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Contract

## **FinOps solution**

JISC

UK7: Contract details notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2026/S 000-008128

Procurement identifier (OCID): ocds-h6vhtk-059ff6 ([view related notices](#))

Published 29 January 2026, 3:05pm

## **Scope**

## **Reference**

Proc2769

## **Description**

Jisc's Cloud Managed Services team was looking to procure a FinOps solution from a single provider. The successful solution will be predominately deployed by Jisc as the main user (use case (1) and (2)), however there is scope that the solution is in-directly made available to Jisc members and customers (use case (3)).

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## **Contract 1**

### **Supplier**

- IBM UNITED KINGDOM LIMITED

### **Contract value**

- £20,000,000 excluding VAT
- £24,000,000 including VAT

Above the relevant threshold

### **Date signed**

16 January 2026

### **Contract dates**

- 26 February 2026 to 25 February 2028
- Possible extension to 25 February 2030
- 4 years

Description of possible extension:

Two single-year extensions can be entered into following the initial two-year period, at the buyer's discretion (i.e. 2+1+1).

### **Main procurement category**

Services

### **CPV classifications**

- 72212482 - Business intelligence software development services

### **Contract locations**

- UK - United Kingdom

### **Justification for not setting key performance indicators**

Contract value is significantly accounted for by throughspend by Members' cloud usage, rather than expenditure by Jisc in the way of charges or fees (which will be only a much smaller percentage of that figure, and far below the £5m threshold where KPIs would be required).

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### **Other information**

#### **Applicable trade agreements**

- Government Procurement Agreement (GPA)

#### **Conflicts assessment prepared/revised**

Yes

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## Procedure

### Procedure type

Open procedure

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## Supplier

### IBM UNITED KINGDOM LIMITED

- Companies House: 00741598
- Public Procurement Organisation Number: PNQM-8935-PYGQ

Building C, IBM Hursley Office, Hursley Park Road

Winchester

SO21 2JN

United Kingdom

Email: [ukcat@uk.ibm.com](mailto:ukcat@uk.ibm.com)

Website: <http://www.ibm.com/uk-en/>

Region: UKJ36 - Central Hampshire

Small or medium-sized enterprise (SME): No

Voluntary, community or social enterprise (VCSE): No

Supported employment provider: No

Public service mutual: No

Contract 1

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## Contracting authority

### JISC

- Companies House: 05747339
- Public Procurement Organisation Number: PGYD-1575-ZHXX

4 Portwall Lane

Bristol

BS1 6NB

United Kingdom

Email: [chris.hallahan@jisc.ac.uk](mailto:chris.hallahan@jisc.ac.uk)

Website: <http://www.jisc.ac.uk/>

Region: UKK11 - Bristol, City of

Organisation type: Public authority - sub-central government