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Contract

## **ID 5214618 DFE - INVEST NI - FOREIGN DIRECT INVESTMENT MARKET INTELLIGENCE TOOL AND FOREIGN DIRECT INVESTMENT LOCATION BENCHMARKING TOOL**

Invest Northern Ireland

F03: Contract award notice

Notice identifier: 2024/S 000-008332

Procurement identifier (OCID): ocds-h6vhtk-0422f3

Published 15 March 2024, 10:28am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Invest Northern Ireland

Bedford Square 1 Bedford Street

Belfast

BT2 7ES

#### **Email**

[info@investni.com](mailto:info@investni.com)

#### **Country**

United Kingdom

#### **Region code**

UK - United Kingdom

**Internet address(es)**

Main address

<https://etendersni.gov.uk/epps>

Buyer's address

<https://etendersni.gov.uk/epps>

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

General public services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

ID 5214618 DFE - INVEST NI - FOREIGN DIRECT INVESTMENT MARKET INTELLIGENCE TOOL AND FOREIGN DIRECT INVESTMENT LOCATION BENCHMARKING TOOL

#### **II.1.2) Main CPV code**

- 72000000 - IT services: consulting, software development, Internet and support

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

Within Invest NI, the International Investment Division has specific responsibility for attracting and negotiating new Foreign Direct Investment for Northern Ireland. Through its network of overseas offices and contacts, Invest NI promotes the benefits of setting up in Northern Ireland. In order to ensure they have the most accurate information, the International Investment Division require access to two databases, which are being procured as part of this contract. This contract has been divided into two Lots. Lot 1, the provision of a FDI Market Intelligence Tool and Lot 2, provision of a FDI Location Benchmarking Tool. One Contractor will be awarded each lot however, there are no restrictions on the number of Lots a Tenderer can bid for or be awarded. Therefore, Tenderers may tender for one, or both Lots as they wish. Please see ID 5214618 Specification for further information.

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £500,000

### **II.2) Description**

#### **II.2.1) Title**

Lot 1 - Provision of A FDI Market Intelligence Tool

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 72260000 - Software-related services
- 72316000 - Data analysis services
- 48100000 - Industry specific software package
- 48220000 - Internet and intranet software package
- 48610000 - Database systems
- 48600000 - Database and operating software package

### **II.2.3) Place of performance**

NUTS codes

- UKN - Northern Ireland

### **II.2.4) Description of the procurement**

Within Invest NI, the International Investment Division has specific responsibility for attracting and negotiating new Foreign Direct Investment for Northern Ireland. Through its network of overseas offices and contacts, Invest NI promotes the benefits of setting up in Northern Ireland. In order to ensure they have the most accurate information, the International Investment Division require access to two databases, which are being procured as part of this contract. This contract has been divided into two Lots. Lot 1, the provision of a FDI Market Intelligence Tool and Lot 2, provision of a FDI Location Benchmarking Tool. One Contractor will be awarded each lot however, there are no restrictions on the number of Lots a Tenderer can bid for or be awarded. Therefore, Tenderers may tender for one, or both Lots as they wish. Please see ID 5214618 Specification for further information.

### **II.2.5) Award criteria**

Quality criterion - Name: AC1 Accessibility and Range of Data / Weighting: 9

Quality criterion - Name: AC2 Contingency, Escalation and Training / Weighting: 9

Quality criterion - Name: AC3 Social Value / Weighting: 12

Cost criterion - Name: AC4 Total Contract Price / Weighting: 70

### **II.2.11) Information about options**

Options: Yes

Description of options

After the initial contract period of three years, there are two options to extend the contract for up to one year on each occasion.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot 2 - Provision of a FDI Location Benchmarking Tool

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 72260000 - Software-related services
- 72316000 - Data analysis services
- 48100000 - Industry specific software package
- 48220000 - Internet and intranet software package
- 48610000 - Database systems
- 48600000 - Database and operating software package

### **II.2.3) Place of performance**

NUTS codes

- UKN - Northern Ireland

### **II.2.4) Description of the procurement**

Within Invest NI, the International Investment Division has specific responsibility for

attracting and negotiating new Foreign Direct Investment for Northern Ireland. Through its network of overseas offices and contacts, Invest NI promotes the benefits of setting up in Northern Ireland. In order to ensure they have the most accurate information, the International Investment Division require access to two databases, which are being procured as part of this contract. This contract has been divided into two Lots. Lot 1, the provision of a FDI Market Intelligence Tool and Lot 2, provision of a FDI Location Benchmarking Tool. One Contractor will be awarded each lot however, there are no restrictions on the number of Lots a Tenderer can bid for or be awarded. Therefore, Tenderers may tender for one, or both Lots as they wish. Please see ID 5214618 Specification for further information.

### **II.2.5) Award criteria**

Quality criterion - Name: AC1 Methods and Sources of Data Collection / Weighting: 9

Quality criterion - Name: AC2 Contingency, Escalation and Training / Weighting: 9

Quality criterion - Name: AC3 Social Value / Weighting: 12

Cost criterion - Name: AC4 Total Contract Price / Weighting: 70

### **II.2.11) Information about options**

Options: Yes

Description of options

After the initial contract period of three years, there are two options to extend the contract for up to one year on each occasion.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Award of a contract without prior publication of a call for competition in the cases listed below

- No tenders or no suitable tenders/requests to participate in response to open procedure

Explanation:

As per Article 32(2)(a) where no tenders, no suitable tenders, no requests to participate or no suitable requests to participate have been submitted in response to an open procedure or a restricted procedure, provided that the initial conditions of the contract are not substantially altered and that a report is sent to the Commission where it so requests, no suitable tender was received for notice ref 2023/S 000-036287, therefore with no changes to the initial conditions of the contract Invest NI moved from open to negotiated procedure without prior publication.

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2023/S 000-036287](#)

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## **Section V. Award of contract**

### **Contract No**

1

### **Lot No**

1

### **Title**

Lot 1 - Provision of A FDI Market Intelligence Tool

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

14 March 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 1

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 1

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

FINANCIAL TIMES LIMITEDTHE

Bracken House, 1 Friday Street

London

EC4M 9BT

Email

[carmel.ferris@ft.com](mailto:carmel.ferris@ft.com)

Telephone

+44 2077756719

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

<https://etendersni.gov.uk/epps>

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £250,000

Total value of the contract/lot: £250,000

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## **Section V. Award of contract**

### **Contract No**

2

### **Lot No**

2

### **Title**

Lot 2 - Provision of a FDI Location Benchmarking Tool

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

14 March 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 1

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 1

The contract has been awarded to a group of economic operators: No

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Internet address

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The contractor is an SME

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**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £250,000

Total value of the contract/lot: £250,000

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## **Section VI. Complementary information**

### **VI.3) Additional information**

Contract monitoring: the successful contractor's performance on the contract will be regularly monitored. Contractors not delivering on contract requirements is a serious matter. It means the public purse is not getting what it is paying for. If a contractor fails to reach satisfactory levels of contract performance they will be given a specified time to improve. If, after the specified time, they still fail to reach satisfactory levels of contract performance, the matter will be escalated to senior management in construction and procurement delivery (CPD) for further action. If this occurs and their performance still does not improve to satisfactory levels within the specified period, this may be considered grounds for termination of the contract at your expense as provided for in the Conditions of Contract. In lieu of termination, CPD may issue a Notice of Written Warning or a Notice of Unsatisfactory Performance. A supplier in receipt of multiple Notices of Written Warning or a Notice of Unsatisfactory Performance may, in accordance with The Public Contracts Regulations 2015 (as amended), be excluded from future public procurement competitions for a period of up to three years.

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

The UK does not have any such bodies with responsibility for appeal/mediation procedures. Instead; any challenges are dealt with by the High Court, Commercial Division, to which proceedings may be issued regarding alleged breaches of the PCR 2015 as amended.

Belfast

Country

United Kingdom