

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/008514-2021>

Tender

Online Programme Management Solution

Abertay University

F02: Contract notice

Notice identifier: 2021/S 000-008514

Procurement identifier (OCID): ocds-h6vhtk-02a8b3

Published 21 April 2021, 3:25pm

Section I: Contracting authority

I.1) Name and addresses

Abertay University

Bell Street

Dundee

DD1 1HG

Email

procurement@abertay.ac.uk

Telephone

+44 1382308995

Country

United Kingdom

NUTS code

UKM71 - Angus and Dundee City

Internet address(es)

Main address

<http://www.abertay.ac.uk>

Buyer's address

https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00103

I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://www.publictendersscotland.publiccontractsscotland.gov.uk/esop/pts-host/public/pts/web/login.html>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://www.publictendersscotland.publiccontractsscotland.gov.uk/esop/pts-host/public/pts/web/login.html>

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Education

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Online Programme Management Solution

Reference number

AU-PRO-2021-004-OPM

II.1.2) Main CPV code

- 800000000 - Education and training services

II.1.3) Type of contract

Services

II.1.4) Short description

Abertay University is strategically committed to the delivery of its programmes beyond our campus, including online, and has been exploring opportunities for alternative delivery partnerships across a range of delivery models and markets.

We are looking to engage with an experienced delivery partner to both widen access to Abertay programmes, and increase revenue, by delivering some of our programmes online.

We require a delivery partner that will:

- Invest in, and develop, quality online teaching materials upfront and quickly
- Provide significant upfront financial commitment to initiate partnership programme developments
- Support the internal resource implications anticipated in developing this project at Abertay
- Provide a 50/50 revenue share with Abertay University
- Have experience in online pedagogy, and a willingness to share this expertise and develop that of our staff
- Provide a pedagogical model that promotes access to the widest possible cohort of students, via multiple start dates and carousel model of delivery
- Have significant expertise in marketing online programmes and modules
- Have knowledge of, and access to, markets in which we don't directly operate ourselves

- Provide market research insight to guide Abertay in the development of programmes that align with market demand and university expertise
- Be committed to supporting students throughout their experience on an Abertay online programme
- Allow Abertay to retain control over the quality of programmes
- Allow Abertay to retain its intellectual property
- Have an exceptional virtual learning environment, and collaboration with whom will enable expedient development of our own

II.1.5) Estimated total value

Value excluding VAT: £10,000,000

II.1.6) Information about lots

This contract is divided into lots: No

II.2) Description

II.2.2) Additional CPV code(s)

- 80000000 - Education and training services

II.2.3) Place of performance

NUTS codes

- UKM7 - Eastern Scotland

II.2.4) Description of the procurement

Abertay university is strategically committed to the delivery of its programmes beyond our campus, including online, and has been exploring opportunities for alternative delivery partnerships across a range of delivery models and markets.

We are looking to engage with an experienced delivery partner to both widen access to Abertay programmes, and increase revenue, by delivering some of our programmes online.

We require a delivery partner that will:

- Invest in, and develop, quality online teaching materials upfront and quickly

- Provide significant upfront financial commitment to initiate partnership programme developments
- Support the internal resource implications anticipated in developing this project at Abertay
- Provide a 50/50 revenue share with Abertay University
- Have experience in online pedagogy, and a willingness to share this expertise and develop that of our staff
- Provide a pedagogical model that promotes access to the widest possible cohort of students, via multiple start dates and carousel model of delivery
- Have significant expertise in marketing online programmes and modules
- Have knowledge of, and access to, markets in which we don't directly operate ourselves
- Provide market research insight to guide Abertay in the development of programmes that align with market demand and university expertise
- Be committed to supporting students throughout their experience on an Abertay online programme
- Allow Abertay to retain control over the quality of programmes
- Allow Abertay to retain its intellectual property
- Have an exceptional virtual learning environment, and collaboration with whom will enable expedient development of our own

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) Estimated value

Value excluding VAT: £10,000,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

60

This contract is subject to renewal

Yes

Description of renewals

The Purchaser will have the option to offer an extension for a period of up to 60 months

II.2.9) Information about the limits on the number of candidates to be invited

Envisaged number of candidates: 3

Objective criteria for choosing the limited number of candidates:

Meet minimum criteria set out within the evaluation criteria, along with assessment of capability to perform the full specification of requirements.

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: Yes

Description of options

As part of the dialogue, additional purchase options will be subject to negotiation.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section III. Legal, economic, financial and technical information

III.1) Conditions for participation

III.1.2) Economic and financial standing

List and brief description of selection criteria

SPD (Scotland) 4B1.1 statement:

bidders should provide its ("general") yearly turnover for 2 financial years 18/19 and 19/20

ESPD 4B.6 Statement:

Where the bidder is providing a submission on behalf of a subsidiary company, upon request, the bidder must obtain a Parent Company Guarantee prior to commencement of any subsequently awarded contract.

ESPD 4B.5.1 and 4B.5.2 Statement:

It is a requirement of this contract that bidders hold, or can commit to obtain prior to the commencement of any subsequently awarded contract, the types and levels of insurance indicated below:

Employer's (Compulsory) Liability Insurance = 5 000 000 GBP

Public Liability Insurance = 10 000 000 GBP

Professional Risk Indemnity Insurance = 5 000 000 GBP

Product Liability Insurance = 5 000 000 GBP

ESPD 4B.6 Statement 1:

Where the bidder is providing a submission on behalf of a subsidiary company, upon request, the bidder must obtain a Parent Company Guarantee prior to commencement of any subsequently awarded contract.

ESPD 4B.6 Statement 2:

Bidders may be required to provide adequate assurance of financial strength to successfully complete their contractual obligations.

III.1.3) Technical and professional ability

List and brief description of selection criteria

Bidders are required to provide two example projects, within the last three years which demonstrate that they have the relevant experience to deliver the services described in part II 2.4 of the Contract Notice and fully detailed in the ITPD. These projects should be of similar scale and complexity to this contract.

For each example project, please provide:

- A description of the project
- Scope
- Timescale from contract start to beginning teaching
- Approximate contract value
- Client

Each example must be no more than 1 A4 page of text

III.2) Conditions related to the contract

III.2.3) Information about staff responsible for the performance of the contract

Obligation to indicate the names and professional qualifications of the staff assigned to performing the contract

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Competitive dialogue

IV.1.4) Information about reduction of the number of solutions or tenders during negotiation or dialogue

Recourse to staged procedure to gradually reduce the number of solutions to be discussed or tenders to be negotiated

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.2) Time limit for receipt of tenders or requests to participate

Date

17 May 2021

Local time

12:00pm

IV.2.3) Estimated date of dispatch of invitations to tender or to participate to selected candidates

31 May 2021

IV.2.4) Languages in which tenders or requests to participate may be submitted

English

IV.2.6) Minimum time frame during which the tenderer must maintain the tender

Duration in months: 3 (from the date stated for receipt of tender)

Section VI. Complementary information

VI.1) Information about recurrence

This is a recurrent procurement: No

VI.3) Additional information

Economic operators may be excluded from this competition if they are in any of the situations referred to in regulation 58 of the Public Contracts (Scotland) Regulations 2015

The buyer is using PCS-Tender to conduct this PQQ exercise. The Project code is 18337. For more information see:

<http://www.publiccontractsscotland.gov.uk/info/InfoCentre.aspx?ID=2343>

A sub-contract clause has been included in this contract. For more information see:

<http://www.publiccontractsscotland.gov.uk/info/InfoCentre.aspx?ID=2363>

Community benefits are included in this requirement. For more information see:

<http://www.publiccontractsscotland.gov.uk/info/InfoCentre.aspx?ID=2361>

A summary of the expected community benefits has been provided as follows:

Training/employment opportunities

(SC Ref:651534)

VI.4) Procedures for review

VI.4.1) Review body

Court of Session

Edinburgh

Country

United Kingdom