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Contract

## **Life Sciences and Technology Pathfinder Accelerator 2021-2024**

Highlands and Islands Enterprise

F03: Contract award notice

Notice identifier: 2021/S 000-008030

Procurement identifier (OCID): ocds-h6vhtk-028980

Published 16 April 2021, 10:55am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Highlands and Islands Enterprise

An Lòchran, 10 Inverness Campus

Inverness

IV2 5NA

#### **Email**

[hieprocurement@hient.co.uk](mailto:hieprocurement@hient.co.uk)

#### **Telephone**

+44 1463245245

#### **Country**

United Kingdom

**NUTS code**

UKM6 - Highlands and Islands

**National registration number**

313

**Internet address(es)**

Main address

<http://www.hie.co.uk>

Buyer's address

[http://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00313](http://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00313)

**I.4) Type of the contracting authority**

Regional or local Agency/Office

**I.5) Main activity**

Economic and financial affairs

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Life Sciences and Technology Pathfinder Accelerator 2021-2024

Reference number

FTS0001

#### **II.1.2) Main CPV code**

- 79400000 - Business and management consultancy and related services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

THIS IS CONTRACT AWARD NOTICE AND AS SUCH THE PROCURMENT PROCESS IS COMPLETE.

The purpose of this tender is to identify a suitably qualified and experienced supplier to work with HIE to deliver the Pathfinder Accelerator programme over the period of 2021-2024.

It is expected that these services will be required from April 2021 for a period of 3 years , unless terminated in accordance with the provisions of the Contract.

The maximum 3 year budget currently available to deliver this service is between GBP 450k and GBP 555k (excluding VAT).

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £507,965.40

## **II.2) Description**

### **II.2.2) Additional CPV code(s)**

- 80521000 - Training programme services
- 72224000 - Project management consultancy services
- 79411100 - Business development consultancy services

### **II.2.3) Place of performance**

NUTS codes

- UKM6 - Highlands and Islands

### **II.2.4) Description of the procurement**

The Pathfinder Accelerator is a business support programme focused on driving the growth of science, health and technology businesses. Using industry knowledge, the Pathfinder will help business teams to make the right decisions at the critical stages. Pathfinder participants will be recruited from the local business and social enterprise community, HIE's network of innovative projects, from an active research and development base within the NHS and from academic partners.

This project will enable an agile and sustainable Pathfinder programme to become an established and mainstream contributor to the stimulation of business growth in the Highland Council area.

### **II.2.5) Award criteria**

Quality criterion - Name: Cyber Security / Weighting: Pass/Fail

Quality criterion - Name: Knowledge and Understanding / Weighting: 5%

Quality criterion - Name: Delivery Methodology - Programme Design & Development / Weighting: 15%

Quality criterion - Name: Delivery Methodology - Cohort Delivery / Weighting: 20%

Quality criterion - Name: Management & Delivery Team / Weighting: 20%

Quality criterion - Name: Management Methodology / Weighting: 15%

Quality criterion - Name: Risks & Challenges / Weighting: 5%

Price - Weighting: 20%

### **II.2.11) Information about options**

Options: Yes

Description of options

HIE may require the supplier to provide additional services. Any such modification shall be in terms of Regulation 72 of the Public Contracts (Scotland) Regulations 2015.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project

ERDF

### **II.2.14) Additional information**

Economic operators may be excluded from this competition if they are in any of the situations referred to in Regulation 58 of the Public Contracts (Scotland) Regulations 2015.

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2021/S 000-000556](#)

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## **Section V. Award of contract**

### **Contract No**

FTS001

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

15 April 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 4

Number of tenders received from SMEs: 4

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 4

Number of tenders received by electronic means: 4

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Skillfluence Limited

Flat 2/1, 75 Clouston Street

Glasgow

G208QW

Email

[info@skillfluence.co.uk](mailto:info@skillfluence.co.uk)

Telephone

+44 7990620644

Country

United Kingdom

NUTS code

- UKM82 - Glasgow City

National registration number

SC513176

Internet address

<http://www.skillfluence.co.uk/>

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £507,965.40

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## **Section VI. Complementary information**

### **VI.3) Additional information**

(SC Ref:648233)

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Inverness Sheriff Court and Justice of the Peace Court

The Inverness Justice Centre, Longman Road

Inverness



IV11AH

Email

[inverness@scotcourts.gov.uk](mailto:inverness@scotcourts.gov.uk)

Telephone

+44 1463230782

Country

United Kingdom

Internet address

<https://www.scotcourts.gov.uk/the-courts/court-locations/inverness-sheriff-court-and-justice-of-the-peace-court>

### **VI.4.3) Review procedure**

Precise information on deadline(s) for review procedures

An economic operator that suffers, or is at risk of suffering, loss or damage attributable to a breach of duty under the Public Contracts (Scotland) Regulations 2015 or the Procurement Reform (Scotland) Act 2014 , may bring proceedings in the Sheriff Court or the Court of Session.