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Contract

## **Insulation and Associated Works Framework**

EFFICIENCY EAST MIDLANDS LIMITED

F03: Contract award notice

Notice identifier: 2022/S 000-008983

Procurement identifier (OCID): ocds-h6vhtk-02f6b2

Published 4 April 2022, 2:00pm

## **Section I: Contracting authority**

## I.1) Name and addresses

EFFICIENCY EAST MIDLANDS LIMITED

Unit 3 Maisies Way

Alfreton

**DE55 2DS** 

Contact

**Amy Wheatley** 

**Email** 

tenders@eem.org.uk

**Telephone** 

+44 1246395610

Country

**United Kingdom** 

#### Region code

UK - United Kingdom

Internet address(es)

Main address

www.eem.org.uk

# I.2) Information about joint procurement

The contract is awarded by a central purchasing body

## I.4) Type of the contracting authority

Body governed by public law

## I.5) Main activity

General public services

# **Section II: Object**

## II.1) Scope of the procurement

## II.1.1) Title

Insulation and Associated Works Framework

Reference number

EEM0046

#### II.1.2) Main CPV code

• 45320000 - Insulation work

#### II.1.3) Type of contract

Works

#### II.1.4) Short description

Efficiency East Midlands Ltd (EEM) is a not for profit consortium which establishes and manages a range of framework and DPS agreements. Our membership has now grown to 258 public sector organisations including housing associations and ALMO's, Local Authorities, NHS trusts, Education Providers, Blue Light Services, Government Agencies and Charities.

EEM have also established a formal collaboration with 3 like-minded procurement consortia - Westworks, South East Consortium and Advantage South West. The membership list for these three consortia may be obtained from the following website addresses:

www.westworks.org.uk (https://www.westworks.org.uk)

www.southeastconsortium.org.uk (https://www.southeastconsortium.org.uk)

www.advantagesouthwest.co.uk (https://www.advantagesouthwest.co.uk)

EEM conducted this procurement exercise and have subsequently awarded and entered into framework agreements with contractors to carry out Insulation and associated works on behalf of our membership. Works via the framework are to include;

- External Wall Insulation, design, enabling and installation works.
- Exterior Render Systems .
- Exterior Wall Cladding Systems.
- External Wall Insulation Repair and Maintenance.
- Internal Wall Insulation design, enabling and installation works.
- Cavity Wall Insulation (Extraction Services, Virgin and Cavity Wall Insulation Re-fill).
- Retrofit Floor Insulation (solid or suspended).
- Loft Insulation (virgin and re-fill).
- Attic/Room in Roof Insulation.
- Retrofit Energy Efficiency measures to Park Homes.
- Works associated with Insulation Programmes including but not limited to windows and

doors, roofing, guttering, builders and ancillary works.

#### II.1.6) Information about lots

This contract is divided into lots: Yes

#### II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £950,000,000

#### II.2) Description

#### II.2.1) Title

Insulation and Associated Works Framework Lot 1 - Midlands

Lot No

1

#### II.2.2) Additional CPV code(s)

- 45210000 Building construction work
- 45261410 Roof insulation work
- 45262650 Cladding works
- 45262700 Building alteration work
- 45320000 Insulation work
- 45421100 Installation of doors and windows and related components

#### II.2.3) Place of performance

**NUTS** codes

- UKF East Midlands (England)
- UKG West Midlands (England)

#### II.2.4) Description of the procurement

Efficiency East Midlands (EEM Ltd) carried out this tender exercise on behalf of our membership to establish a Insulation and Associated Works Framework.

Lot 1 will provide EEM Members located in the Midlands with a route to procure the following works:

- External Wall Insulation, design, enabling and installation works.
- Exterior Render Systems.
- Exterior Wall Cladding Systems.
- External Wall Insulation Repair and Maintenance.
- Internal Wall Insulation design, enabling and installation works.
- Cavity Wall Insulation (Extraction Services, Virgin and Cavity Wall Insulation Re-fill).
- Retrofit Floor Insulation (Solid or Suspended).
- Loft Insulation (Virgin and Re-fill).
- Attic/Room in Roof Insulation .
- Retrofit Energy Efficiency measures to Park Homes.
- Works associated with Insulation Programmes including but not limited to windows and doors, roofing, guttering, builders and ancillary works.

Appointed framework contractors hold BBA accreditation and certification for insulation products. Installation of systems will be compliant with the manufacturer's instructions and latest PAS Standards.

Compliance with both PAS 2030: 2019 and PAS 2035: 2019 is mandatory for all companies installing insulation via an appropriate body such as British Board of Agrément (BBA), The Insulation Assurance Authority (IAA) or equal approved body.

Contractors appointed to the framework are able to offer a Solid Wall Insulation Guarantee (SWIGA) or an equivalent work guarantee scheme guarantee for Solid Wall Insulation works and a Cavity Insulation Guarantee (CIGA) or an equivalent work guarantee scheme for Cavity Wall Insulation works.

The following services are not an exhaustive list of services covered by Lot 1:

- Access funding to enable the completion of the works on behalf of the Member.
- Complete all relevant assessments and funding paperwork.

- Carryout funding and grant related works to timescales associated with the funding and ensure all reported is completed in accordance with the funding and grant application requirements.
- Produce EPC On the back of pre design survey.
- Undertake site surveys as described below and identify per property issues associated with the installation.
- As required, undertake surveys and test to include but not limited to; full structural survey/assessment of the existing dwelling, viability surveys, pull out tests.
- Be responsible for the design and specification to suit various property types, supply, and installation of the system.
- Manage all aspects of the planning permission process where necessary.
- Notify local Building Control as required and obtain Building Regulation approval.
- Notify the Member of any necessary Party Wall Act applications.
- Provide copies of all of the above correspondence to the Member.
- Quality assurance and compliance testing of the completed system.
- Liaise with Residents on the work to be completed.
- Advise on all consents and applications needed for carrying out the works.
- Obtain the necessary guarantees (Ofgem approved 25 year guarantee).
- Liaise with service providers where necessary.

On completion of the works the Contractor will provide:

- All guarantee documentation.
- A statement indicating how much grant funding has been achieved.
- An updated EPC certificate for each property included within the contract.

#### II.2.5) Award criteria

Quality criterion - Name: Competence Assessment and Best Practise Requirements

Assessment / Weighting: Pass/Fail

Quality criterion - Name: Quality Assessment / Weighting: 40%

Cost criterion - Name: EWI Property Scheme Rates / Weighting: 20%

Cost criterion - Name: EWI, Cavity and Loft Insulation Rates / Weighting: 15%

Cost criterion - Name: Scenario's / Weighting: 7.5%

Cost criterion - Name: Schedule of Rates / Weighting: 15%

Cost criterion - Name: Labour Rates / Weighting: 2.5%

#### II.2.11) Information about options

Options: No

## II.2) Description

#### II.2.1) Title

Lot 2 Insulation and Associated Works Framework - East of England

Lot No

2

#### II.2.2) Additional CPV code(s)

- 45210000 Building construction work
- 45261410 Roof insulation work
- 45262650 Cladding works
- 45262700 Building alteration work
- 45320000 Insulation work
- 45421100 Installation of doors and windows and related components

#### II.2.3) Place of performance

**NUTS** codes

• UKH - East of England

### II.2.4) Description of the procurement

Efficiency East Midlands (EEM Ltd) carried out this tender exercise on behalf of our membership to establish a Insulation and Associated Works Framework.

Lot 2 will provide EEM Members located in the East of England with a route to procure the following works:

- External Wall Insulation, design, enabling and installation works.
- Exterior Render Systems.
- Exterior Wall Cladding Systems.
- External Wall Insulation Repair and Maintenance.
- Internal Wall Insulation design, enabling and installation works.
- Cavity Wall Insulation (Extraction Services, Virgin and Cavity Wall Insulation Re-fill).
- Retrofit Floor Insulation (Solid or Suspended).
- Loft Insulation (Virgin and Re-fill).
- Attic/Room in Roof Insulation.
- Retrofit Energy Efficiency measures to Park Homes.
- Works associated with Insulation Programmes including but not limited to windows and doors, roofing, guttering, builders and ancillary works.

Appointed framework contractors hold BBA accreditation and certification for insulation products. Installation of systems will be compliant with the manufacturer's instructions and latest PAS Standards.

Compliance with both PAS 2030: 2019 and PAS 2035: 2019 is mandatory for all companies installing insulation via an appropriate body such as British Board of Agrément (BBA), The Insulation Assurance Authority (IAA) or equal approved body.

Contractors appointed to the framework are able to offer a Solid Wall Insulation Guarantee (SWIGA) or an equivalent work guarantee scheme guarantee for Solid Wall Insulation works and a Cavity Insulation Guarantee (CIGA) or an equivalent work guarantee scheme for Cavity Wall Insulation works.

The following services are not an exhaustive list of services covered by the framework:

- Access funding to enable the completion of the works on behalf of the Member.
- Complete all relevant assessments and funding paperwork.
- Carryout funding and grant related works to timescales associated with the funding and ensure all reported is completed in accordance with the funding and grant application requirements.
- Produce EPC On the back of pre design survey.
- Undertake site surveys as described below and identify per property issues associated with the installation.
- As required, undertake surveys and test to include but not limited to; full structural survey/assessment of the existing dwelling, viability surveys, pull out tests.
- Be responsible for the design and specification to suit various property types, supply, and installation of the system.
- Manage all aspects of the planning permission process where necessary.
- Notify local Building Control as required and obtain Building Regulation approval.
- Notify the Member of any necessary Party Wall Act applications.
- Provide copies of all of the above correspondence to the Member.
- Quality assurance and compliance testing of the completed system.
- Liaise with Residents on the work to be completed.
- Advise on all consents and applications needed for carrying out the works.
- Obtain the necessary guarantees (Ofgem approved 25 year guarantee).
- Liaise with service providers where necessary.

On completion of the works the Contractor will provide:

- All guarantee documentation.
- A statement indicating how much grant funding has been achieved.

• An updated EPC certificate for each property included within the contract.

#### II.2.5) Award criteria

Quality criterion - Name: Competence Assessment and Best Practise Requirements / Weighting: Pass/Fail

Quality criterion - Name: Quality Assessment / Weighting: 40%

Cost criterion - Name: EWI Property Scheme Rates / Weighting: 20%

Cost criterion - Name: EWI, Cavity and Loft Insulation Rates / Weighting: 15%

Cost criterion - Name: Scenario's / Weighting: 7.5%

Cost criterion - Name: Schedule of Rates / Weighting: 15%

Cost criterion - Name: Labour Rates / Weighting: 2.5%

#### II.2.11) Information about options

Options: No

## II.2) Description

#### II.2.1) Title

Lot 3 Insulation and Associated Works Framework - National Coverage

Lot No

3

#### II.2.2) Additional CPV code(s)

- 45210000 Building construction work
- 45261410 Roof insulation work
- 45262650 Cladding works
- 45262700 Building alteration work
- 45320000 Insulation work
- 45421100 Installation of doors and windows and related components

#### II.2.3) Place of performance

**NUTS** codes

- UKC North East (England)
- UKD North West (England)
- UKE Yorkshire and the Humber
- UKF East Midlands (England)
- UKG West Midlands (England)
- UKH East of England
- UKI London
- UKJ South East (England)
- UKK South West (England)
- UKL Wales

#### II.2.4) Description of the procurement

Efficiency East Midlands (EEM Ltd) carried out this tender exercise on behalf of our membership to establish a Insulation and Associated Works Framework.

Lot 3 will provide EEM Members located throughout England and Wales with a route to procure the following works:

- External Wall Insulation, design, enabling and installation works.
- Exterior Render Systems.
- Exterior Wall Cladding Systems.
- External Wall Insulation Repair and Maintenance.
- Internal Wall Insulation design, enabling and installation works.
- Cavity Wall Insulation (Extraction Services, Virgin and Cavity Wall Insulation Re-fill).
- Retrofit Floor Insulation (Solid or Suspended).
- Loft Insulation (Virgin and Re-fill).

- Attic/Room in Roof Insulation.
- Retrofit Energy Efficiency measures to Park Homes.
- Works associated with Insulation Programmes including but not limited to windows and doors, roofing, guttering, builders and ancillary works.

Appointed framework contractors hold BBA accreditation and certification for insulation products. Installation of systems will be compliant with the manufacturer's instructions and latest PAS Standards.

Compliance with both PAS 2030: 2019 and PAS 2035: 2019 is mandatory for all companies installing insulation via an appropriate body such as British Board of Agrément (BBA), The Insulation Assurance Authority (IAA) or equal approved body.

Contractors appointed to the framework are able to offer a Solid Wall Insulation Guarantee (SWIGA) or an equivalent work guarantee scheme guarantee for Solid Wall Insulation works and a Cavity Insulation Guarantee (CIGA) or an equivalent work guarantee scheme for Cavity Wall Insulation works.

The following services are not an exhaustive list of services covered by the framework:

- Access funding to enable the completion of the works on behalf of the Member.
- Complete all relevant assessments and funding paperwork.
- Carryout funding and grant related works to timescales associated with the funding and ensure all reported is completed in accordance with the funding and grant application requirements.
- Produce EPC On the back of pre design survey.
- Undertake site surveys as described below and identify per property issues associated with the installation.
- As required, undertake surveys and test to include but not limited to; full structural survey/assessment of the existing dwelling, viability surveys, pull out tests.
- Be responsible for the design and specification to suit various property types, supply, and installation of the system.
- Manage all aspects of the planning permission process where necessary.
- Notify local Building Control as required and obtain Building Regulation approval.

- Notify the Member of any necessary Party Wall Act applications.
- Provide copies of all of the above correspondence to the Member.
- Quality assurance and compliance testing of the completed system.
- Liaise with Residents on the work to be completed.
- Advise on all consents and applications needed for carrying out the works.
- Obtain the necessary guarantees (Ofgem approved 25 year guarantee).
- Liaise with service providers where necessary.

On completion of the works the Contractor will provide:

- All guarantee documentation.
- A statement indicating how much grant funding has been achieved.
- An updated EPC certificate for each property included within the contract.

#### II.2.5) Award criteria

Quality criterion - Name: Competence Assessment and Best Practise Requirements / Weighting: Pass/Fail

Quality criterion - Name: Quality Assessment / Weighting: 40%

Cost criterion - Name: EWI Property Scheme Rates / Weighting: 20%

Cost criterion - Name: EWI, Cavity and Loft Insulation Rates / Weighting: 15%

Cost criterion - Name: Scenario's / Weighting: 7.5%

Cost criterion - Name: Schedule of Rates / Weighting: 15%

Cost criterion - Name: Labour Rates / Weighting: 2.5%

#### II.2.11) Information about options

Options: No

## Section IV. Procedure

## **IV.1) Description**

#### IV.1.1) Type of procedure

Open procedure

## IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

#### IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

## IV.2) Administrative information

#### IV.2.1) Previous publication concerning this procedure

Notice number: 2021/S 000-028483

## Section V. Award of contract

#### Lot No

1

#### **Title**

Lot 1 - Insulation and Associated Works Framework (Midlands)

A contract/lot is awarded: Yes

### V.2) Award of contract

## V.2.1) Date of conclusion of the contract

28 March 2022

#### V.2.2) Information about tenders

Number of tenders received: 13

Number of tenders received from SMEs: 11

Number of tenders received by electronic means: 13

The contract has been awarded to a group of economic operators: Yes

#### V.2.3) Name and address of the contractor

Synergize Ltd

4 Greengate

Harrogate

HG3 1GY

Country

**United Kingdom** 

**NUTS** code

• UK - United Kingdom The contractor is an SME Yes V.2.3) Name and address of the contractor Westville Limited 29 Arboretum Street Nottingham NG1 4JA Country **United Kingdom NUTS** code • UK - United Kingdom The contractor is an SME Yes V.2.3) Name and address of the contractor Cornerstone (East Anglia) Limited 2-4 Fuller Road Norfolk **IP20 9EA** Country **United Kingdom NUTS** code

• UK - United Kingdom

The contractor is an SME

Yes

## V.2.3) Name and address of the contractor

Sustainable Building Services (UK) Limited

Unit 2B Maple Court, White Moss Business Park

Skelmersdale

WN8 9TW

Country

**United Kingdom** 

**NUTS** code

• UK - United Kingdom

The contractor is an SME

Yes

### V.2.3) Name and address of the contractor

**ENGIE** Regeneration Limited trading as EQUANS

Q3 Office, Quorum Business Park

Newcastle

**NE12 8EX** 

Country

**United Kingdom** 

**NUTS** code

• UK - United Kingdom

The contractor is an SME

No

## V.2.3) Name and address of the contractor

Westdale North Limited

Grey Gables Farm, Doncaster Road

Doncaster

DN6 9JD

Country

**United Kingdom** 

NUTS code

• UK - United Kingdom

The contractor is an SME

Yes

## V.2.3) Name and address of the contractor

Low Carbon Exchange Ltd

61 Gazelle Road

Weston-Super-Mare

**BS24 9ES** 

Country

**United Kingdom** 

**NUTS** code

• UK - United Kingdom

The contractor is an SME

Yes

#### V.2.3) Name and address of the contractor

E.ON Energy Solutions Ltd

Westwood Way, Westwood Business Park

Coventry

CV4 8LG

Country

**United Kingdom** 

**NUTS** code

• UK - United Kingdom

The contractor is an SME

No

#### V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £375,000,000

Total value of the contract/lot: £375,000,000

## Section V. Award of contract

#### Lot No

2

#### **Title**

Lot 2 - Insulation and Associated Works Framework (East of England)

A contract/lot is awarded: Yes

## V.2) Award of contract

#### V.2.1) Date of conclusion of the contract

#### 28 March 2022

#### V.2.2) Information about tenders

Number of tenders received: 8

Number of tenders received from SMEs: 6

Number of tenders received by electronic means: 8

The contract has been awarded to a group of economic operators: Yes

## V.2.3) Name and address of the contractor

Synergize Ltd

4 Greengate

Harrogate

HG3 1GY

Country

**United Kingdom** 

**NUTS** code

• UK - United Kingdom

The contractor is an SME

Yes

## V.2.3) Name and address of the contractor

Cornerstone (East Anglia) Limited

2-4 Fuller Road, Harleston

Norfolk

**IP20 9EA** 

Country
United Kingdom
NUTS code
UK - United Kingdom
The contractor is an SME
Yes
V.2.3) Name and address of the contractor
Sustainable Building Services (UK) Limited
Unit 2B Maple Court, White Moss Business Park
Skelmersdale
WN8 9TW
Country
United Kingdom
NUTS code
UK - United Kingdom
The contractor is an SME
Yes
V.2.3) Name and address of the contractor
Breyer Group Plc
Faringdon Avenue
Romford
RM3 8ST

Country

## **United Kingdom**

**NUTS** code

• UK - United Kingdom

The contractor is an SME

No

## V.2.3) Name and address of the contractor

Low Carbon Exchange Ltd

61 Gazelle Road

Weston-Super-Mare

**BS24 9ES** 

Country

**United Kingdom** 

**NUTS** code

• UK - United Kingdom

The contractor is an SME

Yes

## V.2.3) Name and address of the contractor

E.ON Energy Solutions Limited

Westwood Way, Westwood Business Park

Coventry

CV4 8LG

Country

**United Kingdom** 

#### **NUTS** code

• UK - United Kingdom

The contractor is an SME

No

## V.2.3) Name and address of the contractor

SERS Energy Solutions Group Limited

Unit 3a, Gallagher Retail Park

Caerphilly

CF83 3GX

Country

**United Kingdom** 

**NUTS** code

• UK - United Kingdom

The contractor is an SME

Yes

## V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £125,000,000

Total value of the contract/lot: £125,000,000

## Section V. Award of contract

#### Lot No

3

#### **Title**

Lot 3 - Insulation and Associated Works Framework (National Coverage)

A contract/lot is awarded: Yes

## V.2) Award of contract

## V.2.1) Date of conclusion of the contract

28 March 2022

#### V.2.2) Information about tenders

Number of tenders received: 11

Number of tenders received from SMEs: 9

Number of tenders received by electronic means: 11

The contract has been awarded to a group of economic operators: Yes

#### V.2.3) Name and address of the contractor

Synergize Ltd

4 Greengate

Harrogate

HG3 1GY

Country

**United Kingdom** 

**NUTS** code

• UK - United Kingdom

The contractor is an SME

Yes

## V.2.3) Name and address of the contractor

Cornerstone (East Anglia) Limited

2-4 Fuller Road, Harleston

Norfolk

**IP20 9EA** 

Country

**United Kingdom** 

**NUTS** code

• UK - United Kingdom

The contractor is an SME

Yes

#### V.2.3) Name and address of the contractor

Sustainable Building Services (UK) Limited

Unit 2B Maple Court, White Moss Business Park

Skelmersdale

WN8 9TW

Country

**United Kingdom** 

**NUTS** code

• UK - United Kingdom

The contractor is an SME Yes V.2.3) Name and address of the contractor Lawtech Group Limited 11 Lakeside Park, Medway City Estate Rochester ME2 4LT Country **United Kingdom NUTS** code • UK - United Kingdom The contractor is an SME Yes V.2.3) Name and address of the contractor **ENGIE** Regeneration Limited trading as EQUANS Quorum Business Park, Benton Lane Newcastle NE128EX Country **United Kingdom** 

• UK - United Kingdom

NUTS code

The contractor is an SME

No

## V.2.3) Name and address of the contractor

Westdale North Limited

Grey Gables Farm, Doncaster Road

Doncaster

DN6 9JD

Country

**United Kingdom** 

NUTS code

• UK - United Kingdom

The contractor is an SME

Yes

## V.2.3) Name and address of the contractor

Low Carbon Exchange Limited

61 Gazelle Road

Weston-Super-Mare

**BS24 9ES** 

Country

**United Kingdom** 

**NUTS** code

• UK - United Kingdom

The contractor is an SME

Yes

## V.2.3) Name and address of the contractor

E.ON Energy Solutions Ltd

Westwood Way, Westwood Business Park

Coventry

CV4 8LG

Country

**United Kingdom** 

NUTS code

• UK - United Kingdom

The contractor is an SME

No

## V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £450,000,000

Total value of the contract/lot: £450,000,000

## **Section VI. Complementary information**

## VI.3) Additional information

The call-off contracts to be awarded pursuant to the framework agreements that have been entered at conclusion of the procurement exercise may extend for a duration of up to 5 years beyond expiry of the 4-year framework term.

Please note that the total potential framework value stated within this notice and each lot is in relation to the full 4-year framework and takes into consideration the lot structure, length of call off contracts and that the EEM membership may grow over the framework lifetime.

This framework has been procured by Efficiency East Midlands Ltd (EEM Ltd) on behalf of their members and the other organisations described below as being authorised users. The

following contracting authorities will be entitled to agree and award contracts under this framework agreement as authorised users:

- 1) Any Member of EEM which for the avoidance of doubt currently includes 3 partner consortia Westworks(www.westworks.org.uk), Advantage South West (www.advantagesouthwest.co.uk) and South East Consortium (www.southeastconsortium.org.uk). A full list of current members is available at www.eem.org.uk .
- 2) Any future member of EEM or our partner consortia and in all cases being an organisation which has applied to join EEM or our partner consortia in accordance with the applicable constitutional documents;
- 3) An EEM participant being an organisation which is neither a current or EEM member (as defined at 1 above) nor a future member of EEM (as defined at 2 above) based within England and Wales which owns and/ or maintains/manages housing stock in one or more geographic area in which it operates and/or is an NHS Trust (which includes acute trusts, mental health trusts, care service trusts and ambulance trusts) or an organisation, police authority, fire authority, ambulance trust, university, higher/further education college, school or academy

or other public sector organisation.

Further details regarding the authorised users of this framework can be found within the tender documents.

# VI.4) Procedures for review

United Kingdom