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Contract

## **Servers Storage Solutions National Agreement**

Southern Universities Purchasing Consortium (SUPC)

F20: Modification notice

Notice identifier: 2021/S 000-007963

Procurement identifier (OCID): ocds-h6vhtk-02a68c

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### **Section I: Contracting authority/entity**

#### **I.1) Name and addresses**

Southern Universities Purchasing Consortium (SUPC)

Reading Enterprise Centre, The University of Reading, Whiteknights Road, Earley Gate

Reading

RG6 6BU

#### **Contact**

Mark Lewis

#### **Email**

[SUPC@reading.ac.uk](mailto:SUPC@reading.ac.uk)

#### **Telephone**

+44 1189357081

**Country**

United Kingdom

**NUTS code**

UK - United Kingdom

**National registration number**

111357

**Internet address(es)**

Main address

<https://www.supc.ac.uk>

Buyer's address

<https://uk.eu-supply.com/ctm/Company/CompanyInformation/Index/86623>

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Servers Storage Solutions National Agreement

Reference number

ITS4043 SU

#### **II.1.2) Main CPV code**

- 30210000 - Data-processing machines (hardware)

#### **II.1.3) Type of contract**

Supplies

### **II.2) Description**

#### **II.2.1) Title**

Servers Storage Solutions National Agreement

Lot No

1,2,3,4

#### **II.2.2) Additional CPV code(s)**

- 30210000 - Data-processing machines (hardware)
- 30211100 - Super computer
- 30233000 - Media storage and reader devices
- 30233132 - Hard-disk drives
- 30233100 - Computer storage units
- 30233140 - Direct-access storage devices (DASD)

- 30233141 - Redundant Array of Independent Disk (RAID)
- 30233150 - Optical-disk drives
- 30233180 - Flash memory storage devices
- 48820000 - Servers
- 48821000 - Network servers
- 48822000 - Computer servers
- 48823000 - File servers
- 48824000 - Printer servers
- 48825000 - Web servers
- 30234000 - Storage media

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

UK

### **II.2.4) Description of the procurement at the time of conclusion of the contract:**

This framework is for the provision of Servers, Storage and Solutions, including virtual appliances, support and maintenance and warranty extensions, software defined storage, back up solutions. It also includes compute and server related solutions, converged, hyper-converged, High Performance Computing and associated infrastructure.

The lots are named as follows:

Lot 1: Servers

Lot 2: Storage

Lot 3: OEM Solutions

Lot 4: Reseller Solutions

### **II.2.7) Duration of the contract, framework agreement, dynamic purchasing system or concession**

Start date

1 November 2016

End date

30 April 2021

In the case of framework agreements, provide justification for any duration exceeding 4 years

The duration of this framework was 54 months. The framework agreement is extended for a further period of 12 months to 66 months. See section V11.2) of this modification notice for the justification

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section V. Award of contract/concession**

### **Contract No**

ITS4043 SU

### **Lot No**

1,2,3,4

### **Title**

Servers Storage Solutions National Agreement

### **V.2) Award of contract/concession**

**V.2.1) Date of conclusion of the contract/concession award decision:**

1 December 2016

**V.2.2) Information about tenders**

The contract/concession has been awarded to a group of economic operators: Yes

**V.2.3) Name and address of the contractor/concessionaire**

Dell Corporation Ltd

Bracknell

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor/concessionaire is an SME

No

**V.2.3) Name and address of the contractor/concessionaire**

XMA Limited

Nottingham

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor/concessionaire is an SME

No

**V.2.3) Name and address of the contractor/concessionaire**

Stone Computers Ltd

Stafford

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor/concessionaire is an SME

No

**V.2.3) Name and address of the contractor/concessionaire**

Fujitsu Services Ltd

London

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor/concessionaire is an SME

No

**V.2.3) Name and address of the contractor/concessionaire**

Huawei Technologies UK Ltd

Reading

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor/concessionaire is an SME

No

### **V.2.3) Name and address of the contractor/concessionaire**

Hewlett Packard Limited

Bracknell

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor/concessionaire is an SME

No

### **V.2.3) Name and address of the contractor/concessionaire**

Lenovo Technology UK Limited

Hook

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor/concessionaire is an SME



No

**V.2.3) Name and address of the contractor/concessionaire**

NetApp UK Ltd

Uxbridge

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor/concessionaire is an SME

No

**V.2.3) Name and address of the contractor/concessionaire**

Atos IT Services UK Ltd

London

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor/concessionaire is an SME

No

**V.2.3) Name and address of the contractor/concessionaire**

Clustervision Ltd

London

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor/concessionaire is an SME

Yes

### **V.2.3) Name and address of the contractor/concessionaire**

Q Associates Limited

Newbury

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor/concessionaire is an SME

Yes

### **V.2.3) Name and address of the contractor/concessionaire**

OCF Plc

Sheffield

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor/concessionaire is an SME

Yes

**V.2.3) Name and address of the contractor/concessionaire**

Softcat Plc

Marlow

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor/concessionaire is an SME

No

**V.2.3) Name and address of the contractor/concessionaire**

MCSA Group Ltd

High Wycombe

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor/concessionaire is an SME

Yes

**V.2.3) Name and address of the contractor/concessionaire**

Techtrade International Holdings Company

Godalming

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor/concessionaire is an SME

Yes

### **V.2.3) Name and address of the contractor/concessionaire**

Specialist Computer Centres (SCC) Plc

Birmingham

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor/concessionaire is an SME

Yes

### **V.2.3) Name and address of the contractor/concessionaire**

Insight Direct UK Ltd

Sheffield

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor/concessionaire is an SME

No

### **V.2.3) Name and address of the contractor/concessionaire**

Logicalis UK Limited

Slough

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor/concessionaire is an SME

No

### **V.2.4) Information on value of the contract/lot/concession (at the time of conclusion of the contract;excluding VAT)**

Total value of the procurement: £600,000,000

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## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Southern Universities Purchasing Consortium (SUPC)

Reading Enterprise Centre, The University of Reading, Earley Gate, Whiteknights Road

Reading

RG6 6BU

Email

[supc@reading.ac.uk](mailto:supc@reading.ac.uk)

Telephone

+44 1189357081

Country

United Kingdom

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## **Section VII: Modifications to the contract/concession**

### **VII.1) Description of the procurement after the modifications**

#### **VII.1.1) Main CPV code**

- 30210000 - Data-processing machines (hardware)

#### **VII.1.2) Additional CPV code(s)**

- 30211100 - Super computer
- 30233100 - Computer storage units
- 30233132 - Hard-disk drives

- 30233140 - Direct-access storage devices (DASD)
- 30233141 - Redundant Array of Independent Disk (RAID)
- 30233180 - Flash memory storage devices
- 30234000 - Storage media
- 48500000 - Communication and multimedia software package
- 48820000 - Servers
- 48821000 - Network servers
- 48822000 - Computer servers
- 48823000 - File servers
- 48824000 - Printer servers
- 48825000 - Web servers
- 30233150 - Optical-disk drives

### **VII.1.3) Place of performance**

NUTS code

- UK - United Kingdom

Main site or place of performance

UK

### **VII.1.4) Description of the procurement:**

Computer, servers including Virtual Appliances, software support and maintenance including warranty extensions. Agreements may be awarded to Original Equipment Manufacturers (OEM) only, with the option to supply direct and/or nominate a specified number of approved channel partners.

### **VII.1.5) Duration of the contract, framework agreement, dynamic purchasing system or concession**

Start date

1 November 2016

End date

30 April 2021

In the case of framework agreements, provide justification for any duration exceeding 4 years:

Need for modification brought about by circumstances which a diligent contracting authority/entity could not foresee (R72(1)(c) of Public Contracts Regulations 2015, Public Contracts (Scotland) Regulations 2015)

**VII.1.6) Information on value of the contract/lot/concession (excluding VAT)**

Total value of the contract/lot/concession:

£600,000,000

**VII.1.7) Name and address of the contractor/concessionaire**

Dell Corporation Ltd

Bracknell

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor/concessionaire is an SME

No

**VII.1.7) Name and address of the contractor/concessionaire**

Stone Computers Ltd



Stafford

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor/concessionaire is an SME

No

#### **VII.1.7) Name and address of the contractor/concessionaire**

Fujitsu Services Ltd

London

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor/concessionaire is an SME

No

#### **VII.1.7) Name and address of the contractor/concessionaire**

Hewlett Packard Limited

Bracknell

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor/concessionaire is an SME

No

**VII.1.7) Name and address of the contractor/concessionaire**

Lenovo Technology UK Limited

Hook

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor/concessionaire is an SME

No

**VII.1.7) Name and address of the contractor/concessionaire**

NetApp UK Ltd

Uxbridge

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor/concessionaire is an SME

No

**VII.1.7) Name and address of the contractor/concessionaire**

Atos IT Services Ltd

London

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor/concessionaire is an SME

No

**VII.1.7) Name and address of the contractor/concessionaire**

XMA Limited

Nottingham

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor/concessionaire is an SME

No

**VII.1.7) Name and address of the contractor/concessionaire**

Q Associates Limited

Newbury

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor/concessionaire is an SME

Yes

**VII.1.7) Name and address of the contractor/concessionaire**

OCF Plc

Sheffield

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor/concessionaire is an SME

Yes

**VII.1.7) Name and address of the contractor/concessionaire**

Softcat plc

Marlow

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor/concessionaire is an SME

No

**VII.1.7) Name and address of the contractor/concessionaire**

CDW Limited

London

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor/concessionaire is an SME

No

**VII.1.7) Name and address of the contractor/concessionaire**

Computer Systems Integration Ltd

Birmingham

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor/concessionaire is an SME

Yes

**VII.1.7) Name and address of the contractor/concessionaire**

Insight Direct UK Ltd

Uxbridge

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor/concessionaire is an SME

No

### **VII.1.7) Name and address of the contractor/concessionaire**

Logicalis UK Limited

Slough

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor/concessionaire is an SME

No

## **VII.2) Information about modifications**

### **VII.2.1) Description of the modifications**

Nature and extent of the modifications (with indication of possible earlier changes to the contract):

The framework agreement was initially awarded on the basis of 2 years with a further 2 x 12 month option to extend. The option to extend was exercised and the framework would expire on 30th October 2020. An additional 6 month extension was exercised and the agreement would expire on 30th April 2021 unless extended further.

The only amendment being made is a 12 month extension of the expiry date to 30th April 2022. The lots, suppliers, and nature of the supplies provided under each lot are unchanged.

The estimated increased total spend through the framework will be less than 50% of the value of the original framework agreement.

The reasons for the modification are consistent with the derogation grounds in Articles 72(1)(c) and 72(1)(e) of Directive 2014/24/EU (reg72(1)(c) and reg72(1)(e) Public Contracts Regulations 2015 as amended).

The new procurement process will be launched in June of 2021 and much of the preliminary work regarding strategy, specification, and supplier engagement has already been completed.

### **VII.2.2) Reasons for modification**

Need for modification brought about by circumstances which a diligent contracting authority/entity could not foresee.

Description of the circumstances which rendered the modification necessary and explanation of the unforeseen nature of these circumstances:

Since March 2020 the Covid-19 pandemic has required ITC stakeholders to focus their efforts on a shift to digital resource provision in support of new teaching practices. These challenges continued through 2021. The closure of member institutions has affected the ability of the institutions to agree the terms of any new agreement or to re-procure.

The modification does not alter the overall nature of the contract, the overall nature of the contract is unaltered, lots, economic operators and subject matter of the contracts. Any increase in price does not exceed 50 % of the value of the original contract or framework agreement.

### **VII.2.3) Increase in price**

Updated total contract value before the modifications (taking into account possible earlier contract modifications, price adaptations and average inflation)

Value excluding VAT: £301,000,000

Total contract value after the modifications

Value excluding VAT: £400,000,000