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Contract

# Salt for Winter Road maintenance

Scotland Excel

F03: Contract award notice

Notice identifier: 2023/S 000-008188

Procurement identifier (OCID): ocds-h6vhtk-03b4c9

Published 21 March 2023, 3:19pm

# **Section I: Contracting authority**

## I.1) Name and addresses

Scotland Excel

Renfrewshire House, Cotton Street

Paisley

PA1 1AR

#### Contact

David Kerr

#### **Email**

roads@scotland-execl.org.uk

## **Telephone**

+44 1414888656

## Country

**United Kingdom** 

#### **NUTS** code

UKM83 - Inverclyde, East Renfrewshire and Renfrewshire

## Internet address(es)

Main address

http://www.scotland-excel.org.uk

Buyer's address

 $\underline{https://www.publiccontractsscotland.gov.uk/search/Search\_AuthProfile.aspx?ID=AA1038} \\ \underline{3}$ 

# I.2) Information about joint procurement

The contract is awarded by a central purchasing body

# I.4) Type of the contracting authority

Body governed by public law

# I.5) Main activity

General public services

# **Section II: Object**

## II.1) Scope of the procurement

### II.1.1) Title

Salt for Winter Road maintenance

Reference number

15-21

### II.1.2) Main CPV code

• 14410000 - Rock salt

## II.1.3) Type of contract

Supplies

#### II.1.4) Short description

This framework is for the supply and delivery of bulk rock salt, bagged salt, bulk marine salt, bulk treated salt, de-icing products as well as associated equipment and accessories.

#### II.1.6) Information about lots

This contract is divided into lots: Yes

#### II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £70,000,000

## II.2) Description

#### II.2.1) Title

Rock Salt to Harbour/Port

Lot No

1

### II.2.2) Additional CPV code(s)

- 34927100 Road salt
- 14410000 Rock salt

#### II.2.3) Place of performance

**NUTS** codes

· UKM - Scotland

Main site or place of performance

Various locations throughout the geographical boundaries of the participating councils and associate members within Scotland.

#### II.2.4) Description of the procurement

Supply and delivery of 6.3mm Bulk Rock Salt to Harbour/Port.

#### II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 20

Price - Weighting: 80

## II.2.11) Information about options

Options: No

# II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

#### II.2.14) Additional information

Economic operators may be excluded from this competition if they are in any of the situations referred to in Regulation 58 of the Public Contracts (Scotland) Regulations 2015. Please see the Invitation to Tender contained on the PCS-Tender project relevant to this procurement and the other Procurement Documents for further information.

## II.2) Description

#### II.2.1) Title

Rock Salt to Depot

Lot No

2

### II.2.2) Additional CPV code(s)

- 34927100 Road salt
- 14410000 Rock salt

#### II.2.3) Place of performance

**NUTS** codes

UKM - Scotland

Main site or place of performance

Various locations throughout the geographical boundaries of the participating councils and associate members within Scotland.

#### II.2.4) Description of the procurement

Supply and delivery of 6.3mm and/or 10mm Bulk Rock Salt to Council Depot/Salt Store.

#### II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 20

Price - Weighting: 80

### II.2.11) Information about options

Options: No

#### II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

#### II.2.14) Additional information

Economic operators may be excluded from this competition if they are in any of the situations referred to in Regulation 58 of the Public Contracts (Scotland) Regulations 2015. Please see the Invitation to Tender contained on the PCS-Tender project relevant to this procurement and the other Procurement Documents for further information.

## II.2) Description

### II.2.1) Title

Bagged Salt

Lot No

3

## II.2.2) Additional CPV code(s)

- 14410000 Rock salt
- 34927100 Road salt

#### II.2.3) Place of performance

**NUTS** codes

· UKM - Scotland

Main site or place of performance

Various locations throughout the geographical boundaries of the participating councils and associate members within Scotland.

### II.2.4) Description of the procurement

Supply and delivery of Bagged Salt to member establishments.

### II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 20

Price - Weighting: 80

#### II.2.11) Information about options

Options: No

## II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

#### II.2.14) Additional information

Economic operators may be excluded from this competition if they are in any of the situations referred to in Regulation 58 of the Public Contracts (Scotland) Regulations 2015. Please see the Invitation to Tender contained on the PCS-Tender project relevant to this procurement and the other Procurement Documents for further information.

## II.2) Description

#### II.2.1) Title

Marine Salt to Depot

Lot No

4

## II.2.2) Additional CPV code(s)

• 34927100 - Road salt

#### II.2.3) Place of performance

**NUTS** codes

· UKM - Scotland

Main site or place of performance

Various locations throughout the geographical boundaries of the participating councils and associate members within Scotland.

### II.2.4) Description of the procurement

Supply and delivery of 6.3mm and/or 10mm Bulk Marine Salt to Council Depot/Salt Store.

### II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 20

Price - Weighting: 80

#### II.2.11) Information about options

Options: No

## II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

#### II.2.14) Additional information

Economic operators may be excluded from this competition if they are in any of the situations referred to in Regulation 58 of the Public Contracts (Scotland) Regulations 2015. Please see the Invitation to Tender contained on the PCS-Tender project relevant to this procurement and the other Procurement Documents for further information.

## II.2) Description

#### II.2.1) Title

**Treated Marine Salt** 

Lot No

5

## II.2.2) Additional CPV code(s)

- 14410000 Rock salt
- 34927100 Road salt

#### II.2.3) Place of performance

**NUTS** codes

· UKM - Scotland

Main site or place of performance

Various locations throughout the geographical boundaries of the participating councils and associate members within Scotland.

#### II.2.4) Description of the procurement

Supply and delivery of 6.3mm Bulk Treated Marine Salt to Council Depot/Salt Store.

#### II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 20

Price - Weighting: 80

### II.2.11) Information about options

Options: No

### II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

### II.2.14) Additional information

Economic operators may be excluded from this competition if they are in any of the situations referred to in Regulation 58 of the Public Contracts (Scotland) Regulations 2015. Please see the Invitation to Tender contained on the PCS-Tender project relevant to this procurement and the other Procurement Documents for further information.

## II.2) Description

#### II.2.1) Title

De-icing preparations and equipment

Lot No

6

#### II.2.2) Additional CPV code(s)

• 24951310 - De-icing agents

#### II.2.3) Place of performance

**NUTS** codes

· UKM - Scotland

Main site or place of performance

Various locations throughout the geographical boundaries of the participating councils and associate members within Scotland.

#### II.2.4) Description of the procurement

Supply and delivery of De-Icing Products to member establishments.

#### II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 20

Price - Weighting: 80

#### II.2.11) Information about options

Options: No

#### II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

### II.2.14) Additional information

Economic operators may be excluded from this competition if they are in any of the situations referred to in Regulation 58 of the Public Contracts (Scotland) Regulations 2015. Please see the Invitation to Tender contained on the PCS-Tender project relevant to this procurement and the other Procurement Documents for further information.

## II.2) Description

### II.2.1) Title

Grit Bins and Other equipment and accessories

Lot No

7

### II.2.2) Additional CPV code(s)

- 44511120 Shovels
- 34144420 Salt spreaders
- 44614100 Storage bins

#### II.2.3) Place of performance

**NUTS** codes

• UKM - Scotland

Main site or place of performance

Various locations throughout the geographical boundaries of the participating councils and associate members within Scotland.

## II.2.4) Description of the procurement

Supply and delivery of Grit Bins to member establishments.

### II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 20

Price - Weighting: 80

#### II.2.11) Information about options

Options: No

### II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

### II.2.14) Additional information

Economic operators may be excluded from this competition if they are in any of the situations referred to in Regulation 58 of the Public Contracts (Scotland) Regulations 2015. Please see the Invitation to Tender contained on the PCS-Tender project relevant to this procurement and the other Procurement Documents for further information.

## Section IV. Procedure

# **IV.1) Description**

## IV.1.1) Type of procedure

Open procedure

### IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

### IV.1.6) Information about electronic auction

An electronic auction will be used

## IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

## IV.2) Administrative information

### IV.2.1) Previous publication concerning this procedure

Notice number: <u>2022/S 022-190802</u>

## Section V. Award of contract

#### Lot No

1

### **Title**

Rock Salt to Harbour/Port

A contract/lot is awarded: Yes

## V.2) Award of contract

### V.2.1) Date of conclusion of the contract

30 September 2022

## V.2.2) Information about tenders

Number of tenders received: 1

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 1

The contract has been awarded to a group of economic operators: No

### V.2.3) Name and address of the contractor

Irish Salt Mining and Exploration Company Limited-The

10 Fort Rd

Carrickfergus

**BT38 9BT** 

Email

## sales@irishsaltmining.com

Telephone

+44 2893351151

Fax

+44 2893364849

Country

**United Kingdom** 

**NUTS** code

• UKN - Northern Ireland

The contractor is an SME

Yes

## V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £20,000,000

# Section V. Award of contract

#### Lot No

2

#### **Title**

Rock Salt to Depot

A contract/lot is awarded: Yes

## V.2) Award of contract

## V.2.1) Date of conclusion of the contract

30 September 2022

### V.2.2) Information about tenders

Number of tenders received: 3

Number of tenders received from SMEs: 3

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 3

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: Yes

### V.2.3) Name and address of the contractor

Irish Salt Mining and Exploration Company Limited-The

10 Fort Rd

Carrickfergus

**BT38 9BT** 

Email

sales@irishsaltmining.com

Telephone

+44 2893351151

Fax

+44 2893364849

Country

**United Kingdom** 

**NUTS** code

• UKN - Northern Ireland

The contractor is an SME

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## V.2.3) Name and address of the contractor

Compass Minerals UK Ltd

Astbury Hause, Bradford Road

Winsford

CW7 2PA

Email

sales@compassminerals.co.uk

Telephone

+44 1606596539

Fax

+44 1606559464

Country

**United Kingdom** 

**NUTS** code

• UKD63 - Cheshire West and Chester

Internet address

www.compassminerals.com

The contractor is an SME

Yes

## V.2.3) Name and address of the contractor

ICL UK(Sales) Limited

Boulby mine, , Loftus

## Saltburn by the sea, Cleveland

**TS13 4UZ** 

Email

mark.thompson@icl-group.com

Telephone

+44 1287646525

Country

**United Kingdom** 

**NUTS** code

• UKC1 - Tees Valley and Durham

Internet address

www.icl-group.com

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £39,000,000

## Section V. Award of contract

#### Lot No

3

### **Title**

**Bagged Salt** 

A contract/lot is awarded: Yes

## V.2) Award of contract

### V.2.1) Date of conclusion of the contract

30 September 2022

## V.2.2) Information about tenders

Number of tenders received: 1

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 1

The contract has been awarded to a group of economic operators: No

#### V.2.3) Name and address of the contractor

J.C. PEACOCK & CO., LIMITED

North Harbour

Ayr

KA8 8AE

Email

## info@peacocksalt.co.uk

Telephone

+44 1292292000

Country

**United Kingdom** 

NUTS code

• UKM94 - South Ayrshire

Internet address

## www.peacocksalt.co.uk

The contractor is an SME

Yes

## V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £3,000,000

## Section V. Award of contract

#### Lot No

4

### **Title**

Marine Salt to Depot

A contract/lot is awarded: Yes

## V.2) Award of contract

## V.2.1) Date of conclusion of the contract

30 September 2022

#### V.2.2) Information about tenders

Number of tenders received: 1

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 1

The contract has been awarded to a group of economic operators: No

## V.2.3) Name and address of the contractor

J.C. PEACOCK & CO., LIMITED

North Harbour

Ayr

KA8 8AE

Email

## info@peacocksalt.co.uk

Telephone

+44 1292292000

Country

**United Kingdom** 

NUTS code

• UKM94 - South Ayrshire

Internet address

## www.peacocksalt.co.uk

The contractor is an SME

Yes

## V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £4,000,000

## Section V. Award of contract

#### Lot No

5

#### **Title**

**Treated Marine Salt** 

A contract/lot is awarded: Yes

## V.2) Award of contract

## V.2.1) Date of conclusion of the contract

30 September 2022

## V.2.2) Information about tenders

Number of tenders received: 1

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 1

The contract has been awarded to a group of economic operators: No

## V.2.3) Name and address of the contractor

Compass Minerals UK Ltd

Astbury Hause, Bradford Road

Winsford

CW7 2PA

Email

## sales@compassminerals.co.uk

Telephone

+44 1606596539

Fax

+44 1606559464

Country

**United Kingdom** 

**NUTS** code

• UKD63 - Cheshire West and Chester

Internet address

www.compassminerals.com

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £2,000,000

## Section V. Award of contract

### Lot No

6

### **Title**

De-icing preparations and equipment

A contract/lot is awarded: Yes

## V.2) Award of contract

### V.2.1) Date of conclusion of the contract

30 September 2022

### V.2.2) Information about tenders

Number of tenders received: 3

Number of tenders received from SMEs: 3

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 3

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: Yes

#### V.2.3) Name and address of the contractor

J.C. PEACOCK & CO., LIMITED

North Harbour

Ayr

KA8 8AE

Email

info@peacocksalt.co.uk

Telephone

+44 1292292000

Country

**United Kingdom** 

**NUTS** code

• UKM94 - South Ayrshire

Internet address

## www.peacocksalt.co.uk

The contractor is an SME

Yes

## V.2.3) Name and address of the contractor

Glasdon (UK) Limited

Glasdon House, Preston New Road

Blackpool

FY4 4WA

Email

## judith.mercer@glasdon-uk.co.uk

Telephone

+44 1253600400

Fax

+44 1253792258

Country

**United Kingdom** 

NUTS code

• UKD4 - Lancashire

Internet address

## www.glasdon.com

The contractor is an SME

Yes

## V.2.3) Name and address of the contractor

Houldsworth Business Centre, Reddish Stockport SK5 6DA	Safecote Limited
·	Houldsworth Business Centre, Reddish
SK5 6DA	Stockport
	SK5 6DA

Email

dcavanagh@safecote.com

Telephone

+44 7717212313

Country

**United Kingdom** 

**NUTS** code

• UK - United Kingdom

Internet address

www.safecote.com

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £1,000,000

## Section V. Award of contract

### Lot No

7

#### **Title**

Grit Bins and Other equipment and accessories

A contract/lot is awarded: Yes

## V.2) Award of contract

### V.2.1) Date of conclusion of the contract

30 September 2022

## V.2.2) Information about tenders

Number of tenders received: 2

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 2

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: Yes

## V.2.3) Name and address of the contractor

J.C. PEACOCK & CO., LIMITED

North Harbour

Ayr

KA8 8AE

Email

## info@peacocksalt.co.uk

Telephone

+44 1292292000

Country

**United Kingdom** 

**NUTS** code

• UKM94 - South Ayrshire

Internet address

## www.peacocksalt.co.uk

The contractor is an SME

Yes

## V.2.3) Name and address of the contractor

Glasdon (UK) Limited

Glasdon House, Preston New Road

Blackpool

FY4 4WA

Email

judith.mercer@glasdon-uk.co.uk

Telephone

+44 1253600400

Fax

+44 1253792258

Country

## **United Kingdom**

**NUTS** code

• UKD4 - Lancashire

Internet address

www.glasdon.com

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £1,000,000

# **Section VI. Complementary information**

## VI.3) Additional information

(SC Ref:712069)

## VI.4) Procedures for review

VI.4.1) Review body

Court of Session

Parliament Square

Edinburgh

EH1 1RQ

Country

**United Kingdom**