

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/009240-2024>

Contract

## **Specialist Leadership Development**

Scottish Water

F06: Contract award notice – utilities

Notice identifier: 2024/S 000-009240

Procurement identifier (OCID): ocds-h6vhtk-031e66

Published 21 March 2024, 4:05pm

### **Section I: Contracting entity**

#### **I.1) Name and addresses**

Scottish Water

6 Buchanan Gate

Glasgow

G33 6FB

#### **Contact**

Struan MacAra

#### **Email**

[struan.macara@scottishwater.co.uk](mailto:struan.macara@scottishwater.co.uk)

#### **Telephone**

+44 7880460643

**Country**

United Kingdom

**Region code**

UKM - Scotland

**Internet address(es)**

Main address

[www.scottishwater.co.uk](http://www.scottishwater.co.uk)

Buyer's address

[www.scottishwater.co.uk](http://www.scottishwater.co.uk)

**I.6) Main activity**

Water

---

## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Specialist Leadership Development

Reference number

SW22/WP/1399

#### **II.1.2) Main CPV code**

- 80510000 - Specialist training services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

This procurement seeks to source long term partners who meet Scottish Water's service requirements and provide great value going forward concerning the provision of Specialist Leadership Development Training. We also aim to procure learning partners who will work with us to create clear learning journeys, which map the developmental process that individuals will experience, to build our capability through a blended series of related and complementary learning interventions.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £1,500,000

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 80510000 - Specialist training services

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

Main site or place of performance

SCOTLAND

### **II.2.4) Description of the procurement**

This procurement sought long term partners to meet Scottish Water's requirements concerning Specialist Leadership Development Training. We also aimed to procure partners who will work with us to create clear learning journeys. Specialist Leadership development: Our aspiration is for all leaders to 'Lead with Character'. A number of specific transformative skills areas such as prioritisation, decision-making, digital leadership, agile leadership and leading hybrid teams were identified as areas of focus. The target audience includes all leaders from first line operational team leaders through to business managers, senior leaders and executives. The aim is to obtain the capability to deliver niche and specialist leadership development interventions in specialist subject areas. Specialist providers will have deep expertise and extensive experience in providing high-quality development interventions in relevant specialist areas.

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

The PQQ documents can also be accessed by logging in through the Scottish Water Delta e-sourcing webpage <https://scottishwater.delta-esourcing.com/> and through the Response Manager section using the following Access Code: 89Q728MMC7

---

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Negotiated procedure with prior call for competition

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2022/S 000-006093](#)

---

## **Section V. Award of contract**

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

27 October 2022

#### **V.2.2) Information about tenders**

Number of tenders received: 9

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Vision Consulting Limited

1 Lochrin Square, 92 Fountainbridge

Edinburgh

EH3 9QA

Country

United Kingdom

NUTS code

- UKM - Scotland

National registration number

SC148604

The contractor is an SME

No

---

## **Section V. Award of contract**

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

14 September 2023

#### **V.2.2) Information about tenders**

Number of tenders received: 9

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

NeuroLeadership Institute

30 Stamford Street

London

SE1 9LQ

Country

United Kingdom

NUTS code

- UKM - Scotland

National registration number

08694128

The contractor is an SME

No

---

## **Section V. Award of contract**

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

24 October 2022

#### **V.2.2) Information about tenders**

Number of tenders received: 9

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Tice Seminars t/a The Pacific Institute

4th Floor, 1 Kingdom Street, Paddington

London

W2 6BD

Country

United Kingdom

NUTS code

- UKM - Scotland

National registration number

01620802

The contractor is an SME

No



---

## **Section V. Award of contract**

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

27 April 2023

#### **V.2.2) Information about tenders**

Number of tenders received: 9

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Roffey Park Institute

Forest Road, West Sussex

Horsham

RH12 4TB

Country

United Kingdom

NUTS code

- UKM - Scotland

National registration number

00923975

The contractor is an SME

No

---

## **Section V. Award of contract**

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

17 April 2023

#### **V.2.2) Information about tenders**

Number of tenders received: 9

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Gallagher Communication Limited

Munitions House, Ordance Business Park, Midhurst Road

Liphook

GU30 7ZA

Country

United Kingdom

NUTS code

- UKM - Scotland

National registration number

03688114

The contractor is an SME

No

---

## **Section V. Award of contract**

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

31 October 2022

#### **V.2.2) Information about tenders**

Number of tenders received: 9

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Quiver Management Ltd

18 Broad Street, Staple Hill

Bristol

BS16 5NX

Country

United Kingdom

NUTS code

- UKM - Scotland

National registration number

0460468

The contractor is an SME

No

---

## Section VI. Complementary information

### VI.3) Additional information

Scottish Water will not accept the SPD. We will only accept a completed Scottish Water PQQ document. This Notice does not preclude Scottish Water from issuing other notices for specific requirements. Responses to the FTS Notice will be evaluated and only successful applicants following PQQ evaluation will be invited to submit a tender. Applicants who fail to supply all of the information requested in response to this Notice or any resulting tender exercise may risk elimination

To view this notice, please click here:

<https://scottishwater.delta-esourcing.com/delta/viewNotice.html?noticeId=850812267>

GO Reference: GO-2024321-PRO-25558533

### VI.4) Procedures for review

#### VI.4.1) Review body

Glasgow Sheriff Court

1 Carlton Place

Glasgow

G5 9DA

Email

[glasgow@scotcourts.gov.uk](mailto:glasgow@scotcourts.gov.uk)

Telephone

+44 1414298888

Country

United Kingdom

Internet address

<https://www.scotcourts.gov.uk/the-courts/court-locations/glasgow-sheriff-court-and-justice-of-the-peace-court>

#### **VI.4.2) Body responsible for mediation procedures**

Scottish Water

6 Buchanan Gate

Glasgow

G33 6FB

Telephone

+44 8000778778

Country

United Kingdom