

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/008397-2021>

## Contract

# **Group Medical Insurance for Locally Engaged Staff (and their dependents) of British High Commission in India**

Foreign Commonwealth and Development Office

F03: Contract award notice

Notice identifier: 2021/S 000-008397

Procurement identifier (OCID): ocds-h6vhtk-02a83e

Published 20 April 2021, 10:55pm

## **Section I: Contracting authority**

### **I.1) Name and addresses**

Foreign Commonwealth and Development Office

King Charles Street

London

SW1A 2AH

### **Email**

[sachin.khedekar@fco.gov.uk](mailto:sachin.khedekar@fco.gov.uk)

### **Telephone**

+91 1124192644

### **Country**

United Kingdom

## **NUTS code**

UK - United Kingdom

## **Internet address(es)**

Main address

[www.gov.uk/fco](http://www.gov.uk/fco)

Buyer's address

<https://fcdo.bravosolution.co.uk/web/login.html>

## **I.4) Type of the contracting authority**

Ministry or any other national or federal authority

## **I.5) Main activity**

General public services

---

## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Group Medical Insurance for Locally Engaged Staff (and their dependents) of British High Commission in India

#### **II.1.2) Main CPV code**

- 66512220 - Medical insurance services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

Group Medical Insurance for Locally Engaged Staff (and their dependents) of British High Commission in India

### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: 46,427,620 INR

## **II.2) Description**

### **II.2.3) Place of performance**

NUTS codes

- IN - India

Main site or place of performance

India

### **II.2.4) Description of the procurement**

Group Medical Insurance for Locally Engaged Staff (and their dependents) of British High Commission in India

### **II.2.5) Award criteria**

Quality criterion - Name: Provide at least 3 organisations with whom you have similar contracts. Broker and all insurance companies bidding through the broker, should provide the details. / Weighting: 8

Quality criterion - Name: Insurance company to provide main features of their policy which should cover both OPD & IPD, inclusions, exclusions and co-payment etc. / Weighting: 10

Quality criterion - Name: Insurance company should complete Annexure-1 confirming where your agency will be meeting the minimum requirement or there will be qualifications. / Weighting: 10

Quality criterion - Name: Provide the number of affiliated hospitals and clinics, atleast 5000 across the country / Weighting: 7

Quality criterion - Name: Describe the process the staff will be required to follow in obtaining medical treatment and getting their claim settlement in both panel and non-panel hospitals. Escalation matrix followed. / Weighting: 10

Quality criterion - Name: Please confirm that you will abide by the sample Service Level Agreement or you will provide a better Service Level Agreement / Weighting: 10

Quality criterion - Name: Please confirm that you can meet contract implementation by 1 April 2021 and provide a project mobilisation plan showing how you will meet this deadline. / Weighting: 5

Price - Weighting: 40

### **II.2.11) Information about options**

Options: Yes

Description of options

OPTION 1: Medical Insurance (OPD & IPD with existing cover) and Accidental Insurance Cover for 687 Staff and their Families

OPTION 2: Medical (OPD & IPD with enhanced cover) and Accidental Insurance Cover for 687 Staff and their Families

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

---

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2020/S 240-594956](#)

---

## **Section V. Award of contract**

### **Contract No**

CPG-4849-2020

### **Title**

Group Medical Insurance for Locally Engaged Staff (and their dependents) of British High Commission in India

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

26 March 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 4

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

Prudent Insurance Brokers Pvt Ltd

Plot No - 462, Udyog Vihar , Phase –V, Gurugram, Haryana, India 122016

Haryana

122016

Email

[dewanand.singh@prudentbrokers.com](mailto:dewanand.singh@prudentbrokers.com)

Country

India

NUTS code

- IN - India

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: 46,427,620 INR

Total value of the contract/lot: 46,427,620 INR

---

## **Section VI. Complementary information**

### **VI.3) Additional information**

Group Medical Insurance for Locally Engaged Staff (and their dependents) of British High Commission in India

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Foreign Commonwealth & Development Office

Kings Charles Street

London

SW1A 2AH

Country

United Kingdom