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Contract

Salt for Winter Road maintenance

Scotland Excel

F03: Contract award notice

Notice identifier: 2023/S 000-008188

Procurement identifier (OCID): ocds-h6vhtk-03b4c9

Published 21 March 2023, 3:19pm

Section I: Contracting authority

I.1) Name and addresses

Scotland Excel

Renfrewshire House, Cotton Street

Paisley

PA1 1AR

Contact

David Kerr

Email

roads@scotland-execl.org.uk

Telephone

+44 1414888656

Country

United Kingdom

NUTS code

UKM83 - Inverclyde, East Renfrewshire and Renfrewshire

Internet address(es)

Main address

<http://www.scotland-excel.org.uk>

Buyer's address

https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA10383

I.2) Information about joint procurement

The contract is awarded by a central purchasing body

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

General public services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Salt for Winter Road maintenance

Reference number

15-21

II.1.2) Main CPV code

- 14410000 - Rock salt

II.1.3) Type of contract

Supplies

II.1.4) Short description

This framework is for the supply and delivery of bulk rock salt, bagged salt, bulk marine salt, bulk treated salt, de-icing products as well as associated equipment and accessories.

II.1.6) Information about lots

This contract is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £70,000,000

II.2) Description

II.2.1) Title

Rock Salt to Harbour/Port

Lot No

1

II.2.2) Additional CPV code(s)

- 34927100 - Road salt
- 14410000 - Rock salt

II.2.3) Place of performance

NUTS codes

- UKM - Scotland

Main site or place of performance

Various locations throughout the geographical boundaries of the participating councils and associate members within Scotland.

II.2.4) Description of the procurement

Supply and delivery of 6.3mm Bulk Rock Salt to Harbour/Port.

II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 20

Price - Weighting: 80

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

Economic operators may be excluded from this competition if they are in any of the situations referred to in Regulation 58 of the Public Contracts (Scotland) Regulations 2015. Please see the Invitation to Tender contained on the PCS-Tender project relevant to this procurement and the other Procurement Documents for further information.

II.2) Description

II.2.1) Title

Rock Salt to Depot

Lot No

2

II.2.2) Additional CPV code(s)

- 34927100 - Road salt
- 14410000 - Rock salt

II.2.3) Place of performance

NUTS codes

- UKM - Scotland

Main site or place of performance

Various locations throughout the geographical boundaries of the participating councils and associate members within Scotland.

II.2.4) Description of the procurement

Supply and delivery of 6.3mm and/or 10mm Bulk Rock Salt to Council Depot/Salt Store.

II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 20

Price - Weighting: 80

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

Economic operators may be excluded from this competition if they are in any of the situations referred to in Regulation 58 of the Public Contracts (Scotland) Regulations 2015. Please see the Invitation to Tender contained on the PCS-Tender project relevant to this procurement and the other Procurement Documents for further information.

II.2) Description

II.2.1) Title

Bagged Salt

Lot No

3

II.2.2) Additional CPV code(s)

- 14410000 - Rock salt
- 34927100 - Road salt

II.2.3) Place of performance

NUTS codes

- UKM - Scotland

Main site or place of performance

Various locations throughout the geographical boundaries of the participating councils and associate members within Scotland.

II.2.4) Description of the procurement

Supply and delivery of Bagged Salt to member establishments.

II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 20

Price - Weighting: 80

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

Economic operators may be excluded from this competition if they are in any of the situations referred to in Regulation 58 of the Public Contracts (Scotland) Regulations 2015. Please see the Invitation to Tender contained on the PCS-Tender project relevant to this procurement and the other Procurement Documents for further information.

II.2) Description

II.2.1) Title

Marine Salt to Depot

Lot No

4

II.2.2) Additional CPV code(s)

- 34927100 - Road salt

II.2.3) Place of performance

NUTS codes

- UKM - Scotland

Main site or place of performance

Various locations throughout the geographical boundaries of the participating councils and associate members within Scotland.

II.2.4) Description of the procurement

Supply and delivery of 6.3mm and/or 10mm Bulk Marine Salt to Council Depot/Salt Store.

II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 20

Price - Weighting: 80

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

Economic operators may be excluded from this competition if they are in any of the situations referred to in Regulation 58 of the Public Contracts (Scotland) Regulations 2015. Please see the Invitation to Tender contained on the PCS-Tender project relevant to this procurement and the other Procurement Documents for further information.

II.2) Description

II.2.1) Title

Treated Marine Salt

Lot No

5

II.2.2) Additional CPV code(s)

- 14410000 - Rock salt
- 34927100 - Road salt

II.2.3) Place of performance

NUTS codes

- UKM - Scotland

Main site or place of performance

Various locations throughout the geographical boundaries of the participating councils and associate members within Scotland.

II.2.4) Description of the procurement

Supply and delivery of 6.3mm Bulk Treated Marine Salt to Council Depot/Salt Store.

II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 20

Price - Weighting: 80

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

Economic operators may be excluded from this competition if they are in any of the situations referred to in Regulation 58 of the Public Contracts (Scotland) Regulations 2015. Please see the Invitation to Tender contained on the PCS-Tender project relevant to this procurement and the other Procurement Documents for further information.

II.2) Description

II.2.1) Title

De-icing preparations and equipment

Lot No

6

II.2.2) Additional CPV code(s)

- 24951310 - De-icing agents

II.2.3) Place of performance

NUTS codes

- UKM - Scotland

Main site or place of performance

Various locations throughout the geographical boundaries of the participating councils and associate members within Scotland.

II.2.4) Description of the procurement

Supply and delivery of De-Icing Products to member establishments.

II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 20

Price - Weighting: 80

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

Economic operators may be excluded from this competition if they are in any of the situations referred to in Regulation 58 of the Public Contracts (Scotland) Regulations 2015. Please see the Invitation to Tender contained on the PCS-Tender project relevant to this procurement and the other Procurement Documents for further information.

II.2) Description

II.2.1) Title

Grit Bins and Other equipment and accessories

Lot No

7

II.2.2) Additional CPV code(s)

- 44511120 - Shovels
- 34144420 - Salt spreaders
- 44614100 - Storage bins

II.2.3) Place of performance

NUTS codes

- UKM - Scotland

Main site or place of performance

Various locations throughout the geographical boundaries of the participating councils and associate members within Scotland.

II.2.4) Description of the procurement

Supply and delivery of Grit Bins to member establishments.

II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 20

Price - Weighting: 80

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

Economic operators may be excluded from this competition if they are in any of the situations referred to in Regulation 58 of the Public Contracts (Scotland) Regulations 2015. Please see the Invitation to Tender contained on the PCS-Tender project relevant to this procurement and the other Procurement Documents for further information.

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

IV.1.6) Information about electronic auction

An electronic auction will be used

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2022/S 022-190802](#)

Section V. Award of contract

Lot No

1

Title

Rock Salt to Harbour/Port

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

30 September 2022

V.2.2) Information about tenders

Number of tenders received: 1

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 1

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Irish Salt Mining and Exploration Company Limited-The

10 Fort Rd

Carrickfergus

BT38 9BT

Email

sales@irishsaltmining.com

Telephone

+44 2893351151

Fax

+44 2893364849

Country

United Kingdom

NUTS code

- UKN - Northern Ireland

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £20,000,000

Section V. Award of contract

Lot No

2

Title

Rock Salt to Depot

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

30 September 2022

V.2.2) Information about tenders

Number of tenders received: 3

Number of tenders received from SMEs: 3

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 3

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Irish Salt Mining and Exploration Company Limited-The

10 Fort Rd

Carrickfergus

BT38 9BT

Email

sales@irishsaltmining.com

Telephone

+44 2893351151

Fax

+44 2893364849

Country

United Kingdom

NUTS code

- UKN - Northern Ireland

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Compass Minerals UK Ltd

Astbury House, Bradford Road

Winsford

CW7 2PA

Email

sales@compassminerals.co.uk

Telephone

+44 1606596539

Fax

+44 1606559464

Country

United Kingdom

NUTS code

- UKD63 - Cheshire West and Chester

Internet address

www.compassminerals.com

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

ICL UK(Sales) Limited

Boulby mine, , Loftus

Saltburn by the sea, Cleveland

TS13 4UZ

Email

mark.thompson@icl-group.com

Telephone

+44 1287646525

Country

United Kingdom

NUTS code

- UKC1 - Tees Valley and Durham

Internet address

www.icl-group.com

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £39,000,000

Section V. Award of contract

Lot No

3

Title

Bagged Salt

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

30 September 2022

V.2.2) Information about tenders

Number of tenders received: 1

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 1

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

J.C. PEACOCK & CO., LIMITED

North Harbour

Ayr

KA8 8AE

Email

info@peacocksalt.co.uk

Telephone

+44 1292292000

Country

United Kingdom

NUTS code

- UKM94 - South Ayrshire

Internet address

www.peacocksalt.co.uk

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £3,000,000

Section V. Award of contract

Lot No

4

Title

Marine Salt to Depot

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

30 September 2022

V.2.2) Information about tenders

Number of tenders received: 1

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 1

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

J.C. PEACOCK & CO., LIMITED

North Harbour

Ayr

KA8 8AE

Email

info@peacocksalt.co.uk

Telephone

+44 1292292000

Country

United Kingdom

NUTS code

- UKM94 - South Ayrshire

Internet address

www.peacocksalt.co.uk

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £4,000,000

Section V. Award of contract

Lot No

5

Title

Treated Marine Salt

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

30 September 2022

V.2.2) Information about tenders

Number of tenders received: 1

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 1

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Compass Minerals UK Ltd

Astbury House, Bradford Road

Winsford

CW7 2PA

Email

sales@compassminerals.co.uk

Telephone

+44 1606596539

Fax

+44 1606559464

Country

United Kingdom

NUTS code

- UKD63 - Cheshire West and Chester

Internet address

www.compassminerals.com

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £2,000,000

Section V. Award of contract

Lot No

6

Title

De-icing preparations and equipment

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

30 September 2022

V.2.2) Information about tenders

Number of tenders received: 3

Number of tenders received from SMEs: 3

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 3

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

J.C. PEACOCK & CO., LIMITED

North Harbour

Ayr

KA8 8AE

Email

info@peacocksalt.co.uk

Telephone

+44 1292292000

Country

United Kingdom

NUTS code

- UKM94 - South Ayrshire

Internet address

www.peacocksalt.co.uk

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Glasdon (UK) Limited

Glasdon House, Preston New Road

Blackpool

FY4 4WA

Email

judith.mercer@glasdon-uk.co.uk

Telephone

+44 1253600400

Fax

+44 1253792258

Country

United Kingdom

NUTS code

- UKD4 - Lancashire

Internet address

www.glasdon.com

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Safecote Limited

Houldsworth Business Centre, Reddish

Stockport

SK5 6DA

Email

dcavanagh@safecote.com

Telephone

+44 7717212313

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

www.safecote.com

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £1,000,000

Section V. Award of contract

Lot No

7

Title

Grit Bins and Other equipment and accessories

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

30 September 2022

V.2.2) Information about tenders

Number of tenders received: 2

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 2

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

J.C. PEACOCK & CO., LIMITED

North Harbour

Ayr

KA8 8AE

Email

info@peacocksalt.co.uk

Telephone

+44 1292292000

Country

United Kingdom

NUTS code

- UKM94 - South Ayrshire

Internet address

www.peacocksalt.co.uk

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Glasdon (UK) Limited

Glasdon House, Preston New Road

Blackpool

FY4 4WA

Email

judith.mercer@glasdon-uk.co.uk

Telephone

+44 1253600400

Fax

+44 1253792258

Country

United Kingdom

NUTS code

- UKD4 - Lancashire

Internet address

www.glasdon.com

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £1,000,000

Section VI. Complementary information

VI.3) Additional information

(SC Ref:712069)

VI.4) Procedures for review

VI.4.1) Review body

Court of Session

Parliament Square

Edinburgh

EH1 1RQ

Country

United Kingdom