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Contract

Specialist Leadership Development

Scottish Water

F06: Contract award notice – utilities

Notice identifier: 2024/S 000-009240

Procurement identifier (OCID): ocds-h6vhtk-031e66

Published 21 March 2024, 4:05pm

Section I: Contracting entity

I.1) Name and addresses

Scottish Water

6 Buchanan Gate

Glasgow

G33 6FB

Contact

Struan MacAra

Email

struan.macara@scottishwater.co.uk

Telephone

+44 7880460643

Country

United Kingdom

Region code

UKM - Scotland

Internet address(es)

Main address

www.scottishwater.co.uk

Buyer's address

www.scottishwater.co.uk

I.6) Main activity

Water

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Specialist Leadership Development

Reference number

SW22/WP/1399

II.1.2) Main CPV code

- 80510000 - Specialist training services

II.1.3) Type of contract

Services

II.1.4) Short description

This procurement seeks to source long term partners who meet Scottish Water's service requirements and provide great value going forward concerning the provision of Specialist Leadership Development Training. We also aim to procure learning partners who will work with us to create clear learning journeys, which map the developmental process that individuals will experience, to build our capability through a blended series of related and complementary learning interventions.

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £1,500,000

II.2) Description

II.2.2) Additional CPV code(s)

- 80510000 - Specialist training services

II.2.3) Place of performance

NUTS codes

- UKM - Scotland

Main site or place of performance

SCOTLAND

II.2.4) Description of the procurement

This procurement sought long term partners to meet Scottish Water's requirements concerning Specialist Leadership Development Training. We also aimed to procure partners who will work with us to create clear learning journeys. Specialist Leadership development: Our aspiration is for all leaders to 'Lead with Character'. A number of specific transformative skills areas such as prioritisation, decision-making, digital leadership, agile leadership and leading hybrid teams were identified as areas of focus. The target audience includes all leaders from first line operational team leaders through to business managers, senior leaders and executives. The aim is to obtain the capability to deliver niche and specialist leadership development interventions in specialist subject areas. Specialist providers will have deep expertise and extensive experience in providing high-quality development interventions in relevant specialist areas.

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

The PQQ documents can also be accessed by logging in through the Scottish Water Delta e-sourcing webpage <https://scottishwater.delta-esourcing.com/> and through the Response Manager section using the following Access Code: 89Q728MMC7

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Negotiated procedure with prior call for competition

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2022/S 000-006093](#)

Section V. Award of contract

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

27 October 2022

V.2.2) Information about tenders

Number of tenders received: 9

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Vision Consulting Limited

1 Lochrin Square, 92 Fountainbridge

Edinburgh

EH3 9QA

Country

United Kingdom

NUTS code

- UKM - Scotland

National registration number

SC148604

The contractor is an SME

No

Section V. Award of contract

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

14 September 2023

V.2.2) Information about tenders

Number of tenders received: 9

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

NeuroLeadership Institute

30 Stamford Street

London

SE1 9LQ

Country

United Kingdom

NUTS code

- UKM - Scotland

National registration number

08694128

The contractor is an SME

No

Section V. Award of contract

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

24 October 2022

V.2.2) Information about tenders

Number of tenders received: 9

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Tice Seminars t/a The Pacific Institute

4th Floor, 1 Kingdom Street, Paddington

London

W2 6BD

Country

United Kingdom

NUTS code

- UKM - Scotland

National registration number

01620802

The contractor is an SME

No

Section V. Award of contract

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

27 April 2023

V.2.2) Information about tenders

Number of tenders received: 9

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Roffey Park Institute

Forest Road, West Sussex

Horsham

RH12 4TB

Country

United Kingdom

NUTS code

- UKM - Scotland

National registration number

00923975

The contractor is an SME

No

Section V. Award of contract

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

17 April 2023

V.2.2) Information about tenders

Number of tenders received: 9

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Gallagher Communication Limited

Munitions House, Ordnance Business Park, Midhurst Road

Liphook

GU30 7ZA

Country

United Kingdom

NUTS code

- UKM - Scotland

National registration number

03688114

The contractor is an SME

No

Section V. Award of contract

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

31 October 2022

V.2.2) Information about tenders

Number of tenders received: 9

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Quiver Management Ltd

18 Broad Street, Staple Hill

Bristol

BS16 5NX

Country

United Kingdom

NUTS code

- UKM - Scotland

National registration number

0460468

The contractor is an SME

No

Section VI. Complementary information

VI.3) Additional information

Scottish Water will not accept the SPD. We will only accept a completed Scottish Water PQQ document. This Notice does not preclude Scottish Water from issuing other notices for specific requirements. Responses to the FTS Notice will be evaluated and only successful applicants following PQQ evaluation will be invited to submit a tender. Applicants who fail to supply all of the information requested in response to this Notice or any resulting tender exercise may risk elimination

To view this notice, please click here:

<https://scottishwater.delta-esourcing.com/delta/viewNotice.html?noticeId=850812267>

GO Reference: GO-2024321-PRO-25558533

VI.4) Procedures for review

VI.4.1) Review body

Glasgow Sheriff Court

1 Carlton Place

Glasgow

G5 9DA

Email

glasgow@scotcourts.gov.uk

Telephone

+44 1414298888

Country

United Kingdom

Internet address

<https://www.scotcourts.gov.uk/the-courts/court-locations/glasgow-sheriff-court-and-justice->

[of-the-peace-court](#)

VI.4.2) Body responsible for mediation procedures

Scottish Water

6 Buchanan Gate

Glasgow

G33 6FB

Telephone

+44 8000778778

Country

United Kingdom