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Contract

## **C002039 The Framework for NHS Scotland Executive Coaching Register**

NHS Education for Scotland

NHS 24

NHS Ayrshire & Arran

NHS Borders

NHS Education for Scotland

NHS Fife

NHS Forth Valley

NHS Golden Jubilee

NHS Grampian

NHS Greater Glasgow and Clyde

NHS Highland

NHS Lanarkshire

NHS Lothian

NHS Orkney

NHS Shared Business Services

NHS Shetland

NHS Tayside

NHS Western Isles

The Common Services Agency (more commonly known as NHS National Services Scotland) ("NSS")

Dumfries and Galloway Health Board

Scottish Ambulance Service

The State Hospitals Board for Scotland

Public Health Scotland

Healthcare Improvement Scotland

F03: Contract award notice

Notice identifier: 2024/S 000-008038

Procurement identifier (OCID): ocds-h6vhtk-03e041

Published 13 March 2024, 1:57pm

## **Section I: Contracting authority**

### **I.1) Name and addresses**

NHS Education for Scotland

2nd Floor, Westport, 102 Westport

EDINBURGH

EH3 9DN

#### **Contact**

Declan Walkden

#### **Email**

[Declan.walkden@nhs.scot](mailto:Declan.walkden@nhs.scot)

#### **Telephone**

+44 1316563200

#### **Country**

United Kingdom

#### **NUTS code**

UKM75 - Edinburgh, City of

#### **Internet address(es)**

Main address

<http://www.nes.scot.nhs.uk>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA13002](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA13002)

## **I.1) Name and addresses**

NHS 24

Golden Jubilee National Hosp, Agamenmon Street

Glasgow

G81 4DY

### **Email**

[danielle.welsh@nhs.scot](mailto:danielle.welsh@nhs.scot)

### **Telephone**

+44 1419515000

### **Country**

United Kingdom

### **NUTS code**

UKM - Scotland

### **Internet address(es)**

Main address

[www.nhs24.com](http://www.nhs24.com)

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00230](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00230)

## **I.1) Name and addresses**

NHS Ayrshire & Arran

Eglinton House, Ailsa Hospital, Dalmellington Road

Ayr

KA6 6AB

**Email**

[procurement@aapct.scot.nhs.uk](mailto:procurement@aapct.scot.nhs.uk)

**Telephone**

+44 1294323219

**Country**

United Kingdom

**NUTS code**

UKM94 - South Ayrshire

**Internet address(es)**

Main address

<http://www.nhsaaa.net>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00060](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00060)

**I.1) Name and addresses**

NHS Borders

Borders General Hospital

Melrose

TD6 9BS

**Email**

[alistair.meikle@borders.scot.nhs.uk](mailto:alistair.meikle@borders.scot.nhs.uk)

**Telephone**

+44 1896826339

**Country**

United Kingdom

**NUTS code**

UKM91 - Scottish Borders

**Internet address(es)**

Main address

<http://www.nhsborders.org.uk/>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA11162](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA11162)

**I.1) Name and addresses**

NHS Education for Scotland

2nd Floor, Westport, 102 Westport

EDINBURGH

EH3 9DN

**Email**

[tenders@nes.scot.nhs.uk](mailto:tenders@nes.scot.nhs.uk)

**Telephone**

+44 1316563200

**Country**

United Kingdom

**NUTS code**

UKM75 - Edinburgh, City of

**Internet address(es)**

Main address

<http://www.nes.scot.nhs.uk>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA13002](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA13002)

**I.1) Name and addresses**

NHS Fife

Level 3, Hayfield House, Hayfield Road

Kirkcaldy

KY2 5AH

**Email**

[Procurement@nhs.scot](mailto:Procurement@nhs.scot)

**Telephone**

+44 1592657320

**Country**

United Kingdom

**NUTS code**

UKM72 - Clackmannanshire and Fife

**Internet address(es)**

Main address

<http://www.nhsfife.org>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00185](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00185)

### **I.1) Name and addresses**

NHS Forth Valley

Trust Headquarters, Carseview Castle Business Park

Stirling

FK9 4SW

#### **Email**

[david.logie@nhs.scot](mailto:david.logie@nhs.scot)

#### **Telephone**

+44 1786463031

#### **Country**

United Kingdom

#### **NUTS code**

UKM76 - Falkirk

#### **Internet address(es)**

Main address

<http://www.nhsforthvalley.com>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00067](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00067)

### **I.1) Name and addresses**

NHS Golden Jubilee

Golden Jubilee National Hospital Beardmore Street, Agamemnon Street

Clydebank

G81 4DY

**Email**

[jennifer.hutchison@gjnh.scot.nhs.uk](mailto:jennifer.hutchison@gjnh.scot.nhs.uk)

**Telephone**

+44 1419515000

**Fax**

+44 1419515761

**Country**

United Kingdom

**NUTS code**

UKM81 - East Dunbartonshire, West Dunbartonshire and Helensburgh & Lomond

**Internet address(es)**

Main address

<http://www.nhsgoldenjubilee.co.uk/home/>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00199](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00199)

**I.1) Name and addresses**

NHS Grampian

Summerfield House, 2 Eday Road

Aberdeen



AB15 6RE

**Email**

[grampian@nhs.scot](mailto:grampian@nhs.scot)

**Telephone**

+44 3454566000

**Fax**

+44 1419515761

**Country**

United Kingdom

**NUTS code**

UKM50 - Aberdeen City and Aberdeenshire

**Internet address(es)**

Main address

<http://www.nhsgrampian.org>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00200](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00200)

**I.1) Name and addresses**

NHS Greater Glasgow and Clyde

Procurement Department, Glasgow Royal Infirmary, 84 Castle Street

Glasgow

G4 0SF

**Email**

[ggc.supplierenquiries@ggc.scot.nhs.uk](mailto:ggc.supplierenquiries@ggc.scot.nhs.uk)

**Telephone**

+44 1412015388

**Fax**

+44 1419515761

**Country**

United Kingdom

**NUTS code**

UKM82 - Glasgow City

**Internet address(es)**

Main address

<http://www.nhsggc.scot/about-us/procurement/>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA10722](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA10722)

**I.1) Name and addresses**

NHS Highland

Assynt House, Beechwood Park

Inverness

IV2 3BW

**Email**

[nhs.highland@nhs.scot](mailto:nhs.highland@nhs.scot)

**Telephone**

+44 7976911804

**Fax**

+44 1419515761

**Country**

United Kingdom

**NUTS code**

UKM6 - Highlands and Islands

**Internet address(es)**

Main address

<http://www.nhshighland.scot.nhs.uk>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00302](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00302)

**I.1) Name and addresses**

NHS Lanarkshire

NHS Lanarkshire Headquarters, Kirklands, Fallside Road

Bothwell

G71 8BB

**Email**

[procurementenquiries@lanarkshire.scot.nhs.uk](mailto:procurementenquiries@lanarkshire.scot.nhs.uk)

**Telephone**

+44 1698752649

**Fax**

+44 1419515761

**Country**

United Kingdom

**NUTS code**

UKM8 - West Central Scotland

**Internet address(es)**

Main address

<http://www.nhslanarkshire.org.uk>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00297](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00297)

**I.1) Name and addresses**

NHS Lothian

Procurement Headquarters, Lothian Health Board Waverley Gate 2-4 Waterloo Place

Edinburgh

EH1 3EG

**Email**

[Procurment@nhs.scot](mailto:Procurment@nhs.scot)

**Telephone**

+44 8454242424

**Fax**

+44 1419515761

**Country**

United Kingdom

**NUTS code**

UKM - Scotland

**Internet address(es)**

Main address

<http://www.nhslothian.scot.nhs.uk/>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00326](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00326)

**I.1) Name and addresses**

NHS Orkney

The Balfour, New Foreland Road

Kirkwall

KW15 1NZ

**Email**

[ork-hb.feedback@nhs.net](mailto:ork-hb.feedback@nhs.net)

**Telephone**

+44 1856888226

**Fax**

+44 1419515761

**Country**

United Kingdom

**NUTS code**

UKM65 - Orkney Islands

**Internet address(es)**

Main address

<http://www.ohb.scot.nhs.uk>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00368](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00368)

**I.1) Name and addresses**

NHS Shared Business Services

Chandlers Point, 31 Halyard Court, Broadway

Salford

M50 2UW

**Email**

[Procurement@nhs.scot](mailto:Procurement@nhs.scot)

**Telephone**

+44 1612123701

**Fax**

+44 1419515761

**Country**

United Kingdom

**NUTS code**

UK - United Kingdom

**Internet address(es)**

Main address

<https://www.sbs.nhs.uk/>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA30552](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA30552)

## **I.1) Name and addresses**

NHS Shetland

Montfield, Burgh Road

Lerwick

ZE1 0LA

### **Email**

[shet-hb.information@nhs.scot](mailto:shet-hb.information@nhs.scot)

### **Telephone**

+44 01595743029

### **Fax**

+44 01595696727

### **Country**

United Kingdom

### **NUTS code**

UKM66 - Shetland Islands

### **Internet address(es)**

Main address

<http://www.shb.scot.nhs.uk>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00401](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00401)

### **I.1) Name and addresses**

NHS Tayside

Ninewells Hospital

Dundee

DD1 9SY

#### **Email**

[wendy.anderson4@nhs.scot](mailto:wendy.anderson4@nhs.scot)

#### **Telephone**

+44 1382660111

#### **Fax**

+44 1382496253

#### **Country**

United Kingdom

#### **NUTS code**

UKM - Scotland

#### **Internet address(es)**

Main address

<http://www.nhstayside.scot.nhs.uk>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00154](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00154)



## **I.1) Name and addresses**

NHS Western Isles

37 South Beach Street, Stornoway

Isle of Lewis

HS1 2BB

### **Email**

[adrian.trevor@nhs.scot](mailto:adrian.trevor@nhs.scot)

### **Telephone**

+44 1851708154

### **Fax**

+44 1851704405

### **Country**

United Kingdom

### **NUTS code**

UKM6 - Highlands and Islands

### **Internet address(es)**

Main address

<http://www.wihb.scot.nhs.uk>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00090](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00090)

## **I.1) Name and addresses**

The Common Services Agency (more commonly known as NHS National Services

Scotland) ("NSS")

Gyle Square (NSS Head Office), 1 South Gyle Crescent

Edinburgh

EH12 9EB

**Email**

[Procurement@nhs.scot](mailto:Procurement@nhs.scot)

**Telephone**

+44 7804475952

**Fax**

+44 1851704405

**Country**

United Kingdom

**NUTS code**

UKM - Scotland

**Internet address(es)**

Main address

<http://www.nss.nhs.scot/browse/procurement-and-logistics>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA11883](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA11883)

**I.1) Name and addresses**

Dumfries and Galloway Health Board

Mountainhall Treatment Centre, Bankend Road

Dumfries

DG1 4AP

**Email**

[dg.feedback2@nhs.scot](mailto:dg.feedback2@nhs.scot)

**Telephone**

+44 1387246246

**Fax**

+44 1851704405

**Country**

United Kingdom

**NUTS code**

UKM92 - Dumfries & Galloway

**Internet address(es)**

Main address

[www.nhsdg.co.uk](http://www.nhsdg.co.uk)

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00065](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00065)

**I.1) Name and addresses**

Scottish Ambulance Service

National Headquarters, Gyle Square, South Gyle Crescent

Edinburgh

EH12 9EB

**Email**

[Alex.little1@nhs.scot](mailto:Alex.little1@nhs.scot)

**Telephone**

+44 01313140090

**Fax**

+44 1851704405

**Country**

United Kingdom

**NUTS code**

UKM75 - Edinburgh, City of

**Internet address(es)**

Main address

<http://www.scottishambulance.com>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00393](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00393)

**I.1) Name and addresses**

The State Hospitals Board for Scotland

110 Lampits Road, Carstairs

Lanark

ML11 8RP

**Email**

[stuart.paterson3@nhs.scot](mailto:stuart.paterson3@nhs.scot)

**Telephone**

+44 1555842177

**Fax**

+44 1851704405

**Country**

United Kingdom

**NUTS code**

UKM95 - South Lanarkshire

**Internet address(es)**

Main address

<http://www.tsh.scot.nhs.uk>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00161](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00161)

**I.1) Name and addresses**

Public Health Scotland

Gyle Square, 1 South Gyle Crescent

Edinburgh

EH12 9EB

**Email**

[kris.lindsay@nhs.scot](mailto:kris.lindsay@nhs.scot)

**Telephone**

+44 1312757454

**Fax**

+44 1851704405

**Country**

United Kingdom

**NUTS code**

UKM75 - Edinburgh, City of

**Internet address(es)**

Main address

<https://publichealthscotland.scot/>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00161](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00161)

**I.1) Name and addresses**

Healthcare Improvement Scotland

National Headquarters Gyle Square, South Gyle Crescent,

Edinburgh

EH12 9EB

**Email**

[Procurment@nhs.scot](mailto:Procurment@nhs.scot)

**Telephone**

+44 1313140118

**Fax**

+44 1851704405

**Country**

United Kingdom

**NUTS code**

UKM75 - Edinburgh, City of

**Internet address(es)**

Main address

<http://healthcareimprovementscotland.org>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00363](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00363)

**I.2) Information about joint procurement**

The contract involves joint procurement

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Health

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

C002039 The Framework for NHS Scotland Executive Coaching Register

Reference number

C002039

#### **II.1.2) Main CPV code**

- 80000000 - Education and training services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

NES successfully established a quality assured framework of executive coaches within the NHS Scotland in 2015. This Executive Coaching tender will continue to support national leadership priorities and national leadership development programmes, as well as providing a national resource for individual NHS Scotland Boards to draw on for their executive coaching needs.

NES will appoint a number of executive coaches to this framework agreement. The duration of the contract will be for 2 years initially, and may be extended for two further periods of up to 12 months each to a maximum of 24 months, subject to the agreement of NES and the supplier.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £840,000

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**



- 800000000 - Education and training services

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

### **II.2.4) Description of the procurement**

NES will appoint a number of executive coaches to this framework agreement. The duration of the contract will be for 2 years initially, and may be extended for two further periods of up to 12 months each to a maximum of 24 months, subject to the agreement of NES and the supplier.

### **II.2.5) Award criteria**

Quality criterion - Name: Technical Envelope / Weighting: 90

Price - Weighting: 10

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2023/S 000-019633](#)

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## **Section V. Award of contract**

### **Contract No**

C002039

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

1 December 2023

#### **V.2.2) Information about tenders**

Number of tenders received: 33

Number of tenders received from SMEs: 33

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 33

Number of tenders received by electronic means: 33

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Brigid Russell Coaching Limited

43 Dumbarton Road

Stirling

FK8 2QJ

Country

United Kingdom

NUTS code

- UKM77 - Perth & Kinross and Stirling

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Christine Hamilton Consulting Ltd

50 Fortrose Street

Glasgow

G115LP

Country

United Kingdom

NUTS code

- UKM82 - Glasgow City

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

ID Consultancy Solutions Ltd

The Old Forge, 5, The Loan

LAUDER

TD2 6TL

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Lead Real Change Limited

79 Greenbank Road

Edinburgh

EH10 5RU

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

The Goalgetter Organisation Ltd

Meadow View Farm, Moorcock Lane

Harrogate

HG3 2QL

Country

United Kingdom

NUTS code

- UKE - Yorkshire and the Humber

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

The keil Centre

18 Atholl Crescent

Edinburgh

EH3 8HQ

Country

United Kingdom

NUTS code

- UKM75 - Edinburgh, City of

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Lifetree (Scotland) Ltd

Suite 3, 12 Scotswood Terrace

Dundee

DD2 1PA

Country

United Kingdom

NUTS code

- UKM - Scotland

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

John Gray

73 Bishopthorpe Road

York

YO23 1NX

Country

United Kingdom

NUTS code

- UKM - Scotland

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Goldsworthy Consulting Ltd

73/5, Logie Green Road

Edinburgh

EH7 4HF

Country

United Kingdom

NUTS code

- UKM - Scotland

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Full Circle Development

90A George Street

Edinburgh

EH2 3DF

Country

United Kingdom

NUTS code

- UKM - Scotland

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Options

29 Kirk Lane

Livingston

EH54 7HY

Country

United Kingdom

NUTS code

- UKM - Scotland

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Deegankerr Consulting



Flat 3 , 97 South Oswald Road

Edinburgh

EH9 2HH

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

#### **V.2.3) Name and address of the contractor**

Successful Consulting Ltd (T/A Successful Training)

Rannoch Lodge, Grange Road

Widdrington, Morpeth

NE61 5LZ

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £100,000

Total value of the contract/lot: £10,000

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## **Section VI. Complementary information**

### **VI.3) Additional information**

(SC Ref:760473)

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Edinburgh Sheriff Court

27 Chambers Street

Edinburgh

EH1 1LB

Country

United Kingdom