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Tender

# **Project Reach**

Network Rail Infrastructure Ltd

F24: Concession notice

Notice identifier: 2021/S 000-008949

Procurement identifier (OCID): ocds-h6vhtk-02aa66

Published 26 April 2021, 10:54pm

# Section I: Contracting authority/entity

## I.1) Name and addresses

Network Rail Infrastructure Ltd

1 Eversholt Street

London

NW1 2DN

#### **Email**

lazard reach@lazard.com

### **Telephone**

+44 1908781000

### Country

**United Kingdom** 

#### **NUTS** code

**UK - United Kingdom** 

#### Internet address(es)

Main address

www.networkrail.co.uk

### I.3) Communication

Additional information can be obtained from the above-mentioned address

Applications or, where applicable, tenders must be submitted to the above-mentioned address

## I.6) Main activity

Railway services

## **Section II: Object**

## II.1) Scope of the procurement

### II.1.1) Title

**Project Reach** 

#### II.1.2) Main CPV code

• 45232300 - Construction and ancillary works for telephone and communication lines

#### II.1.3) Type of contract

Works

#### II.1.4) Short description

Lazard & Co., Limited has been engaged by Network Rail (NR) to advise on Project Reach. Lazard & Co., Limited are Network Rail's exclusive financial adviser on the deal. Please contact Lazard at <a href="mailto:lazard\_reach@lazard.com">lazard\_reach@lazard.com</a> to obtain a copy of the teaser, non-disclosure agreement (NDA) and the expression of interest (EOI) form. Bidders should submit completed EOI forms to Lazard at <a href="mailto:lazard\_reach@lazard.com">lazard\_reach@lazard.com</a> by the deadline specified in section IV.2.2) below. Late requests or submissions may be rejected by NR in its absolute discretion.

Lazard & Co., Limited will issue Stage 1 process documentation to bidders that have signed NDAs, submitted EOI forms and meet the requirements set out in the EOI documentation. Lazard & Co., Limited reserves the right to issue Stage 1 process documentation to such bidders ahead of the EOI submission deadline specified in section IV.2.2).

NR is seeking to appoint a concessionaire to design, deploy and fund new public communications networks and infrastructure along the railway in return for the right to use and commercially exploit the new networks under a long-term concession agreement. The concession will involve using, upgrading and increasing NR's existing telecoms infrastructure assets including the construction of a new fibre optic network and, potentially, new wireless network infrastructure (passive masts, towers and poles) (Project Reach).

#### II.1.5) Estimated total value

Value excluding VAT: £1,000,000,000

### II.1.6) Information about lots

This concession is divided into lots: No

## II.2) Description

#### II.2.2) Additional CPV code(s)

- 31200000 Electricity distribution and control apparatus
- 32000000 Radio, television, communication, telecommunication and related equipment
- 32412100 Telecommunications network
- 32520000 Telecommunications cable and equipment
- 32521000 Telecommunications cable
- 32522000 Telecommunications equipment
- 32523000 Telecommunications facilities
- 32524000 Telecommunications system
- 32562200 Optical telecommunication cables
- 44212250 Masts
- 44212261 Radio masts

- 45231400 Construction work for electricity power lines
- 45231600 Construction work for communication lines
- 45232300 Construction and ancillary works for telephone and communication lines
- 45232332 Ancillary works for telecommunications
- 45314300 Installation of cable infrastructure
- 45314310 Installation of cable laying
- 50330000 Maintenance services of telecommunications equipment
- 50331000 Repair and maintenance services of telecommunications lines
- 50332000 Telecommunications-infrastructure maintenance services
- 50333000 Maintenance services of radio-communications equipment
- 50334000 Repair and maintenance services of line telephony and line telegraphy equipment
- 64200000 Telecommunications services
- 64227000 Integrated telecommunications services
- 71311230 Railway engineering services
- 71322000 Engineering design services for the construction of civil engineering works

#### II.2.3) Place of performance

**NUTS** codes

• UK - United Kingdom

#### II.2.4) Description of the procurement

#### BACKGROUND TO NETWORK RAIL TELECOMS

NR owns, operates and develops most of Great Britain's railway infrastructure, which includes over 16,000 km of fibre network and 2,500 wireless masts with co-location potential alongside the rail corridor. These telecoms infrastructure assets are a critical enabler for NR to run a safe and efficient railway service to meet the needs of passengers and freight users.

They support the delivery of secure, efficient and effective services to passengers and freight users by underpinning safety critical operational services, enabling future train control systems and delivering improved passenger experience and safety via information

and security systems.

#### PROJECT REACH

NR is seeking to appoint a concessionaire to design, deploy and fund new public communications networks and infrastructure along the rail corridor in return for the right to use and commercially exploit the new networks under a long-term concession agreement. The concession will involve using, upgrading and increasing NR's existing telecoms infrastructure assets including the construction of a new fibre optic network and, potentially, new wireless network infrastructure (passive masts, towers and poles).

Project Reach is designed to advance wider government policy goals of improving public electronic communications connectivity; future proof NR's telecoms infrastructure for its own rail requirements; to provide the next generation of railway technology to significantly improve safety, reliability and passenger connectivity.

Project Reach covers Great Britain (excluding Norther Ireland).

#### II.2.5) Award criteria

Concession is awarded on the basis of the criteria stated in the procurement documents

### II.2.7) Duration of the concession

**Duration in months** 

720

#### II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

## Section IV. Procedure

## **IV.1) Description**

## IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

# IV.2) Administrative information

### IV.2.2) Time limit for submission of applications or receipt of tenders

Date

12 May 2021

Local time

5:00pm

IV.2.4) Languages in which tenders or requests to participate may be submitted

English

## **Section VI. Complementary information**

### VI.1) Information about recurrence

This is a recurrent procurement: No

## VI.2) Information about electronic workflows

Electronic invoicing will be accepted

Electronic payment will be used

## VI.3) Additional information

The expected revenue from Project Reach is £800m GBP- £1bn GBP for the concessionaire.

The initial term of Project Reach is expected to be 30 years with the option to extend the term by up to an additional 30 years.

Project Reach is an exempt transaction under UK public procurement regulations as its principal purpose is to permit NR to provide and exploit public communication networks and to provide electronic communications services to the public. Nothing in this notice, nor in its publication, implies any intention or gives rise to an obligation to comply with UK public procurement regulations. It should be noted that this notice is a voluntary notice.

## VI.4) Procedures for review

### VI.4.1) Review body

**High Court** 

Strand

WC2A 2LL

Country

**United Kingdom**