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Tender

## **Mailing and Print Management Services**

**EFFICIENCY EAST MIDLANDS LIMITED** 

F02: Contract notice

Notice identifier: 2021/S 000-008901

Procurement identifier (OCID): ocds-h6vhtk-02aa36

Published 26 April 2021, 2:28pm

## **Section I: Contracting authority**

## I.1) Name and addresses

**EFFICIENCY EAST MIDLANDS LIMITED** 

Unit 3 Maisies Way, The Village

Derbyshire

**DE552DS** 

#### Contact

Brogan Bullimore

#### **Email**

tenders@eem.org.uk

#### **Telephone**

+44 1246395601

#### Country

**United Kingdom** 

#### **NUTS** code

**UK - United Kingdom** 

#### Internet address(es)

Main address

www.eem.org.uk

Buyer's address

www.eem.org.uk

## I.2) Information about joint procurement

The contract is awarded by a central purchasing body

## I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

https://xantive.supplierselect.com/

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

https://xantive.supplierselect.com/

Tenders or requests to participate must be submitted to the above-mentioned address

## I.4) Type of the contracting authority

Body governed by public law

## I.5) Main activity

## **Section II: Object**

## II.1) Scope of the procurement

#### II.1.1) Title

Mailing and Print Management Services

Reference number

EEM0025

#### II.1.2) Main CPV code

• 79800000 - Printing and related services

#### II.1.3) Type of contract

Services

## II.1.4) Short description

Efficiency East Midlands Ltd (EEM) is a not for profit consortium which establishes and manages a range of framework and DPS agreements. Our membership has now grown to 223 public sector organisations including housing associations and ALMO's, Local Authorities, NHS trusts, Education Providers, Blue Light Services, Government Agencies and Charities.

EEM have also established a formal collaboration with 3 like-minded procurement consortia - Westworks, South East Consortium and Advantage South West. The membership list for these three consortia may be obtained from the following website addresses:

www.westworks.org.uk

www.southeastconsortium.org.uk

#### www.advantagesouthwest.co.uk

EEM wishes to procure and enter into framework agreements with multiple Service Providers for the provision of printing, mailing, fulfilment and additional and associated services, including the distribution to end postal providers.

Contracting Authorities who wish to procure a Service Provider that are able to offer a number of print, mailing, fulfillment and associated services, ranging from one off solutions through to a full print management service, can compliantly do so via EEM0025.

Contracting Authorities can use either a Direct Selection or Mini Competition to appoint a Service Provider. Further details and guidance on the selection processes for this framework can be located within Part A of the tender documentation.

#### II.1.5) Estimated total value

Value excluding VAT: £20,000,000

#### II.1.6) Information about lots

This contract is divided into lots: No

## II.2) Description

#### II.2.2) Additional CPV code(s)

- 79810000 Printing services
- 79821000 Print finishing services
- 79822000 Composition services
- 79823000 Printing and delivery services
- 79824000 Printing and distribution services

### II.2.3) Place of performance

**NUTS** codes

- UKC North East (England)
- UKD North West (England)
- UKE Yorkshire and the Humber
- UKF East Midlands (England)
- UKG West Midlands (England)

- UKH East of England
- UKI London
- UKJ South East (England)
- UKK South West (England)
- UKL Wales

#### II.2.4) Description of the procurement

The scope of this Framework covers all services for printing, mailing and fulfilment and will be utilised by EEM Members to meet their individual needs.

The successful Service Providers should be capable of producing a wide range of black and white and colour printed material, including but not limited to the following;

- Direct and Transactional Mail
- Hybrid Mail Solutions
- Wide Scope of Print Items
- A Range of Alternative Formats (Easy Read, Large Print, Alternative Languages, Audio and Braille)
- Finishing services
- Fulfilment Services
- Secure Print Services
- Multichannel and Digital Solutions
- Associated Services
- Optional Service Extras

Service Providers should be aware that on occasion, there may be a requirement for urgent printing or unscheduled and urgent mailing requirements, therefore the Service Provider must be capable of offering a quick turnaround service.

### II.2.5) Award criteria

Quality criterion - Name: Minimum Framework Requirements Assessment / Weighting:

Pass/Fail

Quality criterion - Name: Method Statement Assessment / Weighting: 40%

Cost criterion - Name: Print and Mail Solutions / Weighting: 17.5%

Cost criterion - Name: Fulfilment Services / Weighting: 17.5%

Cost criterion - Name: Postage Charges / Weighting: 5%

Cost criterion - Name: Additional Charges / Weighting: 10%

Cost criterion - Name: Scenario 1 / Weighting: 25%

Cost criterion - Name: Scenario 2 / Weighting: 25%

#### II.2.6) Estimated value

Value excluding VAT: £20,000,000

## II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

**Duration in months** 

48

This contract is subject to renewal

No

## II.2.10) Information about variants

Variants will be accepted: No

## II.2.11) Information about options

Options: No

# Section III. Legal, economic, financial and technical information

## III.1) Conditions for participation

## III.1.2) Economic and financial standing

Selection criteria as stated in the procurement documents

## III.1.3) Technical and professional ability

Selection criteria as stated in the procurement documents

## **Section IV. Procedure**

## **IV.1) Description**

## IV.1.1) Type of procedure

Open procedure

## IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

Framework agreement with several operators

#### IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

## IV.2) Administrative information

#### IV.2.2) Time limit for receipt of tenders or requests to participate

Date

18 June 2021

## IV.2.4) Languages in which tenders or requests to participate may be submitted

English

## IV.2.7) Conditions for opening of tenders

Date

20 June 2021

Local time

8:00am

## **Section VI. Complementary information**

## VI.1) Information about recurrence

This is a recurrent procurement: No

## VI.3) Additional information

The call-off contracts to be awarded pursuant to the framework agreements to be entered at conclusion of the procurement exercise may extend for a duration of up to 5 years beyond expiry of the 4-year framework term.

Please note that the total potential framework value stated within this notice is in relation to the full 4-year framework and takes into consideration the lot structure, length of call off contracts and that the EEM membership may grow over the framework lifetime.

Where the contract notice states a maximum of suppliers to be appointed to the Framework, this means within each lot. EEM reserves the right to appoint less than the numbers stated.

This framework is being procured by Efficiency East Midlands Ltd (EEM) on behalf of their members and the other organisations described below as being authorised users. The following contracting authorities will be entitled to agree and award contracts under this

framework agreement as Authorised Users:

- 1) any Member of EEM which for the avoidance of doubt currently includes 3 partner consortia Westworks(<a href="www.westworks.org.uk">www.westworks.org.uk</a>), Advantage South West (<a href="www.advantagesouthwest.co.uk">www.advantagesouthwest.co.uk</a>) and South East Consortium (<a href="www.southeastconsortium.org.uk">www.southeastconsortium.org.uk</a>). A full list of current members is available at <a href="www.eem.org.uk">www.eem.org.uk</a>
- 2) any future member of EEM or our partner consortia and in all cases being an organisation which has applied to join EEM or our partner consortia in accordance with the applicable constitutional documents:
- 3) An EEM participant being an organisation which is neither a current or EEM member (as defined at 1 above) nor a future member of EEM (as defined at 2 above).

Further details regarding the authorised users of this framework can be found in the ITT documents. To respond to this tender or review the documentation, please:

1) Go to the portal <a href="https://xantive.supplierselect.com">https://xantive.supplierselect.com</a>

- 2) If you need to register a new account follow the prompts to set up your organisation;
- 3) When you sign in select 'Public Projects' from the menu (top right). A list of all open tenders will be displayed;
- 4) Select 'EEM0025 Mailing and Print Management Services from the list of projects and then 'Create Opportunity'. That will give you access to the basic information;
- 5) Click 'Accept Opportunity' to get more detail including all clarification logs. There is no obligation to submit a response;
- 6) If you do wish to submit a response, do so before the deadline by changing the status to submitted. You will only be allowed to submit if every mandatory question is answered.

## VI.4) Procedures for review

#### VI.4.1) Review body

**Royal Courts of Justice** 

The Strand

London

WC2A 2LL

Country

**United Kingdom** 

## VI.4.2) Body responsible for mediation procedures

Royal Courts if Justice

The Strand

London

WC2A 2LL

Country

**United Kingdom** 

## VI.4.4) Service from which information about the review procedure may be obtained

The Cabinet C	Office
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Correspondence Team, Cabinet Office, Whitehall

London

SW1A 2AS

Country

United Kingdom