This is a published notice on the Find a Tender service: <a href="https://www.find-tender.service.gov.uk/Notice/008850-2025">https://www.find-tender.service.gov.uk/Notice/008850-2025</a>

#### Contract

# Tender for the Operation of the City Hall, Sheffield

Sheffield City Council

F03: Contract award notice

Notice identifier: 2025/S 000-008850

Procurement identifier (OCID): ocds-h6vhtk-03fa42

Published 11 March 2025, 5:10pm

# **Section I: Contracting authority**

# I.1) Name and addresses

**Sheffield City Council** 

Town Hall, Pinstone Street,

Sheffield

S1 2HH

#### Contact

Paula Martin

#### **Email**

paula.martin@sheffield.gov.uk

# **Telephone**

+44 01142735624

# Country

**United Kingdom** 

# Region code

UK - United Kingdom

# National registration number

(GB) 173 5488 38

# Internet address(es)

Main address

https://www.sheffield.gov.uk

Buyer's address

https://uk.eu-supply.com/ctm/Company/CompanyInformation/Index/104130

# I.4) Type of the contracting authority

Regional or local authority

# I.5) Main activity

General public services

# **Section II: Object**

# II.1) Scope of the procurement

# II.1.1) Title

Tender for the Operation of the City Hall, Sheffield

Reference number

78421

## II.1.2) Main CPV code

• 79993100 - Facilities management services

## II.1.3) Type of contract

#### Services

## II.1.4) Short description

The Council is seeking to procure an experienced and qualified operator to manage the Sheffield City Hall.

This is an exciting opportunity for an organisation to partner with the Council to manage one of its key cultural/ entertainment and convention venues in its city centre. The City Hall hosts over 500 events annually attracting c275,000 attendees across its three main event spaces. The City Hall plays an important role in hosting a diverse range of events to the residents and visitors of Sheffield.

The Council is seeking to secure a long-term operating partner:

- to run a successful venue for up to 25 years that optimises the deal for the Council;
- on a lease basis if possible, but the Council will consider alternative structures.
- improve the current financial performance of the venue;
- provide a diverse programme of events: and
- enhance the current programme of events and support and grow the Sheffield International Concert season.

#### II.1.6) Information about lots

This contract is divided into lots: No

## II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £18,500,000

# II.2) Description

# II.2.2) Additional CPV code(s)

- 39222000 Catering supplies
- 50000000 Repair and maintenance services
- 55120000 Hotel meeting and conference services

- 55410000 Bar management services
- 55520000 Catering services
- 70332000 Non-residential property services
- 79950000 Exhibition, fair and congress organisation services
- 79951000 Seminar organisation services
- 79952000 Event services
- 79952100 Cultural event organisation services
- 79953000 Festival organisation services
- 79956000 Fair and exhibition organisation services
- 79993000 Building and facilities management services
- 92000000 Recreational, cultural and sporting services
- 92300000 Entertainment services
- 92312000 Artistic services
- 92312100 Theatrical producers', singer groups', bands' and orchestras' entertainment services
- 92312110 Theatrical producer entertainment services
- 92312120 Singer group entertainment services
- 92312130 Band entertainment services
- 92312140 Orchestral entertainment services
- 92312240 Services provided by entertainers
- 92312250 Services provided by individual artists
- 92320000 Arts-facility operation services
- 92340000 Dance and performance entertainment services
- 92622000 Sports-event organisation services

# II.2.3) Place of performance

#### **NUTS** codes

• UK - United Kingdom

Main site or place of performance

Sheffield, UK

#### II.2.4) Description of the procurement

The Council is seeking to procure an experienced and qualified operator to manage the Sheffield City Hall. This is an exciting opportunity for an organisation to partner with the Council to manage one of its key cultural/ entertainment and convention venues in its city centre. The City Hall hosts over 500 events annually attracting c275,000 attendees across its three main event spaces. The City Hall plays an important role in hosting a diverse range of events to the residents and visitors of Sheffield. The Council is seeking to secure a long-term operating partner: - to run a successful venue for up to 25 years that optimises the deal for the Council; - on a lease basis if possible, but the Council will consider alternative structures; - improve the current financial performance of the venue; provide a diverse programme of events that will appeal to a wide range of residents and visitors in Sheffield and the surrounding area; and - enhance the current programme of events and support and grow the Sheffield International Concert season.

# II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 35%

Quality criterion - Name: Social Value / Weighting: 5%

Price - Weighting: 60%

#### II.2.11) Information about options

Options: No

## II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

# Section IV. Procedure

# **IV.1) Description**

# IV.1.1) Type of procedure

Competitive dialogue

# IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

# IV.2) Administrative information

# IV.2.1) Previous publication concerning this procedure

Notice number: 2023/S 000-026260

# IV.2.9) Information about termination of call for competition in the form of a prior information notice

The contracting authority will not award any further contracts based on the above prior information notice

# Section V. Award of contract

#### **Contract No**

1

## **Title**

Tender for the Operation of the City Hall, Sheffield

A contract/lot is awarded: Yes

## V.2) Award of contract

## V.2.1) Date of conclusion of the contract

28 June 2024

## V.2.2) Information about tenders

Number of tenders received: 1 Number of tenders received by electronic means: 1 The contract has been awarded to a group of economic operators: No V.2.3) Name and address of the contractor SMG UK Limited, trading as ASM Global Manchester Arena Manchester **M3 1AR** Email Maria.Bertelli@eu.asmglobal.com Telephone +44 07877546497 Country **United Kingdom NUTS** code • UK - United Kingdom National registration number 844280722 The contractor is an SME No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £18,500,000

# **Section VI. Complementary information**

# VI.4) Procedures for review

VI.4.1) Review bod
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The Royal Courts of Justice

The Strand

London

WC2A 2LL

Country

**United Kingdom** 

Internet address

https://theroyalcourtsofjustice.com

# VI.4.2) Body responsible for mediation procedures

Sheffield City Council

Sheffield Town Hall, Pinstone Street,

Sheffield

Country

**United Kingdom** 

Internet address

https://www.sheffield.gov.uk

# VI.4.4) Service from which information about the review procedure may be obtained

**Sheffield City Council** 

Sheffield Town Hall, Pinstone Street,

Sheffield

Country

United Kingdom

Internet address

https://www.sheffield.gov.uk