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Contract

## **Approved Supplier List for the Provision of Specialist Homecare Services on the Isle of Wight**

Isle of Wight Council

F03: Contract award notice

Notice identifier: 2021/S 000-008061

Procurement identifier (OCID): ocds-h6vhtk-02a6ee

Published 16 April 2021, 1:08pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Isle of Wight Council

County Hall, High Street

Newport

PO30 1UD

#### **Contact**

Mrs Hayley Holden

#### **Email**

[hayley.holden@iow.gov.uk](mailto:hayley.holden@iow.gov.uk)

#### **Telephone**

+44 1983821000

**Country**

United Kingdom

**NUTS code**

UKJ34 - Isle of Wight

**Internet address(es)**

Main address

<http://www.iwight.com>

Buyer's address

<http://www.iwight.com>

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

General public services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Approved Supplier List for the Provision of Specialist Homecare Services on the Isle of Wight

Reference number

DN502671

#### **II.1.2) Main CPV code**

- 85100000 - Health services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

The ASL comprises four Categories.

The Categories under this ASL are:

- Specialist home-based care and support for people with dementia (ages 18+);
- End of Life (including Continuing Healthcare (CHC) Fasttrack) care and support (ages 18+);
- Live-In Care and Support (ages 18+);
- Nurse led home-based care and support (ages 18+).

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £20,200,000

## **II.2) Description**

### **II.2.1) Title**

Specialist home-based care and support for people with dementia (ages 18+)

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 85000000 - Health and social work services
- 98000000 - Other community, social and personal services

### **II.2.3) Place of performance**

NUTS codes

- UKJ34 - Isle of Wight

### **II.2.4) Description of the procurement**

The Authority has established an approved supplier list to commission, across the Isle of Wight, care and support services which will improve the person's quality of life and maximise their long-term independence when they are living at home with dementia. The delivery of this service will require close working with other health and care providers, including personal assistants and voluntary sector organisations.

Every Supplier appoint on to the ASL under this Category shall provide an innovative, high quality service to support individuals, who wish to remain in their home but who require care and support to do so, supporting people with Dementia or other memory and cognition diagnosis of all ages.

The Supplier will be responsible for:

- The provision of timely, high quality care, including palliative and end of life care;
- Meeting identified health needs for the individual;
- Ensuring that people are treated as individuals and their preferences and choices are respected;

- Implementing individual support plans in a way that promotes independence and confidence whilst ensuring that all individuals are treated with dignity and respect;
- Use a strengths-based approach that embodies the principles of person centred and outcome focussed support;
- Providing the people they support with a regular care worker (or small team of care workers) who understand and can meet their health and social care needs;
- Contributing to the self-care and management of those people suffering with longer term conditions;
- Responding flexibly to fluctuating health and social care needs, within the boundaries of this contract;
- Work proactively with health and care partners to maximise the persons outcomes and reablement goals.

### **II.2.5) Award criteria**

Quality criterion - Name: Mobilisation / Weighting: 10

Quality criterion - Name: Methodology / Weighting: 21

Quality criterion - Name: Staff recruitment, training and supervision / Weighting: 15

Quality criterion - Name: Quality assurance / Weighting: 20

Quality criterion - Name: Social value / Weighting: 2

Quality criterion - Name: Value for money / Weighting: 2

Price - Weighting: 30

### **II.2.11) Information about options**

Options: Yes

Description of options

The Term of the Approved Supplier List shall be 01 February 2021 (go live date) until 31 January 2029 with the option to extend for up to a further two years at the sole discretion of the Authority.

## **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

End of Life (including Continuing Healthcare (CHC) Fasttrack) care and support (ages 18+)

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 85000000 - Health and social work services
- 98000000 - Other community, social and personal services

### **II.2.3) Place of performance**

NUTS codes

- UKJ34 - Isle of Wight

### **II.2.4) Description of the procurement**

The Authority has established an approved supplier list to commission, across the Isle of Wight, care and support services which will improve the person's quality of life and maximise their long-term independence when they are living at home with dementia. The delivery of this service will require close working with other health and care providers, including personal assistants and voluntary sector organisations.

This service is a Domiciliary Care Service provided on an outreach or community basis and the service will operate and be available for referrals 24 hours a day, 7 days a week, every day of the year (including bank holidays).

This service includes but is not limited to, the following activities:

- Assistance with washing, bathing and showering;

- Assistance with toileting;
- Assistance with dressing and undressing, getting up and going to bed;
- Care of skin, hair, teeth and nails, where appropriate;
- Medication- checks and reminders;
- Monitor the persons condition and risks and alert the GP/case Manager if concerned;
- Food preparation at the person's home;
- Assistance with feeding;
- On occasion additional and social supported living support may be required; and
- Additional support, such as driving the individual to and from a medical appointment or accompanying them to a social event, as required.

### **II.2.5) Award criteria**

Quality criterion - Name: Mobilisation / Weighting: 10

Quality criterion - Name: Methodology / Weighting: 21

Quality criterion - Name: Staff recruitment, training and supervision / Weighting: 15

Quality criterion - Name: Quality assurance / Weighting: 20

Quality criterion - Name: Social value / Weighting: 2

Quality criterion - Name: Value for money / Weighting: 2

Price - Weighting: 30

### **II.2.11) Information about options**

Options: Yes

Description of options

The Term of the Approved Supplier List shall be 01 February 2021 (go live date) until 31 January 2029 with the option to extend for up to a further two years at the sole discretion of

the Authority.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Live-In Care and Support (ages 18+)

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 85000000 - Health and social work services
- 98000000 - Other community, social and personal services

### **II.2.3) Place of performance**

NUTS codes

- UKJ34 - Isle of Wight

### **II.2.4) Description of the procurement**

The Authority has established an approved supplier list to commission, across the Isle of Wight, care and support services which will improve the person's quality of life and maximise their long-term independence when they are living at home with dementia. The delivery of this service will require close working with other health and care providers, including personal assistants and voluntary sector organisations.

The Supplier shall provide an innovative, high quality service to support individuals, who wish to remain in their home but who require 24 hour a day care and support to do so, supporting people with the following care and support needs:

- General care and support needs;



- Physical disability;
- a Learning Disability;
- Dementia or other memory and cognition diagnosis;
- In need of palliative and end of life care;
- Specialist conditions such as brain injury, Motor Neurone Disease, etc.;
- Mental Health.

### **II.2.5) Award criteria**

Quality criterion - Name: Mobilisation / Weighting: 10

Quality criterion - Name: Methodology / Weighting: 21

Quality criterion - Name: Staff recruitment, training and supervision / Weighting: 15

Quality criterion - Name: Quality assurance / Weighting: 20

Quality criterion - Name: Social value / Weighting: 2

Quality criterion - Name: Value for money / Weighting: 2

Price - Weighting: 30

### **II.2.11) Information about options**

Options: Yes

Description of options

The Term of the Approved Supplier List shall be 01 February 2021 (go live date) until 31 January 2029 with the option to extend for up to a further two years at the sole discretion of the Authority.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Nurse led home-based Care and Support (ages 18+)

Lot No

4

### **II.2.2) Additional CPV code(s)**

- 85000000 - Health and social work services

### **II.2.3) Place of performance**

NUTS codes

- UKJ34 - Isle of Wight

### **II.2.4) Description of the procurement**

The Authority has established an approved supplier list to commission, across the Isle of Wight, care and support services which will improve the person's quality of life and maximise their long-term independence when they are living at home with dementia. The delivery of this service will require close working with other health and care providers, including personal assistants and voluntary sector organisations.

The Supplier shall provide an innovative, high quality service to support individuals, who wish to remain in their home but who require 24 hour a day care and support to do so, supporting people with the following care and support needs:

- General care and support needs;
- Physical disability;
- a Learning Disability;
- Dementia or other memory and cognition diagnosis;
- In need of palliative and end of life care;
- Specialist conditions such as brain injury, Motor Neurone Disease, etc.;

- Mental Health.

### **II.2.5) Award criteria**

Quality criterion - Name: Mobilisation / Weighting: 10

Quality criterion - Name: Methodology / Weighting: 21

Quality criterion - Name: Staff recruitment, training and supervision / Weighting: 15

Quality criterion - Name: Quality assurance / Weighting: 20

Quality criterion - Name: Social value / Weighting: 2

Quality criterion - Name: Value for money / Weighting: 2

Price - Weighting: 30

### **II.2.11) Information about options**

Options: Yes

Description of options

The Term of the Approved Supplier List shall be 01 February 2021 (go live date) until 31 January 2029 with the option to extend for up to a further two years at the sole discretion of the Authority.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## Section IV. Procedure

### IV.1) Description

#### IV.1.1) Type of procedure

Open procedure

#### IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

#### IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

### IV.2) Administrative information

#### IV.2.1) Previous publication concerning this procedure

Notice number: [2020/S 195-473213](#)

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## Section V. Award of contract

### Contract No

1

### Lot No

1

### Title

Specialist home-based care and support for people with dementia (ages 18+)

A contract/lot is awarded: Yes

### V.2) Award of contract

### **V.2.1) Date of conclusion of the contract**

20 January 2021

### **V.2.2) Information about tenders**

Number of tenders received: 11

Number of tenders received from SMEs: 10

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 11

Number of tenders received by electronic means: 11

The contract has been awarded to a group of economic operators: Yes

### **V.2.3) Name and address of the contractor**

First City Nursing Services Ltd

First City House, Cheney Manor Industrial Estate, Swindon

Wiltshire

SN2 2QG

Country

United Kingdom

NUTS code

- UKK1 - Gloucestershire, Wiltshire and Bristol/Bath area

National registration number

03801323

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

JHN Healthcare Limited

Fortis House, Cothey Way, Ryde

Isle of Wight

PO33 1QT

Country

United Kingdom

NUTS code

- UKJ34 - Isle of Wight

National registration number

11528255

The contractor is an SME

Yes

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £5,000,000

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## **Section V. Award of contract**

### **Contract No**

2

### **Lot No**

2

### **Title**

End of Life (including Continuing Healthcare (CHC) Fasttrack) care and support (ages 18+)

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

20 January 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 12

Number of tenders received from SMEs: 11

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 12

Number of tenders received by electronic means: 12

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Earl Mountbatten Hospice

Halberry Lane, Newport

Isle of Wight

PO30 2ER

Country

United Kingdom

NUTS code

- UKJ34 - Isle of Wight

National registration number

02929267

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

First City Nursing Services Ltd

First City House, Cheney Manor Industrial Estate, Swindon

Wiltshire

SN2 2QG

Country

United Kingdom

NUTS code

- UKK1 - Gloucestershire, Wiltshire and Bristol/Bath area

National registration number

03801323

The contractor is an SME



Yes

### **V.2.3) Name and address of the contractor**

JHN Healthcare Limited

Fortis House, Cothey Way, Ryde

Isle of Wight

PO33 1QT

Country

United Kingdom

NUTS code

- UKJ34 - Isle of Wight

National registration number

11528255

The contractor is an SME

Yes

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £2,900,000

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## **Section V. Award of contract**

### **Contract No**

3

### **Lot No**

3

### **Title**

Live-In Care and Support (ages 18+)

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

20 January 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 12

Number of tenders received from SMEs: 11

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 12

Number of tenders received by electronic means: 12

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

CSN Care Group Limited t/a Carewatch

160 West George Street

Glasgow

G2 2HG

Country

United Kingdom

NUTS code

- UKM82 - Glasgow City

National registration number

SC617634

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

First City Nursing Services Ltd

First City House, Cheney Manor Industrial Estate, Swindon

Wiltshire

SN2 2QG

Country

United Kingdom

NUTS code

- UKK1 - Gloucestershire, Wiltshire and Bristol/Bath area

National registration number

03801323

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

JHN Healthcare Limited

Fortis House, Cothey Way, Ryde

Isle of Wight

PO33 1QT

Country

United Kingdom

NUTS code

- UKJ34 - Isle of Wight

National registration number

11528255

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

St Jude's Care Ltd

2-4 Stavordale Road, Weymouth

Dorset

DT4 0AB

Country

United Kingdom

NUTS code

- UKK2 - Dorset and Somerset

National registration number

06290176

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £3,750,000

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### **Section V. Award of contract**

#### **Contract No**

4

#### **Lot No**

4

#### **Title**

Nurse led home-based Care and Support (ages 18+)

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

20 January 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 9

Number of tenders received from SMEs: 8

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 9

Number of tenders received by electronic means: 9

The contract has been awarded to a group of economic operators: Yes

### **V.2.3) Name and address of the contractor**

CSN Care Group Limited t/a Carewatch

160 West George Street

Glasgow

G2 2HG

Country

United Kingdom

NUTS code

- UKM82 - Glasgow City

National registration number

SC617634

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

JHN Healthcare Limited

Fortis House, Cothey Way, Ryde

Isle of Wight

PO33 1QT

Country

United Kingdom

NUTS code

- UKJ34 - Isle of Wight

National registration number

11528255

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £20,200,000

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## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

The High Court

London

Country

United Kingdom