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Contract

Salon Products and Equipment

Crescent Purchasing Limited
North Western Universities Purchasing Consortium Ltd
Public Sector
Education

F03: Contract award notice

Notice identifier: 2024/S 000-008621

Procurement identifier (OCID): ocids-h6vhtk-04220e

Published 18 March 2024, 11:45am

Section I: Contracting authority

I.1) Name and addresses

Crescent Purchasing Limited

Procurement House, Leslie Hough Way

Salford

M6 6AJ

Email

r.logan@thecpc.ac.uk

Telephone

+44 1619740955

Country

United Kingdom

NUTS code

UKD3 - Greater Manchester

Internet address(es)

Main address

www.thecpc.ac.uk

Buyer's address

www.thecpc.ac.uk

I.1) Name and addresses

North Western Universities Purchasing Consortium Ltd

Crescent House, University of Salford Room 404

Salford

M5 4WT

Email

natasha.peacock@manchester.ac.uk

Telephone

+44 1612348003

Country

United Kingdom

NUTS code

UKD33 - Manchester

Internet address(es)

Main address

<http://www.nwupc.ac.uk>

Buyer's address

<http://www.nwupc.ac.uk>

I.1) Name and addresses

Public Sector

Procurement House

Salford

M6 6AJ

Email

r.logan@thecpc.ac.uk

Telephone

+44 1612348003

Country

United Kingdom

NUTS code

UK - United Kingdom

Internet address(es)

Main address

www.thecpc.ac.uk

Buyer's address

www.thecpc.ac.uk

I.1) Name and addresses

Education

Procurement House

Salford

M6 6AJ

Email

r.logan@thecpc.ac.uk

Telephone

+44 1612348003

Country

United Kingdom

NUTS code

UK - United Kingdom

Internet address(es)

Main address

www.thecpc.ac.uk

Buyer's address

www.thecpc.ac.uk

I.2) Information about joint procurement

The contract involves joint procurement

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Education

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Salon Products and Equipment

Reference number

CA13272 - CPC/RL/01/23

II.1.2) Main CPV code

- 39150000 - Miscellaneous furniture and equipment

II.1.3) Type of contract

Supplies

II.1.4) Short description

This proposal for Salon Products and Equipment is a merge of two previous frameworks which are Salon Equipment, Furniture Supply and Maintenance and Hair Beauty and Wigs.

Any resulting framework from this exercise will be available to all further education institutions, universities, sixth forms, academies, schools, museums and other similar organisations who are current and future CPC members

<https://www.thecpc.ac.uk/members/regions.php> <https://www.gov.uk/guidance/get-information-about-schools>. Local Authorities may wish to use the resulting framework when procuring on behalf of Educational Establishments. The tender is also available to members of NWUPC Ltd <https://www.nwupc.ac.uk/our-members>, and the wider public sector <https://www.thecpc.ac.uk/suppliers/eligible-public-sector-bodies.php>

II.1.6) Information about lots

This contract is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £28,749,996

II.2) Description

II.2.1) Title

Lot 1: Hair Products and Equipment

Lot No

1

II.2.2) Additional CPV code(s)

- 39712200 - Hairdressing appliances

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

Main site or place of performance

United Kingdom

II.2.4) Description of the procurement

This lot includes but is not limited to hair products including shampoo, conditioner, hair colourants, toners, bleach, hair and scalp treatments, styling products, hair extensions, wig supplies, clip-in hair extensions, hair pieces, hair extension tools and any associated wig making tools and materials, hairdressing kits and bundles, hairdressing accessories, and consumables for both branded and non-branded products. The lot also includes but is not limited to hairdryers, hair straighteners, hair curling equipment, freestanding hood dryers and processors, hair clippers and trimmers and other hairdressing and barbering equipment both electrical and non-electrical, and product training.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 45.00%

Cost criterion - Name: Pricing / Weighting: 55.00%

II.2.11) Information about options

Options: Yes

Description of options

48 month(s) from the commencement date, with 24 initial month(s) and option to extend 2x12 month(s)

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project

Project details will be specified on a per tender basis

II.2) Description

II.2.1) Title

Lot 2: Beauty Products and Equipment

Lot No

2

II.2.2) Additional CPV code(s)

- 33711400 - Beauty products

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

Main site or place of performance

United Kingdom

II.2.4) Description of the procurement

This lot includes but is not limited to beauty products including, hair removal, lashes and brow products and consumables, tanning products, manicure and pedicure products and consumables, nail products, consumables and equipment, spa treatments, massage treatments, and accessories, skincare and skin testing, makeup including theatrical and specialist makeup, makeup tools and consumables, beauty kits and bundles, beauty accessories, and consumables for both branded and non-branded products. The lot also includes equipment for the above not limited to both electrical and non-electrical, and product training

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 45.00%

Cost criterion - Name: Pricing / Weighting: 55.00%

II.2.11) Information about options

Options: Yes

Description of options

48 month(s) from the commencement date, with 24 initial month(s) and option to extend 2x12 month(s)

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project

Project details will be specified on a per tender basis

II.2) Description

II.2.1) Title

Lot 3: Salon Furniture and Associated Services

Lot No

3

II.2.2) Additional CPV code(s)

- 39151000 - Miscellaneous furniture

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

Main site or place of performance

United Kingdom

II.2.4) Description of the procurement

This lot includes hair salon, barber, beauty salon and nail salon furniture; including but not limited to salon chairs, makeup chairs, stools, footrests, pedicure units and chairs, beauty beds, massage tables, manicure tables, portable nail tables, backwash basins, barbers wash units, styling units, wired in hood dryers and processors, trolleys and stands, The lot includes supply, supply and installation of salon equipment including full salon fit outs, refurbishments and maintenance of equipment.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 45.00%

Cost criterion - Name: Pricing / Weighting: 55.00%

II.2.11) Information about options

Options: Yes

Description of options

48 month(s) from the commencement date, with 24 initial month(s) and option to extend 2x12 month(s)

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union

funds: Yes

Identification of the project

Project details will be specified on a per tender basis

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2023/S 000-035924](#)

Section V. Award of contract

Contract No

CA13272

Lot No

Title

Lot 1: Hair Products and Equipment

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

18 March 2024

V.2.2) Information about tenders

Number of tenders received: 7

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

College Kits Direct LTD

College Kits Direct, Unit 24, Ashville Way

Leicester

LE8 6NU

Email

cristian@collegekitsdirect.com

Telephone

+44 1162847022

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

www.collegekitsdirect.com

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

SALONS DIRECT LIMITED

WIRRAL

CH62 3QL

Email

paul.adam@salonsdirect.co.uk

Telephone

+44 8448757775

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

www.salonsdirect.com

The contractor is an SME

No

V.2.3) Name and address of the contractor

RUKA HAIR

Haggerston

E8 4DT

Email

ugo@rukahair.com

Telephone

+44 7809434409

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

www.rukahair.com

The contractor is an SME

No

V.2.3) Name and address of the contractor

Wella UK LTD

St George's House, 5 St George's road,

London

SW194DR

Email

jane_hazell@cotinc.com

Telephone

+44 1202595700

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

www.wella.co.uk

The contractor is an SME

No

V.2.3) Name and address of the contractor

E A Ellisons & Co. Ltd

43 Bayton Road, Exhall

CV7 9EF

CV7 9EF

Email

sharon.haughney@ellisons.co.uk

Telephone

+44 2476365337

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

www.ellisons.co.uk

The contractor is an SME

No

V.2.3) Name and address of the contractor

Banbury Postiche Limited

Little Bourton House, Southam Road

Banbury

OX16 1SR

Email

sales@banburypostiche.co.uk

Telephone

+44 1295757406

Fax

+44 1295757401

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

www.banburypostiche.co.uk

The contractor is an SME

No

V.2.3) Name and address of the contractor

Sally Salon Services

Aylesbury

HP19 8SZ

Email

david.donnelly@salon-services.com

Telephone

+44 7775430932

Fax

+44 1418801776

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

www.salon-services.com

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £4,375,000

Section V. Award of contract

Contract No

CA13272

Lot No

2

Title

Lot 2: Beauty Products and Equipment

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

18 March 2024

V.2.2) Information about tenders

Number of tenders received: 7

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Freestyle Hair Co ltd

23 Haigh Park, Whitehill Ind est

Manchetster

SK4 1QR

Email

ann@treasurehosueofmakeup.cp.uk

Telephone

+44 1614761115

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

www.treasurehouseofmakeup.co.uk

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Sally Salon Services

Aylesbury

HP19 8SZ

Email

david.donnelly@salon-services.com

Telephone

+44 7775430932

Fax

+44 1418801776

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

www.salon-services.com

The contractor is an SME

No

V.2.3) Name and address of the contractor

College Kits Direct LTD

College Kits Direct, Unit 24, Ashville Way

Leicester

LE8 6NU

Email

cristian@collegekitsdirect.com

Telephone

+44 1162847022

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

www.collegekitsdirect.com

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

E A Ellisons & Co. Ltd

43 Bayton Road, Exhall

CV7 9EF

CV7 9EF

Email

sharon.haughney@ellisons.co.uk

Telephone

+44 2476365337

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

www.ellisons.co.uk

The contractor is an SME

No

V.2.3) Name and address of the contractor

SALONS DIRECT LIMITED

WIRRAL

CH62 3QL

Email

paul.adam@salonsdirect.co.uk

Telephone

+44 8448757775

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

www.salonsdirect.com

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £5,000,000

Section V. Award of contract

Contract No

CA13272

Lot No

3

Title

Lot 3: Salon Furniture and Associated Services

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

18 March 2024

V.2.2) Information about tenders

Number of tenders received: 5

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

E A Ellisons & Co. Ltd

43 Bayton Road, Exhall

CV7 9EF

CV7 9EF

Email

sharon.haughney@ellisons.co.uk

Telephone

+44 2476365337

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

www.ellisons.co.uk

The contractor is an SME

No

V.2.3) Name and address of the contractor

SALONS DIRECT LIMITED

WIRRAL

CH62 3QL

Email

paul.adam@salonsdirect.co.uk

Telephone

+44 8448757775

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

www.salonsdirect.com

The contractor is an SME

No

V.2.3) Name and address of the contractor

Sally Salon Services

Aylesbury

HP19 8SZ

Email

david.donnelly@salon-services.com

Telephone

+44 7775430932

Fax

+44 1418801776

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

www.salon-services.com

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £4,999,998

Section VI. Complementary information

VI.4) Procedures for review

VI.4.1) Review body

Crescent Purchasing Consortia

Procurement House

Salford

M6 6AJ

Country

United Kingdom

VI.4.2) Body responsible for mediation procedures

Crescent Purchasing Consortia

Procurement House

Salford

M6 6AJ

Country

United Kingdom

VI.4.3) Review procedure

Precise information on deadline(s) for review procedures

The Contracting Authority will incorporate a minimum of a ten calendar day standstill period at the point that information on the award of contract is communicated to tenderers. If an appeal regarding the award of contract has not been successfully resolved then the Public Contract Regulations 2015, provide for aggrieved parties who have been harmed or are at risk of harm, by breach of the rules to take action in the High Court. Any such action must be brought promptly

VI.4.4) Service from which information about the review procedure may be obtained

Crescent Purchasing Consortia

Procurement House

Salford

M6 6AJ

Country

United Kingdom