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Tender

Open framework to supply and install Solar PV

West Mercia Energy

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2026/S 000-007986

Procurement identifier (OCID): ocds-h6vhtk-0611e5

Published 29 January 2026, 12:06pm

Scope

Reference

WME010 - Solar PV

Description

WME is looking to receive applications from suppliers to join a multi supplier Open Framework to carry out energy efficiency improvement works in but not limited to any public sector buildings including Schools, Council buildings and Town Councils. It is envisaged that most of the works will be conducted on school buildings.

In May 2024 WME awarded Barker Associates a single supplier framework for Decarbonisation Solutions for the education sector. This framework will broaden WME's decarbonisation services to cut energy use, improve building efficiency, and reach net zero.

In establishing this framework, Barker Associates have supported WME with technical advice and support, including, but not limited to; providing support with drawing up the tender document, technical specifications and will support in subsequent tender evaluations.

Once the framework has been established it is envisaged that Barker Associates will utilise the framework to call off contracts to support their work as our decarbonisation partner. This work will include preparation of ITT documents, supporting with clarification questions, offering technical support and evaluation of the competitive selection process. If the Contracting Authority wishes to utilise their own technical advisors, then the framework will permit that.

During the first 12 months of the award of this framework. WME will only offer the fully managed procurement service to Contracting Authorities utilising Barker Associates consultancy services. This exclusion is designed to ensure any teething problems have been ironed out prior to expanding this service to other consultants/contractors.

For more information about this opportunity, please visit the Delta eSourcing portal at:

<https://www.delta-esourcing.com/tenders/UK-UK-Shrewsbury:-Solar-energy./55G7DRZHFY>

To respond to this opportunity, please click here:

<https://www.delta-esourcing.com/respond/55G7DRZHFY>

Commercial tool

Establishes an open framework

A series of frameworks with substantially the same terms. Awarded suppliers are carried over and new suppliers can bid.

Total value (estimated)

- £80,000,000 excluding VAT
- £96,000,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 4 May 2026 to 3 May 2034
- 8 years

Main procurement category

Works

CPV classifications

- 09330000 - Solar energy
- 09331000 - Solar panels
- 09332000 - Solar installation
- 45261215 - Solar panel roof-covering work

Contract locations

- UK - United Kingdom

Lot constraints

Description of how multiple lots may be awarded:

N/A

Lot 1. North East

Description

Lot 1 - North East of England region

WME is looking to receive applications from suppliers to join a multi supplier Open Framework to carry out supply and installation of solar PV works in but not limited to any public sector buildings including Schools, Council buildings, Parish Councils. It is envisaged that most of the works will be conducted on school buildings.

The framework has been structured into 10 regional Lots, aligned with Office for National Statistics NUTS regions as detailed in 1.5 of the ITT Information for Tenderers

Lot value (estimated)

- £8,000,000 excluding VAT
- £9,600,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 2. North West

Description

Lot 2 - North West of England region

WME is looking to receive applications from suppliers to join a multi supplier Open

Framework to carry out supply and installation of solar PV works in, but not limited to public sector buildings including schools, council buildings and town councils. It is envisaged that most of the work will be conducted in school buildings.

The framework has been structured into 10 regional lots, aligned with Office for National Statistics NUTs regions as detailed in 1.5 of the ITT Information for Tenderers.

Lot value (estimated)

- £8,000,000 excluding VAT
- £9,600,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 3. Yorkshire and the Humber

Description

Lot 3 - Yorkshire and Humber region

WME is looking to receive applications from suppliers to join a multi supplier Open Framework to carry out supply and installation of solar PV works in, but not limited to public sector buildings including schools, council buildings and town councils. It is envisaged that most of the work will be conducted in school buildings.

The framework has been structured into 10 regional lots, aligned with Office for National Statistics NUTs regions as detailed in 1.5 of the ITT Information for Tenderers.

Lot value (estimated)

- £8,000,000 excluding VAT
- £9,600,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 4. East Midlands

Description

Lot 4 - East Midlands region

WME is looking to receive applications from suppliers to join a multi supplier Open Framework to carry out supply and installation of solar PV works in, but not limited to public sector buildings including schools, council buildings and town councils. It is envisaged that most of the work will be conducted in school buildings.

The framework has been structured into 10 regional lots, aligned with Office for National Statistics NUTs regions as detailed in 1.5 of the ITT Information for Tenderers.

Lot value (estimated)

- £8,000,000 excluding VAT
- £9,600,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 5. West Midlands

Description

Lot 5 - West Midlands region

WME is looking to receive applications from suppliers to join a multi supplier Open Framework to carry out supply and installation of solar PV works in, but not limited to public sector buildings including schools, council buildings and town councils. It is envisaged that most of the work will be conducted in school buildings.

The framework has been structured into 10 regional lots, aligned with Office for National Statistics NUTs regions as detailed in 1.5 of the ITT Information for Tenderers.

Lot value (estimated)

- £8,000,000 excluding VAT
- £9,600,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 6. East of England

Description

Lot 6 - East of England region

WME is looking to receive applications from suppliers to join a multi supplier Open Framework to carry out supply and installation of solar PV works in, but not limited to public sector buildings including schools, council buildings and town councils. It is envisaged that most of the work will be conducted in school buildings.

The framework has been structured into 10 regional lots, aligned with Office for National Statistics NUTs regions as detailed in 1.5 of the ITT Information for Tenderers.

Lot value (estimated)

- £8,000,000 excluding VAT
- £9,600,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 7. London

Description

Lot 7 - London

WME is looking to receive applications from suppliers to join a multi supplier Open Framework to carry out supply and installation of solar PV works in, but not limited to public sector buildings including schools, council buildings and town councils. It is envisaged that most of the work will be conducted in school buildings.

The framework has been structured into 10 regional lots, aligned with Office for National Statistics NUTs regions as detailed in 1.5 of the ITT Information for Tenderers.

Lot value (estimated)

- £8,000,000 excluding VAT
- £9,600,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 8. South East

Description

Lot 8 - South East of England region

WME is looking to receive applications from suppliers to join a multi supplier Open Framework to carry out supply and installation of solar PV works in, but not limited to public sector buildings including schools, council buildings and town councils. It is envisaged that most of the work will be conducted in school buildings.

The framework has been structured into 10 regional lots, aligned with Office for National Statistics NUTs regions as detailed in 1.5 of the ITT Information for Tenderers.

Lot value (estimated)

- £8,000,000 excluding VAT

- £9,600,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 9. South West

Description

Lot 9 - South West of England region

WME is looking to receive applications from suppliers to join a multi supplier Open Framework to carry out supply and installation of solar PV works in, but not limited to public sector buildings including schools, council buildings and town councils. It is envisaged that most of the work will be conducted in school buildings.

The framework has been structured into 10 regional lots, aligned with Office for National Statistics NUTs regions as detailed in 1.5 of the ITT Information for Tenderers.

Lot value (estimated)

- £8,000,000 excluding VAT
- £9,600,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section,

because they are the same for all lots.

Lot 10. Wales

Description

Lot 10 - Wales

WME is looking to receive applications from suppliers to join a multi supplier Open Framework to carry out supply and installation of solar PV works in, but not limited to public sector buildings including schools, council buildings and town councils. It is envisaged that most of the work will be conducted in school buildings.

The framework has been structured into 10 regional lots, aligned with Office for National Statistics NUTs regions as detailed in 1.5 of the ITT Information for Tenderers.

Lot value (estimated)

- £8,000,000 excluding VAT
- £9,600,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Framework

Open framework scheme end date (estimated)

3 May 2034

Maximum number of suppliers

50

Maximum percentage fee charged to suppliers

2%

Further information about fees

There is a fee for using this framework, The WME fee is a cost payable by the Contracting Authority and recovered from the Supplier. The fee payable to WME depends on the service level route taken, being either; WME managed procurement or self service.

Fees range from 0.5% to 2% in each case the percentage being of the final value of each Call-Off Contract plus any applicable VAT. The Supplier will therefore need to account for this cost when quoting for work.

Framework operation description

This tender establishes a multiple supplier framework agreement for the provision of services as detailed in the specification. Suppliers who are successfully appointed will be added to an approved supplier list.

Contracting Authorities have two options for accessing the framework:

1. Further competition
2. Direct Award

The choice of access route rests solely with the Contracting Authority.

In cases where a Contracting Authority opts for a direct award, all relevant documentation will be made available to support their due diligence process. The Contracting Authority will then place an order directly with the selected supplier.

Service Level 1 - Managed Procurement:

Suppliers enter into a Framework Agreement with WME, and Contracting Authorities access the framework via a Call-Off Agreement. WME will facilitate the publication of required notices via their ESourcing Portal - Delta.

The Authorised User is responsible for defining requirements, drafting specifications, selecting suppliers through further competition or justified direct award, assisting with contract finalisation, and facilitating ongoing contract management.

Service Level 2 - Self-Service Procurement:

As with the managed model, suppliers enter into a Framework Agreement with WME. However, Contracting Authorities independently manage the procurement process. This includes defining requirements, selecting suppliers via a further competition or direct award, and overseeing the full contract lifecycle without involvement from WME. All due diligence responsibilities rest solely with the Contracting Authority and the chosen Supplier.

Award method when using the framework

Either with or without competition

Contracting authorities that may use the framework

WME's contracts are open to use by any public sector organisation within the UK, and non profit making and charitable organisations, education providers including academies, and private sector organisations delivering public services on behalf of public bodies which fall within the below categories but also to include any organisation not so identified:

Local authority councils: county, unitary, district, borough, metropolitan and parish councils. <https://uk-air.defra.gov.uk>,

Educational Establishments (including academies and further Education): <https://get->

information-schools.service.gov.uk,

Police, Fire and Rescue services: <https://www.police.uk/put/contact-the-police/>,
<https://www.fireservice.co.uk>

NHS bodies, and ambulance services: <https://www.england.nhs.uk/publication/nhs-provider-directory/>

Central Registered charities: <https://register-of-charities.charitycommission.gov.uk/en/>

Participation

Legal and financial capacity conditions of participation

Lot 1. North East

Lot 2. North West

Lot 3. Yorkshire and the Humber

Lot 4. East Midlands

Lot 5. West Midlands

Lot 6. East of England

Lot 7. London

Lot 8. South East

Information is detailed in the ITT Tender Response Document

Lot 9. South West

Information is detailed in the ITT Tender Response Document

Lot 10. Wales

Information is detailed in the ITT Tender Response Document

Technical ability conditions of participation

Lot 1. North East

Information detailed in the Technical Specification and the ITT Tender Response Document

Lot 2. North West

Information is detailed in the Technical Specification and the ITT Response Document

Lot 3. Yorkshire and the Humber

Lot 5. West Midlands

Lot 6. East of England

Lot 7. London

Lot 8. South East

Lot 9. South West

Lot 10. Wales

Information is detailed in the Technical Specification and the ITT Tender Response Document

Lot 4. East Midlands

Information is detailed in the Technical Specification and the ITT Tender Response Document

Particular suitability

Lot 1. North East

Lot 2. North West

Lot 3. Yorkshire and the Humber

Lot 4. East Midlands

Lot 5. West Midlands

Lot 6. East of England

Lot 7. London

Lot 8. South East

Lot 9. South West

Lot 10. Wales

Small and medium-sized enterprises (SME)

Submission

Enquiry deadline

20 February 2026, 5:00pm

Submission type

Tenders

Tender submission deadline

6 March 2026, 12:00pm

Submission address and any special instructions

This opportunity is accessed via WMEs eSourcing tender portal Delta. If you are not already registered to Delta Esourcing you can register via this link <https://www.delta-esourcing.com/>. Please ensure that you allow yourself at least 2 hours when responding to this invite prior to the closing date and time, especially if you have multiple documents to

upload.

No other method of submission will be accepted.

If you have any technical difficulties or queries relating to the Delta esourcing portal, please contact helpdesk@delta-esourcing.com or call 0800 923 9236 for further assistance.

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

20 April 2026

Award criteria

Name	Type	Weighting
Quality	Quality	80%
Price	Price	20%

Other information

Payment terms

Payments will be made as follows:

40% (of contract sum) payment on delivery of Materials and Equipment to site, Vesting Certificate to be issued to Employer (40% of contract sum - subject to 7.5 % retention)

50% (of contract sum) payment on completion of the installation works, system commissioned and generating (90% of contract sum - subject to 7.5% retention)

Practical Completion issued after 30 days generation on Solar Edge Platform (or equal and approved) and submission of compliant O&M manual containing all final G98/99/100 sign offs from DNO (100% of contract sum - subject to 2.5% retention)

2.5% (of contract sum) payment on completion of all defects being addressed during the 12 months Defects Period (100% of contract sum - No Retention)

Description of risks to contract performance

PLEASE NOTE: values given are approximate. We are not able to put an accurate valuation on each lot as works will be reactive to funding and opportunity.

Applicable trade agreements

- Government Procurement Agreement (GPA)

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Competitive flexible procedure

Competitive flexible procedure description

The intended duration of the Framework is eight (8) years. However, Call-off Contracts awarded under the Framework may extend beyond the Framework's end date.

The Procurement Act 2023 introduces a new 'open framework' model, which allows for the Framework to be reopened at predetermined intervals. This enables new suppliers to join and existing suppliers to amend their participation. We intend to reopen the Framework after year 2 for Scheme 2 and again at year 4 for Scheme 3 then finally at year 6 for Scheme 4.

Suppliers awarded a place on the original Scheme will be given the opportunity to confirm whether they wish to remain on the Framework at each reopening. At that time, suppliers may choose to amend their bids or retain their original submission. All new and amended bids will be evaluated, which may result in changes to Supplier rankings and could affect continued participation or eligibility for direct award opportunities.

Documents

Associated tender documents

[WME ITT Information for Tenderers \(Solar PV\).docx](#)

[WME Schedule 1 - Part 1 - ITT Tender Response \(Solar PV\).docx](#)

[WME Schedule 1 - Part 2 - Schedule of Rates \(Solar PV\).xlsx](#)

[WME Schedule 2 - Technical Specification \(Solar PV\).docx](#)

[WME Framework Agreement \(Solar PV\).docx](#)

[WME Schedule 3 - Form of Call-off Contract \(Solar PV\).docx](#)

Contracting authority

West Mercia Energy

- Public Procurement Organisation Number: PPZB-5578-MWQH

Chapter House South, Abbey Lawn

Shrewsbury

SY2 5DE

United Kingdom

Contact name: Julie Wassall

Telephone: +44 03331014424

Email: procurement@westmerciaenergy.co.uk

Region: UKG22 - Shropshire CC

Organisation type: Public authority - sub-central government

Other organisation

These organisations are carrying out the procurement, or part of it, on behalf of the contracting authorities.

Barker Associates

Summary of their role in this procurement: Procurement support, tender evaluator and technical advice

- Public Procurement Organisation Number: PCCH-8929-TWTZ

Majesty House, Avenue West, Skyline 120

Braintree

CM77 7AA

United Kingdom

Contact name: Tom Deacon

Telephone: 01279 647 111

Email: tenders@barker-associates.co.uk

Region: UKH34 - Essex Haven Gateway

Contact organisation

Contact West Mercia Energy for any enquiries.