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Tender

## **220\_24 De-Icing Salt & Associated Products/Services**

ESPO

F02: Contract notice

Notice identifier: 2024/S 000-008386

Procurement identifier (OCID): ocds-h6vhtk-044910

Published 15 March 2024, 12:11pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

ESPO

Barnsdale Way, Grove Park, Enderby

LEICESTER

LE19 1ES

#### **Contact**

Place & Environment Procurement Team

#### **Email**

[tenders@espo.org](mailto:tenders@espo.org)

#### **Country**

United Kingdom

#### **Region code**

UKF22 - Leicestershire CC and Rutland

**Justification for not providing organisation identifier**

Not on any register

**Internet address(es)**

Main address

<https://www.espo.org/>

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://www.eastmidstenders.org/>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://www.eastmidstenders.org/>

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

Other activity

Local Authority Services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

220\_24 De-Icing Salt & Associated Products/Services

Reference number

220\_24

#### **II.1.2) Main CPV code**

- 34927100 - Road salt

#### **II.1.3) Type of contract**

Supplies

#### **II.1.4) Short description**

Renewal of a national framework for the bulk supply of highway de-icing salt & associated products/services. The framework has a large national customer base and is intended to meet the requirements of local authorities, relevant highways organisations and other eligible customers.

To tender:

(a) Go to <https://www.eastmidstenders.org/>; (b) Register (if not already registered on ProContract); (c) Search for tender opportunity '220\_24' (via "View Opportunities" from the 'EastMidsTenders' Portal); (d) Express an interest; (e) Download the tender documents (from the ProContract Activity summary screen, once an Expression of interest has been completed).

#### **II.1.5) Estimated total value**

Value excluding VAT: £125,000,000

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

Tenders may be submitted for all lots

## **II.2) Description**

### **II.2.1) Title**

Lot 1 - Supply & delivery of bulk 6mm & 10mm brown salt

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 14000000 - Mining, basic metals and related products
- 15872400 - Salt
- 24951310 - De-icing agents

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

The framework scope covers the bulk supply of highway de-icing salt & associated products/services. The framework has a large national customer base and is intended to meet the requirements of local authorities, relevant highways organisations and other eligible customers.

This particular lot is for the supply & delivery of bulk 6mm & 10mm brown salt and ABP additive and associated products/services.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.6) Estimated value**

Value excluding VAT: £106,250,000

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Start date

14 May 2024

End date

30 April 2028

This contract is subject to renewal

No

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

## **II.2) Description**

### **II.2.1) Title**

Lot 2 - Supply & delivery of bulk 6mm white marine salt

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 14000000 - Mining, basic metals and related products
- 15872400 - Salt
- 24951310 - De-icing agents

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

The framework scope covers the bulk supply of highway de-icing salt & associated products/services. The framework has a large national customer base and is intended to

meet the requirements of local authorities, relevant highways organisations and other eligible customers.

This particular lot is for the supply & delivery of bulk 6mm white marine salt and associated products/services.

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.6) Estimated value**

Value excluding VAT: £6,250,000

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Start date

14 May 2024

End date

30 April 2028

This contract is subject to renewal

No

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

### **II.2) Description**

#### **II.2.1) Title**

Lot 3 - Supply & delivery of pure dried vacuum (PDV) salt

Lot No

3

**II.2.2) Additional CPV code(s)**

- 14000000 - Mining, basic metals and related products
- 15872400 - Salt
- 24951310 - De-icing agents

**II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

**II.2.4) Description of the procurement**

The framework scope covers the bulk supply of highway de-icing salt & associated products/services. The framework has a large national customer base and is intended to meet the requirements of local authorities, relevant highways organisations and other eligible customers.

This particular lot is for the supply & delivery of pure dried vacuum (PDV) salt and associated products/services.

**II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

**II.2.6) Estimated value**

Value excluding VAT: £1,250,000

**II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Start date

14 May 2024

End date

30 April 2028

This contract is subject to renewal

No

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

### **II.2) Description**

#### **II.2.1) Title**

Lot 4 - Supply & delivery of brown & white bagged salt (various sizes)

Lot No

4

#### **II.2.2) Additional CPV code(s)**

- 14000000 - Mining, basic metals and related products
- 15872400 - Salt
- 24951310 - De-icing agents

#### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

#### **II.2.4) Description of the procurement**

The framework scope covers the bulk supply of highway de-icing salt & associated products/services. The framework has a large national customer base and is intended to meet the requirements of local authorities, relevant highways organisations and other eligible customers.

This particular lot is for the supply & delivery of brown & white bagged salt in various sizes and associated products/services, and is further split as follows:

- Lot 4A - Supply & delivery of brown & white bagged salt (various sizes) - National Direct Supply



- Lot 4B - Supply & delivery of brown & white bagged salt (various sizes) - ESPO Catalogue/Warehouse Supply

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.6) Estimated value**

Value excluding VAT: £6,250,000

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Start date

14 May 2024

End date

30 April 2028

This contract is subject to renewal

No

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

### **II.2) Description**

#### **II.2.1) Title**

Lot 5 - Other de-icing products

Lot No

5

#### **II.2.2) Additional CPV code(s)**

- 14000000 - Mining, basic metals and related products
- 15872400 - Salt
- 24951310 - De-icing agents

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

The framework scope covers the bulk supply of highway de-icing salt & associated products/services. The framework has a large national customer base and is intended to meet the requirements of local authorities, relevant highways organisations and other eligible customers.

This particular lot is for the supply and delivery of other de-icing products and associated products/services.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.6) Estimated value**

Value excluding VAT: £5,000,000

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Start date

14 May 2024

End date

30 April 2028

This contract is subject to renewal

No

### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

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### **Section III. Legal, economic, financial and technical information**

#### **III.1) Conditions for participation**

##### **III.1.2) Economic and financial standing**

Selection criteria as stated in the procurement documents

##### **III.1.3) Technical and professional ability**

Selection criteria as stated in the procurement documents

#### **III.2) Conditions related to the contract**

##### **III.2.2) Contract performance conditions**

ESPO shall monitor the financial stability of the awarded suppliers during the framework period by reference to credit rating agency reports. Where the credit rating/score on Creditsafe significantly differs (downwards) to that when the tenderer was first awarded to the framework, or goes below 30, this will indicate risk and will require investigation with their position on the framework being subject to consideration.

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### **Section IV. Procedure**

#### **IV.1) Description**

##### **IV.1.1) Type of procedure**

Open procedure

##### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

Framework agreement with several operators

**IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

**IV.2) Administrative information**

**IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

15 April 2024

Local time

12:00pm

**IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

**IV.2.6) Minimum time frame during which the tenderer must maintain the tender**

Duration in months: 3 (from the date stated for receipt of tender)

**IV.2.7) Conditions for opening of tenders**

Date

15 April 2024

Local time

12:01pm

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.3) Additional information**

As a Central Purchasing Body as defined in the Public Contracts Regulations 2015, the Framework Agreement is open for use by Public Bodies (defined at <https://www.espo.org/amfile/file/download/file/9608/>) that also fall into one of the following classifications of user throughout all administrative regions of the UK: Local Authorities; Educational Establishments (including Academies); Central Government Departments and Agencies; Police, Fire & Rescue and Coastguard Emergency Services; NHS and HSC Bodies, including Ambulance Services; Registered Charities; Registered Social Landlords; The Corporate Office of the House of Lords, The Corporate Officer of the House of Commons; or any public body established by or under the Scotland Act 1998 or any Act of the Scottish Parliament. Details of the classification of end user establishments and geographical areas are available at: <https://www.espo.org/legal>.

ESPO has established a commercial trading company, ESPO Trading Limited, whose target clients are third sector organisations such as national and local charities, public sector mutual organisations and other organisations involved in the delivery of services to or for the public sector. The successful Supplier may be asked to enter into an additional separate framework agreement (the Second Framework) with ESPO Trading Limited on materially similar terms to that found in the tender pack to be entered into by ESPO itself.

Any Second Framework agreement will be a purely commercial agreement and will, for the avoidance of doubt, not be governed by the Public Contract Regulations 2015 or other public procurement legislation. ESPO Trading Limited may enter into the second framework agreement with the successful supplier and make it available to third sector clients who themselves are not required to follow the Public Contracts Regulations 2015 or other public procurement legislation. Accordingly, this is provided for bidders information only.

An eAuction process may be used to award subsequent call off contracts following the reopening of competition among the parties to the Framework Agreement.

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

The Royal Court of Justice

The Strand

LONDON

WC2A 2LL

Country

United Kingdom

Internet address

<https://www.justice.gov.uk/>

### **VI.4.3) Review procedure**

Precise information on deadline(s) for review procedures

ESPO will incorporate a minimum 10 calendar day standstill period at the point information on the award of the contract is communicated to tenderers. Applicants who are unsuccessful shall be informed by ESPO as soon as possible after the decision has been made as to the reasons why the applicant was unsuccessful. If an appeal regarding the award of the contract has not been successfully resolved, The Public Contracts Regulations 2015 (SI 2105 No. 102) provide for aggrieved parties who have been harmed or are at risk of harm by breach of the rules to take legal action. Any such action must be brought within the applicable limitation period. Where a contract has not been entered into, the Court may order the setting aside of the award decision or order for any document to be amended and may award damages, make a declaration of ineffectiveness, order for a fine to be paid, and/or order the duration of the contract be shortened. The purpose of the standstill period referred to above is to allow the parties to apply to the Courts to set aside the award decision before the contract is entered into.