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Contract

YPO - 001274 Further Competition for the Provision of End to End Commercial Management Solution (E2E CMS)

YPO

F03: Contract award notice

Notice identifier: 2025/S 000-007943

Procurement identifier (OCID): ocds-h6vhtk-041a17

Published 5 March 2025, 8:49am

Section I: Contracting authority

I.1) Name and addresses

YPO

41 Industrial Park

Wakefield

WF2 0XE

Contact

Contracts Team

Email

Contracts@ypo.co.uk

Telephone

+44 7901239756

Country

United Kingdom

Region code

UKE45 - Wakefield

Internet address(es)

Main address

<http://www.ypo.co.uk/>

Buyer's address

<https://procontract.due-north.com/register?ReadForm>

I.2) Information about joint procurement

The contract is awarded by a central purchasing body

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

General public services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

YPO - 001274 Further Competition for the Provision of End to End Commercial Management Solution (E2E CMS)

Reference number

001274

II.1.2) Main CPV code

- 72000000 - IT services: consulting, software development, Internet and support

II.1.3) Type of contract

Services

II.1.4) Short description

YPO is looking to award a Call-Off Contract from NOE.0274 Non-Clinical Systems DPS for the provision of End-to-End Commercial Management Solution ("E2E CMS"), which will be used primarily by the YPO Procurement Function.

The aim of the solution is to help streamline processes, enhance planning, support the procurement teams, provide reporting and transparency and ultimately drive business growth.

YPO's expectations are to work collaboratively with the successful Supplier to understand and develop procurement best practices and to enable a fully documented and managed colleague and supplier journey that covers the full end to end procurement activity, including the pre-procurement process, procurement stage, and contract and supplier management.

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £5,000,000

II.2) Description

II.2.2) Additional CPV code(s)

- 72212490 - Procurement software development services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

As a leading procurement organisation, YPO wants to implement a comprehensive, End-to-End procurement platform – the Commercial Management Solution. This platform will

encompass all key elements of the procurement process, including pre-procurement, tendering and contract management, with a strong emphasis on advanced reporting capabilities. This initiative represents Phase 1 of our project.

However, YPO's vision extends beyond this initial phase. In Phase 2, we aim to develop a self-service portal on our website, allowing customers and suppliers to easily bid on frameworks, track progress, and receive excellent support, ensuring a seamless customer experience.

Looking ahead to Phase 3, YPO plans to resell this newly implemented solution to its partners and customers, enabling collaboration on a unified platform that will enhance visibility, foster partnerships, and ultimately maximise YPO's profitability.

II.2.5) Award criteria

Quality criterion - Name: Functional Requirements / Weighting: 70%

Quality criterion - Name: Sustainability and Social Value / Weighting: 10%

Cost criterion - Name: Cost / Weighting: 20%

II.2.11) Information about options

Options: Yes

Description of options

The Call-Off Contract will cover the period from 10 March 2025 to 09 March 2030 with two options to extend. First option to extend will be for additional 36 months, and second option for additional 24 months. The first decision to extend the Contract period will be taken by the end of September 2029 and will be dependent on satisfactory completion of all aspects of the Contract to date, the current market conditions and YPO's contracting structures. The maximum Contract period will therefore be 10 years, from 10 March 2025 to 09 March 2035 (subject to an annual review, incorporating price negotiations and KPI performance).

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Restricted procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2023/S 000-033796](#)

Section V. Award of contract

Contract No

001274

Title

YPO - 001274 Further Competition for the Provision of End to End Commercial Management Solution (E2E CMS)

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

19 February 2025

V.2.2) Information about tenders

Number of tenders received: 3

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Atamis Ltd

London

Country

United Kingdom

NUTS code

- UKI - London

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £5,000,000

Section VI. Complementary information

VI.3) Additional information

YPO will incorporate a standstill period at the point of notification of the award of the contract is provided to all bidders. The standstill period will be for a minimum of 10 calendar days, and provides time for unsuccessful tenderers to challenge the award decision before the contract is entered into. The Public Contracts Regulations 2015 provide for aggrieved parties who have been harmed or are at risk of harm by a breach of the rules to take action in the High Court (England, Wales and Northern Ireland).

VI.4) Procedures for review

VI.4.1) Review body

High Court of England and Wales

London

Country

United Kingdom

