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Contract

## **Servers Storage Solutions National Agreement**

Southern Universities Purchasing Consortium (SUPC)

F20: Modification notice

Notice identifier: 2021/S 000-007963

Procurement identifier (OCID): ocds-h6vhtk-02a68c

Published 15 April 2021, 4:51pm

## Section I: Contracting authority/entity

### I.1) Name and addresses

Southern Universities Purchasing Consortium (SUPC)

Reading Enterprise Centre, The University of Reading, Whiteknights Road, Earley Gate

Reading

RG6 6BU

Contact

Mark Lewis

**Email** 

SUPC@reading.ac.uk

**Telephone** 

+44 1189357081

Country

**United Kingdom** 

**NUTS** code

UK - United Kingdom

National registration number

111357

Internet address(es)

Main address

https://www.supc.ac.uk

Buyer's address

https://uk.eu-supply.com/ctm/Company/CompanyInformation/Index/86623

## **Section II: Object**

## II.1) Scope of the procurement

II.1.1) Title

Servers Storage Solutions National Agreement

Reference number

**ITS4043 SU** 

#### II.1.2) Main CPV code

• 30210000 - Data-processing machines (hardware)

#### II.1.3) Type of contract

Supplies

## II.2) Description

II.2.1) Title

Servers Storage Solutions National Agreement

#### Lot No

#### 1,2,3,4

#### II.2.2) Additional CPV code(s)

- 30210000 Data-processing machines (hardware)
- 30211100 Super computer
- 30233000 Media storage and reader devices
- 30233132 Hard-disk drives
- 30233100 Computer storage units
- 30233140 Direct-access storage devices (DASD)
- 30233141 Redundant Array of Independent Disk (RAID)
- 30233150 Optical-disk drives
- 30233180 Flash memory storage devices
- 48820000 Servers
- 48821000 Network servers
- 48822000 Computer servers
- 48823000 File servers
- 48824000 Printer servers
- 48825000 Web servers
- 30234000 Storage media

#### II.2.3) Place of performance

**NUTS** codes

• UK - United Kingdom

Main site or place of performance

UK

#### II.2.4) Description of the procurement at the time of conclusion of the contract:

This framework is for the provision of Servers, Storage and Solutions, including virtual appliances, support and maintenance and warranty extensions, software defined storage, back up solutions. It also includes compute and server related solutions, converged, hyperconverged, High Performance Computing and associated infrastructure.

The lots are named as follows:

Lot 1: Servers

Lot 2: Storage

Lot 3: OEM Solutions

Lot 4: Reseller Solutions

## II.2.7) Duration of the contract, framework agreement, dynamic purchasing system or concession

Start date

1 November 2016

End date

30 April 2021

In the case of framework agreements, provide justification for any duration exceeding 4 years

The duration of this framework was 54 months. The framework agreement is extended for a further period of 12 months to 66 months. See section V11.2) of this modification notice for the justification

#### II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

## Section V. Award of contract/concession

#### **Contract No**

ITS4043 SU

Lot No

1,2,3,4

#### **Title**

Servers Storage Solutions National Agreement

## V.2) Award of contract/concession

#### V.2.1) Date of conclusion of the contract/concession award decision:

1 December 2016

#### V.2.2) Information about tenders

The contract/concession has been awarded to a group of economic operators: Yes

#### V.2.3) Name and address of the contractor/concessionaire

**Dell Corporation Ltd** 

Bracknell

Country

**United Kingdom** 

NUTS code

• UK - United Kingdom

The contractor/concessionaire is an SME

No

#### V.2.3) Name and address of the contractor/concessionaire

**XMA** Limited

United Kingdom  NUTS code  UK - United Kingdom  The contractor/concessionaire is an SME  No  V.2.3) Name and address of the contractor/concessionaire  Stone Computers Ltd  Stafford  Country  United Kingdom  NUTS code  UK - United Kingdom  The contractor/concessionaire is an SME  No  V.2.3) Name and address of the contractor/concessionaire  Fujitsu Services Ltd  London  Country  United Kingdom  NUTS code  UK - United Kingdom  The contractor/concessionaire is an SME	Nottingham
NUTS code  • UK - United Kingdom The contractor/concessionaire is an SME No  V.2.3) Name and address of the contractor/concessionaire Stone Computers Ltd Stafford Country United Kingdom NUTS code  • UK - United Kingdom The contractor/concessionaire is an SME No  V.2.3) Name and address of the contractor/concessionaire Fujitsu Services Ltd London Country United Kingdom NUTS code	Country
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No  V.2.3) Name and address of the contractor/concessionaire  Stone Computers Ltd  Stafford  Country  United Kingdom  NUTS code  • UK - United Kingdom  The contractor/concessionaire is an SME  No  V.2.3) Name and address of the contractor/concessionaire  Fujitsu Services Ltd  London  Country  United Kingdom  NUTS code	UK - United Kingdom
V.2.3) Name and address of the contractor/concessionaire  Stone Computers Ltd  Stafford  Country  United Kingdom  NUTS code  • UK - United Kingdom  The contractor/concessionaire is an SME  No  V.2.3) Name and address of the contractor/concessionaire  Fujitsu Services Ltd  London  Country  United Kingdom  NUTS code	The contractor/concessionaire is an SME
Stone Computers Ltd Stafford Country United Kingdom NUTS code  • UK - United Kingdom The contractor/concessionaire is an SME No V.2.3) Name and address of the contractor/concessionaire Fujitsu Services Ltd London Country United Kingdom NUTS code	No
Stafford Country United Kingdom NUTS code  • UK - United Kingdom The contractor/concessionaire is an SME No  V.2.3) Name and address of the contractor/concessionaire Fujitsu Services Ltd London Country United Kingdom NUTS code	V.2.3) Name and address of the contractor/concessionaire
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United Kingdom  NUTS code  UK - United Kingdom  The contractor/concessionaire is an SME  No  V.2.3) Name and address of the contractor/concessionaire  Fujitsu Services Ltd  London  Country  United Kingdom  NUTS code	Stafford
NUTS code  • UK - United Kingdom  The contractor/concessionaire is an SME  No  V.2.3) Name and address of the contractor/concessionaire  Fujitsu Services Ltd  London  Country  United Kingdom  NUTS code	Country
<ul> <li>UK - United Kingdom</li> <li>The contractor/concessionaire is an SME</li> <li>No</li> <li>V.2.3) Name and address of the contractor/concessionaire</li> <li>Fujitsu Services Ltd</li> <li>London</li> <li>Country</li> <li>United Kingdom</li> <li>NUTS code</li> </ul>	United Kingdom
The contractor/concessionaire is an SME  No  V.2.3) Name and address of the contractor/concessionaire  Fujitsu Services Ltd  London  Country  United Kingdom  NUTS code	NUTS code
No V.2.3) Name and address of the contractor/concessionaire Fujitsu Services Ltd London Country United Kingdom NUTS code	UK - United Kingdom
V.2.3) Name and address of the contractor/concessionaire  Fujitsu Services Ltd  London  Country  United Kingdom  NUTS code	The contractor/concessionaire is an SME
Fujitsu Services Ltd  London  Country  United Kingdom  NUTS code	No
London Country United Kingdom NUTS code	V.2.3) Name and address of the contractor/concessionaire
Country United Kingdom NUTS code	Fujitsu Services Ltd
United Kingdom NUTS code	London
NUTS code	Country
	United Kingdom
UK - United Kingdom	NUTS code
	UK - United Kingdom

The contractor/concessionaire is an SME
No
V.2.3) Name and address of the contractor/concessionaire
Huawei Technologies UK Ltd
Reading
Country
United Kingdom
NUTS code
UK - United Kingdom
The contractor/concessionaire is an SME
No
V.2.3) Name and address of the contractor/concessionaire
Hewlett Packard Limited
Hewlett Packard Limited Bracknell
Bracknell
Bracknell Country
Bracknell Country United Kingdom
Bracknell Country United Kingdom NUTS code
Bracknell Country United Kingdom NUTS code • UK - United Kingdom
Bracknell Country United Kingdom NUTS code  • UK - United Kingdom The contractor/concessionaire is an SME
Bracknell Country United Kingdom NUTS code  • UK - United Kingdom The contractor/concessionaire is an SME No
Bracknell Country United Kingdom NUTS code  • UK - United Kingdom The contractor/concessionaire is an SME No V.2.3) Name and address of the contractor/concessionaire

Country
United Kingdom
NUTS code
UK - United Kingdom
The contractor/concessionaire is an SME
No
V.2.3) Name and address of the contractor/concessionaire
NetApp UK Ltd
Uxbridge
Country
United Kingdom
NUTS code
UK - United Kingdom
The contractor/concessionaire is an SME
No
V.2.3) Name and address of the contractor/concessionaire
Atos IT Services UK Ltd
London
Country
United Kingdom
NUTS code
UK - United Kingdom
The contractor/concessionaire is an SME

No V.2.3) Name and address of the contractor/concessionaire Clustervision Ltd London Country **United Kingdom NUTS** code • UK - United Kingdom The contractor/concessionaire is an SME Yes V.2.3) Name and address of the contractor/concessionaire Q Associates Limited Newbury Country **United Kingdom NUTS** code • UK - United Kingdom The contractor/concessionaire is an SME Yes V.2.3) Name and address of the contractor/concessionaire **OCF Plc** Sheffield

Country

# **United Kingdom NUTS** code • UK - United Kingdom The contractor/concessionaire is an SME Yes V.2.3) Name and address of the contractor/concessionaire Softcat Plc Marlow Country **United Kingdom NUTS** code • UK - United Kingdom The contractor/concessionaire is an SME No V.2.3) Name and address of the contractor/concessionaire MCSA Group Ltd High Wycombe Country **United Kingdom NUTS** code • UK - United Kingdom The contractor/concessionaire is an SME

Yes

## V.2.3) Name and address of the contractor/concessionaire

Techtrade International Holdings Company
Godalming
Country
United Kingdom
NUTS code
UK - United Kingdom
The contractor/concessionaire is an SME
Yes
V.2.3) Name and address of the contractor/concessionaire
Specialist Computer Centres (SCC) Plc
Birmingham
Country
United Kingdom
NUTS code
UK - United Kingdom
The contractor/concessionaire is an SME
Yes
V.2.3) Name and address of the contractor/concessionaire
Insight Direct UK Ltd
Sheffield
Country
United Kingdom

#### **NUTS** code

• UK - United Kingdom

The contractor/concessionaire is an SME

No

### V.2.3) Name and address of the contractor/concessionaire

Logicalis UK Limited

Slough

Country

**United Kingdom** 

**NUTS** code

• UK - United Kingdom

The contractor/concessionaire is an SME

No

# V.2.4) Information on value of the contract/lot/concession (at the time of conclusion of the contract;excluding VAT)

Total value of the procurement: £600,000,000

## **Section VI. Complementary information**

## VI.4) Procedures for review

## VI.4.1) Review body

Southern Universities Purchasing Consortium (SUPC)

Reading Enterprise Centre, The University of Reading, Earley Gate, Whiteknights Road

Reading

RG6 6BU

Email

supc@reading.ac.uk

Telephone

+44 1189357081

Country

**United Kingdom** 

## Section VII: Modifications to the contract/concession

## VII.1) Description of the procurement after the modifications

#### VII.1.1) Main CPV code

• 30210000 - Data-processing machines (hardware)

#### VII.1.2) Additional CPV code(s)

- 30211100 Super computer
- 30233100 Computer storage units
- 30233132 Hard-disk drives
- 30233140 Direct-access storage devices (DASD)
- 30233141 Redundant Array of Independent Disk (RAID)
- 30233180 Flash memory storage devices
- 30234000 Storage media
- 48500000 Communication and multimedia software package
- 48820000 Servers
- 48821000 Network servers
- 48822000 Computer servers
- 48823000 File servers
- 48824000 Printer servers
- 48825000 Web servers
- 30233150 Optical-disk drives

#### VII.1.3) Place of performance

**NUTS** code

• UK - United Kingdom

Main site or place of performance

UK

#### VII.1.4) Description of the procurement:

Computer, servers including Virtual Appliances, software support and maintenance including warranty extensions. Agreements may be awarded to Original Equipment Manufacturers (OEM) only, with the option to supply direct and/or nominate a specified number of approved channel partners.

## VII.1.5) Duration of the contract, framework agreement, dynamic purchasing system or concession

Start date

1 November 2016

End date

30 April 2021

In the case of framework agreements, provide justification for any duration exceeding 4 years:

Need for modification brought about by circumstances which a diligent contracting authority/entity could not foresee (R72(1)(c) of Public Contracts Regulations 2015, Public Contracts (Scotland) Regulations 2015)

#### VII.1.6) Information on value of the contract/lot/concession (excluding VAT)

Total value of the contract/lot/concession:

£600,000,000

#### VII.1.7) Name and address of the contractor/concessionaire

**Dell Corporation Ltd** 

Bracknell

Country

**United Kingdom** 

**NUTS** code

• UK - United Kingdom

The contractor/concessionaire is an SME
No
VII.1.7) Name and address of the contractor/concessionaire
Stone Computers Ltd
Stafford
Country
United Kingdom
NUTS code
UK - United Kingdom
The contractor/concessionaire is an SME
No
VII.1.7) Name and address of the contractor/concessionaire
Fujitsu Services Ltd
London
Country
United Kingdom
NUTS code
UK - United Kingdom
The contractor/concessionaire is an SME
No
VII.1.7) Name and address of the contractor/concessionaire
Hewlett Packard Limited
Bracknell

Country
United Kingdom
NUTS code
UK - United Kingdom
The contractor/concessionaire is an SME
No
VII.1.7) Name and address of the contractor/concessionaire
Lenovo Technology UK Limited
Hook
Country
United Kingdom
NUTS code
UK - United Kingdom
The contractor/concessionaire is an SME
No
VII.1.7) Name and address of the contractor/concessionaire
NetApp UK Ltd
Uxbridge
Country
United Kingdom
NUTS code
UK - United Kingdom

The contractor/concessionaire is an SME

No
VII.1.7) Name and address of the contractor/concessionaire
Atos IT Services Ltd
London
Country
United Kingdom
NUTS code
UK - United Kingdom
The contractor/concessionaire is an SME
No
VII.1.7) Name and address of the contractor/concessionaire
XMA Limited
Nottingham
Country
United Kingdom
NUTS code
UK - United Kingdom
The contractor/concessionaire is an SME
No
VII.1.7) Name and address of the contractor/concessionaire
Q Associates Limited
Newbury

Country

United Kingdom
NUTS code
UK - United Kingdom
The contractor/concessionaire is an SME
Yes
VII.1.7) Name and address of the contractor/concessionaire
OCF Plc
Sheffield
Country
United Kingdom
NUTS code
UK - United Kingdom
The contractor/concessionaire is an SME
Yes
VII.1.7) Name and address of the contractor/concessionaire
Softcat plc
Marlow
Country
United Kingdom
NUTS code
UK - United Kingdom
The contractor/concessionaire is an SME
No

# VII.1.7) Name and address of the contractor/concessionaire **CDW Limited** London Country **United Kingdom NUTS** code • UK - United Kingdom The contractor/concessionaire is an SME No VII.1.7) Name and address of the contractor/concessionaire Computer Systems Integration Ltd Birmingham Country **United Kingdom NUTS** code • UK - United Kingdom The contractor/concessionaire is an SME Yes VII.1.7) Name and address of the contractor/concessionaire Insight Direct UK Ltd Uxbridge Country

**United Kingdom** 

#### **NUTS** code

• UK - United Kingdom

The contractor/concessionaire is an SME

No

#### VII.1.7) Name and address of the contractor/concessionaire

Logicalis UK Limited

Slough

Country

**United Kingdom** 

**NUTS** code

• UK - United Kingdom

The contractor/concessionaire is an SME

No

## VII.2) Information about modifications

#### VII.2.1) Description of the modifications

Nature and extent of the modifications (with indication of possible earlier changes to the contract):

The framework agreement was initially awarded on the basis of of 2 years with a further 2 x 12 month option to extend. The option to extend was exercised and the framework would expire on 30th October 2020. An additional 6 month extension was exercised and the agreement would expire on 30th April 2021 unless extended further.

The only amendment being made is a 12 month extension of the expiry date to to 30th April 2022. The lots, suppliers, and nature of the supplies provided under each lot are unchanged.

The estimated increased total spend through the framework will be less than 50% of the value of the original framework agreement.

The reasons for the modification are consistent with the derogation grounds in Articles

72(1)(c) and 72(1)(e) of Directive 2014/24/EU (reg72(1)(c) and reg72(1)(e) Public Contracts Regulations 2015 as amended).

The new procurement process will be launched in June of 2021 and much of the preliminary work regarding strategy, specification, and supplier engagement has already been completed.

#### VII.2.2) Reasons for modification

Need for modification brought about by circumstances which a diligent contracting authority/entity could not foresee.

Description of the circumstances which rendered the modification necessary and explanation of the unforeseen nature of these circumstances:

Since March 2020 the Covid-19 pandemic has required ITC stakeholders to focus their efforts on a shift to digital resource provision in support of new teaching practices. These challenges continued though 2021. The closure of member institutions has affected the ability of the institutions to agree the terms of any new agreement or to re-procure.

The modification does not alter the overall nature of the contract, the overall nature of the contract is unaltered, lots, economic operators and subject matter of the contracts. Any increase in price does not exceed 50 % of the value of the original contract or framework agreement.

#### VII.2.3) Increase in price

Updated total contract value before the modifications (taking into account possible earlier contract modifications, price adaptions and average inflation)

Value excluding VAT: £301,000,000

Total contract value after the modifications

Value excluding VAT: £400,000,000