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Opportunity

## **Project Reach**

Network Rail Infrastructure Ltd

F24: Concession notice

Notice reference: 2021/S 000-008949

Published: 26 April 2021, 10:54pm

### **Section I: Contracting authority/entity**

#### **I.1) Name and addresses**

Network Rail Infrastructure Ltd

1 Eversholt Street

London

NW1 2DN

#### **Email**

[lazard\\_reach@lazard.com](mailto:lazard_reach@lazard.com)

#### **Telephone**

+44 1908781000

#### **Country**

United Kingdom

#### **NUTS code**

UK - United Kingdom

### **Internet address(es)**

Main address

[www.networkrail.co.uk](http://www.networkrail.co.uk)

## **I.3) Communication**

Additional information can be obtained from the above-mentioned address

Applications or, where applicable, tenders must be submitted to the above-mentioned address

## **I.6) Main activity**

Railway services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Project Reach

#### **II.1.2) Main CPV code**

- 45232300 - Construction and ancillary works for telephone and communication lines

#### **II.1.3) Type of contract**

Works

#### **II.1.4) Short description**

Lazard & Co., Limited has been engaged by Network Rail (NR) to advise on Project Reach. Lazard & Co., Limited are Network Rail's exclusive financial adviser on the deal. Please contact Lazard at [lazard\\_reach@lazard.com](mailto:lazard_reach@lazard.com) to obtain a copy of the teaser, non-disclosure

agreement (NDA) and the expression of interest (EOI) form. Bidders should submit completed EOI forms to Lazard at [lazard\\_reach@lazard.com](mailto:lazard_reach@lazard.com) by the deadline specified in section IV.2.2) below. Late requests or submissions may be rejected by NR in its absolute discretion.

Lazard & Co., Limited will issue Stage 1 process documentation to bidders that have signed NDAs, submitted EOI forms and meet the requirements set out in the EOI documentation. Lazard & Co., Limited reserves the right to issue Stage 1 process documentation to such bidders ahead of the EOI submission deadline specified in section IV.2.2).

NR is seeking to appoint a concessionaire to design, deploy and fund new public communications networks and infrastructure along the railway in return for the right to use and commercially exploit the new networks under a long-term concession agreement. The concession will involve using, upgrading and increasing NR's existing telecoms infrastructure assets including the construction of a new fibre optic network and, potentially, new wireless network infrastructure (passive masts, towers and poles) (Project Reach).

### **II.1.5) Estimated total value**

Value excluding VAT: £1,000,000,000

### **II.1.6) Information about lots**

This concession is divided into lots: No

## **II.2) Description**

### **II.2.2) Additional CPV code(s)**

- 31200000 - Electricity distribution and control apparatus
- 32000000 - Radio, television, communication, telecommunication and related equipment
- 32412100 - Telecommunications network
- 32520000 - Telecommunications cable and equipment
- 32521000 - Telecommunications cable
- 32522000 - Telecommunications equipment
- 32523000 - Telecommunications facilities
- 32524000 - Telecommunications system
- 32562200 - Optical telecommunication cables
- 44212250 - Masts
- 44212261 - Radio masts
- 45231400 - Construction work for electricity power lines
- 45231600 - Construction work for communication lines

- 45232300 - Construction and ancillary works for telephone and communication lines
- 45232332 - Ancillary works for telecommunications
- 45314300 - Installation of cable infrastructure
- 45314310 - Installation of cable laying
- 50330000 - Maintenance services of telecommunications equipment
- 50331000 - Repair and maintenance services of telecommunications lines
- 50332000 - Telecommunications-infrastructure maintenance services
- 50333000 - Maintenance services of radio-communications equipment
- 50334000 - Repair and maintenance services of line telephony and line telegraphy equipment
- 64200000 - Telecommunications services
- 64227000 - Integrated telecommunications services
- 71311230 - Railway engineering services
- 71322000 - Engineering design services for the construction of civil engineering works

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

#### **BACKGROUND TO NETWORK RAIL TELECOMS**

NR owns, operates and develops most of Great Britain's railway infrastructure, which includes over 16,000 km of fibre network and 2,500 wireless masts with co-location potential alongside the rail corridor. These telecoms infrastructure assets are a critical enabler for NR to run a safe and efficient railway service to meet the needs of passengers and freight users.

They support the delivery of secure, efficient and effective services to passengers and freight users by underpinning safety critical operational services, enabling future train control systems and delivering improved passenger experience and safety via information and security systems.

#### **PROJECT REACH**

NR is seeking to appoint a concessionaire to design, deploy and fund new public communications networks and infrastructure along the rail corridor in return for the right to use and commercially exploit the new networks under a long-term concession agreement. The concession will involve using, upgrading and increasing NR's existing telecoms

infrastructure assets including the construction of a new fibre optic network and, potentially, new wireless network infrastructure (passive masts, towers and poles).

Project Reach is designed to advance wider government policy goals of improving public electronic communications connectivity; futureproof NR's telecoms infrastructure for its own rail requirements; to provide the next generation of railway technology to significantly improve safety, reliability and passenger connectivity.

Project Reach covers Great Britain (excluding Northern Ireland).

### **II.2.5) Award criteria**

Concession is awarded on the basis of the criteria stated in the procurement documents

### **II.2.7) Duration of the concession**

Duration in months

720

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for submission of applications or receipt of tenders**

Date

12 May 2021

Local time

5:00pm

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.2) Information about electronic workflows**

Electronic invoicing will be accepted

Electronic payment will be used

### **VI.3) Additional information**

The expected revenue from Project Reach is £800m GBP- £1bn GBP for the concessionaire.

The initial term of Project Reach is expected to be 30 years with the option to extend the term by up to an additional 30 years.

Project Reach is an exempt transaction under UK public procurement regulations as its principal purpose is to permit NR to provide and exploit public communication networks and to provide electronic communications services to the public. Nothing in this notice, nor in its publication, implies any intention or gives rise to an obligation to comply with UK public procurement regulations. It should be noted that this notice is a voluntary notice.

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

High Court

Strand

WC2A 2LL

Country

United Kingdom