This is a published notice on the Find a Tender service: <a href="https://www.find-tender.service.gov.uk/Notice/008525-2021">https://www.find-tender.service.gov.uk/Notice/008525-2021</a>

#### Contract

# **Online Programme Management Solution**

**Abertay University** 

F03: Contract award notice

Notice identifier: 2021/S 000-008525

Procurement identifier (OCID): ocds-h6vhtk-02a609

Published 21 April 2021, 4:14pm

## **Section I: Contracting authority**

## I.1) Name and addresses

**Abertay University** 

**Bell Street** 

Dundee

DD1 1HG

#### **Email**

procurement@abertay.ac.uk

## Country

**United Kingdom** 

#### **NUTS** code

UKM71 - Angus and Dundee City

### Internet address(es)

Main address

## www.abertay.ac.uk

## I.4) Type of the contracting authority

Body governed by public law

## I.5) Main activity

Education

## **Section II: Object**

## II.1) Scope of the procurement

### II.1.1) Title

Online Programme Management Solution

Reference number

AU-PRO-2021-004 OPM

### II.1.2) Main CPV code

• 80000000 - Education and training services

#### II.1.3) Type of contract

Services

### II.1.4) Short description

The university is strategically committed to the delivery of its programmes beyond our campus, including online, and has been exploring opportunities for alternative delivery partnerships across a range of delivery models and markets.

We are looking to engage with an experienced delivery partner to both widen access to Abertay programmes, and increase revenue, by delivering some of our programmes online.

We require a delivery partner that will:

-Invest in, and develop, quality online teaching materials upfront and quickly

- -Provide significant upfront financial commitment to initiate partnership programme developments
- -Support the internal resource implications anticipated in developing this project at Abertay
- -Provide a 50/50 revenue share with Abertay University
- -Have experience in online pedagogy, and a willingness to share this expertise and develop that of our staff
- -Provide a pedagogical model that promotes access to the widest possible cohort of students, via multiple start dates and carousel model of delivery
- -Have significant expertise in marketing online programmes and modules
- -Have knowledge of, and access to, markets in which we don't directly operate ourselves
- -Provide market research insight to guide Abertay in the development of programmes that align with market demand and university expertise
- -Be committed to supporting students throughout their experience on an Abertay online programme
- -Allow Abertay to retain control over the quality of programmes
- -Allow Abertay to retain its intellectual property
- -Have an exceptional virtual learning environment, and collaboration with whom will enable expedient development of our own

#### II.1.6) Information about lots

This contract is divided into lots: No

## II.2) Description

## II.2.3) Place of performance

NUTS codes

UKM71 - Angus and Dundee City

#### II.2.4) Description of the procurement

Abertay university is strategically committed to the delivery of its programmes beyond our campus, including online, and has been exploring opportunities for alternative delivery partnerships across a range of delivery models and markets.

We are looking to engage with an experienced delivery partner to both widen access to Abertay programmes, and increase revenue, by delivering some of our programmes online.

We require a delivery partner that will:

- -Invest in, and develop, quality online teaching materials upfront and quickly
- -Provide significant upfront financial commitment to initiate partnership programme developments
- -Support the internal resource implications anticipated in developing this project at Abertay
- -Provide a 50/50 revenue share with Abertay University
- -Have experience in online pedagogy, and a willingness to share this expertise and develop that of our staff
- -Provide a pedagogical model that promotes access to the widest possible cohort of students, via multiple start dates and carousel model of delivery
- -Have significant expertise in marketing online programmes and modules
- -Have knowledge of, and access to, markets in which we don't directly operate ourselves
- -Provide market research insight to guide Abertay in the development of programmes that align with market demand and university expertise
- -Be committed to supporting students throughout their experience on an Abertay online programme
- -Allow Abertay to retain control over the quality of programmes
- -Allow Abertay to retain its intellectual property
- -Have an exceptional virtual learning environment, and collaboration with whom will enable expedient development of our own

#### II.2.5) Award criteria

Quality criterion - Name: as per procurement docs / Weighting: 100

Price - Weighting: 0

### II.2.11) Information about options

Options: Yes

Description of options

As part of the dialogue, additional purchase options will be subject to negotiation.

## II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

## Section IV. Procedure

## **IV.1) Description**

### IV.1.1) Type of procedure

Competitive dialogue

### IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

## IV.2) Administrative information

#### IV.2.1) Previous publication concerning this procedure

Notice number: <u>2021/S 000-007832</u>

## Section V. Award of contract

### **Contract No**

AU-PRO-2021-004 OPM

A contract/lot is awarded: No

## V.1) Information on non-award

The contract/lot is not awarded

Other reasons (discontinuation of procedure)

# **Section VI. Complementary information**

## VI.3) Additional information

Economic operators may be excluded from this competition if they are in any of the situations referred to in regulation 58 of the Public Contracts (Scotland) Regulations 2015

(SC Ref:651559)

## VI.4) Procedures for review

VI.4.1) Review body

Court of Session

Edinburgh

Country

United Kingdom