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Contract

## **DHSC International Freight and Logistics Solutions**

Department of Health and Social Care

F03: Contract award notice

Notice identifier: 2021/S 000-008535

Procurement identifier (OCID): ocds-h6vhtk-02a8c8

Published 21 April 2021, 5:08pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Department of Health and Social Care

39 Victoria Street

London

SW1H 0EU

#### **Email**

[SPOC.NSDR@dhsc.gov.uk](mailto:SPOC.NSDR@dhsc.gov.uk)

#### **Country**

United Kingdom

#### **NUTS code**

UKI32 - Westminster

#### **Internet address(es)**

Main address

<https://www.gov.uk/government/organisations/department-of-health-and-social-care>

Buyer's address

<https://www.gov.uk/government/organisations/department-of-health-and-social-care>

## **I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

## **I.4) Type of the contracting authority**

Ministry or any other national or federal authority

## **I.5) Main activity**

Health

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

DHSC International Freight and Logistics Solutions

Reference number

C15725

#### **II.1.2) Main CPV code**

- 60000000 - Transport services (excl. Waste transport)

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

The Department for Health and Social Care has awarded contracts for the provision of international freight and logistics solutions to support the importation of medical products into the UK from international sources. Contracts have been awarded following a competitive, open procedure and having observed the minimum 10-day standstill period. The Contracts are zero-volume commitment contracts. Each Contract will be for an initial 12 month period with an option to extend for up to a further 12 months in multiples of 3 month increments. The Authority will inform the Successful Supplier no less than 3 months before end of contract term on any decision to extend the Contract. The total value across all contracts will be £96,000,000 in Year 1.

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £96,000,000

### **II.2) Description**

#### **II.2.1) Title**

Air Freight and Ground Handling Services

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 63000000 - Supporting and auxiliary transport services; travel agencies services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

The Department of Health and Social Care (DHSC) is awarding this contract to provide outsourced managed services for international air freight, incorporating fully managed “end-to-end” air freight logistics solutions, not including air charter operations. The successful organisation will work with the Authority’s Air charter service under lot 1 and carriers from any destination the authority requires chartered aircraft. They will work to given flight schedule to optimise import of freight into the UK. The successful organisation will also be responsible for ad hoc worldwide air freight imports. Again, providing a full end to end solution, but inclusive of securing air capacity where volumes are not significant or regular to require charter services. The successful organisation will be required to mobilise a fully staffed operation, running on a 24/7/365 basis where required, working in direct contact with DHSC’s freight teams, producers and other third party organisations as required. The Departments logistical arrangements in some countries may utilise intermediary warehousing facilities. The successful organisation may be responsible for the ex works and/or ex warehouse collection of goods to the warehouse and then separately later arranging container loading and collection from the warehouse and transportation to the airhead upon receipt of a shipping instruction from the Authority.

### **II.2.5) Award criteria**

Quality criterion - Name: Mobilisation / Weighting: 5

Quality criterion - Name: Service delivery / Weighting: 17.5

Quality criterion - Name: Scalability, flexibility and business continuity / Weighting: 15

Quality criterion - Name: Organisation and supply chain structure / Weighting: 7.5

Quality criterion - Name: Reporting and Data management / Weighting: 5

Quality criterion - Name: SOCIAL VALUE: Increase supply chain resilience and capacity /  
Weighting: 5

Quality criterion - Name: SOCIAL VALUE: Effective stewardship of the environment /  
Weighting: 5

Price - Weighting: 40

### **II.2.11) Information about options**

Options: Yes

Description of options

This Contract will be for an initial 12 month period with an option to extend for up to a further 12 months in multiples of 3 month increments. The Authority will inform the Successful Supplier no less than 3 months before end of contract term on any decision to extend the Contract.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Road Freight Services

Lot No

5

### **II.2.2) Additional CPV code(s)**

- 60100000 - Road transport services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

The Department of Health and Social Care (DHSC) is awarding this contract to provide outsourced managed services for international road freight, incorporating fully managed “end-to-end” road freight logistics solutions. The scope of this procurement may also include goods movement from an origin within the United Kingdom. The successful organisation will work to the Authority’s given schedule to optimise import of freight into the UK. The successful organisation will be required to mobilise a fully staffed operation, running on a 24/7/365 basis, working in direct contact with DHSC’s freight teams, manufacturers and other third party organisations as required.

### **II.2.5) Award criteria**

Quality criterion - Name: Organisation and supply chain structure / Weighting: 7.5

Quality criterion - Name: Mobilisation / Weighting: 5

Quality criterion - Name: Service delivery / Weighting: 17.5

Quality criterion - Name: Scalability, flexibility and business continuity / Weighting: 15

Quality criterion - Name: Reporting and Data management / Weighting: 5

Quality criterion - Name: SOCIAL VALUE: Increase supply chain resilience and capacity / Weighting: 5

Quality criterion - Name: SOCIAL VALUE: Effective stewardship of the environment / Weighting: 5

Price - Weighting: 40

### **II.2.11) Information about options**

Options: Yes

Description of options

This Contract will be for an initial 12 month period with an option to extend for up to a further 12 months in multiples of 3 month increments. The Authority will inform the Successful Supplier no less than 3 months before end of contract term on any decision to extend the Contract.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Sea Freight Services

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 63520000 - Transport agency services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

The Department of Health and Social Care (DHSC) is awarding this contract to provide outsourced managed services for international sea freight, incorporating co-ordination of “end-to-end” sea freight logistics solutions. The successful organisation will work to the Departments given schedule to optimise import of freight into the UK, and will be required to mobilise a fully staffed operation, running on a 24/7/365 basis where required, working in direct contact with DHSC’s freight teams, manufacturers and other third party organisations as required. The successful organisation must have partner logistic companies or established presence in China and SE Asia and scope to provide global logistics solutions. The Departments logistical arrangements in some countries may utilise intermediary warehousing facilities. The successful organisation may be responsible for the ex works and/or ex warehouse collection of goods to the warehouse and then separately later arranging container loading and collection from the warehouse and transportation to the port upon receipt of a shipping instruction from the Authority.

### **II.2.5) Award criteria**

Quality criterion - Name: SOCIAL VALUE: Effective stewardship of the environment / Weighting: 5

Quality criterion - Name: Mobilisation / Weighting: 5

Quality criterion - Name: Service delivery / Weighting: 17.5

Quality criterion - Name: Scalability, flexibility and business continuity / Weighting: 15

Quality criterion - Name: Organisation and supply chain structure / Weighting: 7.5

Quality criterion - Name: Reporting and Data management / Weighting: 5

Quality criterion - Name: SOCIAL VALUE: Increase supply chain resilience and capacity / Weighting: 5

Price - Weighting: 40

### **II.2.11) Information about options**

Options: Yes

Description of options

This Contract will be for an initial 12 month period with an option to extend for up to a further 12 months in multiples of 3 month increments. The Authority will inform the Successful Supplier no less than 3 months before end of contract term on any decision to extend the Contract.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Air Freight Charters

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 60423000 - Air-charter services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**



The Department of Health and Social Care (DHSC) is awarding this contract to provide air freight charter activity. Air Freight Charter in this procurement lot refers only to the management of charter bookings. All wraparound services required as part of the end-to-end solution including ground handling, customs services and further freight movement will be delivered by the Lot 2 Supplier. The successful organisation will provide outsourced managed services for international air freight charter. The successful organisation's primary objective is to manage the end to end process of securing and booking air charter to be utilised by DHSC and their suppliers, not including wraparound services. The successful organisation will hand over charter booking to the Authority's selected air freight and ground handling service. Both Lot 1 and 2 providers will work to the Authority's given schedule to optimise import of freight into the UK. The successful organisation will be required to mobilise a fully staffed operation, running on a 24/7/365 basis, working in direct contact with DHSC's freight teams, producers and other third party organisations as required.

### **II.2.5) Award criteria**

Quality criterion - Name: Mobilisation / Weighting: 7

Quality criterion - Name: Service delivery / Weighting: 21

Quality criterion - Name: Scalability, flexibility and business continuity / Weighting: 10.5

Quality criterion - Name: Organisation and supply chain structure / Weighting: 7

Quality criterion - Name: Reporting and Data management / Weighting: 3.5

Quality criterion - Name: SOCIAL VALUE: Increase supply chain resilience and capacity / Weighting: 5

Quality criterion - Name: SOCIAL VALUE: Effective stewardship of the environment / Weighting: 5

Price - Weighting: 20

### **II.2.11) Information about options**

Options: Yes

Description of options

This Contract will be for an initial 12 month period with an option to extend for up to a further 12 months in multiples of 3 month increments. The Authority will inform the

Successful Supplier no less than 3 months before end of contract term on any decision to extend the Contract.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Rail Freight Services

Lot No

4

### **II.2.2) Additional CPV code(s)**

- 60200000 - Railway transport services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

The Department of Health and Social Care (DHSC) is awarding this contract to provide outsourced managed services for international rail freight, incorporating co-ordination of “end-to-end” rail freight logistics solutions. The successful organisation will work to the Authority’s given schedule to optimise import of freight into the UK. The successful organisation will be required to mobilise a fully staffed operation, running on a 24/7/365 basis where required, working in direct contact with DHSC’s freight teams, manufacturers and other third party organisations as required. The Departments logistical arrangements in some countries may utilise intermediary warehousing facilities. The successful organisation may be responsible for the ex works and/or ex warehouse collection of goods to the warehouse and then separately later arranging container loading and collection from the warehouse and transportation to the terminal upon receipt of a shipping instruction from the Authority.

### **II.2.5) Award criteria**

Quality criterion - Name: Mobilisation / Weighting: 5

Quality criterion - Name: Service delivery / Weighting: 17.5

Quality criterion - Name: Scalability, flexibility and business continuity / Weighting: 15

Quality criterion - Name: Organisation and supply chain structure / Weighting: 7.5

Quality criterion - Name: Reporting and Data management / Weighting: 5

Quality criterion - Name: SOCIAL VALUE: Increase supply chain resilience and capacity / Weighting: 5

Quality criterion - Name: SOCIAL VALUE: Effective stewardship of the environment / Weighting: 5

Price - Weighting: 40

#### **II.2.11) Information about options**

Options: Yes

Description of options

This Contract will be for an initial 12 month period with an option to extend for up to a further 12 months in multiples of 3 month increments. The Authority will inform the Successful Supplier no less than 3 months before end of contract term on any decision to extend the Contract.

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2020/S 247-615613](#)

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## **Section V. Award of contract**

### **Contract No**

C25717

### **Lot No**

2

### **Title**

CONTRACT FOR THE PROVISION OF AIR FREIGHT MANAGEMENT SERVICES

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

29 March 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 6

Number of tenders received from SMEs: 1

Number of tenders received by electronic means: 6

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Kuehne + Nagel Limited

1 Roundwood Avenue, Stockley Park

Uxbridge

UB11 1FG

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

01722216

Internet address

[http://uk.kuehne-nagel.com/en\\_gb](http://uk.kuehne-nagel.com/en_gb)

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £26,000,000

Total value of the contract/lot: £26,000,000

#### **V.2.5) Information about subcontracting**

The contract is likely to be subcontracted

Value or proportion likely to be subcontracted to third parties

Proportion: 90 %

Short description of the part of the contract to be subcontracted

Approximately 90% percentage of contractual obligations will be subcontracted, as disclosed within the ITT Selection Questionnaire response.

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## **Section V. Award of contract**

### **Contract No**

C25719

### **Lot No**

5

### **Title**

CONTRACT FOR THE PROVISION OF ROAD FREIGHT MANAGEMENT SERVICES

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

29 March 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 6

Number of tenders received from SMEs: 0

Number of tenders received by electronic means: 6

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Kuehne + Nagel Limited

1 Roundwood Avenue, Stockley Park

Uxbridge

UB11 1FG

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

01722216

Internet address

[http://uk.kuehne-nagel.com/en\\_gb](http://uk.kuehne-nagel.com/en_gb)

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £1,000,000

Total value of the contract/lot: £1,000,000

#### **V.2.5) Information about subcontracting**

The contract is likely to be subcontracted

Value or proportion likely to be subcontracted to third parties

Proportion: 70 %

Short description of the part of the contract to be subcontracted

Approximately 70% percentage of contractual obligations will be subcontracted, as disclosed within the ITT Selection Questionnaire response



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## **Section V. Award of contract**

### **Contract No**

C25718

### **Lot No**

3

### **Title**

CONTRACT FOR THE PROVISION OF SEA FREIGHT MANAGEMENT SERVICES

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

7 April 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 6

Number of tenders received from SMEs: 0

Number of tenders received by electronic means: 6

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

CEVA Logistics

PO BOX 8663, Ceva House, Excelsior Road

Ashby De La Zouch

LE65 9BA

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

01146292

Internet address

[www.cevalogistics.com](http://www.cevalogistics.com)

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £34,000,000

Total value of the contract/lot: £34,000,000

#### **V.2.5) Information about subcontracting**

The contract is likely to be subcontracted

Value or proportion likely to be subcontracted to third parties

Proportion: 17 %

Short description of the part of the contract to be subcontracted

Approximately 17% percentage of contractual obligations will be subcontracted, as disclosed within the ITT Selection Questionnaire response.

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## **Section V. Award of contract**

### **Contract No**

C29949

### **Lot No**

1

### **Title**

CONTRACT FOR THE PROVISION OF AIR CHARTER SERVICES

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

10 April 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 8

Number of tenders received from SMEs: 2

Number of tenders received by electronic means: 8

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Kuehne + Nagel Limited

1 Roundwood Avenue, Stockley Park

Uxbridge

UB11 1FG

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

01722216

Internet address

[http://uk.kuehne-nagel.com/en\\_gb](http://uk.kuehne-nagel.com/en_gb)

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £34,000,000

Total value of the contract/lot: £34,000,000

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## **Section V. Award of contract**

### **Contract No**

C25716

### **Lot No**

4

### **Title**

CONTRACT FOR THE PROVISION OF RAIL FREIGHT MANAGEMENT SERVICES

A contract/lot is awarded: Yes

## **V.2) Award of contract**

### **V.2.1) Date of conclusion of the contract**

9 April 2021

**V.2.2) Information about tenders**

Number of tenders received: 4

Number of tenders received from SMEs: 0

Number of tenders received by electronic means: 4

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

Uniserve

Upminster Court, 133 Hall Lane, Upminster

Essex

RM14 1AL

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

01826635

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £1,000,000

Total value of the contract/lot: £1,000,000

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## Section VI. Complementary information

### VI.3) Additional information

The DHSC competed for 5 Lots under this procurement. Under Lot 1 the Freight Manager will be acting as an air charterer only, Lot 2 is for freight management for DHSC Goods to be carried by air, Lot 3 is for freight management for DHSC Goods to be carried by sea, Lot 4 is for freight management for DHSC Goods to be carried by rail and Lot 5 is for freight management for DHSC Goods to be carried by road. The Freight Managers in Lots 2-5 will be providing a fully managed end-to-end service responsible for:- collection of DHSC Goods from manufacturers (supplied Ex Works);- handling (and potentially storage, apart from air freight) pending carriage of the Goods internationally, which the Freight Manager will have arranged, by the relevant carrier using the relevant mode of transport; and- final delivery from the relevant terminal, port or airport to the nominated delivery location in the UK. The Freight Manager for Lots 2-5 will also be responsible for clearing the shipment of goods for export/import with the customs authorities and making the appropriate returns/filings with the authorities for payment of VAT/sales tax. The Lot 1 provider will be chartering planes on behalf of the DHSC, but not dealing with the delivery, handling or clearance of shipments beyond arranging for a plane to be available at the appropriate times from the appropriate airport to the relevant destination airport in the UK. It will be entering into charter agreements with airlines as agent on behalf of DHSC. DHSC will pay to the Lot 1 provider the costs incurred in chartering the plane following DHSC instructions (and prior approval of the charter costs) together with a Management Fee. All Freight Managers, under all Lots, have an obligation to co-operate and liaise with all relevant parties in the supply chain.

### VI.4) Procedures for review

#### VI.4.1) Review body

The High Court

Strand

London

WC2A 2LL

Email

[generaloffice@administrativecourtoffice.justice.gov.uk](mailto:generaloffice@administrativecourtoffice.justice.gov.uk)

Country

United Kingdom

Internet address

<https://www.gov.uk/courts-tribunals>