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Tender

## **EdTech Partner**

NORTH YORKSHIRE COUNTY COUNCIL

F02: Contract notice

Notice identifier: 2021/S 000-009181

Procurement identifier (OCID): ocds-h6vhtk-02ab4e

Published 28 April 2021, 4:41pm

## **Section I: Contracting authority**

### **I.1) Name and addresses**

NORTH YORKSHIRE COUNTY COUNCIL

County Hall

NORTHALLERTON

DL78AD

### **Contact**

Katie Longstaff

### **Email**

[procurement@northyorks.gov.uk](mailto:procurement@northyorks.gov.uk)

### **Telephone**

+44 1609533450

**Country**

United Kingdom

**NUTS code**

UK - United Kingdom

**Internet address(es)**

Main address

<http://www.northyorks.gov.uk/>

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://www.yortender.co.uk/>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://www.yortender.co.uk/>

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

General public services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

EdTech Partner

Reference number

DN511175

#### **II.1.2) Main CPV code**

- 72000000 - IT services: consulting, software development, Internet and support

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

The Authority is seeking to establish an EdTech Partner. The Supplier shall be responsible for managing a Portal through which Customers shall purchase EdTech products and services. The Contract shall commence 13 July 2021 and shall be for a period of 2 years with an option to extend for a further two periods of 12 months (2+1+1).

#### **II.1.5) Estimated total value**

Value excluding VAT: £5,000,000

#### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 48000000 - Software package and information systems

#### **II.2.3) Place of performance**

## NUTS codes

- UK - United Kingdom
- AL - Albania
- AT - Austria
- BE - Belgium
- BG - Bulgaria
- CH - Switzerland
- CY - Cyprus
- CZ - Czechia
- DE - Germany
- DK - Denmark
- EE - Estonia
- EL - Greece
- ES - Spain
- FI - Finland
- FR - France
- HR - Croatia
- HU - Hungary
- IE - Ireland
- IS - Iceland
- IT - Italy
- LI - Liechtenstein

- LT - Lithuania
- LU - Luxembourg
- LV - Latvia
- ME - Montenegro
- MK - North Macedonia
- MT - Malta
- NL - Netherlands
- NO - Norway
- PL - Poland
- PT - Portugal
- RO - Romania
- RS - Serbia
- SE - Sweden
- SI - Slovenia
- SK - Slovakia
- TR - Turkey
- 1A - Kosovo
- AD - Andorra
- AE - United Arab Emirates
- AF - Afghanistan
- AG - Antigua and Barbuda
- AI - Anguilla

- AM - Armenia
- AO - Angola
- AQ - Antarctica
- AR - Argentina
- AS - American Samoa
- AU - Australia
- AW - Aruba
- AZ - Azerbaijan
- BA - Bosnia and Herzegovina
- BB - Barbados
- BD - Bangladesh
- BF - Burkina Faso
- BH - Bahrain
- BI - Burundi
- BJ - Benin
- BL - Saint Barthélemy
- BM - Bermuda
- BN - Brunei
- BO - Bolivia
- BQ - Bonaire, Sint Eustatius and Saba
- BR - Brazil
- BS - The Bahamas

- BT - Bhutan
- BV - Bouvet Island
- BW - Botswana
- BY - Belarus
- BZ - Belize
- CA - Canada
- CC - Cocos (Keeling) Islands
- CD - Congo (Democratic Republic)
- CF - Central African Republic
- CG - Congo
- CI - Ivory Coast
- CK - Cook Islands
- CL - Chile
- CM - Cameroon
- CN - China
- CO - Colombia
- CP - Clipperton
- CR - Costa Rica
- CU - Cuba
- CV - Cape Verde
- CW - Curaçao
- CX - Christmas Island

- DJ - Djibouti
- DM - Dominica
- DO - Dominican Republic
- DZ - Algeria
- EC - Ecuador
- EG - Egypt
- EH - Western Sahara
- ER - Eritrea
- ET - Ethiopia
- FJ - Fiji
- FK - Falkland Islands
- FM - Micronesia
- FO - Faroe Islands
- GA - Gabon
- GD - Grenada
- GE - Georgia
- GG - Guernsey
- GH - Ghana
- GL - Greenland
- GM - The Gambia
- GN - Guinea
- GQ - Equatorial Guinea



- GS - South Georgia and South Sandwich Islands
- GT - Guatemala
- GU - Guam
- GW - Guinea-Bissau
- GY - Guyana
- HK - Hong Kong
- HM - Heard Island and McDonald Islands
- HN - Honduras
- HT - Haiti
- ID - Indonesia
- IL - Israel
- IM - Isle of Man
- IN - India
- IO - British Indian Ocean Territory
- IQ - Iraq
- IR - Iran
- JE - Jersey
- JM - Jamaica
- JO - Jordan
- JP - Japan
- KE - Kenya
- KG - Kyrgyzstan

- KH - Cambodia
- KI - Kiribati
- KM - Comoros
- KN - St Kitts and Nevis
- KP - North Korea
- KR - South Korea
- KW - Kuwait
- KY - Cayman Islands
- KZ - Kazakhstan
- LA - Laos
- LB - Lebanon
- LC - St Lucia
- LK - Sri Lanka
- LR - Liberia
- LS - Lesotho
- LY - Libya
- MA - Morocco
- MC - Monaco
- MD - Moldova
- MG - Madagascar
- MH - Marshall Islands
- ML - Mali

- MM - Myanmar (Burma)
- MN - Mongolia
- MO - Macao
- MP - Northern Mariana Islands
- MR - Mauritania
- MS - Montserrat
- MU - Mauritius
- MV - Maldives
- MW - Malawi
- MX - Mexico
- MY - Malaysia
- MZ - Mozambique
- NA - Namibia
- NC - New Caledonia
- NE - Niger
- NF - Norfolk Island
- NG - Nigeria
- NI - Nicaragua
- NP - Nepal
- NR - Nauru
- NU - Niue
- NZ - New Zealand

- OM - Oman
- PA - Panama
- PE - Peru
- PF - French Polynesia
- PG - Papua New Guinea
- PH - Philippines
- PK - Pakistan
- PM - Saint Pierre and Miquelon
- PN - Pitcairn, Henderson, Ducie and Oeno Islands
- PR - Puerto Rico
- PS - Occupied Palestinian Territories
- PW - Palau
- PY - Paraguay
- QA - Qatar
- RU - Russia
- RW - Rwanda
- SA - Saudi Arabia
- SB - Solomon Islands
- SC - Seychelles
- SD - Sudan
- SG - Singapore
- SH - Saint Helena, Ascension and Tristan da Cunha

- SJ - Svalbard and Jan Mayen
- SL - Sierra Leone
- SM - San Marino
- SN - Senegal
- SO - Somalia
- SR - Suriname
- SS - South Sudan
- ST - Sao Tome and Principe
- SV - El Salvador
- SX - Sint Maarten (Dutch part)
- SY - Syria
- SZ - Eswatini
- TC - Turks and Caicos Islands
- TD - Chad
- TF - French Southern Territories
- TG - Togo
- TH - Thailand
- TJ - Tajikistan
- TK - Tokelau
- TL - East Timor
- TM - Turkmenistan
- TN - Tunisia

- TO - Tonga
- TT - Trinidad and Tobago
- TV - Tuvalu
- TW - Taiwan
- TZ - Tanzania
- UA - Ukraine
- UG - Uganda
- UM - United States Minor Outlying Islands
- US - United States
- UY - Uruguay
- UZ - Uzbekistan
- VA - Vatican City
- VC - St Vincent
- VE - Venezuela
- VG - British Virgin Islands
- VI - United States Virgin Islands
- VN - Vietnam
- VU - Vanuatu
- WF - Wallis and Futuna
- WS - Samoa
- YE - Yemen
- ZA - South Africa

- ZM - Zambia
- ZW - Zimbabwe

Main site or place of performance

United Kingdom

## **II.2.4) Description of the procurement**

The Authority is seeking to establish an EdTech Partner. The Supplier shall be responsible for managing a Portal through which Customers shall purchase EdTech products and services. The Contract shall commence 13 July 2021 and shall be for a period of 2 years with an option to extend for a further two periods of 12 months (2+1+1).

The potential maximum value permitted via the Contract is £5,000,000. The total value of the procurement has been recorded as a range as no work or spend is guaranteed to the successful supplier.

## **II.2.5) Award criteria**

Quality criterion - Name: Knowledge and experience / Weighting: 8

Quality criterion - Name: Developing key partnerships / Weighting: 10

Quality criterion - Name: Portal growth and vision / Weighting: 9

Quality criterion - Name: Customer journey / Weighting: 8

Quality criterion - Name: Customer feedback / Weighting: 6

Quality criterion - Name: Customer support / Weighting: 6

Quality criterion - Name: Marketing / Weighting: 9

Quality criterion - Name: Upgrades / Weighting: 4

Price - Weighting: 40

## **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Start date

13 July 2021

This contract is subject to renewal

No

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: Yes

Description of options

Two year initial period, followed by two optional further 12 month periods.

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### **Section III. Legal, economic, financial and technical information**

#### **III.1) Conditions for participation**

##### **III.1.2) Economic and financial standing**

Selection criteria as stated in the procurement documents

##### **III.1.3) Technical and professional ability**

Selection criteria as stated in the procurement documents



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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

Framework agreement with a single operator

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

28 May 2021

Local time

12:00pm

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

#### **IV.2.6) Minimum time frame during which the tenderer must maintain the tender**

Duration in months: 3 (from the date stated for receipt of tender)

#### **IV.2.7) Conditions for opening of tenders**

Date

28 May 2021

Local time

12:01pm

Information about authorised persons and opening procedure

An independent member of the Procurement and Contract Management section will verify the tenders through our e-tendering system (YORtender).

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## Section VI. Complementary information

### VI.1) Information about recurrence

This is a recurrent procurement: No

### VI.3) Additional information

To access the tender documents you must register your organisation details on the YORtender (ProContract) system at <https://procontract.due-north.com/Login/> by creating a username, password and company profile.

To view details of this opportunity click on the Find Opportunities icon within the Opportunities section. Select North Yorkshire County Council from the Organisations drop down in the filter section and click Update. The Opportunity should then be displayed on the page. Alternatively use the Find Opportunities icon and:

- change the All Data drop down to Reference Number in the search drop down;
- enter the contract ID: DN511175;
- click Go, and the details of this contract should be displayed.

Once you have selected the Opportunity by clicking on the project title, you will need to express your interest by clicking the Register Interest In This Opportunity button. This will then allow you to download any documentation required, complete and upload the documents to the system. This must be done in advance of the deadline date.

If you require further information, guidance or support using YORtender (ProContract) please visit the supplier help centre: <https://supplierhelp.due-north.com/> If you have specific system issues please log a support call using the following link:

<http://proactis.kayako.com/procontractv3/Core/Default/Index>

Alternatively you can log your call by emailing [ProContractSuppliers@proactis.com](mailto:ProContractSuppliers@proactis.com). For critical and time-sensitive issues (requiring resolution within 60 minutes) please call 0330 005 0352.

Permissible users of the Framework Agreement include:

UK

Local Authority Councils: county, unitary, district, borough, and metropolitan councils (parish and community councils are also permissible users)

England Scotland and Wales Local Councils - <https://www.gov.uk/find-local-council>

Northern Ireland Local Councils - <https://www.nidirect.gov.uk/contacts/local-councils-in-northern-ireland>

Educational Establishments: nursery school, primary school, middle or high School, secondary school, academy, special school, pupil referral unit, further education college, university.

Schools in England <https://www.gov.uk/government/publications/schools-in-england>

Schools in Wales My Local School (gov.wales)

Educational Establishments in England and Wales <https://www.gov.uk/guidance/get-information-about-schools>

<https://www.get-information-schools.service.gov.uk/>

Schools in Scotland <https://education.gov.scot/parentzone>

Educational Establishments in Scotland

<http://www.gov.scot/Topics/Statistics/ScotXed/SchoolEducation/SchoolEstablishments>

Schools and Educational Establishments in Northern Ireland <https://www.education-ni.gov.uk/services/schools-plus>

England Scotland and Wales Higher Education <https://www.gov.uk/check-a-university-is-officially-recognised/overview>

Northern Ireland Higher Education <https://www.nidirect.gov.uk/articles/universities-and-colleges-northern-ireland>

Education Trusts <http://www.education.gov.uk/edubase/groups/search.xhtml?page=1>

Police, Fire and Rescue, Maritime and Coastguard Agency Emergency Services:

UK Police Forces <https://www.police.uk/forces/>

England, Scotland and Wales Fire and Rescue Services  
<https://www.nationalfirechiefs.org.uk/Fire-and-Rescue-Services>

Northern Ireland Fire and Rescue Services <https://www.nifrs.org/areas-districts/>

UK Maritime & Coastguard Agency <https://www.gov.uk/government/organisations/maritime->

[and-coastguard-agency/about/access-and-opening](#)

NHS bodies, the HSC (Northern Ireland) and Ambulance Services:

England NHS <http://www.nhs.uk/servicedirectories/pages/nhstrustlisting.aspx>

Scotland NHS <http://www.scot.nhs.uk/organisations/>

Wales NHS <http://www.wales.nhs.uk/nhswalesaboutus/structure>

Northern Ireland HSC <http://online.hscni.net/hospitals/health-and-social-care-trusts/>

England Ambulance Service  
<http://www.nhs.uk/servicedirectories/pages/nhstrustlisting.aspx>

Scotland Ambulance Service <http://www.scottishambulance.com/footer/contactus.aspx>

Wales Ambulance Service <http://www.was-tr.wales.nhs.uk/Default.aspx?pageld=62&lan=en>

Northern Ireland Ambulance Service <http://www.nias.hscni.net/contact-us-2/contact-details/>

Central Government Departments and their Agencies:

England / UK Central Government <https://www.gov.uk/government/organisations>

Scotland Government <https://beta.gov.scot/about/how-government-is-run/directorates/>

Wales Government <https://gov.wales/about-us>

Northern Ireland Government <https://www.northernireland.gov.uk/topics/your-executive/government-departments>

Registered Charities:

England and Wales Registered Charities  
<http://apps.charitycommission.gov.uk/showcharity/registerofcharities/RegisterHomePage.aspx>

Scotland Registered Charities <http://www.oscr.org.uk/charities>

Northern Ireland Registered Charities <http://www.charitycommissionni.org.uk/charity-search/>

Global Educational establishments

International Schools <https://www.internationalschoolsearch.com/>

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

High Court of England and Wales

London

Country

United Kingdom

### **VI.4.3) Review procedure**

Precise information on deadline(s) for review procedures

North Yorkshire County Council shall in accordance with the Public Contracts (Amendment) Regulations 2015, incorporate a minimum 10 day standstill period commencing at the point that information on the intention to award the contract is sent to tenderers.

The Council shall, as soon as possible after the decision has been made, inform the tenderers and candidates of its decision, and shall do so by notice in writing by the most rapid means of communication practicable.

Should additional information be required, please contact the person cited in paragraph I.1) of this form. If an appeal regarding the award of a contract has not been successfully resolved, Public Contracts Regulations 2015 (SI 2015 No 6) provide for aggrieved parties who have been harmed or are at risk of harm by a breach of the rules to take action in the High Court (England and Wales).

Any such action must be started within 30 days beginning with the date when the aggrieved party first knew or ought to have known that grounds for starting the proceedings had arisen. Where a contract has not been entered into the Court may order the setting aside of the award decision or order the authority to amend any document and may award damages. Following the 10 day standstill period, if no further debriefing has been requested, the Court may only award damages once the contract has been entered into.