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Award

Age Well - Population Health Management for Essex

NHS Castle Point and Rochford CCG

F15: Voluntary ex ante transparency notice

Notice identifier: 2022/S 000-008192

Procurement identifier (OCID): ocds-h6vhtk-03269a

Published 25 March 2022, 3:53pm

Section I: Contracting authority/entity

I.1) Name and addresses

NHS Castle Point and Rochford CCG

Pearl House, 12 Castle Rd,

Rayleigh

SS6 7QF

Email

cariad.burgess@attain.co.uk

Country

United Kingdom

NUTS code

UKH3 - Essex

Internet address(es)

Main address

<https://castlepointandrochfordccq.nhs.uk/>

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Health

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Age Well - Population Health Management for Essex

II.1.2) Main CPV code

- 79411000 - General management consultancy services

II.1.3) Type of contract

Services

II.1.4) Short description

This is a voluntary ex ante transparency notice and is intended to provide notice of the Authority's intention to award a contract to deliver a Ageing Well Population Health Management service covering the population of Mid & South Essex, for a period of 9 months, from 4th April 2022. The aggregate contract value is forecasted at £800,000.00 over the 9 month term.

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £800,000

II.2) Description

II.2.2) Additional CPV code(s)

- 79410000 - Business and management consultancy services

II.2.3) Place of performance

NUTS codes

- UKH3 - Essex

Main site or place of performance

Mid and South Essex

II.2.4) Description of the procurement

This is a voluntary ex ante transparency notice and is intended to provide notice of the Authority's intention to award a contract to deliver a Age Well Population Health Management service covering the population of Mid & South Essex, for a period of 9 months, from 4th April 2022. The aggregate contract value is forecasted at £800,000.00 over the 9 month term.

This notice is made by the Contracting Authorities; NHS Castle Point and Rochford Clinical Commissioning Group, NHS Southend Clinical Commissioning Group, NHS Basildon & Brentwood Clinical Commissioning Group, NHS Mid Essex Clinical Commissioning Group, NHS Thurrock Clinical Commissioning Group, (hereinafter referred to as “the Authority”) in compliance with their local standing financial instructions (SFIs).

The Authority will observe a 10-day standstill from the date of publication of this VEAT, during which the CCGs will not enter into any contractual arrangement.

The Service:

Newton Europe have been delivering the wider Connect Programme in Essex to transform care for older adults. The Connect Programme has successfully brought partners together in Mid and South Essex over the last year to transform outcomes for older people, with impacts across the non-elective pathway and into social care. Through the Connect Programme, stakeholders have identified further opportunities to improve system and patient outcomes and reduce health inequalities through a shift to Place and Neighbourhood led delivery, harnessing Population Health approaches.

This is the continuation of work based on outputs of core findings with a provider who was previously awarded a contract via a compliant framework and the impact of COVID has meant that there has been no capacity available (mainly due to redeployment of key staff) to undertake a more involved procurement process.

The Commissioners believe that working directly with Newton Europe is the best option to successfully undertake this work and maximise value for money as:

Working collaboratively with the provider will allow Commissioners to mobilise at pace, such that implementation can enable us to support necessary system pressure reduction in time for next winter. Additionally, each month of delay will cost £0.9m - £1.7m in missed benefits.

The need for this Diagnostic phase was realised through delivery of the Connect programme

and complements the work delivered to date. The preferred supplier have worked successfully with the system over the last year to deliver the Connect Programme – they understands the local context and have significant knowledge of the locality and the patient cohorts. With consistent context and stakeholders, onboarding of a different partner would further significantly delay activity, and would require extra resource (and cost) from the system to support, whereas Newton Europe will be able to deliver impact from the beginning of the engagement.

This is the continuation of work with a provider who was previously awarded a contract via a compliant framework and the impact of COVID has meant that there has been no capacity available to undertake a more involved procurement process, any delay will lead to missed benefits.

The non-recurrent programme of diagnostic work will be delivered in a period of 90-100 days throughout quarters 1-3 of 2022/23. The service period shall therefore be 9 months.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 100

Price - Weighting: 0

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Negotiated without a prior call for competition

- The works, supplies or services can be provided only by a particular economic operator for the following reason:
 - absence of competition for technical reasons

Explanation:

The Authority has taken a decision to award a contract to Newton Europe as it is considered to be the most technically capable provider in the current environment, due to Newton's understanding and ability to deliver the Connect Programme, of which this PHM PCN work has arisen.

Onboarding of a different partner would further significantly delay activity and would require extra resource (and cost) from the system to support, whereas Newton Europe will be able to deliver impact from the beginning of the engagement. Any further delay will lead to missed benefits which would limit the system's ability to design and deliver changes to drive improved outcomes and prevent demand downstream before winter pressures next year. This is a non-recurrent contract for 9 months.

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

Section V. Award of contract/concession

Title

PHM PCN Diagnostic

A contract/lot is awarded: Yes

V.2) Award of contract/concession

V.2.1) Date of conclusion of the contract

23 March 2022

V.2.2) Information about tenders

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor/concessionaire

NEWTON EUROPE LIMITED

2 Kingston Business Park, Kingston Bagpuize, Abingdon,

Oxfordshire

OX13 5FE

Country

United Kingdom

NUTS code

- UKH3 - Essex

Internet address

<https://www.newtoneurope.com/>

The contractor/concessionaire is an SME

No

V.2.4) Information on value of contract/lot/concession (excluding VAT)

Total value of the contract/lot/concession: £800,000

V.2.5) Information about subcontracting

The contract/lot/concession is likely to be subcontracted

Section VI. Complementary information

VI.3) Additional information

The Contracting Authorities participating in the publication of this VEAT and the award of the contract communicated herein are:

NHS Basildon & Brentwood Clinical Commissioning Group

Phoenix House, Christopher Martin Road

Basildon

SS14 3HG

<https://basildonandbrentwoodccg.nhs.uk/>

NHS Castle Point and Rochford Clinical Commissioning Group

Pearl House, 12 Castle Road

Rayleigh

SS6 7QF

<https://castlepointandrochfordccg.nhs.uk/>

NHS Southend Clinical Commissioning Group

6th Floor, Civic Centre, Victoria Avenue

Southend-on-Sea

SS1 9SB

<https://southendccg.nhs.uk/>

NHS Thurrock Clinical Commissioning Group

Civic Offices 2nd Floor, New Road

Grays

RM17 6SL

<https://www.thurrockccg.nhs.uk/>

NHS Mid Essex Clinical Commissioning Group

Wren House, Colchester Road

Chelmsford

CM2 5PF

<https://midessexccg.nhs.uk/>

VI.4) Procedures for review

VI.4.1) Review body

High Court of Justice of England and Wales

Strand

London

WC2A 2LL

Country

United Kingdom

VI.4.2) Body responsible for mediation procedures

NHS Castle Point and Rochford CCG

Pearl House, 12 Castle Rd,

Rayleigh

SS6 7QF

Country

United Kingdom

Internet address

<https://castlepointandrochfordccg.nhs.uk/>