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Contract

ID 5166959 DfE - Invest NI - Provision of Advice and Guidance on NI's Dual Market Access Framework

Invest Northern Ireland

F03: Contract award notice

Notice identifier: 2024/S 000-008224

Procurement identifier (OCID): ocds-h6vhtk-042b18

Published 14 March 2024, 3:29pm

Section I: Contracting authority

I.1) Name and addresses

Invest Northern Ireland

Bedford Square, Bedford Street

BELFAST

BT2 7ES

Email

StrategicDelivery.CPD@finance-ni.gov.uk

Country

United Kingdom

Region code

UK - United Kingdom

Internet address(es)

Main address

<https://etendersni.gov.uk/epps>

Buyer's address

<https://etendersni.gov.uk/epps>

I.2) Information about joint procurement

The contract is awarded by a central purchasing body

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

General public services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

ID 5166959 DfE - Invest NI - Provision of Advice and Guidance on NI's Dual Market Access Framework

Reference number

5166959

II.1.2) Main CPV code

- 79300000 - Market and economic research; polling and statistics

II.1.3) Type of contract

Services

II.1.4) Short description

The Client wishes to appoint a framework of Contractors to Provide advice, analysis and guidance to Invest NI (including its overseas offices), potential foreign direct investors, and DfE on the benefits (or otherwise) of Northern Ireland's Dual Market Access proposition brought about through the Northern Ireland Protocol and Windsor Framework. There are two separate Lots with a maximum of 3 Contractors to be appointed per Lot: 1. Advice, Analysis and Guidance on the Movement of Goods To and From Northern Ireland 2. Advice and Guidance on the Movement of People It is intended that the contracts will commence upon contract award (expected to be March 2024).

II.1.6) Information about lots

This contract is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £200,000

II.2) Description

II.2.1) Title

Lot 1 Advice, Analysis and Guidance on the Movement of Goods To and From NI

Lot No

1

II.2.2) Additional CPV code(s)

- 79311400 - Economic research services
- 79400000 - Business and management consultancy and related services
- 79410000 - Business and management consultancy services
- 79411000 - General management consultancy services

II.2.3) Place of performance

NUTS codes

- UKN - Northern Ireland

II.2.4) Description of the procurement

The Client wishes to appoint a framework of Contractors to Provide advice, analysis and guidance to Invest NI (including its overseas offices), potential foreign direct investors, and DfE on the benefits (or otherwise) of Northern Ireland's Dual Market Access proposition brought about through the Northern Ireland Protocol and Windsor Framework. There are two separate Lots with a maximum of 3 Contractors to be appointed per Lot: 1. Advice, Analysis and Guidance on the Movement of Goods To and From Northern Ireland 2. Advice and Guidance on the Movement of People It is intended that the contracts will commence upon contract award (expected to be March 2024).

II.2.5) Award criteria

Quality criterion - Name: AC1 Team Experience- Customs / Weighting: 13.8

Quality criterion - Name: AC2 Team Experience- Taxation / Weighting: 13.8

Quality criterion - Name: AC3 Team Experience- Standards Regulatory Requirements / Weighting: 13.8

Quality criterion - Name: AC4 Contract Management / Weighting: 8.4

Quality criterion - Name: AC5 Social Value / Weighting: 10.2

Cost criterion - Name: AC6 Daily Rate / Weighting: 40

II.2.11) Information about options

Options: Yes

Description of options

There is one option to extend for any period up to, and including, twelve months

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Lot 2 Advice and Guidance on the Movement of People

Lot No

2

II.2.2) Additional CPV code(s)

- 79311400 - Economic research services
- 79400000 - Business and management consultancy and related services
- 79410000 - Business and management consultancy services
- 79411000 - General management consultancy services

II.2.3) Place of performance

NUTS codes

- UKN - Northern Ireland

II.2.4) Description of the procurement

The Client wishes to appoint a framework of Contractors to Provide advice, analysis and guidance to Invest NI (including its overseas offices), potential foreign direct investors, and DfE on the benefits (or otherwise) of Northern Ireland's Dual Market Access proposition brought about through the Northern Ireland Protocol and Windsor Framework. There are two separate Lots with a maximum of 3 Contractors to be appointed per Lot: 1. Advice, Analysis and Guidance on the Movement of Goods To and From Northern Ireland 2. Advice and Guidance on the Movement of People It is intended that the contracts will commence upon contract award (expected to be March 2024).

II.2.5) Award criteria

Quality criterion - Name: AC1 Team Experience / Weighting: 42

Quality criterion - Name: AC2 Contract Management / Weighting: 7.8

Quality criterion - Name: AC3 Social Value / Weighting: 10.2

Cost criterion - Name: AC4 Daily Rate / Weighting: 40

II.2.11) Information about options

Options: Yes

Description of options

There is one option to extend for any period up to, and including, twelve months.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2024/S 000-000386](#)

Section V. Award of contract

Contract No

1

Lot No

1

Title

Lot 1 Advice, Analysis and Guidance on the Movement of Goods To and From NI

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

14 March 2024

V.2.2) Information about tenders

Number of tenders received: 6

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 3

Number of tenders received by electronic means: 6

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

PINNACLE GROWTH GROUP LIMITED

42 Bachelors Walk

Lisburn

BT28 1XN

Email

robert.mcconnell@pinnaclegrowth.com

Telephone

+44 7849493735

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

<https://etendersni.gov.uk/epps>

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

KPMG

The Soloist Building, 1 Lanyon Place

Belfast

BT1 3LP

Email

ie-fm-belfasttenders@kpmg.ie

Telephone

+44 2890243377

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

<https://etendersni.gov.uk/epps>

The contractor is an SME

No

V.2.3) Name and address of the contractor

INSTITUTE OF EXPORT AND INTERNATIONAL TRADE THE

Export House Minerva Business Park

PETERBOROUGH

PE2 6FT

Email

sam.pileggi@export.org.uk

Telephone

+44 1733404400

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

<https://etendersni.gov.uk/epps>

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £150,000

Total value of the contract/lot: £150,000

Section V. Award of contract

Contract No

2

Lot No

2

Title

Lot 2 Advice and Guidance on the Movement of People

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

14 March 2024

V.2.2) Information about tenders

Number of tenders received: 6

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 6

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

CLEAVER FULTON RANKIN LTD

50 Bedford St

BELFAST

BT2 7FW

Email

j.robinson@cfrlaw.co.uk

Telephone

+44 2890243141

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

<https://etendersni.gov.uk/epps>

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £50,000

Total value of the contract/lot: £50,000

Section VI. Complementary information

VI.3) Additional information

The successful Contractor's performance will be managed as per the specification, and regularly monitored. Contractors not delivering.. on contract requirements is a serious matter. It means the public purse is not getting what it is paying for. If a Contractor fails to reach.. satisfactory levels of contract performance they will be given a specified time to improve. If, after the specified time, they still fail to.. reach satisfactory levels of contract performance, the matter will be escalated to senior management in CPD for further action. If this.. occurs and their performance still does not improve to satisfactory levels within the specified period, it may be grounds for termination.. of the contract at the Contractor's expense. In lieu of termination they may be issued with a Notice of Written Warning or a Notice of... Unsatisfactory Performance. A central register of such Notices for supplies and services Contracts will be maintained and published.. on the CPD website. Any Contractor in receipt of multiple Notices of Written Warning or Notices of Unsatisfactory Performance will be.. required to declare this in future tender submissions for a period of three years from the date of issue of the Notice. It may also result in.. the Contractor being excluded from all procurement competitions being undertaken by Centres of Procurement.

VI.4) Procedures for review

VI.4.1) Review body

The UK does not have any such bodies with responsibility for appeal/mediation procedures.

Belfast

Country

United Kingdom

VI.4.3) Review procedure

Precise information on deadline(s) for review procedures

CPD complied with the Public Contracts Regulations 2015 and incorporated. a..... standstill period (i.e. a minimum of 10 calendar days) at the point information on the award of contract was communicated to. tenderers... That notification provided full information on the award decision. This provided time for the unsuccessful tenderers to. challenge the.. award decision before the contract was entered into..