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Tender

## **Government Banking - Money Transmission Services**

H M Revenue & Customs

F02: Contract notice

Notice identifier: 2024/S 000-008993

Procurement identifier (OCID): ocds-h6vhtk-044ac2

Published 20 March 2024, 12:09pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

H M Revenue & Customs

100 PARLIAMENT STREET

LONDON

SW1A2BQ

#### **Contact**

James Power

#### **Email**

[james.power1@hmrc.gov.uk](mailto:james.power1@hmrc.gov.uk)

#### **Country**

United Kingdom

#### **Region code**

UK - United Kingdom

**Justification for not providing organisation identifier**

Not on any register

**Internet address(es)**

Main address

[www.hmrc.gov](http://www.hmrc.gov)

Buyer's address

[www.hmrc.gov](http://www.hmrc.gov)

**I.3) Communication**

Access to the procurement documents is restricted. Further information can be obtained at

[www.http://hmrc.supplier-eu.ariba.com/](http://www.http://hmrc.supplier-eu.ariba.com/)

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

[www.http://hmrc.supplier-eu.ariba.com/](http://www.http://hmrc.supplier-eu.ariba.com/)

**I.4) Type of the contracting authority**

Ministry or any other national or federal authority

**I.5) Main activity**

Other activity

Direct & Indirect Taxes

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## Section II: Object

### II.1) Scope of the procurement

#### II.1.1) Title

Government Banking - Money Transmission Services

Reference number

SR980435707

#### II.1.2) Main CPV code

- 66110000 - Banking services
  - SA02 - For foreign exchange

#### II.1.3) Type of contract

Services

#### II.1.4) Short description

His Majesty's Revenue and Customs (HMRC) is the UK's tax, payments and customs authority and collects the money that pays for the UK's public services and gives financial support to people.

Government Banking (GB) sits within HMRC and is the banking shared service provider to Government and the wider public sector, providing banking services to over 600 organisations (hereafter referred to as "customers"). HMRC Commercial, a directorate within HMRC, is acting on

Show less description

behalf of GB in carrying out the procurement and will enter into the contract for the services with the successful bidders.

To deliver the direct-to-bank model and facilitate payments in and out of Government, GB contracts with commercial banks. The current Money Transmission Service (MTS) contracts which facilitate this process are due to expire in March 2025.

GB is seeking long term arrangements for MTS which are resilient, secure and able to move with industry changes. The following, non-exhaustive, list of banking services are in scope:

- Account Provision;
- Electronic Banking;
- Payment Products
- Reporting
- Customer Support
- Incident Management
- Overlay Services

The service requirements will be delivered across the following lots:

- Lot 1 - "House Bank A" covers general banking services, including Bacs, CHAPS, Faster Payments, Local Banking, Cheques and Spot FX.
- Lot 2 - "House Bank B" covers general banking services, including Bacs, CHAPS, Faster Payments, Local Banking, Cheques and Spot FX.
- Lot 3 - "Overseas Payments" covers regular and one-off Spot FX not covered by Lots 1 and 2 (i.e., Exotics), ACH network services and FX advisory services.

#### Award Criteria House Banks Lots 1 & 2

Service Description 45%

Social Value 10%

Management Activity 7.5%

Social, Environmental & Innovative 7.5%

Costs 30%

#### Award Criteria Overseas Payments Lot 3

Service Description 42.5%

Social Value 10%

Management Activity 10%

Social, Environmental & Innovative 7.5%

Costs 30%

Any resulting contracts will be enabled for use by GB customers including Government departments, executive agencies, non-departmental bodies, and the wider public sector (including the National Health Service). Further customer information is provided in the "Customer Background" document provided as an attachment to the HMRC e-Sourcing tool event.

Bidders may bid for one or multiple Lots, however the Authority has made a strategic decision that a single supplier shall not be awarded both House Bank Lots.

The procurement will be carried out using the Public Contracts Regulations 2015, Restricted procedure, the initial Selection Stage of the process will be used to ensure that only those economic operators who have the necessary accreditations, economic and financial standing and technical and professional ability to provide the services are invited to submit a tender. Further details can be found in the Selection Stage Information Document provided as an attachment to the HMRC E-Sourcing tool event.

#### **II.1.5) Estimated total value**

Value excluding VAT: £334,000,000

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

Tenders may be submitted for all lots

Maximum number of lots that may be awarded to one tenderer: 2

The contracting authority reserves the right to award contracts combining the following lots or groups of lots:

At the Award Stage Bidders may bid for one or multiple Lots, however, to provide additional resilience to the provision of the services the Authority has made a strategic decision that a single supplier shall not be awarded both House Bank Lots.

## **II.2) Description**

### **II.2.1) Title**

House Bank A

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 66110000 - Banking services
- 66170000 - Financial consultancy, financial transaction processing and clearing-house services
- 66180000 - Foreign exchange services
- 66600000 - Treasury services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Lot 1 - "House Bank A" covers general banking services, including Bacs, CHAPS, Faster Payments, Local Banking, Cheques and Spot FX.

GB is seeking long term arrangements for MTS which are resilient, secure and able to move with industry changes. The following, non-exhaustive, list of banking services are in scope:

- Account Provision;
- Electronic Banking;
- Payment Products
- Reporting
- Customer Support
- Incident Management
- Overlay Services

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement

documents

### **II.2.6) Estimated value**

Value excluding VAT: £99,000,000

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

144

This contract is subject to renewal

No

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

### **II.2.14) Additional information**

This requirement will be met by an eSourcing RFP using HMRC SAP Ariba. Please ensure you are registered with the HMRC SAP Ariba to gain access to the RfP documentation which will contain full details.

If you are not already registered, the registration link is: <http://hmrc.sourcing.eu.ariba.com/ad/selfRegistration>

As part of the registration process you will receive a system generated email asking you to activate your SAP Ariba supplier account by verifying your email address.

Once you

Show less additional text

have completed the activation process you will receive a further email by return confirming the 'registration process is now complete' and providing you with 'your organisation's account ID' number. If an email response from HMRC is not received within one working day of your request, please re-contact [sapariba.hmrcsupport@hmrc.gsi.gov.uk](mailto:sapariba.hmrcsupport@hmrc.gsi.gov.uk) (after first checking your spam in-box) confirming when your registration request was first made.

Once you have obtained 'your organization's account ID' number, please email [chloe.hobbs@hmrc.gov.uk](mailto:chloe.hobbs@hmrc.gov.uk) and [james.power1@hmrc.gov.uk](mailto:james.power1@hmrc.gov.uk) and copy in [e.procurement@hmrc.gov.uk](mailto:e.procurement@hmrc.gov.uk) and with your account ID number, you will then receive an e-mail confirming access. Please ensure to include all email addresses provided to make sure your interest is received.

Further information about HMRC's procurement tool SAP Ariba, Suppliers Guide and general information is available on the HMRC website: [www.hmrc.gov.uk/about/supplying.htm](http://www.hmrc.gov.uk/about/supplying.htm). If you have already registered on SAP Ariba then you may also need to re-register on HMRC's SAP Ariba in order to be added to the event.

## **II.2) Description**

### **II.2.1) Title**

House Bank B

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 66110000 - Banking services
- 66170000 - Financial consultancy, financial transaction processing and clearing-house services
- 66180000 - Foreign exchange services
- 66600000 - Treasury services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Lot 2 - "House Bank B" covers general banking services, including Bacs, CHAPS, Faster Payments, Local Banking, Cheques and Spot FX.

GB is seeking long term arrangements for MTS which are resilient, secure and able to move with industry changes. The following, non-exhaustive, list of banking services are in scope:

- Account Provision;
- Electronic Banking;
- Payment Products
- Reporting
- Customer Support
- Incident Management
- Overlay Services

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.6) Estimated value**

Value excluding VAT: £166,000,000

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

144

This contract is subject to renewal

No

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

#### **II.2.14) Additional information**

This requirement will be met by an eSourcing RFP using HMRC SAP Ariba. Please ensure you are registered with the HMRC SAP Ariba to gain access to the RfP

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## **II.2) Description**

### **II.2.1) Title**

Overseas Payments

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 66110000 - Banking services
- 66170000 - Financial consultancy, financial transaction processing and clearing-house services

- 66180000 - Foreign exchange services
- 66600000 - Treasury services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Lot 3 - "Overseas Payments" covers regular and one-off Spot FX not covered by Lots 1 and 2 (i.e., Exotics), ACH network services and FX advisory services.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.6) Estimated value**

Value excluding VAT: £69,000,000

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

144

This contract is subject to renewal

No

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

### **II.2.14) Additional information**

This requirement will be met by an eSourcing RFP using HMRC SAP Ariba. Please ensure you are registered with the HMRC SAP Ariba to gain access to the RfP

documentation which will contain full details.

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## **Section III. Legal, economic, financial and technical information**

### **III.1) Conditions for participation**

#### **III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers**

List and brief description of conditions

To progress through to the Award Stage, in addition to the standard Selection Stage criteria, participants must be able to confirm;

They are licensed and regulated by the Financial Conduct Authority

#### **III.1.3) Technical and professional ability**

List and brief description of selection criteria

Participants must have the capacity to manage the volumes to a similar order of magnitude to the current contract (indicative volumes will be provided as part of the tender documentation)

Payment scheme participation status - it is a requirement that any bidders (including the prime bidder in a consortium bid, that being the entity with whom the Authority would have a direct contractual relationship):

for Lots 1 and 2 must be direct participants of Bacs, Faster Payments and ICS on or before the date of contract award.

for Lot 3, bidders must be direct participants of SWIFT on or before the date of contract award.

Failure to conform with any of the above requirements will result in participants at Selection Stage failing to be invited to progress to the Award Stage.

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Restricted procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

19 April 2024

Local time

2:00pm

#### **IV.2.3) Estimated date of dispatch of invitations to tender or to participate to selected candidates**

28 May 2024

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

#### **IV.2.6) Minimum time frame during which the tenderer must maintain the tender**

Duration in months: 6 (from the date stated for receipt of tender)

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: Yes

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

HM Revenue & Customs

Salford

Country

United Kingdom