quality and innovation (25%), Value (10%), Integration, Collaboration and Service Sustainability (25%), Improving access, reducing health inequalities and facilitating choice (30%); Social Value (10%).

**Quality & Innovation:** This criterion shares the second heaviest weighting and reflects our commitment to delivering a service of the highest quality. It emphasises the importance of innovation and adaptability in meeting the evolving needs of patients while maintaining excellence in service delivery.

**Value:** The criterion of "Value" holds significant importance as it underscores the necessity of achieving optimal value for public investment in a GP registered list and walk-in clinic. It is essential to ensure that resources are utilised efficiently and effectively to deliver sustainable, efficient, and cost-effective services.

**Integration, Collaboration, and Service Sustainability:** This criterion shares the second heaviest weighting, highlighting the critical role of integration and collaboration in enhancing health service delivery. It emphasises the importance of establishing cohesive system partnerships between providers, the local authority, acute services and with educational establishments to ensure the sustainability and long-term viability of the service.

**Improving Access, Reducing Health Inequalities, and Facilitating Choice:** Assigned the heaviest weighting. This criterion underscores our commitment to promoting equitable access to healthcare services for all patients, including children and young people. It emphasises the importance of addressing health inequalities and enhancing patient choice, ultimately leading to improved health outcomes for all.

**Social Value:** While weighted the lightest among the criteria, "Social Value" remains a crucial consideration in our evaluation process. It recognises the potential impact of service changes on the local healthcare workforce and their contributions to broader social, economic, and environmental improvements in the community.

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

NHS Sussex Integrated Care Board

Sackville House, Brooks Close

Lewes

BN7 2FZ

Country

United Kingdom



Internet address

<https://www.sussex.ics.nhs.uk>

#### **VI.4.2) Body responsible for mediation procedures**

NHS England

Skipton House, 80 London Road

London

SE1 6LH

Country

United Kingdom

Internet address

<https://www.england.nhs.uk/>