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Award

## **Body Worn Video Devices (BWVD) & Video Management Software (VMS)**

FIRST GREATER WESTERN LIMITED

F15: Voluntary ex ante transparency notice

Notice identifier: 2024/S 000-008739

Procurement identifier (OCID): ocds-h6vhtk-044a1f

Published 19 March 2024, 7:27am

### **Section I: Contracting authority/entity**

#### **I.1) Name and addresses**

FIRST GREATER WESTERN LIMITED

MILFORD HOUSE 1 MILFORD STREET, SWINDON,

WILTSHIRE

SN1 1HL

#### **Contact**

Ejaz Kamal

#### **Email**

[ejaz.kamal@firsttrail.com](mailto:ejaz.kamal@firsttrail.com)

#### **Telephone**

+44 2072910505

#### **Country**

United Kingdom

**Region code**

UKK1 - Gloucestershire, Wiltshire and Bristol/Bath area

**Companies House**

05113733

**Internet address(es)**

Main address

<https://www.gwr.com/>

**I.6) Main activity**

Railway services

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**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

Body Worn Video Devices (BWVD) & Video Management Software (VMS)

**II.1.2) Main CPV code**

- 35120000 - Surveillance and security systems and devices

**II.1.3) Type of contract**

Supplies

**II.1.4) Short description**

It is our intention to undertake a new contract. The contract is for the provision to provide replacement of vandalised/end of life devices and renewal of VMS system for First TOCs (Train Operating Companies), for a period of two years. Such contract is to continue providing the solution pending review and definition of options for a potentially longer term alternative solution and subsequent procurement process.

### **II.1.6) Information about lots**

This contract is divided into lots: No

## **II.2) Description**

### **II.2.3) Place of performance**

NUTS codes

- UKI - London
- UKK - South West (England)

### **II.2.4) Description of the procurement**

GWR intends to award a contract to Motorola Solutions UK Limited pursuant to Regulation 50(1)(c) and (e) of the Utilities Contracts Regulations 2016 for the supply of Motorola VideoManager 12.1 Video Management Software (VSM) (software as a service) for its existing fleet of approximately 2100 Motorola Body Worn Video Devices VB400 Body Camera (BWVD) for a period of 24 months. The contract will also provide the ability to purchase replacements for vandalised/damaged devices

### **II.2.11) Information about options**

Options: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Award of a contract without prior publication of a call for competition in the cases listed below

- The procurement falls outside the scope of application of the regulations

Explanation:

- the services can only be supplied by a particular economic operator due to the protection of exclusive rights, including intellectual property rights. Regulation 50(1) (e) Utilities Contracts Regulations 2016 (UCR); and
- the supply is a partial replacement of existing BWVDs on an ad hoc basis. A change of

supplier would oblige the GWR to acquire supplies having different technical characteristics which would result in incompatibility or disproportionate technical difficulties in operation and maintenance. Regulation 50(1) (e) UCR.

Due to a number of factors not least industry reform, business continuity and system resilience, affordability, and minimization of change impact, this contract award and extension is deemed to be the optimal approach to provide a sustainable solution for the period concerned as it is clear that any change in contracting partner at this juncture would cause significant inconvenience and substantial duplication of costs. Such award and extensions allows for the continuation of services to support business continuity at a lower cost with a minimal relative additional cost of implementation.

The BWVDs are only compatible with Motorola VideoManager 12.1, and therefore no reasonable alternative or substitute solution exists. The software algorithm programme for the VMS is propriety to Motorola group.

A change of supplier at this juncture would result in the supply having different technical characteristics which would result in incompatibility or disproportionate technical difficulties in the operation and maintenance of the fleet of BWVDs. To move the services away from the current service partner would involve significant and costly technical migration and implementation activities. Any technical or software architecture changes would mean that existing investment would be lost, along with commercial benefits due to supporting and or adding more than one system at this juncture.

This contract extension will ensure business continuity as there will be no operational disruption of the services.

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

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## **Section V. Award of contract/concession**

A contract/lot is awarded: Yes

### **V.2) Award of contract/concession**

#### **V.2.1) Date of conclusion of the contract**

13 March 2024

#### **V.2.4) Information on value of contract/lot/concession (excluding VAT)**

Initial estimated total value of the contract/lot/concession: £355,000

Lowest offer: £250,000 / Highest offer: £350,000 taken into consideration

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## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

FIRST GREATER WESTERN LIMITED

MILFORD HOUSE 1 MILFORD STREET, SWINDON,

WILTSHIRE

Country

United Kingdom