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Tender

Continuous Water Quality Monitoring (CWQM)

United Utilities Water Limited

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2026/S 000-009052

Procurement identifier (OCID): ocds-h6vhtk-06146f

Published 2 February 2026, 3:01pm

Scope

Reference

PRO005020

Description

At United Utilities, it is our commitment to supply great water to homes and businesses, removing and treating wastewater behind the scenes. We are developing our infrastructure in response to climate, population and lifestyle changes so we can deliver a service customers can rely on now and in the future. Section 82 mandates the continuous monitoring of water quality upstream and downstream of storm overflows and wastewater treatment assets, with the objective of improving transparency, compliance, and environmental outcomes. The CWQM programme is a major transformation initiative requiring significant investment in technology, installation capability, ecological and hydrological planning, and real-time data assurance. United Utilities requires a Supplier capable of delivering a robust monitoring solution that integrates with UU's existing telemetry, data platforms, operational processes, and regulatory reporting frameworks, ensuring accurate monitoring and near-real-time data availability. United Utilities are looking to procure the end-to-end delivery, operation, and assurance of Continuous Water Quality Monitoring (CWQM) across United Utilities' (UU's) waste water network, in

accordance with the requirements of Section 82 of the Environment Act and the CWQM Interim Technical Standard, as updated from time to time. Under the Agreement, a CWQM Supplier shall provide all goods, works and services, including but not limited to: • All hardware, including sondes, remote telemetry units, batteries, fixings, kiosks and other installation options; • Design & Installation process including all associated works including all associated works required to install/maintain equipment such as (but not limited to): land clearance, civils work and surveys; • Data acquisition and provision; • Maintenance and calibration; • System integration with the Company's systems; • Reporting capabilities; and • Any other goods and services required to ensure continuous, accurate, reliable, and regulatory-compliant monitoring at designated upstream and downstream locations.

Total value (estimated)

- £127,200,000 excluding VAT
- £159,000,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 5 April 2027 to 4 April 2030
- Possible extension to 4 April 2037
- 10 years

Description of possible extension:

3 year initial term with extension of up to 7 years in any format.

Main procurement category

Services

Additional procurement category

Goods

CPV classifications

- 71700000 - Monitoring and control services
- 32441200 - Telemetry and control equipment
- 38810000 - Industrial process control equipment
- 45315300 - Electricity supply installations
- 48610000 - Database systems
- 50000000 - Repair and maintenance services
- 50410000 - Repair and maintenance services of measuring, testing and checking apparatus
- 50433000 - Calibration services
- 51100000 - Installation services of electrical and mechanical equipment
- 51210000 - Installation services of measuring equipment
- 51230000 - Installation services of testing equipment
- 51900000 - Installation services of guidance and control systems
- 71352000 - Subsurface surveying services
- 71353000 - Surface surveying services
- 71355000 - Surveying services
- 71631440 - Flow-monitoring services
- 72313000 - Data capture services
- 72314000 - Data collection and collation services
- 72316000 - Data analysis services

- 72321000 - Added-value database services
- 90711500 - Environmental monitoring other than for construction
- 90733100 - Surface water pollution monitoring or control services

Contract locations

- UKD - North West (England)

Participation

Particular suitability

Small and medium-sized enterprises (SME)

Submission

Enquiry deadline

27 February 2026, 5:00pm

Submission type

Tenders

Tender submission deadline

29 January 2027, 12:00pm

Submission address and any special instructions

https://uk.eu-supply.com/app/rfq/rwlentrance_s.asp?PID=102139&TID100107361&B=

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

22 March 2027

Award criteria

Name	Description	Type	Weighting
Tender Proposal	Technical Questions and Commercial Submission	Quality	50%
Trial Criteria	Outcome of the Trial	Quality	50%

Other information

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Competitive flexible procedure

Special regime

Utilities

Competitive flexible procedure description

The procurement will include a multi-stage approach with an Invitation to Trial before being shortlisted down for a trial period of 9 months. This will be followed by an ITN and BAFO stage, which will assess the trial and commercial offerings. Phase 1 - ITT - Trial Selection - This stage will allow for the down selection to 4 suppliers to take part in the 9-month trial. The trial will be undertaken on a fixed price basis, set by UU based on market intelligence and benchmarking. Phase 2 - ITT - Tender Negotiation - will run in tandem with the trial and will mirror a traditional ITN stage. The Bidder will be assessed against Commercial and Technical element along with technical criteria for the trial. Phase 3 - BAFO - This phase will be post-trial and will be solely based on the assessment of the Bidder's submitted prices for their Best and Final Offer. The number of Bidders for each Phase is as follows: No. of Bidders to Phase 2 - 4 No. of Awards 1* United Utilities currently intends to make a single award to one CWQM Supplier. However, reserves the right to make two awards, and enter into two separate Agreements. The reasons for making two awards rather than one may include Regulatory change or Scalability and delivery risk.

Contracting authority

United Utilities Water Limited

- Public Procurement Organisation Number: PVVB-5589-BWHX

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