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Contract

## **Transformation - Communications & Engagements**

Scottish Water

F06: Contract award notice – utilities

Notice identifier: 2024/S 000-009276

Procurement identifier (OCID): ocds-h6vhtk-030e80

Published 21 March 2024, 7:05pm

### **Section I: Contracting entity**

#### **I.1) Name and addresses**

Scottish Water

6 Buchanan Gate

Glasgow

G33 6FB

#### **Email**

[iain.masterson@scottishwater.co.uk](mailto:iain.masterson@scottishwater.co.uk)

#### **Telephone**

+44 7443876127

#### **Country**

United Kingdom

**Region code**

UKM - Scotland

**Internet address(es)**

Main address

<https://www.scottishwater.co.uk/>

Buyer's address

<https://www.scottishwater.co.uk/>

**I.6) Main activity**

Water

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**Section II: Object****II.1) Scope of the procurement****II.1.1) Title**

Transformation - Communications & Engagements

Reference number

SW21/ACP/1380

**II.1.2) Main CPV code**

- 79952000 - Event services

**II.1.3) Type of contract**

Services

**II.1.4) Short description**

1.Strategic communications consultancy and delivery – to create our story and launch programme, would include the ongoing refinement of the story and any other future strategic

communications support we might need for transformation more generally. Could also include events content input. 2.Creative delivery – to include animation, video, design, imagery, visual identities, podcasts, digital comms, publications, apps etc. 3.Technical event delivery – Physical event AV, digital event platforms, technical logistics.

### **II.1.6) Information about lots**

This contract is divided into lots: Yes

## **II.2) Description**

### **II.2.1) Title**

Communications Consultancy

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 79400000 - Business and management consultancy and related services

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

Main site or place of performance

SCOTLAND

### **II.2.4) Description of the procurement**

The scope of the contract is to provide communication consultancy services to Scottish Water to effect transformational change. You will provide solutions to keep our narrative alive, build and sustain belief in the change, and accelerate understanding of the changes we're making. With creative strategies to enthuse, inspire trust, shift mindsets and keep key internal stakeholders engaged. We also expect the appointed supplier, where possible, to provide quality sustainable products and be making ongoing improvements to reduce their environmental impact and support a sustainable event.

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

The PQQ documents can also be accessed by logging in through the Scottish Water Delta e-sourcing webpage <https://scottishwater.delta-esourcing.com/> and through the Response Manager section using the following Access Code: 5NKTUHS4QE

## **II.2) Description**

### **II.2.1) Title**

Creative Consultancy

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 79400000 - Business and management consultancy and related services

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

Main site or place of performance

SCOTLAND

### **II.2.4) Description of the procurement**

The scope of the contract is to provide impactful creative services that inspire the transformation journey we are on. You will provide creative solutions to keep our narrative

alive, build and sustain belief in the change, and accelerate understanding of the changes we're making. With creative strategies and solutions to enthuse and keep key internal stakeholders engaged. We also expect the appointed supplier, where possible, to provide quality sustainable products and be making ongoing improvements to reduce their environmental impact.

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

The PQQ documents can also be accessed by logging in through the Scottish Water Delta e-sourcing webpage <https://scottishwater.delta-esourcing.com/> and through the Response Manager section using the following Access Code: 6H2F38245J

## **II.2) Description**

### **II.2.1) Title**

AV & Digital Production

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 79952000 - Event services

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

Main site or place of performance

SCOTLAND

## **II.2.4) Description of the procurement**

The scope of the contract is to provide audio-visual production services to Scottish Water for large and small-scale in person, hybrid and digital events. You will be expected to work with Scottish Water and its appointed creative partners to understand event design and provide creative audio-visual production solutions. You will be expected to provide solutions for activities and set production, source and supply reliable and effective audio-visual equipment and event kit for production of events, transport and install audio-visual equipment, attend set-up days and provide on-site support on event days. Where digital platforms are required you will be expected to provide reliable, innovative, multi-functional interactive solutions. We also expect you to provide platform support to SW event organisers and contributors.

## **II.2.11) Information about options**

Options: No

## **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2.14) Additional information**

The PQQ documents can also be accessed by logging in through the Scottish Water Delta e-sourcing webpage <https://scottishwater.delta-esourcing.com/> and through the Response Manager section using the following Access Code: 784DB5XZ4U

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Negotiated procedure with prior call for competition

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2022/S 000-002023](#)

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## **Section V. Award of contract**

### **Lot No**

1

### **Title**

Transformation - Communications & Engagements

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

22 February 2023

#### **V.2.2) Information about tenders**

Number of tenders received: 5

The contract has been awarded to a group of economic operators: No

### **V.2.3) Name and address of the contractor**

Always Be Content Limited

PO Box 23200, 17-19 East London Street

Edinburgh

EH74DZ

Country

United Kingdom

NUTS code

- UKM - Scotland

National registration number

SC558181

The contractor is an SME

No

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## **Section V. Award of contract**

### **Lot No**

2

### **Title**

Transformation - Communications & Engagements

A contract/lot is awarded: Yes

## **V.2) Award of contract**

### **V.2.1) Date of conclusion of the contract**



22 February 2023

### **V.2.2) Information about tenders**

Number of tenders received: 5

The contract has been awarded to a group of economic operators: No

### **V.2.3) Name and address of the contractor**

Always Be Content Limited

PO Box 23200, 17-19 East London Street

Edinburgh

EH74DZ,

Country

United Kingdom

NUTS code

- UKM - Scotland

National registration number

SC558181

The contractor is an SME

No

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## **Section V. Award of contract**

### **Lot No**

2

### **Title**

Transformation - Communications & Engagements

A contract/lot is awarded: Yes

## **V.2) Award of contract**

### **V.2.1) Date of conclusion of the contract**

17 May 2023

### **V.2.2) Information about tenders**

Number of tenders received: 5

The contract has been awarded to a group of economic operators: No

### **V.2.3) Name and address of the contractor**

We Are Brass Tacks Limited

We Are Brass Tacks Ltd Suite 4002, Mile End Mill

Paisley

PA11JS

Country

United Kingdom

NUTS code

- UKM - Scotland

National registration number

SC523163

The contractor is an SME

No

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## **Section V. Award of contract**

### **Lot No**

2

### **Title**

Transformation - Communications & Engagements

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

2 March 2023

#### **V.2.2) Information about tenders**

Number of tenders received: 5

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

The Maverick Group

5 Gainsford Street

London SE1 2NE

SE1 2NE

Country

United Kingdom

NUTS code

- UKM - Scotland

National registration number

04462001

The contractor is an SME

No

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## **Section V. Award of contract**

### **Contract No**

SW21/ACP/1380/3

### **Lot No**

3

### **Title**

Transformation - Communications & Engagements

A contract/lot is awarded: Yes

## **V.2) Award of contract**

### **V.2.1) Date of conclusion of the contract**

24 May 2023

### **V.2.2) Information about tenders**

Number of tenders received: 3

The contract has been awarded to a group of economic operators: No

### **V.2.3) Name and address of the contractor**

Cameron Presentations Ltd

209 Burnfield Rd, Giffnock, Glasgow, G46 7TH, Giffnock

Glasgow

G46 7TH

Country

United Kingdom

NUTS code

- UKM - Scotland

National registration number

SC092410

The contractor is an SME

No

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## **Section V. Award of contract**

### **Lot No**

3

### **Title**

Transformation - Communications & Engagements

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

24 April 2023

#### **V.2.2) Information about tenders**

Number of tenders received: 3

The contract has been awarded to a group of economic operators: No

### **V.2.3) Name and address of the contractor**

Catalyst Event Production Services

Catalyst Event Production Services, Wicks O Baigle Road, Bridge of Earn

Perthshire

PH2 9AL

Country

United Kingdom

NUTS code

- UKM - Scotland

National registration number

SC271224

The contractor is an SME

No

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## **Section V. Award of contract**

### **Lot No**

3

### **Title**

Transformation - Communications & Engagements

A contract/lot is awarded: Yes

### **V.2) Award of contract**

### **V.2.1) Date of conclusion of the contract**

17 April 2023

### **V.2.2) Information about tenders**

Number of tenders received: 3

The contract has been awarded to a group of economic operators: No

### **V.2.3) Name and address of the contractor**

Vision Events UK Ltd

16 Dryden Road, Bilston Glen Industrial Estate

Loanhead

EH20 9LZ

Country

United Kingdom

NUTS code

- UKM - Scotland

National registration number

SC104232

The contractor is an SME

No

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## **Section VI. Complementary information**

### **VI.3) Additional information**

Scottish Water will not accept the SPD. We will only accept a completed Scottish Water PQQ document. This Notice does not preclude Scottish Water from issuing other notices for specific requirements. Responses to the FTS Notice will be evaluated and only successful applicants following PQQ evaluation will be invited to submit a tender. Scottish Water reserves the right to divide the scope of the contract into lots at tender and contract award stages as it deems appropriate. Applicants who fail to supply all of the information requested in response to this Notice or any resulting tender exercise may risk elimination

To view this notice, please click here:

<https://www.delta-esourcing.com/delta/viewNotice.html?noticeId=850491838>

GO Reference: GO-2024321-PRO-25558612

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Glasgow Sheriff Court

1 Carlton Place

Glasgow

G5 9TW

Telephone

+44 1414298888

Country

United Kingdom

#### **VI.4.2) Body responsible for mediation procedures**

Scottish Water

6 Buchanan Gate



Glasgow

G33 6FB

Telephone

+44 8000778778

Country

United Kingdom

**VI.4.4) Service from which information about the review procedure may be obtained**

Scottish Water

6 Buchanan Gate

Glasgow

G33 6FB

Telephone

+44 8000778778

Country

United Kingdom