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Tender

Concessions Opportunities Pan Wales

Natural Resources Wales

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2026/S 000-009091

Procurement identifier (OCID): ocds-h6vhtk-061486

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Scope

Reference

MPA26

Description

Natural Resources Wales (NRW) has launched a new opportunity for mobile food and drink businesses to support and enhance some of the nation's best-loved outdoor locations.

NRW is inviting bids for nine mobile catering concessions able to provide hot and/or cold food and beverages across a series of well-used forests and woodlands that attract thousands of walkers, cyclists, families and nature enthusiasts each year. Successful vendors will demonstrate a clear commitment to reducing food miles, eliminating single-use plastics, and adopting greener operational practices.

Concessions will be available at the following sites:

Forest Fawr, Caerphilly

Llantrisant Woods

Hafren Forest

Tan y Coed, Machynlleth

Newborough (2 opportunities)

Coed y Brenin

Van Road, Rudry

Chepstow Park Woods

Meet the Buyer Event

NRW is holding a Meet the Buyer Event on Tuesday, 10 February 2026. This will be an online event and will give interested businesses the opportunity to ask any questions they may have on the bidding process or specific sites.

To register for this event please email your details including name, email address, business name, location in Wales, to commercial@cyfoethnaturiolcymru.gov.uk

Total value (estimated)

- £1 excluding VAT
- £1 including VAT

Below the relevant threshold

Contract dates (estimated)

- 1 April 2026 to 31 March 2030
- 4 years

Main procurement category

Services

CPV classifications

- 15000000 - Food, beverages, tobacco and related products
- 55000000 - Hotel, restaurant and retail trade services

Participation

Particular suitability

Small and medium-sized enterprises (SME)

Submission

Enquiry deadline

12 February 2026, 9:00am

Tender submission deadline

3 March 2026, 12:00pm

Submission address and any special instructions

<https://www.sell2wales.gov.wales/>

Sell2Wales or contact commercial@cyfoethnaturiolcymru.gov.uk for more information

Tenders may be submitted electronically

Yes

Award criteria

Name	Type	Weighting
Quality	Quality	60.00%
Price	Price	40.00%

Procedure

Procedure type

Below threshold - open competition

Special regime

Concession

Documents

Associated tender documents

https://www.sell2wales.gov.wales/Assets/NoticeBuilder_FileDownload.aspx?id=359774

Instruction to Tender and Draft Licence

Contracting authority

Natural Resources Wales

- Public Procurement Organisation Number: PBBR-3628-MPRN

Welsh Government Offices Cathays Park

Cardiff

CF10 3NQ

United Kingdom

Contact name: Madeleine Palmer

Email: Madeleine.palmer@Cyfoethnaturiolcymru.gov.uk

Website: <http://naturalresourceswales.gov.uk>

Region: UKL22 - Cardiff and Vale of Glamorgan

Organisation type: Public authority - sub-central government

Devolved regulations that apply: Wales