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Contract

## **Provision of Associate Trainer Services**

West College Scotland

F03: Contract award notice

Notice identifier: 2021/S 000-008214

Procurement identifier (OCID): ocds-h6vhtk-0287f5

Published 19 April 2021, 2:05pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

West College Scotland

Renfrew Road

Paisley

PA3 4DR

#### **Email**

[procurement@wcs.ac.uk](mailto:procurement@wcs.ac.uk)

#### **Telephone**

+44 3006006060

#### **Country**

United Kingdom

**NUTS code**

UKM - Scotland

**Internet address(es)**

Main address

<http://www.westcollegescotland.ac.uk>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00465](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00465)

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Education

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Provision of Associate Trainer Services

Reference number

WCS19/040

#### **II.1.2) Main CPV code**

- 80000000 - Education and training services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

The College is looking to appoint a number of service providers on a framework contract to provide associate trainer services on a call-off basis subject to demand.

The College will be seeking bids from service providers delivering courses in the following areas:

Health and Safety

Accredited Management Training

Non-accredited Management Training

Trade Skills

Wellbeing

Digital Skills

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

## **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £1,600,000

## **II.2) Description**

### **II.2.1) Title**

Health and Safety

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 80560000 - Health and first-aid training services
- 80562000 - First-aid training services

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

Main site or place of performance

The geographic focus for the Associate Trainer will be the West Region of Scotland (particularly Renfrewshire, Dunbartonshire and Inverclyde areas).

### **II.2.4) Description of the procurement**

The delivery of health and safety training on behalf of the college.

### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 80

Price - Weighting: 20

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

Please note this lot contains a number of sub-lots which will be awarded on a discreet basis.

## **II.2) Description**

### **II.2.1) Title**

Accredited Management Training

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 80532000 - Management training services

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

Main site or place of performance

The geographic focus for the Associate Trainer will be the West Region of Scotland (particularly Renfrewshire, Dunbartonshire and Inverclyde areas).

### **II.2.4) Description of the procurement**

The delivery of accredited management training on behalf of the college.

### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 80

Price - Weighting: 20

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Non-Accredited Management Training

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 80532000 - Management training services

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

Main site or place of performance

The geographic focus for the Associate Trainer will be the West Region of Scotland (particularly Renfrewshire, Dunbartonshire and Inverclyde areas).

### **II.2.4) Description of the procurement**

The delivery of non-accredited management training on behalf of the college.

### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 80

Price - Weighting: 20

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

Please note this lot contains a number of sub-lots which will be awarded on a discreet basis

## **II.2) Description**

### **II.2.1) Title**

Trade Skills

Lot No

4

### **II.2.2) Additional CPV code(s)**

- 80530000 - Vocational training services
- 80510000 - Specialist training services
- 80531100 - Industrial training services

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

Main site or place of performance

The geographic focus for the Associate Trainer will be the West Region of Scotland (particularly Renfrewshire, Dunbartonshire and Inverclyde areas).

## **II.2.4) Description of the procurement**

The provision of Trade Skills training on behalf of the college.

## **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 20

Price - Weighting: 80

## **II.2.11) Information about options**

Options: No

## **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Wellbeing

Lot No

5

### **II.2.2) Additional CPV code(s)**

- 80500000 - Training services
- 80510000 - Specialist training services

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

Main site or place of performance



The geographic focus for the Associate Trainer will be the West Region of Scotland (particularly Renfrewshire, Dunbartonshire and Inverclyde areas).

#### **II.2.4) Description of the procurement**

The delivery of Wellbeing training on behalf of the college.

#### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 80

Price - Weighting: 20

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2) Description**

#### **II.2.1) Title**

Digital Skills

Lot No

6

#### **II.2.2) Additional CPV code(s)**

- 80500000 - Training services
- 80510000 - Specialist training services

#### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

Main site or place of performance

The geographic focus for the Associate Trainer will be the West Region of Scotland (particularly Renfrewshire, Dunbartonshire and Inverclyde areas).

#### **II.2.4) Description of the procurement**

The provision of Digital Skills training on behalf of the college.

#### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 80

Price - Weighting: 20

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

#### **II.2.14) Additional information**

The is lot contains a number of sub-lots which will be awarded discreetly.

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Restricted procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2021/S 000-000175](#)

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## **Section V. Award of contract**

### **Lot No**

1

### **Title**

Health and Safety

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

7 April 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 8

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 8

Number of tenders received by electronic means: 8

The contract has been awarded to a group of economic operators: Yes

### **V.2.3) Name and address of the contractor**

GA Safety Solutions

63a Clydesdale St

Hamilton

ML3 0DD

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Business Training Associates Centre

172 Maxwellton Ave, Calderwood

East Kilbride

G74 3DX

Country

United Kingdom

NUTS code

- UKM95 - South Lanarkshire

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Safe Hands Medical Services Ltd

5, Anderson Drive

Castle Douglas

DG7 1BZ

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

CBES Ltd

Caledonia House, Lawmoor Street

Glasgow

G5 0US

Telephone

+44 8445610670

Country

United Kingdom

NUTS code

- UKM82 - Glasgow City

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

G & A Wilson Consultants Limited

9 Central Path, Mount Vernon

Glasgow

G32 9HZ

Country

United Kingdom

NUTS code

- UKM82 - Glasgow City

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Supportive Solutions Ltd

22 Bonnymuir Crescent

Bonnybridge

Fk4 1gd

Telephone

+44 7809261542

Country

United Kingdom

NUTS code

- UKM76 - Falkirk

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Sibbald Training

Shona's Way,

Blackridge

EH48 3BN

Telephone

+44 7841780972

Country

United Kingdom

NUTS code

- UKM78 - West Lothian

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Tigers Ltd

Office 33, Floor 3, Hydepark Business Centre, 60 Mollinsburn Street,

Glasgow,

G21 4SF

Telephone

+44 1417715200

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £266,000

Total value of the contract/lot: £266,000

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## **Section V. Award of contract**

### **Lot No**

2

### **Title**

Accredited Management Training

A contract/lot is awarded: Yes



## **V.2) Award of contract**

### **V.2.1) Date of conclusion of the contract**

7 April 2021

### **V.2.2) Information about tenders**

Number of tenders received: 2

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 2

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: Yes

### **V.2.3) Name and address of the contractor**

Quo Solvis Ltd

64 Dounehill

Jedburgh

TD8 6LJ

Telephone

+44 7711897738

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Pragmatique Ltd

16 Waverley Court

EDINBURGH

EH19 3BX

Telephone

+44 7753204197

Country

United Kingdom

NUTS code

- UKM75 - Edinburgh, City of

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £266,000

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## **Section V. Award of contract**

### **Lot No**

3

### **Title**

Non-Accredited Management Training

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

7 April 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 12

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 12

Number of tenders received by electronic means: 12

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

MZN Consultancy

66 Watermill Ave, Lenzie

Glasgow

G66 5EL

Telephone

+44 7975826656

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Blue Ptarmigan

119 Avalon Gardens

Linlithgow

EH49 7PL

Country

United Kingdom

NUTS code

- UKM - Scotland

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

NoTosh Limited

27 Lauriston Street

Edinburgh

EH3 9DQ

Telephone

+44 7919921830

Country

United Kingdom

NUTS code

- UKM75 - Edinburgh, City of

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Tigers Ltd

Office 33, Floor 3, Hydepark Business Centre, 60 Mollinsburn Street,

Glasgow,

G21 4SF

Telephone

+44 1417715200

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Mary Fraser (soletrader)

The Old Schoolhouse, Wellpark Road

Banknock

FK4 1TP

Telephone

+44 7817526091

Country

United Kingdom

NUTS code

- UKM76 - Falkirk

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Pragmatique Ltd

16 Waverley Court

EDINBURGH

EH19 3BX

Telephone

+44 7753204197

Country

United Kingdom

NUTS code

- UKM75 - Edinburgh, City of

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Quo Solvis Ltd

64 Dounehill

Jedburgh

TD8 6LJ

Telephone

+44 7711897738

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Square Pegs Coaching

100 Pollok Drive

Bishopbriggs

G64 2DZ

Telephone

+44 7880583653

Country

United Kingdom

NUTS code

- UKM81 - East Dunbartonshire, West Dunbartonshire and Helensburgh & Lomond

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Coull Coaching LTD

76 rokeby crescent

strathaven

ML10 6EG

Telephone

+44 7929280517

Country

United Kingdom

NUTS code

- UKM95 - South Lanarkshire

The contractor is an SME

No



**V.2.3) Name and address of the contractor**

Successful Learning Solutions Ltd

5 WOODBURN TERRACE

EDINBURGH

EH10 4SH

Telephone

+44 7541537462

Country

United Kingdom

NUTS code

- UKM - Scotland

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Supportive Solutions Ltd

22 Bonnymuir Crescent

Bonnybridge

Fk4 1gd

Telephone

+44 7809261542

Country

United Kingdom

NUTS code

- UKM76 - Falkirk

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Business Success Partnership

20 Glanderston Avenue, Newton Mearns

Glasgow

G77 6SY

Telephone

+44 7789277168

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £266,000

Total value of the contract/lot: £266,000

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## **Section V. Award of contract**

## **Lot No**

5

## **Title**

Wellbeing

A contract/lot is awarded: Yes

## **V.2) Award of contract**

### **V.2.1) Date of conclusion of the contract**

7 April 2021

### **V.2.2) Information about tenders**

Number of tenders received: 7

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 7

Number of tenders received by electronic means: 7

The contract has been awarded to a group of economic operators: Yes

### **V.2.3) Name and address of the contractor**

Mary Fraser (soletrader)

The Old Schoolhouse, Wellpark Road

Banknock

FK4 1TP

Telephone

+44 7817526091

Country

United Kingdom

NUTS code

- UKM76 - Falkirk

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

GA Safety Solutions

63a Clydesdale St

Hamilton

ML3 0DD

Telephone

+44 7470485991

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Digital Bricks

5/10 Dean Bank Lane

Edinburgh

EH3 5BS

Telephone

+44 7976986946

Country

United Kingdom

NUTS code

- UKM75 - Edinburgh, City of

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Le Grove Media & Training

4 Park Quad

Glasgow

G3 6BS

Telephone

+44 7815751158

Country

United Kingdom

NUTS code

- UKM82 - Glasgow City

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Supportive Solutions Ltd

22 Bonnymuir Crescent

Bonnybridge

Fk4 1gd

Telephone

+44 7809261542

Country

United Kingdom

NUTS code

- UKM76 - Falkirk

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Coull Coaching LTD

76 rokeby crescent

strathaven

ML10 6EG

Telephone

+44 7929280517

Country

United Kingdom

NUTS code

- UKM95 - South Lanarkshire

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Tigers Ltd

Office 33, Floor 3, Hydepark Business Centre, 60 Mollinsburn Street,

Glasgow,

G21 4SF

Telephone

+44 1417715200

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £266,000

Total value of the contract/lot: £266,000

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## **Section V. Award of contract**

### **Lot No**

6

### **Title**

Digital Skills

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

7 April 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 4

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 4

Number of tenders received by electronic means: 4

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Mary Fraser (soletrader)

The Old Schoolhouse, Wellpark Road

Banknock

FK4 1TP



Telephone

+44 7817526091

Country

United Kingdom

NUTS code

- UKM76 - Falkirk

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

NSDesign Ltd

22 Montrose Street, Merchant City

Glasgow

G1 1RE

Telephone

+44 141586390

Country

United Kingdom

NUTS code

- UKM82 - Glasgow City

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Successful Learning Solutions Ltd

5 WOODBURN TERRACE

EDINBURGH

EH10 4SH

Telephone

+44 7541537462

Country

United Kingdom

NUTS code

- UKM - Scotland

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Aillum

Mirren Court 3, 123 Renfrew Road

Paisley

PA3 4EA

Telephone

+44 7751848589

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £266,000

Total value of the contract/lot: £266,000

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### **Section V. Award of contract**

#### **Lot No**

4

#### **Title**

Trade Skills

A contract/lot is awarded: No

#### **V.1) Information on non-award**

The contract/lot is not awarded

No tenders or requests to participate were received or all were rejected

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## Section VI. Complementary information

### VI.3) Additional information

Please note this is a dual stage tender process with respondents scoring a 3 or 4 in response to questions 4C1.2 in the ESPD document being carried through to the second stage of the tender process where the tender documentation will be issued. The evaluation criteria for this first stage process is detailed in the ESPD document.

The College has provided maximum rates against each of the courses in every lot:

The maximum day rate for any course is 420GBP excluding VAT where applicable

The maximum half day rate for any course is 230GBP excluding VAT where applicable

Tenderers who submit price schedules with rates above these capped rates will have their submission treated as non-compliant. Please note this applies to daily rates, half-day rates and price per course.

The maximum price for each course will not exceed the duration of the relevant course in days as provided by the college multiplied by the maximum capped rate provided by the College.

The buyer has indicated that it will accept electronic tender responses for the second stage of the tender via Public Contracts Scotland-Tender. A user guide is available at:

<https://www.publiccontractsscotland.gov.uk/helpandresources/download/46e90123-56ea-4ce6-9bc5-13cba204e358>

Suppliers are advised to allow adequate time for uploading documents and to dispatch the electronic response well in advance of the closing time to avoid any last minute problems.

Community benefits are included in this requirement. For more information see:

<https://www.gov.scot/policies/public-sector-procurement/community-benefits-in-procurement/>

A summary of the expected community benefits has been provided as follows:

Under the terms of this contract the Contractor will have the opportunity to deliver Community Benefits in support of the College's objectives. Examples of the types of Community Benefits that may be offered will be included in the tender documentation.

(SC Ref:595171)

(SC Ref:651167)

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

Paisley Sheriff Court

3 St James' St

Paisley

PA3 2HL

Country

United Kingdom