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Contract

## **Salt for Winter Road maintenance**

Scotland Excel

F03: Contract award notice

Notice identifier: 2023/S 000-008188

Procurement identifier (OCID): ocds-h6vhtk-03b4c9

Published 21 March 2023, 3:19pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Scotland Excel

Renfrewshire House, Cotton Street

Paisley

PA1 1AR

#### **Contact**

David Kerr

#### **Email**

[roads@scotland-execl.org.uk](mailto:roads@scotland-execl.org.uk)

#### **Telephone**

+44 1414888656

**Country**

United Kingdom

**NUTS code**

UKM83 - Inverclyde, East Renfrewshire and Renfrewshire

**Internet address(es)**

Main address

<http://www.scotland-excel.org.uk>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA10383](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA10383)

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

General public services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Salt for Winter Road maintenance

Reference number

15-21

#### **II.1.2) Main CPV code**

- 14410000 - Rock salt

#### **II.1.3) Type of contract**

Supplies

#### **II.1.4) Short description**

This framework is for the supply and delivery of bulk rock salt, bagged salt, bulk marine salt, bulk treated salt, de-icing products as well as associated equipment and accessories.

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £70,000,000

### **II.2) Description**

#### **II.2.1) Title**

Rock Salt to Harbour/Port

Lot No

1

## **II.2.2) Additional CPV code(s)**

- 34927100 - Road salt
- 14410000 - Rock salt

## **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

Main site or place of performance

Various locations throughout the geographical boundaries of the participating councils and associate members within Scotland.

## **II.2.4) Description of the procurement**

Supply and delivery of 6.3mm Bulk Rock Salt to Harbour/Port.

## **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 20

Price - Weighting: 80

## **II.2.11) Information about options**

Options: No

## **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2.14) Additional information**

Economic operators may be excluded from this competition if they are in any of the situations referred to in Regulation 58 of the Public Contracts (Scotland) Regulations 2015. Please see the Invitation to Tender contained on the PCS-Tender project relevant to this procurement and the other Procurement Documents for further information.

## **II.2) Description**

### **II.2.1) Title**

Rock Salt to Depot

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 34927100 - Road salt
- 14410000 - Rock salt

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

Main site or place of performance

Various locations throughout the geographical boundaries of the participating councils and associate members within Scotland.

### **II.2.4) Description of the procurement**

Supply and delivery of 6.3mm and/or 10mm Bulk Rock Salt to Council Depot/Salt Store.

### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 20

Price - Weighting: 80

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2.14) Additional information**

Economic operators may be excluded from this competition if they are in any of the situations referred to in Regulation 58 of the Public Contracts (Scotland) Regulations 2015. Please see the Invitation to Tender contained on the PCS-Tender project relevant to this procurement and the other Procurement Documents for further information.

## **II.2) Description**

### **II.2.1) Title**

Bagged Salt

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 14410000 - Rock salt
- 34927100 - Road salt

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

Main site or place of performance

Various locations throughout the geographical boundaries of the participating councils and associate members within Scotland.

### **II.2.4) Description of the procurement**

Supply and delivery of Bagged Salt to member establishments.

### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 20

Price - Weighting: 80

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

Economic operators may be excluded from this competition if they are in any of the situations referred to in Regulation 58 of the Public Contracts (Scotland) Regulations 2015. Please see the Invitation to Tender contained on the PCS-Tender project relevant to this procurement and the other Procurement Documents for further information.

## **II.2) Description**

### **II.2.1) Title**

Marine Salt to Depot

Lot No

4

### **II.2.2) Additional CPV code(s)**

- 34927100 - Road salt

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

Main site or place of performance

Various locations throughout the geographical boundaries of the participating councils and

associate members within Scotland.

#### **II.2.4) Description of the procurement**

Supply and delivery of 6.3mm and/or 10mm Bulk Marine Salt to Council Depot/Salt Store.

#### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 20

Price - Weighting: 80

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

#### **II.2.14) Additional information**

Economic operators may be excluded from this competition if they are in any of the situations referred to in Regulation 58 of the Public Contracts (Scotland) Regulations 2015. Please see the Invitation to Tender contained on the PCS-Tender project relevant to this procurement and the other Procurement Documents for further information.

### **II.2) Description**

#### **II.2.1) Title**

Treated Marine Salt

Lot No

5

#### **II.2.2) Additional CPV code(s)**

- 14410000 - Rock salt
- 34927100 - Road salt



### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

Main site or place of performance

Various locations throughout the geographical boundaries of the participating councils and associate members within Scotland.

### **II.2.4) Description of the procurement**

Supply and delivery of 6.3mm Bulk Treated Marine Salt to Council Depot/Salt Store.

### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 20

Price - Weighting: 80

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

Economic operators may be excluded from this competition if they are in any of the situations referred to in Regulation 58 of the Public Contracts (Scotland) Regulations 2015. Please see the Invitation to Tender contained on the PCS-Tender project relevant to this procurement and the other Procurement Documents for further information.

## **II.2) Description**

### **II.2.1) Title**

De-icing preparations and equipment

Lot No

6

### **II.2.2) Additional CPV code(s)**

- 24951310 - De-icing agents

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

Main site or place of performance

Various locations throughout the geographical boundaries of the participating councils and associate members within Scotland.

### **II.2.4) Description of the procurement**

Supply and delivery of De-Icing Products to member establishments.

### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 20

Price - Weighting: 80

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

Economic operators may be excluded from this competition if they are in any of the situations referred to in Regulation 58 of the Public Contracts (Scotland) Regulations 2015. Please see the Invitation to Tender contained on the PCS-Tender project relevant to this

procurement and the other Procurement Documents for further information.

## **II.2) Description**

### **II.2.1) Title**

Grit Bins and Other equipment and accessories

Lot No

7

### **II.2.2) Additional CPV code(s)**

- 44511120 - Shovels
- 34144420 - Salt spreaders
- 44614100 - Storage bins

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

Main site or place of performance

Various locations throughout the geographical boundaries of the participating councils and associate members within Scotland.

### **II.2.4) Description of the procurement**

Supply and delivery of Grit Bins to member establishments.

### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 20

Price - Weighting: 80

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

Economic operators may be excluded from this competition if they are in any of the situations referred to in Regulation 58 of the Public Contracts (Scotland) Regulations 2015. Please see the Invitation to Tender contained on the PCS-Tender project relevant to this procurement and the other Procurement Documents for further information.

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

#### **IV.1.6) Information about electronic auction**

An electronic auction will be used

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2022/S 022-190802](#)

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## **Section V. Award of contract**

### **Lot No**

1

### **Title**

Rock Salt to Harbour/Port

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

30 September 2022

#### **V.2.2) Information about tenders**

Number of tenders received: 1

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 1

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Irish Salt Mining and Exploration Company Limited-The

10 Fort Rd

Carrickfergus

BT38 9BT

Email

[sales@irishsaltmining.com](mailto:sales@irishsaltmining.com)

Telephone

+44 2893351151

Fax

+44 2893364849

Country

United Kingdom

NUTS code

- UKN - Northern Ireland

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £20,000,000

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## **Section V. Award of contract**

### **Lot No**

2

### **Title**

Rock Salt to Depot

A contract/lot is awarded: Yes

### **V.2) Award of contract**

### **V.2.1) Date of conclusion of the contract**

30 September 2022

### **V.2.2) Information about tenders**

Number of tenders received: 3

Number of tenders received from SMEs: 3

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 3

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: Yes

### **V.2.3) Name and address of the contractor**

Irish Salt Mining and Exploration Company Limited-The

10 Fort Rd

Carrickfergus

BT38 9BT

Email

[sales@irishsaltmining.com](mailto:sales@irishsaltmining.com)

Telephone

+44 2893351151

Fax

+44 2893364849

Country

United Kingdom

NUTS code

- UKN - Northern Ireland

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Compass Minerals UK Ltd

Astbury House, Bradford Road

Winsford

CW7 2PA

Email

[sales@compassminerals.co.uk](mailto:sales@compassminerals.co.uk)

Telephone

+44 1606596539

Fax

+44 1606559464

Country

United Kingdom

NUTS code

- UKD63 - Cheshire West and Chester

Internet address

[www.compassminerals.com](http://www.compassminerals.com)

The contractor is an SME



Yes

### **V.2.3) Name and address of the contractor**

ICL UK(Sales) Limited

Boulby mine, , Loftus

Saltburn by the sea, Cleveland

TS13 4UZ

Email

[mark.thompson@icl-group.com](mailto:mark.thompson@icl-group.com)

Telephone

+44 1287646525

Country

United Kingdom

NUTS code

- UKC1 - Tees Valley and Durham

Internet address

[www.icl-group.com](http://www.icl-group.com)

The contractor is an SME

Yes

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £39,000,000

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## **Section V. Award of contract**

### **Lot No**

3

### **Title**

Bagged Salt

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

30 September 2022

#### **V.2.2) Information about tenders**

Number of tenders received: 1

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 1

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

J.C. PEACOCK & CO., LIMITED

North Harbour

Ayr

KA8 8AE

Email

[info@peacocksalt.co.uk](mailto:info@peacocksalt.co.uk)

Telephone

+44 1292292000

Country

United Kingdom

NUTS code

- UKM94 - South Ayrshire

Internet address

[www.peacocksalt.co.uk](http://www.peacocksalt.co.uk)

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £3,000,000

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## **Section V. Award of contract**

### **Lot No**

4

### **Title**

Marine Salt to Depot

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

30 September 2022

#### **V.2.2) Information about tenders**

Number of tenders received: 1

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 1

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

J.C. PEACOCK & CO., LIMITED

North Harbour

Ayr

KA8 8AE

Email

[info@peacocksalt.co.uk](mailto:info@peacocksalt.co.uk)

Telephone

+44 1292292000

Country

United Kingdom

NUTS code

- UKM94 - South Ayrshire

Internet address

[www.peacocksalt.co.uk](http://www.peacocksalt.co.uk)

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £4,000,000

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## **Section V. Award of contract**

### **Lot No**

5

### **Title**

Treated Marine Salt

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

30 September 2022

#### **V.2.2) Information about tenders**

Number of tenders received: 1

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 1

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Compass Minerals UK Ltd

Astbury House, Bradford Road

Winsford

CW7 2PA

Email

[sales@compassminerals.co.uk](mailto:sales@compassminerals.co.uk)

Telephone

+44 1606596539

Fax

+44 1606559464

Country

United Kingdom

NUTS code

- UKD63 - Cheshire West and Chester

Internet address

[www.compassminerals.com](http://www.compassminerals.com)

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £2,000,000

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## **Section V. Award of contract**

### **Lot No**

6

### **Title**

De-icing preparations and equipment

A contract/lot is awarded: Yes

## **V.2) Award of contract**

### **V.2.1) Date of conclusion of the contract**

30 September 2022

### **V.2.2) Information about tenders**

Number of tenders received: 3

Number of tenders received from SMEs: 3

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 3

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: Yes

### **V.2.3) Name and address of the contractor**

J.C. PEACOCK & CO., LIMITED

North Harbour

Ayr

KA8 8AE

Email

[info@peacocksalt.co.uk](mailto:info@peacocksalt.co.uk)

Telephone

+44 1292292000

Country

United Kingdom



NUTS code

- UKM94 - South Ayrshire

Internet address

[www.peacocksalt.co.uk](http://www.peacocksalt.co.uk)

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Glasdon (UK) Limited

Glasdon House, Preston New Road

Blackpool

FY4 4WA

Email

[judith.mercer@glasdon-uk.co.uk](mailto:judith.mercer@glasdon-uk.co.uk)

Telephone

+44 1253600400

Fax

+44 1253792258

Country

United Kingdom

NUTS code

- UKD4 - Lancashire

Internet address

[www.glasdon.com](http://www.glasdon.com)

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Safecote Limited

Houldsworth Business Centre, Reddish

Stockport

SK5 6DA

Email

[dcavanagh@safecote.com](mailto:dcavanagh@safecote.com)

Telephone

+44 7717212313

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

[www.safecote.com](http://www.safecote.com)

The contractor is an SME

Yes

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £1,000,000

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## **Section V. Award of contract**

### **Lot No**

7

### **Title**

Grit Bins and Other equipment and accessories

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

30 September 2022

#### **V.2.2) Information about tenders**

Number of tenders received: 2

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 2

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

J.C. PEACOCK & CO., LIMITED

North Harbour

Ayr

KA8 8AE

Email

[info@peacocksalt.co.uk](mailto:info@peacocksalt.co.uk)

Telephone

+44 1292292000

Country

United Kingdom

NUTS code

- UKM94 - South Ayrshire

Internet address

[www.peacocksalt.co.uk](http://www.peacocksalt.co.uk)

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Glasdon (UK) Limited

Glasdon House, Preston New Road

Blackpool

FY4 4WA

Email

[judith.mercer@glasdon-uk.co.uk](mailto:judith.mercer@glasdon-uk.co.uk)

Telephone

+44 1253600400

Fax

+44 1253792258

Country

United Kingdom

NUTS code

- UKD4 - Lancashire

Internet address

[www.glasdon.com](http://www.glasdon.com)

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £1,000,000

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## **Section VI. Complementary information**

### **VI.3) Additional information**

(SC Ref:712069)

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Court of Session

Parliament Square

Edinburgh

EH1 1RQ

Country

United Kingdom