

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/008196-2021>

Future opportunity

## **Procurement for the Provision of Incontinence Products (Pads) Incl. A Delivery Service to Hospitals & Patient Homes - All Wales**

NHS Wales Shared Services Partnership

F01: Prior information notice

Prior information only

Notice reference: 2021/S 000-008196

Published: 19 April 2021, 12:24pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

NHS Wales Shared Services Partnership

Fourth Floor, Companies House, Crown Way

Cardiff

CF14 3UB

#### **Email**

[kayleigh.zammit@wales.nhs.uk](mailto:kayleigh.zammit@wales.nhs.uk)

#### **Telephone**

+44 2920903868

#### **Country**

United Kingdom

## **NUTS code**

UKL - Wales

## **Internet address(es)**

Main address

<http://www.procurement.wales.nhs.uk>

Buyer's address

[https://www.sell2wales.gov.wales/search/Search\\_AuthProfile.aspx?ID=AA0221](https://www.sell2wales.gov.wales/search/Search_AuthProfile.aspx?ID=AA0221)

## **I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

## **I.3) Communication**

Additional information can be obtained from the above-mentioned address

Electronic communication requires the use of tools and devices that are not generally available. Unrestricted and full direct access to these tools and devices is possible, free of charge, at

<https://www.etenderwales.bravosolution.co.uk>

## **I.4) Type of the contracting authority**

Body governed by public law

## **I.5) Main activity**

Health

---

## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Procurement for the Provision of Incontinence Products (Pads) Incl. A Delivery Service to Hospitals & Patient Homes - All Wales

Reference number

PAD/OJEU/42448

#### **II.1.2) Main CPV code**

- 33751000 - Disposable nappies

#### **II.1.3) Type of contract**

Supplies

#### **II.1.4) Short description**

NHS Wales Shared Services Partnership (NWSSP) – Procurement Services on behalf of University Health Boards UHB and Trusts, is planning to publish a tender for the provision of Incontinence Products (Pads) Incl. A Delivery Service to Hospitals & Patient Homes, which will be let for an initial period of 3 years, with the option to extend for a further 2 years.

Supply of adult, child and babies body-worn disposable incontinence products to include all-in-ones, pull-ups, pads, washable products, fixation pants. Supply and delivery will be required for hospitals and patients at home throughout Wales. It is the intention to award this contract to a sole provider on an All Wales basis.

#### **II.1.5) Estimated total value**

Value excluding VAT: £29,630,260

#### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.2) Description**

## **II.2.2) Additional CPV code(s)**

- 85142400 - Home delivery of incontinence products
- 33141621 - Incontinence kit
- 33000000 - Medical equipments, pharmaceuticals and personal care products
- 33700000 - Personal care products
- 18310000 - Underwear
- 18400000 - Special clothing and accessories

## **II.2.3) Place of performance**

NUTS codes

- UKL - Wales

Main site or place of performance

All secondary care sites and active patients homes across all 7 Health Boards and Trusts in Wales.

## **II.2.4) Description of the procurement**

Incontinence can range in severity from a small leak to complete loss of bladder or bowel control. Incontinence affects women, men and children of all ages, physical ability and background. There are however some health conditions and life events that can put a person at an increased risk of developing either urinary or fecal incontinence.

Bladder and bowel problems are common and in most cases treatable, but they are poorly understood and often under-prioritised within health and care provision in Wales. Individual patient assessment is a fundamental activity guiding best practice for the provision of containment products for adults in Wales. This is essential prior to identifying management options and consideration of the use of containment products.

The contract is for the supply and delivery of disposable and washable (reusable) incontinence products to both primary and secondary care patients, and does not include or provide individual assessments. This service is excluded from the contract as it undertaken by Continence Advisors within each Health Board and Trust.

The product ranges include;

- Adult Napkins/Diapers – All-in-Ones
- Babies (under 4 years) / Children (4 years+) Napkins/Diapers

- Pads – Shaped and Rectangular

- Fixation Pants

- Procedure Pads

The pressures on NHS Wales is increasing each year with the growth in patients requiring ongoing continence care, and inflationary pressures related to the trading relationship with the EU. Therefore, interest in Value Based Health Care (VBHC) has increased significantly in the NHS and it is very closely associated with the Welsh Government's 'Prudent Healthcare' in Wales initiative.

- Achieve health and wellbeing with the public, patients and professionals as equal partners through co-production.

- Care for those with the greatest health need first, making the most effective use of all skills and resources.

- Do only what is needed, no more, no less; and do no harm.

- Reduce inappropriate variation using evidence-based practices consistently and transparently.

## **II.2.14) Additional information**

The Contracting Authority intends to use an eTendering system in this procurement exercise and reserves the right to use a reverse auction.

## **II.3) Estimated date of publication of contract notice**

1 June 2021

---

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

---

## Section VI. Complementary information

### VI.3) Additional information

Due to the aforementioned product requirements and VBHC considerations NHS Wales are looking to work with partner(s) with demonstrable experience in the supply of Incontinence Products (Pads) Incl. A Delivery Service to Hospitals & Patient Homes.

If you are interested in this procurement exercise please feel send an expression of interest with a brief summary of your organisation,

services and products to the following contact: Kayleigh Zammit -  
[kayleigh.zammit@wales.nhs.uk](mailto:kayleigh.zammit@wales.nhs.uk)

NOTE: To register your interest in this notice and obtain any additional information please visit the Sell2Wales Web Site at  
[https://www.sell2wales.gov.wales/Search/Search\\_Switch.aspx?ID=97113](https://www.sell2wales.gov.wales/Search/Search_Switch.aspx?ID=97113).

(WA Ref:97113)