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Tender

The Norton Knatchbull School Cleaning Tender

THE NORTON KNATCHBULL SCHOOL

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2026/S 000-008376

Procurement identifier (OCID): ocds-h6vhtk-0612c8

Published 30 January 2026, 11:30am

Scope

Reference

CCL_129

Description

The Norton Knatchbull School is a popular and highly regarded selective secondary school for boys in Ashford, Kent. The school admits a growing number of girls into its Sixth Form. It has 1350 students aged between 11 and 18 years of age and is supported by a team of 130 teaching and support staff.

The School is tendering its cleaning services with a contract start date of 1st September 2026. The initial term will run for three years, ending on 31st August 2029, with a requirement for termly and annual reviews and a break clause to support both parties should the relationship not prosper.

There will be an option to extend for up to two further years (1+1) by mutual agreement, based on qualitative and financial performance. The current contract with Ridge Crest has reached the maximum tenure.

The School is seeking a professional cleaning contractor who can consistently deliver high cleaning standards across all areas of the school, with robust staffing and supervision arrangements, clear KPIs and performance monitoring, innovative approaches to sustainability, efficiency and continuous improvement and proactive support to the School throughout the contract.

The projected turnover for the five-year contract is expected to be circa £875,000.

The School is running this procurement as a Competitive Flexible, Two Stage, Open Tender Process.

To declare your interest in the tender and download contract documents (available free of charge), please register on

<https://in-tendhost.co.uk/cohesionconsulting/aspx/Home>

Once registered, please declare interest in the opportunity to access and download the full document set.

In short, the School needs to be convinced that bidders can deliver their commitments in full, achieve high standards and implement service enhancements as promised. If the School is not convinced of this, it reserves the right to consider an insourced solution or make no award.

Total value (estimated)

- £875,000 excluding VAT
- £1,050,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 1 September 2026 to 31 August 2029
- Possible extension to 31 August 2031
- 5 years

Description of possible extension:

There will be an option to extend for up to two further years (1+1) by mutual agreement, based on qualitative and financial performance.

Main procurement category

Services

CPV classifications

- 90919300 - School cleaning services

Contract locations

- UKJ45 - Mid Kent

Submission

Submission type

Requests to participate

Deadline for requests to participate

4 March 2026, 1:00pm

Submission address and any special instructions

All returns are submitted electronically. <https://intendhost.co.uk/cohesionconsulting/aspx/Home>

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

11 June 2026

Award criteria

Name	Description	Type
Simple description	Award criteria are in the PSQ and ITT documents.	Price

Weighting description

Award criteria are in the PSQ and ITT documents.

Other information

Payment terms

30 days from invoice.

Description of risks to contract performance

None

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Competitive flexible procedure

Competitive flexible procedure description

The School is running this procurement as a Competitive Flexible, Two Stage, Open Tender Process.

Contracting authority

THE NORTON KNATCHBULL SCHOOL

- Companies House: 07992899

The Norton Knatchbull School

Ashford

TN24 0QJ

United Kingdom

Contact name: Cohesion Procurement Team

Email: info@cohesionconsulting.co.uk

Website: <http://www.nks.kent.sch.uk>

Region: UKJ45 - Mid Kent

Organisation type: Public authority - sub-central government

Other organisation

These organisations are carrying out the procurement, or part of it, on behalf of the contracting authorities.

Cohesion Consulting Limited

Summary of their role in this procurement: Cohesion are managing the procurement on behalf of the school

- Companies House: 13682273

16 Mount Pleasant

Tunbridge Wells

TN1 1QU

United Kingdom

Contact name: Procurement Team

Telephone: +441892251001

Email: info@cohesionconsulting.co.uk

Website: <http://www.cohesionconsulting.co.uk>

Region: UKJ46 - West Kent

Contact organisation

Contact [Cohesion Consulting Limited](#) for any enquiries.